

Talent - Case Study #1

SME – Valuation Expert

The Challenge:

Our client needed to add a key member to its team in order to develop a methodology and approach for supporting consolidated balance sheet accounts. Seeking deep expertise in valuation accounting, the Subject Matter Expert (SME) needed to develop a methodology based on sound research, as well as, build a plan for fieldwork and other substantive testing to be performed by the team.

Our Solution:

Reaching into our deep bench of Big 4 talent, Infrastructure Resources, Inc. (IR) delivered a SME that far exceeded the requirements. In addition to relative years of experience, our SME had written and published significant research in the area of valuations. Our strategy was to deliver well beyond minimum requirements so that our client could utilize this individual to substantiate additional work.

The Outcome:

We love it when a plan comes together. Our client jumped at the chance to add our SME to the team. An immediate impact was felt by the team, client and federal agency. Additional work was justified and new task orders were issued.