

Business Apps That Simplify Work

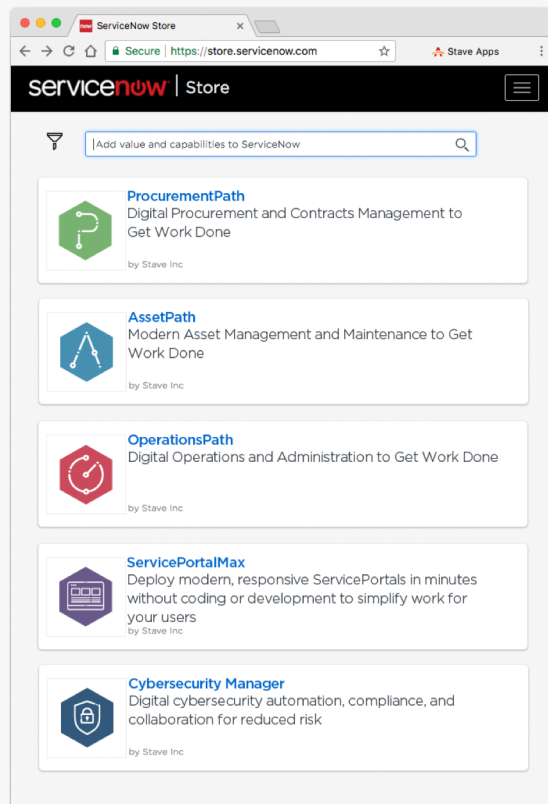
STAVE

ProcurementPath



## Changing the way you use ServiceNow

We're *Software*, Not Professional Services



## Stave is the Leader in the ServiceNow Store

Stave applications extend the ServiceNow Platform to help you maximize your investment in the platform. Our applications pick up where ServiceNow left off, to provide a true platform experience for different business units across the organization.

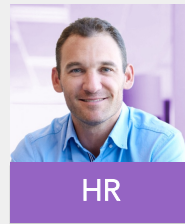
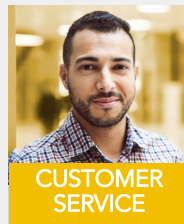
- ✓ 100% Dedicated to the ServiceNow Platform
- ✓ 100% Certified Developers
- ✓ The Most Downloads
- ✓ The Most Applications



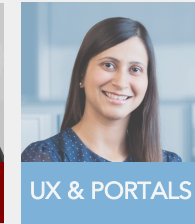
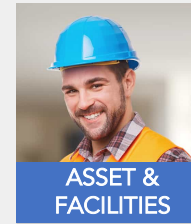
## Extending ServiceNow

How We Go Beyond ServiceNow

### SERVICENOW APPLICATIONS



### STAVE APPLICATIONS



### NOW PLATFORM



Service  
Portal



Subscription  
& Notification



Knowledge  
Base



Service  
Catalog



Workflow



Developer  
Tools



Reports &  
Dashboards



Single  
Database



Contextual  
Collaboration



Orchestration

Anomaly  
Detection



Predictive  
Modeling



Peer  
Benchmarking



Performance  
Forecasting



Intelligent Automation Engine

### NONSTOP CLOUD



Multi-Instance



Secure & Compliant



Scalable

## Stave Benefits

Our Value to Every Customer



### Rapid Deployments

With Stave Applications, you are able to get up and running a lot quicker than a traditional ServiceNow custom application or independent software purchase.



### Simple Configuration

No more customization. Stave Applications use existing ServiceNow technology so ServiceNow administrators can make needed configuration changes with just a few clicks.



### Certified & Scoped

All of our applications are scoped and certified by ServiceNow. This means you get managed updates and support included with your purchase. Your application will upgrade when you upgrade.



## Customers

Stave Works with Some of the World's Largest Organizations

### Our Recent Successes



McDonald's  
2017



Disney  
2017



Cox Enterprises  
2017



U.S. Army  
2017



## ProcurementPath

Contract Management, Vendor Management, Procure-to-Pay





## ProcurementPath Features for Procurement Groups

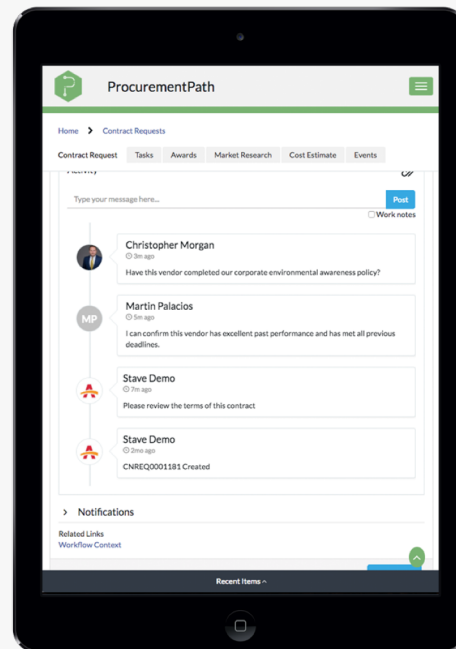
Contract Management

### Lifecycle Management

ProcurementPath's contract management modules manage the process of controlling, coordinating, and streamlining all stages in the contract lifecycle from idea to re-compete.

### Visual Workflows

Design and automate approval chains, task routing, and notifications in a visual drag-and-drop view. Enforce process governance on your procurement activities.



### One Location

All contract documents, artifacts, and information is stored in a central location which everyone can access. This ensures the team is always working on the latest version and can find everything they need

### Post-Award Management

Understand and manage your contract's costs, performance, burn rate, and purchase orders allocation from award to close-out.



## ProcurementPath Features for Procurement Groups

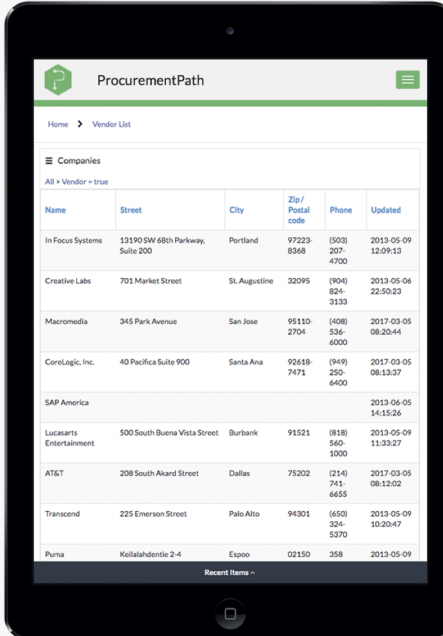
Vendor Management

### Vendor On-Boarding

Automate the vendor on-boarding process, establishing a single, standardized, and easily accessible process for introducing a potential provider into your vendor database.

### Sourcing

Manage the sourcing lifecycle, from supplier selection and pre-qualification through online bidding, analysis, and award all in a single system.



ProcurementPath					
Home > Vendor List					
Companies					
All > Vendor = true					
Name	Street	City	Zip / Postal code	Phone	Updated
In Focus Systems	13190 SW 68th Parkway, Suite 200	Portland	97223-8368	(503) 207-4700	2013-05-09 12:09:13
Creative Labs	701 Market Street	St. Augustine	32095	(904) 824-3133	2013-05-06 22:50:23
Macromedia	345 Park Avenue	San Jose	95110-2704	(408) 536-6000	2017-03-05 08:20:44
CoreLogic, Inc.	40 Pacifica Suite 900	Santa Ana	92618-7471	(949) 250-6400	2017-03-05 08:13:37
SAP America					2013-06-05 14:15:26
Lucasarts Entertainment	500 South Buena Vista Street	Burbank	91521	(818) 560-1000	2013-05-09 11:33:27
AT&T	208 South Akard Street	Dallas	75202	(214) 745-6655	2017-03-05 08:12:02
Transcend	225 Emerson Street	Palo Alto	94301	(650) 324-5370	2013-05-09 10:20:47
Puma	Kellalahentle 2-4	Espoo	02150	358	2013-05-09

### Vendor Off-Boarding

Automate the vendor off-boarding process, ensuring all tasks are closed out and pertinent artifacts removed from your vendor database.

### Performance

Consolidate vendor performance reviews into a consistent, manageable process that ensures visibility over the lifespan of the entire vendor relationship.



## ProcurementPath Features for Procurement Groups

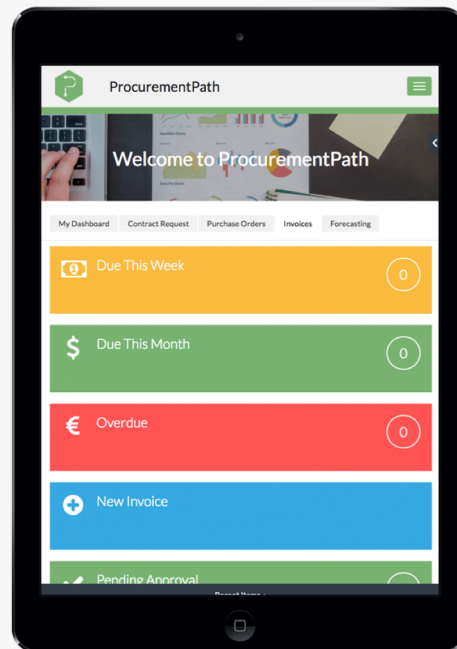
Procure-to-Pay

### Purchase Planning

ProcurementPath ensures purchase requisitions are automatically routed to the appropriate approvers and then converted to purchase orders as necessary.

### Receiving

Automate the receiving process of goods or services. Upon delivery, match any purchases orders with expected quantities and reject unsatisfactory orders.



### Invoicing

Strengthen supplier relationships, use resources more effectively, capture early payment discounts, increase compliance, and reduce risk with automated invoice workflows.

### Reconciliation

Match expected vendor orders and payments across both purchase orders and invoices to ensure alignment. Automate the governance of payments being associated with vendors, contracts, orders, or projects.



## ProcurementPath Self-Service Features

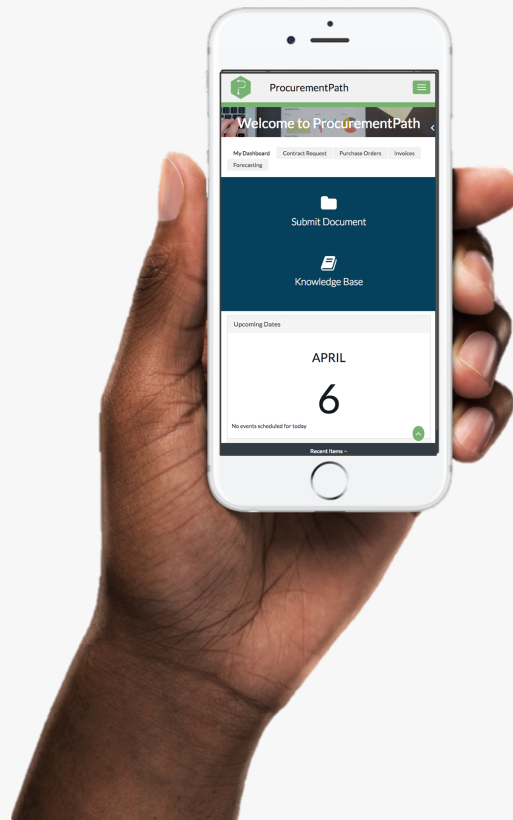
Requestor Self Service

### Increase Visibility

Have the ability to track the status of their procurement or contract requests as they go through the approval process. This ensures you are aware of current and pending steps.

### Self-Service Requests

Easily request services from your procurement and contracts departments by utilizing ProcurementPath's intuitive web portal interface. Eliminate the need for emails to initiate requests.



### Manage Your Tasks

No more guessing on what's required of you throughout the process. ProcurementPath provides an automated task management system to guarantee nothing gets lost, and no deadlines are missed.

### Communicate

Collaborate with all your teammates and get a clear understanding of who is involved in all contract and procurement activities. This allows you to get the support you need from the right person at the right time in the process.



## ProcurementPath Benefits

Our Value to Every Customer



### Out of the Box

Full Functionality on Day One



### Mobile

Responsive to be compatible  
with all device types



### Updates

Managed Updates and New  
Features added routinely



### Support

All Licenses include  
dedicated Support

## Contact Us

Let Us Answer Your Questions



### Address

888 Prospect St, Ste 200  
La Jolla, CA 92037



### Phone

Phone: (858) 925-5780  
Fax: (858) 400-5800



### Email

info@staveapps.com  
support@staveapps.com

