

TOTAL SECURITY SOLUTIONS CAPABILITY STATEMENT

TOTAL
SECURITY
SOLUTIONS

CORE COMPETENCIES

Total Security Solutions plans, produces and installs bullet proof barriers that are aesthetically pleasing. We specialize in custom bullet resistant barriers, bandit barriers and bulletproof enclosures that fit the design of any work environment, including a variety of standard and custom bullet proof doors and bullet resistant windows.

PLANNING

- Technical sales consultation and design concept development
- In-house Engineering department
- Precise field measurement
- AutoCAD architectural design software

PRODUCTION

- Precision waterjet cutting technology
- Fiberglass cutting
- Computer numerically controlled routing capability
- Precision extrusion cutting
- Components protectively wrapped and pallet ready for shipping

INSTALLATION

- Complete shipment direct to installation site
- TSS professional installation crew
- After-hours and weekend installation as needed
- Most projects require 2- 3 installers and complete in a day or less

DIFFERENTIATORS

Our 3 uniques set us apart from our competition:

1. **Customer Service** - outstanding customer service on every project
2. **Customization** - each job, customized and engineered to exact specifications
3. **Speed** - projects completed in a fraction of the time of our competitors

PAST PERFORMANCE

- Total Security Solutions has been in business since 2004
- TSS has produced over 14,000 projects across the U.S. in all 50 states
- A complete turnkey solution: plan, produce, deliver, and install
- Government represents our single largest market segment

COMPANY SNAPSHOT

Cage Code 592D1

DUNS Number 168917701

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Government Market Lead: Rick Reid

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Accepts credit cards

NAICS CODES

238350 - Finish carpentry contractors

238990 - All other specialty trade contractors

238150 - Glass and glazing contractors

327215 - Glass product manufacturer made of purchased glass

332321 - Metal window and door manufacturing

337212 - Custom architectural woodwork and millwork manufacturing

321911 - Wood window and door manufacturing

327211 - Flat glass manufacturing

332999 - All other miscellaneous past performance manufactured metal product

AWARDS & RECOGNITION

 Ernst & Young
Entrepreneur
Of The Year®
2016 Finalist

 **Inc.**
5000

