

15 August 2017

Aggregated Group Initiative delivers key signing

Highlights:

- **Vault's focus on aggregated groups of businesses delivers another contract win**
- **Aotea Group; one of New Zealand's largest electrical, communication and security groups confirms Vault as its EHS software provider on an initial 3 year contract**
- **Vault Enterprise Platform and mobility suite to be rolled out across the Group's 19 Branches and +750 employees throughout New Zealand**

Leading NZ Electrical Group engages Vault

Vault Intelligence Limited (ASX:VLT), the leading SaaS business delivering solutions in the Risk, Environment, Health and Safety (EHS) sector is pleased to announce the recent signing of a contract to provide its enterprise platform as well as its class leading mobility suite to Aotea Group (Aotea). Vault will be used to manage risk and compliance across the group.



Aotea is a leading and, one of the largest, national service providers in New Zealand for electrical contracting, security alarms, camera systems, communications and fire safety solutions. It is a diverse group operating in commercial, industrial and residential electrical sectors. It has over 750 employees, of which the majority are qualified electricians and shareholder/owners operating throughout its 19 Branches located in New Zealand. It has been involved in major circa million-dollar refurbishments as well as new iconic developments throughout New Zealand.

Aotea joins other users of Vault in the Australian and New Zealand construction sector which now numbers 25 customers in total and includes the likes of companies such as Hyne Timber, McMillan Lockwood Group, NZ Crane Group, Lockwood Homes and John Jones Steel.

Vaults focus on aggregated groups for enterprise sales momentum continues

The sale is a result of Vault's initiative to target selling its enterprise platform and mobility solutions to companies such as Aotea that are effectively an aggregated group of local businesses operating at a national level through a head company. This approach allows the Vault to capture multiple businesses and allow them access to the Vault Enterprise platform and integrated mobility suite.

David Moylan, Vault MD said, "Securing the contract with a market leading group like Aotea Group is another significant achievement for Vault's growth strategy. We are pleased to work with such a well-respected company as Aotea in the construction sector and look forward to assisting them continue their excellent safety record".

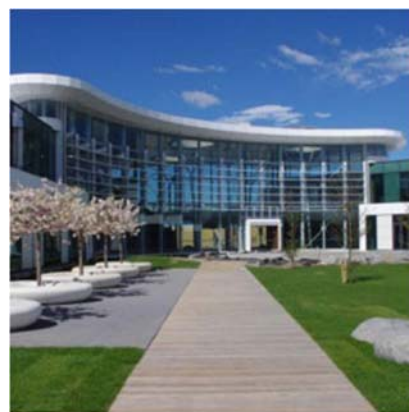
Aotea Projects



Christchurch Arts Centre



Highlands Motorsport Park



Tait Communications

Ends.

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About Vault Intelligence Limited

Vault Intelligence Limited (ASX: VLT) is an online/SaaS development business specialising in creating solutions in the Risk, Environment, Health and Safety (EHS) sector. Vault operates across more than 30 industries and in several parts of the world.

Vault's leading cloud-based systems provide its clients with the benefits of cost savings and the availability of real-time information to monitor, maintain and improve their businesses. Driven by a passionate team of developers and EHS industry experts, Vault delivers its enterprise-level software and mobile solutions to more than 2,000 business sites, encompassing 1,000,000+ users.

To find out more about how Vault solutions can help to minimise risk and boost effectiveness in your workplace, visit www.vaultintel.com

