

# SureStart

Together We Deliver.

*By availing of our FlowForma onboarding program 'SureStart', we'll work alongside you to make sure you get the most out of your investment in the least amount of time.*

FlowForma onboarding is designed for new customers on the FlowForma BPM software.

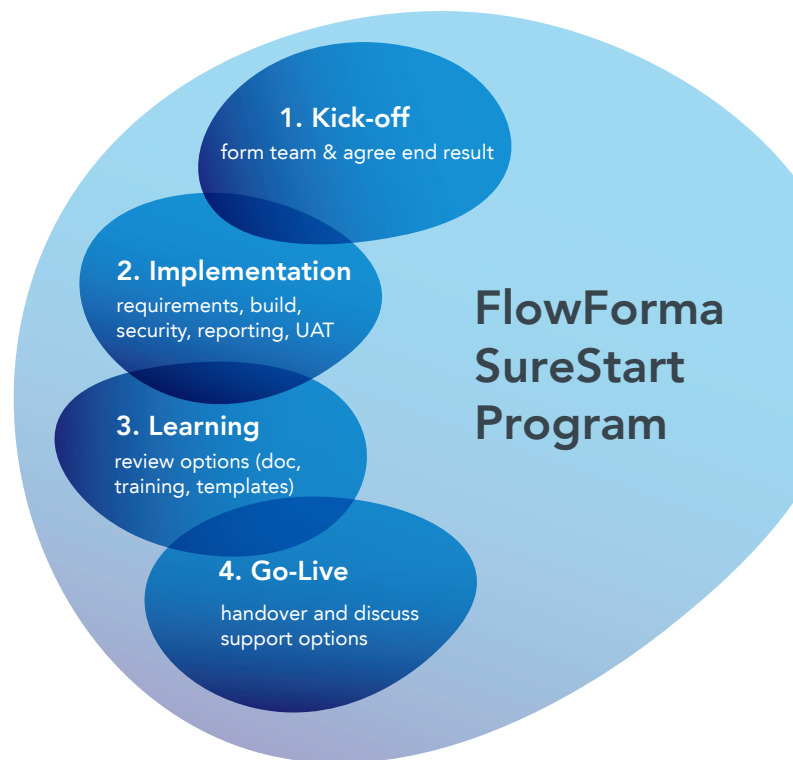
If you want your project delivered within a rapid timeframe, then we recommend availing of our SureStart onboarding program.

With the help of an Implementation Specialist, we will guide you through the initial set-up stage and give you the technical guidance to deliver better performing business processes quickly, so that you receive the greatest ROI.

In a 4-phased approach we quickly scope the problem you need addressed and then build and deploy the relevant solution together with you.

We work closely with you to prioritize requirements and deliver on commitments.

We deliver working processes iteratively so that results are visible early, and upcoming features are selected based on business value.



## How SureStart delivers the best results rapidly:

Our team members have vast experience within the BPM and workflow industry. They have a deep understanding and knowledge of Microsoft, BPM technologies and product development, resulting in a high quality onboarding experience for our clients.



### The FlowForma SureStart experience includes:

- ✓ Implementation of your first workflow\* (build or build advice, review, refinement, deployment and support)
- ✓ Delivery of SureStart project within 2 months
- ✓ Initial SureStart requirements workshop
- ✓ Weekly SureStart project check-in
- ✓ Dedicated Implementation Specialist
- ✓ An assigned Client Manager
- ✓ Advice on how to integrate your existing processes with FlowForma BPM

\* 1 workflow with a maximum of: 10 steps, 70 questions, 50 rules, 4 email templates, 1 document template (100 rules), 2 lists, 1 document library (if not default), 5 "row groups" (to use in questions)

\*\* Does not include installation

### Client Benefits

- **No wasted license time** by "waiting till later"
- Creates **efficiencies straight away** with online processes
- Coaching resulting in you becoming **self-sufficient**
- **Quick results from your investment** resulting in early buy-in from your organization
- **Speedy implementation** of workflows with **quickest ROI** for you

### Who's using FlowForma?

From healthcare bodies to professional services companies, FlowForma has developed a strong customer base across Europe, North America and Asia.

### FlowForma's customers include:



### Why FlowForma?

- Eliminates the need for writing code
- Forms, workflow and document generation in one integrated toolkit
- Integrates with Office 365 delivering flexible, agile and mobile business process management
- Seamless integration with 3rd party systems
- Enables power users to manage their own processes
- Provides clear visibility of the process from beginning to end
- Permits easily accessible information for reporting
- A more cost effective solution than software development services
- The mobile app enables users to complete steps while on the move
- No need for full SharePoint licences/eCALs

### About FlowForma

FlowForma, the leading provider of Business Process Management (BPM) tools for Microsoft Office 365<sup>®</sup> has been revolutionizing the traditional BPM space with an innovative approach to developing award winning BPM products that empower users to create and streamline processes smarter and faster, utilizing the familiar SharePoint platform, without any coding.

FlowForma is a Microsoft Partner, with over 110,000 users across Europe, North America and Asia.

The company is headquartered in Dublin with offices in London and Boston and is motivated by its values to innovate, evolve and achieve with employees, customers and partners.

### Proud winner of:

