



Guided Self-Service Migration

Using the Self-Service Tool Under the Guidance of a CRM Data Expert.

You're not on your own.

Have no fear, the Guided Service is here.



In a recent discovery, customers are **too nervous** to use the Self-Service tool but believe it's right for their use case. We're here to clear the air and tell you that **just because it says "self-service" does not mean you have to do it alone.**



The process of doing a CRM data migration isn't typically something that is **automated**, especially if you have lots of [complex] data. And yet, Trujay is one of the few companies that has **created a software** that does exactly that.



PREAMBLE

The definition of "self-service" is in its name. It provides the setting and environment for a person to do something automatically and on their own. Think of a drive-thru car wash.

THE DRIVER, THE CAR, THE WASH

You, the decision-maker, are the driver, the car is your customer data, and the carwash is the software you're about to run your car (your data) through.

GET ME A HUMAN!

Once you drive the car through the carwash, you may need human resources to come in and dry off your windshield. That's the beautiful irony of our Self-Service tool- you don't have to actually do it by yourself!

The Guided Service is available at every stage of the Self-Service Migration process. This solution is for people who:

- Don't need a sweeping change of process with the new features of the CRM
- Need to save time, money, and headaches
- Has a source CRM expiration coming quickly
- Expected a higher budget for the migration but is lower than they wanted
- Bandwidth of current workload won't allow for utmost undivided attention

So, if you want the Self-Service Migration but don't want the super fun job of doing it yourself, our Guided Self-Service Migration is your ticket to the cleanest car you've ever seen (new car smell included).



The Guided Service can be triggered at **any time** during the Self-Service Migration process. If you kick off the migration on your own but get stuck on mapping, **we can jump in and guide you** from that exact point. If you'd like us to do the whole thing for you, we'll take the lead **from start to finish**.

Typically, a user will start the free sample but get confused on the mapping part. Or, they are unclear on how to review their sample results. We've created a service that omits all common issues while still satisfying your project needs.

How it Works



What goes on behind the scenes of your Guided Self-Service Migration. Here's what happens step-by-step...



1

Meet With a Trujay CRM Data Expert

Aka, your **personal, dedicated account manager**.
Provide your login credentials
for source and target CRMs
and connect the systems.

Have a mapping session with your account manager (optional) who finalizes object/field mapping and confirms accuracy.

Optional Mapping Session



Sample Migration

Your account manager will then run the Sample
Migration and review the sample results for you.

This is essentially a demo version of the solution; a **free trial**, if you will. But your account manager is the one **doing it for you**.

4

Your account manager then runs
the Full Migration and reviews
the results to confirm accuracy
and perfect placement of objects
and their related fields.

Full Serviced Migration

5

Precision, Revision, Validation, Confirmation

Your account manager provides the highest level of technical support.

As a professional with years of experience, your field/object mapping will be precise and mistake-less.

Which brings us to pricing...



The Guided Service is an additional charge on top of the original Full Self-Service Migration. Typically, the Guided Service requires 3 to 5 hours of technical support with a rate of \$150.00 an hour.

However, everyone works differently.

If less time is used, we would only charge you for the number of hours worked.







We want you to use our services in ways YOU see fit and not be bound by barriers. If you want to use the Self-Service tool but you don't want to do it yourself, our Guided Service will get you where you want to go.

Most importantly, the Guided Service helps you know that you're doing this **right**. A Trujay CRM data expert will be assigned to help you with every aspect of the migration process. You can ask questions, **we'll help make things easy for you**. You can watch us work our magic via screen share after you've given us all the information over your needs.

If necessary, your account manager may bring up the possibility of doing a **Custom Migration**. As we dig into your data needs, your project requirements might be more complex than you think.

But that's the magic of our Guided

Service!

Not only do you get a free trial to see your data in action, but you also get an account manager to guide you through every step, saving you time on **figuring out what exactly your business needs.**



We live and breathe data. If we see something that will benefit you or vice versa, we maintain complete transparency. Your customer data is precious. Put it in the hands of the experts while still calling all the shots.



Below are some helpful links to get you started. Get in touch and start your Guided Migration right away!



Estimate the Cost of Your Full Migration

https://trujay.com/priceestimator/

How the Self-Service Tool Works

<u>trujay.com/how-self-</u> <u>service-migration-works/</u>

Start Free Sample Migration

app.data2crm.com/migratio
n/wizard/

Guided Self-Service Migration Page

<u>trujay.com/guided-self-</u> <u>service-migration/</u>

All CRMs We Support

trujay.com/supportedcrms/

Self-Service vs. Custom

<u>trujay.com/difference-</u> <u>between-self-service-and-</u> <u>custom-data-migrations/</u>

Contact Us

trujay.com/contact-us/

Email Us Directly!

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