



ENTERPRISE TALENT, DELIVERED!

Highly Focused Talent-Driven Enterprise Software
Talent Solutions for the Public Sector, Life Sciences,
Education, and Manufacturing.



 www.kapitaldata.com



**KAPITAL
DATA CORP**

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Kapital Data Corporation solves tough talent challenges in the public sector, life sciences, education, and manufacturing arenas.

Our extensive network of skilled data and IT specialists share 60+ years of IT consulting & staffing experience, providing the precise expertise your company demands.

While your hiring challenges may seem daunting in the face of everyday business activity, we embrace these opportunities to test and prove our strengths. Every day, with every client, we demonstrate skills not found in the average recruiting or consulting firm. Our full attention is applied to generating remarkable impact on your Enterprise Software projects, from consulting and staffing to recruiting process outsourcing and offshore development & managed services. Our teams are deeply connected and rigorously focused on sharing their experiences and insights across each engagement.

Achieve Your Goals ♦ Grow Your Business ♦ Benefit from Expert Guidance

Kapital Data Corporation...committed to excellence.



Consulting & Staffing

◆ Contract, Contract-to-Hire, Direct Hire ◆

Whether large or small, enterprise or startup, our unique approach will help your organization facilitate change, achieve overall vision, and optimize both performance and productivity.

The broad range of services and solutions which differentiate us also ensure our success. In fact, we are thrilled to have achieved recognition as a winner of CEO Report's 2018 Philadelphia Velocity50 Awards, a prestigious awards program honoring the region's fastest growing companies. Clearly, the KapData team shines brightly, but it is the confidence of our clients for which we're most grateful.

We know change is not always easy. Since 2015, we've helped companies of all sizes respond to industry transitions to enhance the competitive environment. At Kapital Data Corporation, your business success is our priority. Our award-winning team is ready to collaborate with yours to develop strategies that ensure your firm thrives.

Call us today to set up your first consultation.

Grow Your Business

◆ RPO (Recruiting Process Outsourcing) ◆

As your company grows, so the volume of requests for new hires skyrockets. Typical HR departments are ill-equipped to provide specialized recruiting capabilities requiring deep industry insights, not to mention the ability to tap a reliable talent network proven to attract top talent fast.

If your company finds itself needing human capital to support growth, RPO from Kapital Data Corp makes sense.

We solve your talent issues via a comprehensive approach backed by experienced professionals with solid industry-specific expertise. Aimed at fostering collaboration and encouraging innovation, you are assured that we understand your needs and how to successfully develop them.

At Kapital Data Corporation, Excellence is Our Watchword.



Expert Guidance

◆ Offshore Development & Managed Services ◆

If you believe that your project's success can be enhanced by partnering with a specialized recruiter, then you'll want to talk with the award-winning KapData team.

What is the difference between a general recruiter and a specialist? We're glad you asked, and we'll answer with more questions.

- ✓ How often have you attempted to run the recruitment process yourself?
- ✓ During which "spare" time will you write job descriptions, or dig thru a heap of resumes?
- ✓ When interviewing, how will you distinguish between a candidates' skills vs. competencies?

Is your heart pumping a bit harder now? It should be. Because it is at this juncture that most firms realize their current hiring process is flawed. Finding the perfect fit becomes the mountain to be conquered. Something must change. About this time is when we get the call for specialized recruiting help – the type of expert who can rattle off at least 10 potential job candidates before you say "GO!"

A specialized recruiter knows the questions...and the answers – intuitively. And only when that expert recruiter applies intrinsic commitment to your project can the outcomes be determined.

In terms of talent, the difference between "generalist" and "specialist" couldn't be greater. Elite performers — the top 5-10% in any profession — typically deliver 10 times greater results when compared with a generalist.

If you've ever made a business process decision based on cost alone, you know the pain of poor selection.

Don't make the same mistake. Contact the KapData team today.

Is Kapital Data Corp the Right Choice for Your Company?

With 60+ years of combined experience, our staff possesses the capabilities and expertise to drive project delivery to the next level and deliver your project under budget and on time. In reducing costs and minimizing risk for enterprise projects, we proudly stand among the best.

Each of our employees enjoys access to a superior learning environment, where mentors demonstrate the finer points across a variety of specialties. In addition, Kapital Data Corp invests yearly in its employees by matching an additional (10%) ten percent of individual earnings and granting 160 hours towards continuing education - upgrading skills, attending industry conferences and earning certifications.

Determination, dedication and drive have put Kapital Data Corp on the path to success. With your business, we can continue to impact the regional economic landscape for years to come.

Contact our dedicated specialists today.

