

Talent - Case Study #3

Large Scale Deployment

The Challenge:

Our client won a big one. Shortly after the victory party and initial burst of enthusiasm had waned, concern set in. The logistics of deploying such a large scale team in such a short timeframe looked impossible. How would our client deliver quantity and maintain quality?

Our Solution:

We built a three phased approach. Phase one was to launch with a tiger team to devise a strategy for communicating workload and expectations to a group of team leads. The work breakdown structure (WBS) was devised by functional area so that team leads could most effectively communicate to staff. Phase two was to on-board team leads who would create monthly tasks-level plans to support each deliverable. Phase three was deploying staff level consultants, making up the largest wave of resources for the project. Due to the structure of the deployment, we were able to not only assist in delivering the strategy, but deliver the majority of the team.

The Outcome:

The federal agency expected a team to be in chairs and working within three weeks of award. Our strategy delivered confidence to the federal agency that our client could deliver on its promise. The largest team on record was delivered, timely and in an orderly fashion.