

## *Case Study #3*

### Need for Out-of-the-Box Thinking to Accomplish Client Goals

#### **The Challenge:**

Our client had a business problem that needed to be solved. The challenge could not be solved; given the way the current qualifications had been written.

#### **Our Solution:**

Leveraging previous solutions that we had crafted for clients, we devised a strategy that would couple several work streams to allow for segmented work, but consistency in deliverables. We would deploy a team that would incorporate all work streams and locations.

#### **The Outcome:**

Our client was able to build a better case to gain the support needed to overcome the challenge. The plan saved time and money, while increasing the consistency and quality of the deliverable.