
FOR IMMEDIATE RELEASE
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Retail Management Solutions Celebrates 20 Years of Pharmacy POS Innovation

Lacey, Wash. – This month, pharmacy POS solution provider, Retail Management Solutions, is celebrating 20 years of pharmacy point-of-sale innovation.

Founded in 1998, Brad Jones, president and CEO, Brad Jones, and Brian Hillman, Director of Support Services, recognized the lack of adequate services in the marketplace at that time for implementing best practices utilizing point-of-sale technology. They took on this challenge to serve independent pharmacies across the country, and to make them become more profitable and customer-centric. As a matter of fact, this became their mission statement.

As RMS celebrates their 20th Anniversary this October, they look back on a company history of firsts. RMS pioneered the first pharmacy system/Point-of-Sale interface that went beyond scanning a prescription and marking it sold. A specification that would become the industry standard for pharmacy system integrations for years to come. They were also the first point-of-sale solution to offer electronic signature capture as increasing compliance requirements made paper signatures obsolete. Later on, EvolutionPOS became the first mobile point-of-sale solution developed specifically for pharmacies. This evolutionary step forward in POS technology helped make Meds-to-Beds programs for outpatient pharmacies more efficient. This also opened up a whole new way to serve customers and change the customer experience in independent pharmacies. Now, for the first time, independent pharmacies could compete with competition that had a drive-thru by offering their own curbside pickup service.

Brad Jones, President and CEO, said, “Twenty years ago Brian and I set out to make our customers more competitive with world-class technology, innovative tools, and superior training services. The fact that year after year, many of our customers have received “Pharmacy of the Year” awards from wholesalers and trade organizations and knowing that we’ve been able to help with that honor is incredibly rewarding. We have the privilege of serving some of the finest independent pharmacies and healthcare systems in the world. We look forward to serving them and future customers for the next 20 years and beyond.”

About Retail Management Solutions:

Retail Management Solutions is the industry leader in pharmacy point of sale technology for retail and outpatient pharmacies. Having installed more POS systems in the independent and outpatient pharmacies than any other company, RMS has become the industry standard, and is proud to be the only Point-of-Sale provider in the nation that focuses strictly on the pharmacy market. RMS was the first to market with electronic signature capture for HIPAA signature compliance and was the first to market

with a fully capable, mobile Point-of-Sale device, EvolutionPOS, for the pharmacy market. These are just a few examples of how RMS will continue this dedication to improving pharmacy efficiency, growth, and profitability. Everything RMS does can be measured by their mission statement, "Making our clients the most profitable and customer centric in the industry." For more information, visit <https://www.rm-solutions.com/>

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