



Investor Presentation

Fall 2015



Disclaimer

This Presentation (the "Presentation") has been prepared by Xplore Technologies Corp. (the "Company") solely for informational purposes. This presentation is being provided as part of a live roadshow and does not constitute a written communication or an offer to sell or a solicitation of an offer to buy any security. The information contained herein has been prepared in connection with a live roadshow to assist interested parties in making their own evaluation of the Company and its prospectus. In all cases, interested parties should conduct their own investigation and analysis of the Company. The Company makes no representation or warranty as to the accuracy or completeness of this Presentation, including any projections or statements about the prospects of the Company or its products, and shall have no liability for any statements (expressed or implied) contained in, or for any omissions from, this Presentation. No person has been authorized to give any information or to make any representation on behalf of the Company not contained in the prospectus. If you receive any such information or representation, you should not rely upon it. If you have any questions, you should direct your questions to the Company's Chief Executive Officer or Chief Financial Officer. The Company has filed a registration statement (including a prospectus) with the Securities and Exchange Commission (the "SEC") for the offering. Before you invest, you should read the prospectus in that registration statement and other documents the Company has filed with the SEC for more complete information about the Company and the offering. This Presentation includes "forward-looking statements." All statements made in this Presentation that are not of a historical nature are forward-looking statements. Forward-looking statements reflect the Company's current expectations, estimates and predictions about future results and events. Such projections and statements are based upon assumptions about future events that are inherently uncertain and subjective. Although the Company believes that the expectations contained in these forward-looking statements are reasonable, it cannot give any assurance that these expectations will prove to be correct. Actual results may vary materially from those described in the forward-looking statements. The Company is under no duty to update any of the forward-looking statements after the date of this Presentation or to conform these statements to actual results. Nothing contained herein is intended to be, nor should be relied upon as, a promise or representation as to future performance of the Company.

Summary Details

Company Overview

- Headquartered in Austin, Texas
- Founded in 1996
- Acquired Motion assets on April 17, 2015

Market Data¹

Ticker symbol: XPLR (NASDAQ)

Shares outstanding: 10.8M

50 day average daily volume: 25,907

52-week high/low price: \$7.75/\$4.34

#2 worldwide provider of rugged tablets



iX104



RangerX Pro



Bobcat



R12



F5m / C5m



CL920

Mission

To build the world's broadest offering of high-quality rugged computers for the enterprise



Field Services



Military



Manufacturing/Warehouse



Energy



Public Safety/Government



Transportation



Cleanroom/Healthcare



Other Industries

Market Trends



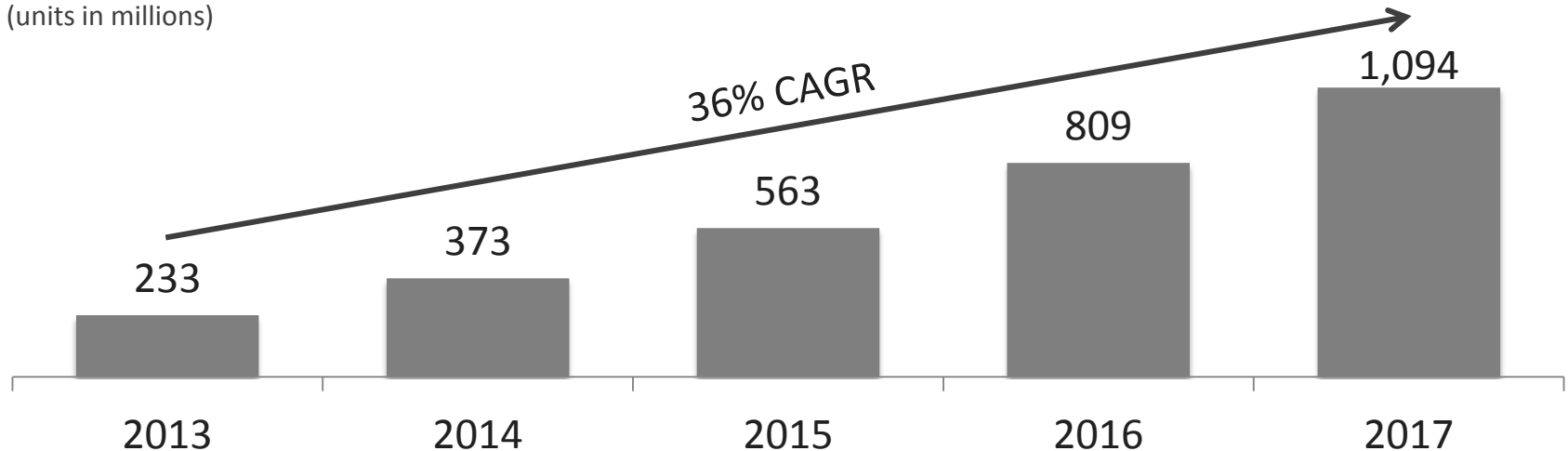
- Continued and accelerating use of computers in the field and increase in wireless data volume
- Transition toward rugged, as non-rugged devices experience high failure rates in non-traditional work environments
- Adoption of tablets as preferred form factor
 - Spurred by success of Apple, Samsung and others

Market Growth

- Tablets are becoming the most common form factor for both consumers and businesses
 - Tablets are the fastest growing computer segment
- Global tablet shipments are expected to continue outpacing other computing form factors

GLOBAL TABLET SHIPMENTS¹

(units in millions)



¹ Source: Yankee Group.

Addressable Markets

XPLORE TODAY

XPLORE
TECHNOLOGIES

Motion
by XPLORE

Ultra/Fully Rugged

IP-6x
MIL-STD-461E
MIL-STD-810F

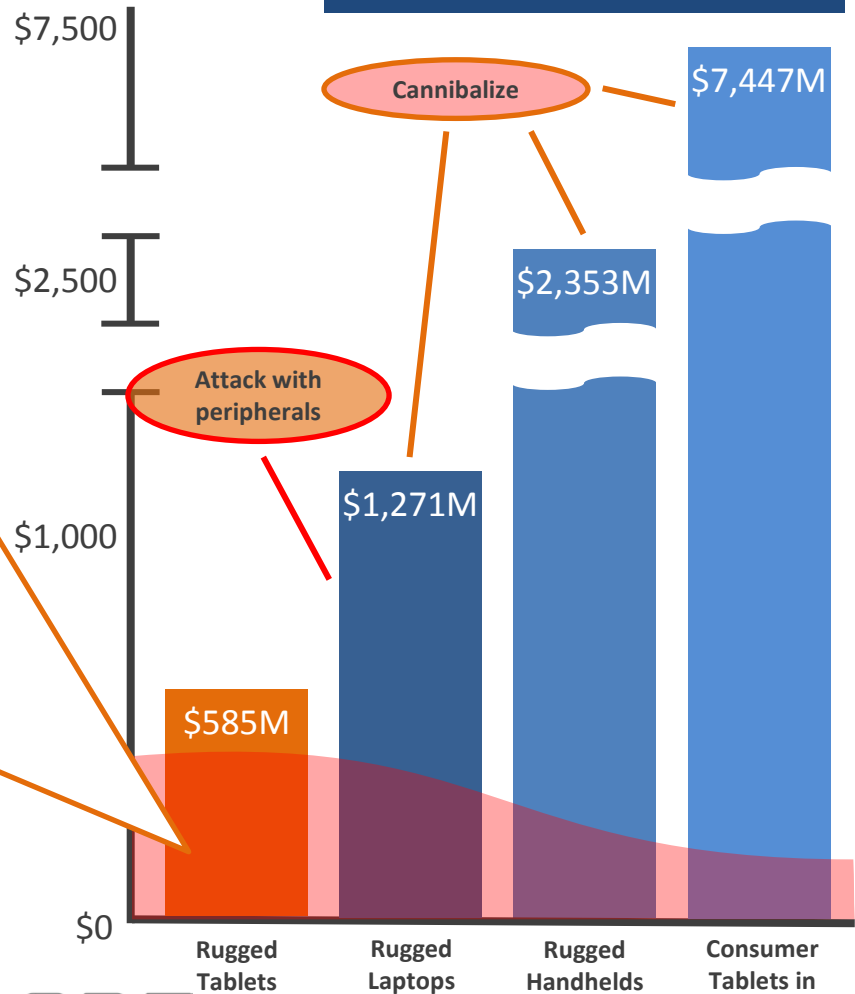


Rugged

IP-5x
MIL-STD-810G



FUTURE OPPORTUNITY



Expansion Strategy

Period	FY 2011	FY 2015	Q1 FY 2016	Future
Market	Ultra Rugged Tablets	Ultra/Fully Rugged Tablets	All Rugged Tablets	Rugged Tablets & Cannibalize Other Mkts.
Market size ¹	\$145M	\$390M	\$585M	\$2B+
Products	1	3	6	6
Revenue	\$17.8M	\$42.6M	\$24.0M	???

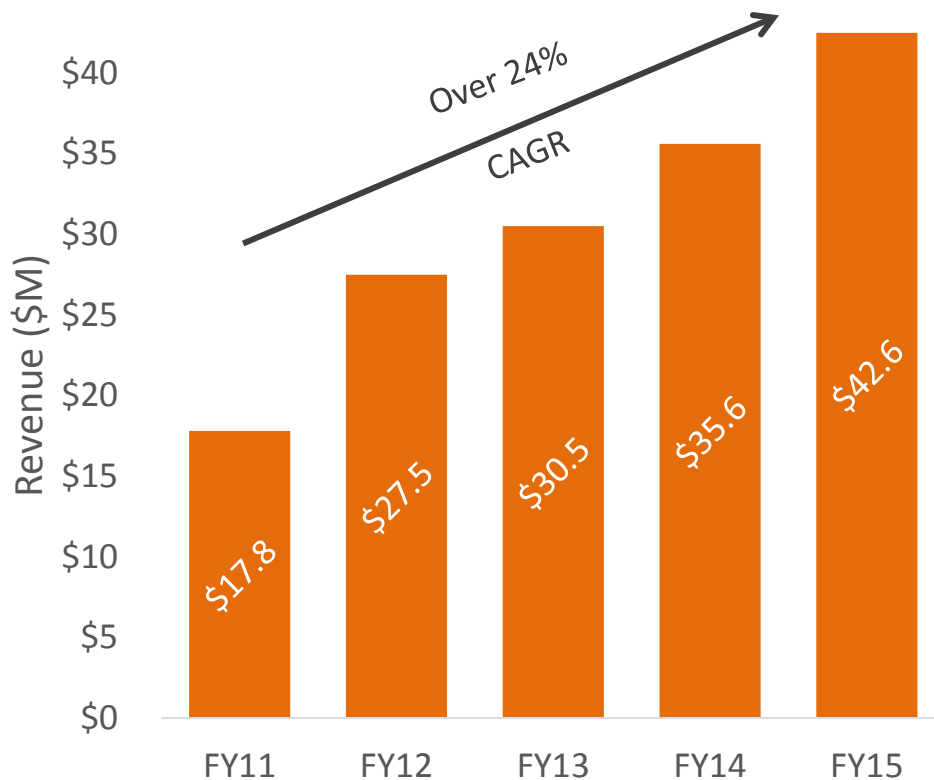
¹ Source: VDC Research.



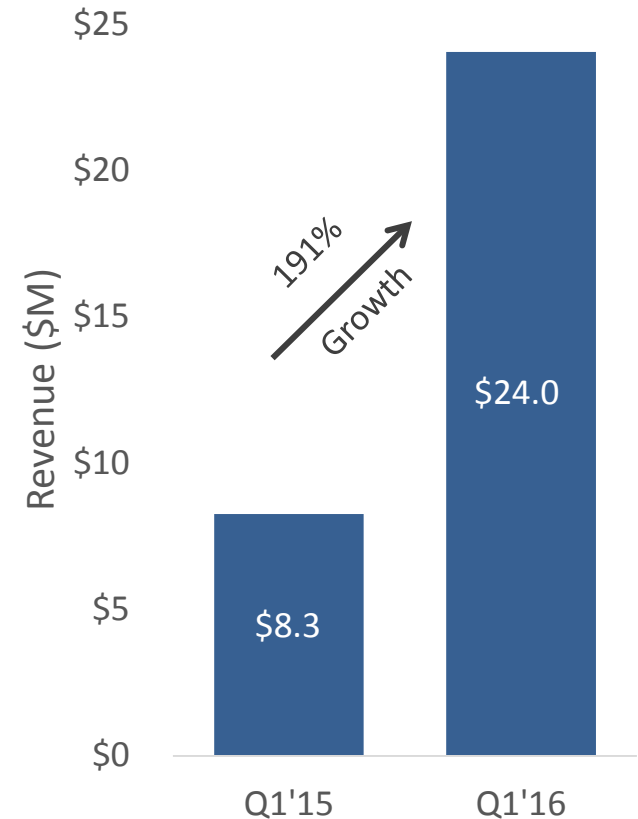
Consistent Growth

(Based on historical Xplore products alone)

Four Consecutive Years of Revenue Growth



Best Quarter in Company History¹



¹ Three months ended June 30, 2015, which is Xplore's first fiscal quarter.

Consolidating Position

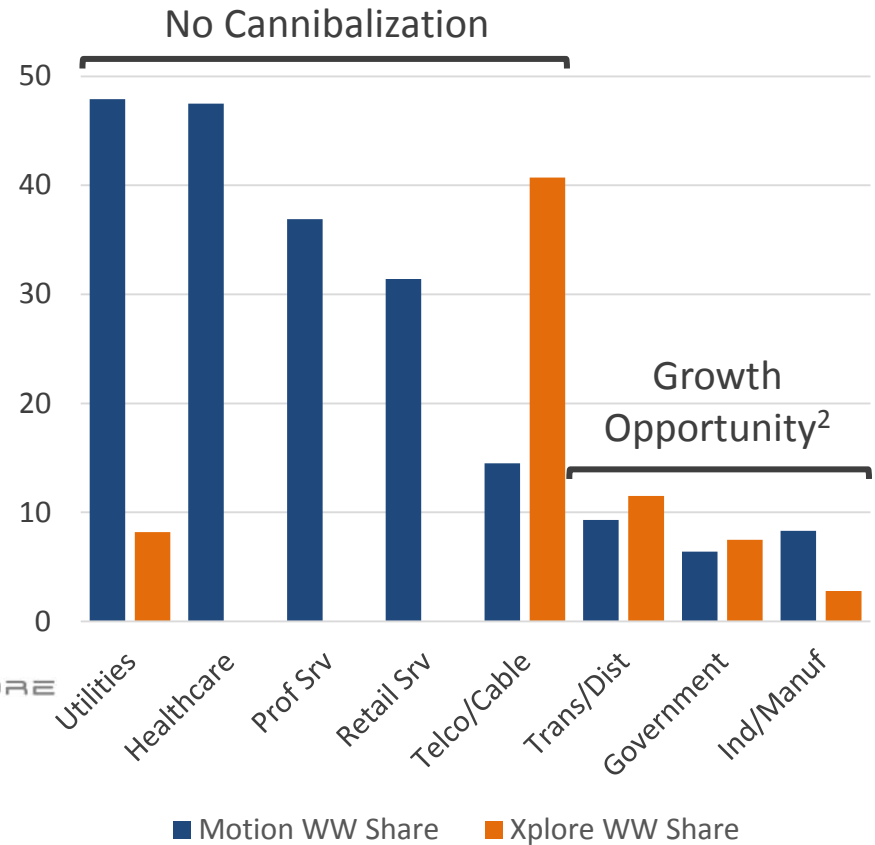
- With **Motion** business, Xplore becomes #2 worldwide provider of rugged tablets
- Xplore has proven success in BOTH *business turnaround* AND in *delivering sustainable growth*
- Synergies expected to drive continued above market revenue growth and bottom line improvements
- Additional growth is expected from strategies to accelerate rugged laptop/handheld cannibalization by tablets and opportunities with dissatisfied enterprise users of consumer grade tablets

Why Motion?

Complementary Products



Complementary Verticals¹



¹ Market data from VDC Research.

² 47% of rugged tablet market is in government and industrial/manufacturing segments.

Mature Global Channels



Unrivaled Rugged/PC Experience



**Philip
Sassower**

*Chairman &
CEO*

2006

40+

Phoenix,
CIC,
Newpark,
Bates, etc.



**Mark
Holleran**

*President &
COO*

2003

30+

WaveSat,
Cabletron,
Digital
Equipment



**Tom
Wilkinson**

*Interim
CFO*

2015

23+

Amherst,
PMBHD,
CSFB, Dell,
KPMG



**Peter
Poulin**

CMO

2015

25+

Motion,
Compaq



**Bryan
Bell**

*VP,
Engineering*

2008

30+

Sirific
Wireless,
Acer, Texas
Instruments



**Michael
Zimmerman**

*VP, Global
Operations*

2013

30+

Getac,
Gateway



**Randy
Denny**

*VP, Sales
Americas*

2013

25+

Getac,
General
Dynamics,
Itronix



**David
Dunkak**

*VP, Sales
Americas*

2015

25+

Getac,
Panasonic,
Toshiba,
Brother



**Pete
Lewis**

*VP, Sales
Internationa
l*

2015

30+

Motion,
Walkabout,
Fujitsu,
Tandem

Joined
in
Years
Previous

Select Team Experience



Broadest Rugged Tablet Range



	iX104	Bobcat	RangerX Pro
--	-------	--------	-------------



Year Introduced	2001	2014	2013
Market Segment	Ultra-Rugged	Fully-Rugged	Fully-Rugged
Price Range	\$3,299 - \$7,299	\$2,199 - \$3,000	\$1,399 - \$2,000
Weight	5.4 lbs.	2.4 lbs.	2.2 lbs.
Operating System	Windows	Windows	Android
Display	← Bright Sunlight Readable →		
Features	<ul style="list-style-type: none"> • Field serviceable • Best outdoor display (1300 NITS) • Only RAID configurable tablet 	<ul style="list-style-type: none"> • Full array of multiple ports standard • Expandable options; barcode, RFID 	<ul style="list-style-type: none"> • Google certified • Only HDMI-In and Gigabit Ethernet

Broadest Rugged Tablet Range









R12	C5m/F5m	CL920
-----	---------	-------



Year Introduced	2014	2007	2011
Market Segment	Rugged	Rugged	Rugged
Price Range	\$2,299 - \$4,348	\$1,899 - \$4,748	\$1,299 - \$2,624
Weight	2.95 lbs.	3.3 lbs.	1.9 lbs.
Operating System	Windows	Windows	Windows
Display	12.5"	10.4"	10.1"
Features	<ul style="list-style-type: none"> • Powerful • Larger screen • PC Magazine Editor's Choice rugged Windows tablet 	<ul style="list-style-type: none"> • Slip-free grip and molded handle • Enterprise class security • Feature/accessory rich 	<ul style="list-style-type: none"> • Lightweight • Affordable

Competitive Landscape

	Tablets			Convertible Notebooks			Traditional Notebooks		
	Ultra Rugged	Fully Rugged	Rugged	Ultra Rugged	Fully Rugged	Rugged	Ultra Rugged	Fully Rugged	Rugged
	✓	✓							
			✓						
	✓	✓		✓	✓		✓	✓	
		✓			✓		✓	✓	✓
		✓	✓		✓	✓			
		✓	✓		✓	✓		✓	✓

Differentiation

Xplore vs Panasonic – the “800 lb. gorilla”

Rugged Product Breadth

- Only ultra rugged offering
- 12.5” screen size – critical for law enforcement

Operational Agility

- Configure-to-order
- Custom solutions

Tablet focus

- Exclusive design focus
- No cannibalization risks
- No organizational compromises

World Class Partners

Strategic Development Partners



PEGATRON

Reseller Partners



GE Healthcare



Strong IP



- Performance and ability to compete are dependent on our proprietary technology
- We rely on a combination of patent, copyright and trade secret laws, as well as license agreements, to establish and protect proprietary rights
- Own 7 key US patents and several US and international patent applications
- Acquired over 31 patents and 8 applications pending from Motion asset acquisition

Customer Focused

- We listen to our customers
- Xplore has a successful track record of profitably customizing our products to integrate features our customers request and are willing to pay for
- Examples include product customized for






Select Customized Product Clients



Blue Chip Customers

Energy / Oil & Gas	    
Field Service / Utilities	     
Distribution / MFG	     
Military / Federal	      
Pharma / Healthcare	    
Public Safety / Govt	  
Telecommunications	 
Transportation	     
Retail / Hospitality	   

Recent Customer Wins

Date	Company	Sector	Highlights
July 2015	Danish Ambulance Service	Public Safety - EMS	<ul style="list-style-type: none"> • \$1.5 million dollar order of C5m
Apr 2015 & Oct 2014	 at&t	Utilities / Telecommunications	<ul style="list-style-type: none"> • Multi-million dollar orders of Bobcat • Previously ordered tens of millions of iX104 ultra-rugged tablets
Aug 2015 & Dec 2014	American Airlines 	Transportation / Airlines	<ul style="list-style-type: none"> • Multiple orders for the ultra-rugged iX104C6 in excess of a million dollars
Dec 2014	Drone Program	Federal / Military	<ul style="list-style-type: none"> • Multi-millions in orders for the iX104C5-6 • Orders to date in tens of millions
Oct 2014	 verizon	Utilities / Telecommunications	<ul style="list-style-type: none"> • Multi-million dollar orders for RangerX Pro Android
Sep 2014	 meijer	Distribution / Warehousing	<ul style="list-style-type: none"> • Approx. million dollar order for Bobcat, mounted in forklift trucks for use in warehouse and large freezers
Jun 2014	 Piedmont Natural Gas	Utilities / Natural Gas	<ul style="list-style-type: none"> • Ordered multi million dollars worth of iX104C5's for use in the field

Investment Highlights

- Attractive market with high growth potential
- Strong, #2 position worldwide with Motion deal
- Deep expertise in building rugged devices
- Proven ability to sell and support Fortune 100
- Established, 18 year positive track record
 - Successful turnaround; significant revenue growth
- Replicable, scalable ODM model with tier-1 partners
- Strong cash position with substantial NOL
- Proven team with unrivaled rugged/PC expertise
- Four consecutive fiscal years of revenue growth and positive EBITDA



Q & A

