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UAV/Drone Technology Partnership set to Disrupt Safety Tech Space



Vault confirms it has formed an exclusive partnership in the risk and safety technology vertical with Avcon Projects Australasia, along with its Remote Operational Excellence products.

The partnership follows a comprehensive review of the live streaming / drone technology space for companies that have proven cutting edge commercial capabilities. Avcon was a clear choice with its advanced technology, associated professional services

and its extensive customer base throughout Australia in the government, emergency and environmental response sectors.

The technology provided through the partnership has the potential to disrupt the safety technology space. The Live Streaming Technology revolutionises information capture, decision making, and responsiveness for businesses and corporations with information integrated and captured into the Vault enterprise EHS platform.

The partnership will strengthen Vault's position in the global EHS market as it will be the first safety technology company with an EHS enterprise platform to deliver this type of capability to its customers. The technology will also help Vault deliver aggressive sales targeting and penetration into key industry verticals such as mining, energy and government.



Avcon Projects Australasia specialises in emergency response, project management and operational excellence across multiple sectors within Australia and New Zealand. A key component of this capability is using its secure and sophisticated live streaming and data collection technology incorporating the use

of UAV/Drones and other streaming devices. Avcon Project Australasia's General Manager, Ryan Burke, is confident Avcon's new live streaming technology products, along with a new Australasian emergency response alliance, will be a great fit for Vault and its clients.

The partnership will combine Avcon's live streaming technology with the Vault Enterprise platform and apps to create an integrated solution for client's safety and environmental and community impacts. The ability to stream live footage of incidents, responses, emergencies, security, audits and inspections into an enterprise system such as Vault empowers businesses to make fast, informed and accurate decisions. This technology will revolutionise the safety vertical as it enables businesses to increase their preparedness, reduce response times and live stream events to multiple sites or devices.

In addition, Vault customers will be able to conduct compliance audits utilising this streaming technology at a lower cost and far more efficiently than today. Synergies also exist for project management, meeting regulatory compliance functions and the handling of natural disasters. Ryan Burke commented *"We are very pleased to partner with the Vault team. With the development of the Vault Enterprise Platform now being mobile responsive with an advanced dashboard based system it aligns perfectly with our new live streaming technologies. Our live streaming smart device app, body-worn cameras, and UAV/drone application allows stakeholders to communicate and react in real time, resulting in reduced risks, time delays and overall costs associated with business impacts such as accidents, fires and spills. Just as importantly it minimises the chances of reputational harm for clients"*.

"Our live streaming products, which have evolved from emergency services communication within Australia, compliment the Vault Enterprise, Vault Audit and Vault Notify systems. Vault clients can now manage their critical events by seeing what is happening, make informed decisions and have our support in managing staff/contractors to deliver best practice response. We are also excited by the opportunity to expand our international footprint together with Vault" Mr Burke added.



Vault CEO, David Moylan, is excited by the new partnership and the capabilities that it will deliver to existing customers as well as the enormous opportunities it provides across many industry verticals. *"Vault customers will have the opportunity to add integrated live streaming technologies to their existing contracts, as well as providing a competitive edge for our sales force in future opportunities. We see the addition of this capability and service offering fitting seamlessly into the Vault offering, and adding considerable value to our customer base"*.

Mr Moylan added *"Harnessing disruptive technology that provides real returns and capabilities for business is a key focus of our advancing technology roadmap"*.

Ends.

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About Vault Intelligence Limited

Vault Intelligence Limited (ASX: VLT) is an online/SaaS development business specialising in creating solutions in the Risk, Environment, Health and Safety (EHS) sector. Vault operates across more than 30 industries and in several parts of the world.

Vault's leading cloud-based systems provide its clients with the benefits of cost savings and the availability of real-time information to monitor, maintain and improve their businesses. Driven by a passionate team of developers and EHS industry experts, Vault delivers its enterprise-level software and mobile solutions to 1,000,000+ people across 30 industries.

To find out more about how Vault solutions can help to minimise risk and boost effectiveness in your workplace, visit www.vaultintel.com

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