



SAP® Business One
Apparel & Footwear



Apparel & Footwear for SAP® Business One.

Introduction

Benefits

Industries

Functionality Overview

Main Features

Success Cases

References

Partner Portal

Contact

Integrate and automate critical business processes with Apparel & Footwear for SAP Business One

Every season, customers and suppliers can be difficult to predict; they shift their focus and market needs change. But you can respond just as quickly when you have got all of your business information at your fingertips.

The SAP® Business One application and Apparel, Footwear & Accessories vertical solution is what you need. You can easily access your company's data from one place, in real time, with familiar tools and reports. You can see sales, operations, and financial data, wherever you are, day or night.

SAP® Certified
SAP Business One Integration

SAP® Qualified
Solution for SAP Business One





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Introduction

Benefits

Industries

Functionality Overview

Main Features

Success Cases

References

Media Content

Contact

You can easily access your company's data from one place >

In real time, with familiar tools and reports. You can see sales, operations, and financial data, wherever you are, day or night.

Discover how you can integrate and automate manufacturing >

Supply chain, sales, and financial processes: a complete view of your business.

The solution will better enable brands to manufacture their products >

And sell them to retailers and consumers using one single, vertical solution.

Apparel & Footwear for SAP® Business One has everything a small to midsize apparel manufacturer or importer needs.

SAP Business
One

Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Benefits

Integrated Business Management

With SAP Business One, you can easily access your company's data from one place, in real time, with familiar tools and reports. You can see sales, operations, and financial data, wherever you are, day or night. And workflow-based alerts let you focus on what is important to you.



Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Benefits

COLLABORATION ————— PLM ————— COLLABORATION

Design

Tech Specs
Desing management
Color and Material
managemet
Collaboration
POM
Bill of material
(Costing)
Tech Pack

Production & Purchasing

Material List

Production Order &
Operations

Production Task

Outsource Production

Sales & Distribution

Load Product Matrix

ATP – available for sells

Interface Web



Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Industries

Accesories

Every season, customers and suppliers can be difficult to predict; they shift their focus and market needs change.

But you can respond just as quickly when you have got all of your business information at your fingertips.



Apparel

You can easily access your company's data from one place, in real time, with familiar tools and reports.

You can see sales, operations, and financial data, wherever you are, day or night.



Footwear

Due to rapidly changing tastes of shoe buyers, it is important for shoemakers to continually offer better and bolder product lines to catch the consumer's eye. It means offering smart, fashion-forward designs.



Introduction

Benefits

Industries

Functionally Overview

Main Features

Success Cases

References

Media Content

Contact

Functionally Overview

Sales – A/R

Allocation
Sales Order Wizard
Quotations
Sales Orders
Delivery
Return
A/R Invoice
A/R Credit Memo

Costing

Cost Sheets
Materials
Operations
Schemas
Summary Cost
Cost Sheet Printing

PLM & Controlling

Projects
SAP Activities
Critical Path
Critical Path Overview
Task Manager
View Multi – Model
Purchase Order Tracking
Critical Path Report
Range Plan

SKUs

AF Item Master Data
SKUs Creation
UPC Codes Creation
SKUs Update
SKU Code List from PDM

Production

BOM Wizard
AF Production Order
Receipt from Production
Issue for Production
Product Data Collection
Bar Code Printing
Material Requirement

Pick and Pack

Pick and Pack Manager
Pick List
Delivery Wizard
Packaging Wizard
Pick List printing

Purchasing – A/P

Purchase Quotation
Purchase Order
Goods Receipt
Goods Return
A/P Invoice
A/P Credit Memo

Inventory

Matrix Price List
Prepacks
Item Management
UPC Labels printing
Goods Receipt
Goods Issue
Inventory Transfer
Inventory Transfer Request
Inventory Reports

PDM

Style list
Segmentations
Color Master
Color Chart
Scale Master
Variables
Size Run Scale
Workflow
Design and Concepts
POM
Tech Pack
Logos, labels and Trims

Reports

Styles Season/Collection
Inventory Status
Stock Info Screen
Open to Sell-Summarized
Open to Sell-Detailed
Order Line Item-Sum.
Order Line Item-Detailed
Open Production Orders
Production Status by Operation
PDC by Employee

WEB PLM

Fashion Book

Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Main Features

SAP Business One allows managers and employees to access and use information more effectively so they can make smart business decisions. This comprehensive solution covers all the core operations necessary to run your business successfully.

Business Administration



Customer Relationship Management



Operations and Distribution



Product Lifecycle Management



Sales Force Automation (SFA)



Manufacturing



Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Main Features

Business Administration

Financial accounting

Handles all financial transactions, including general ledger, account setup and maintenance, journal entries, foreign currency adjustments, and budgets.

Bank transactions

Takes care of all financial processing such as cash receipts, check writing, deposits, advance payments, credit card payments, and bank reconciliation.

Sales and distribution

Helps you create price quotes, enter customer orders, set up deliveries, update stock balances, and manage all invoices and accounts receivables. Purchasing: Manages and maintains vendor contracts and transactions, including issuing purchase orders, updating in-stock numbers, calculating the value of imported items, handling returns and credits, and processing payments.

Outlook integration

Integrates with Microsoft Outlook so employees can synchronize calendars, contacts, and tasks.

Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Main Features

Customer Relationship Management

Sales opportunity management

Records every sales opportunity, from the first phone call to the successful close of a transaction.

Business partner management

Controls all information about customers, resellers, and vendors, including profiles, contact summaries, account balances, and sales pipeline analysis .

Service management

Enables service operations, contract management, service planning, tracking of customer interaction, and customer support .

Introduction

Benefits

Industries

Functionality Overview

Main Features

Success Cases

References

Media Content

Contact

Main Features

Operations and Distribution

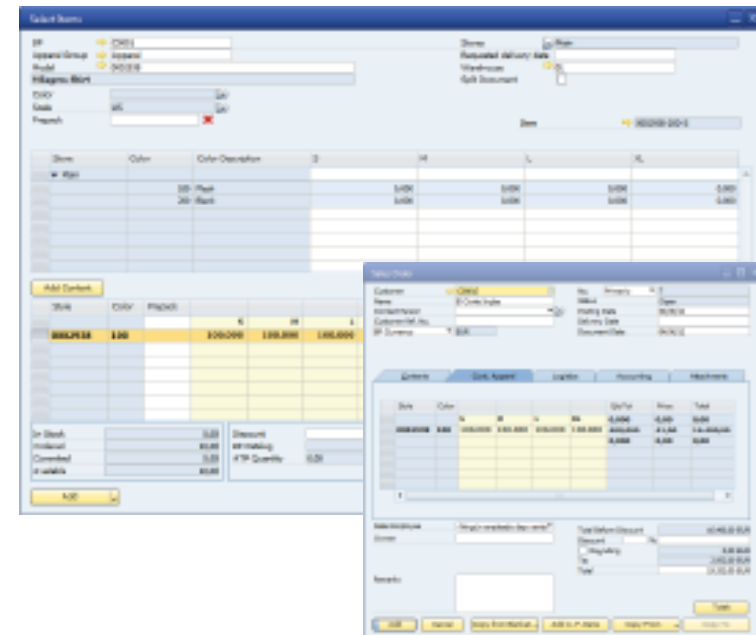
Sales and delivery

Season and off-season order entry could be a painful process in fashion companies. Apparel & Footwear allows users to run from single to multi-store or prepacks orders using a flexible horizontal matrix entry.

Generate price quotes, enter customer orders, set up deliveries, update stock levels, report on customers' current balances, and manage all billing and accounts receivables.

Purchasing

Manage and maintain your vendor contracts and transactions, including the issue of purchase orders, updates to stock quantities, calculations for the value of imported items, returns and credits, and payment processing.



Introduction

Benefits

Industries

Functionality Overview

Main Features

Success Cases

References

Media Content

Contact

Main Features

Features & Functionalities

Inventory management

In textile, apparel, and footwear companies, SKU and Bill of Material complexity is a challenge that you face across your supply chain systems. With Apparel & Footwear for SAP Business One dimensional capability, you will be able to manage your data at the end item level to successfully forecast, plan, and manufacture your product, delivering the right product and controlling your inventories.

Warehouse	QTY	U	M	L	SL	NSP
w - Stock						
1. In Stock	0.000	0.000	0.000	0.000	0.000	0.000
2. Committed	0.000	0.000	0.000	0.000	0.000	0.000
3. Reserved	0.000	0.000	0.000	0.000	0.000	0.000
4. Available	0.000	0.000	0.000	0.000	0.000	0.000
w - Flight						
1. In Stock	0.000	0.000	0.000	0.000	0.000	0.000
2. Committed	0.000	0.000	0.000	0.000	0.000	0.000
3. Reserved	0.000	0.000	0.000	0.000	0.000	0.000
4. Available	0.000	0.000	0.000	0.000	0.000	0.000

Handle inventory levels, item management, price lists, special price agreements, transfers between warehouses, and stock transactions all via integration with other processes like sales and purchasing.

Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Main Features

Product Life Cycle Management

Apparel & Footwear B1 PLM collaborative suite of applications facilitates the management of products, from design all the way through to production. It will enable you to innovate faster every season, all integrated to the core of SAP Business One.

The screenshot displays the SAP Business One PLM interface for 'Style: BAMB01 Ref Mickey Baby'. At the top, there is a search bar with the style name and a date filter set to '9 - August 18, 2013'. Below this is a navigation bar with 'Today', 'Work Week', 'Week', 'Month', and 'Timeline' views. A central calendar view shows a timeline from Friday, August 9, 2013, to Sunday, August 18, 2013. A task bar is visible, indicating 'Style: BAMB01 - Proj: 121-BAMB01-53 - Logistics'. Below the calendar, there are search filters for Season, Collection, Sub Collection, Style, and Project. A legend on the right identifies activity statuses: In progress (grey), Closed (green), Expired (red), and Unplanned (yellow). At the bottom, a table lists the project phases:

Style	Photo	Phases																																								
Style: BAMB01 - Ref Mickey Baby Project Code: 121-BAMB01-53 Season: PRIMAVERA VERAN 2013 Collection: COUNTRY CLOSE Sub Collection: Group:		<table border="1"><thead><tr><th>Phase</th><th>Assigned To</th><th>Activity Code</th><th>Description</th><th>BP Code</th><th>Start Time</th><th>End Time</th><th>Closed</th></tr></thead><tbody><tr><td>F001 - Design</td><td>Lucas</td><td>331</td><td>Normal</td><td>V0001</td><td>7/9/2013</td><td>7/15/2013</td><td>Yes</td></tr><tr><td>F002 - Costing</td><td>manager</td><td>332</td><td>Normal</td><td>V0001</td><td>7/12/2013</td><td>7/15/2013</td><td>No</td></tr><tr><td>F003 - Sampling</td><td>Lucas</td><td>333</td><td>Normal</td><td>V0001</td><td>7/16/2013</td><td>7/17/2013</td><td>No</td></tr><tr><td>F004 - Prototype</td><td>manager</td><td>334</td><td>Normal</td><td>V0001</td><td>7/18/2013</td><td>7/24/2013</td><td>No</td></tr></tbody></table>	Phase	Assigned To	Activity Code	Description	BP Code	Start Time	End Time	Closed	F001 - Design	Lucas	331	Normal	V0001	7/9/2013	7/15/2013	Yes	F002 - Costing	manager	332	Normal	V0001	7/12/2013	7/15/2013	No	F003 - Sampling	Lucas	333	Normal	V0001	7/16/2013	7/17/2013	No	F004 - Prototype	manager	334	Normal	V0001	7/18/2013	7/24/2013	No
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F003 - Sampling	Lucas	333	Normal	V0001	7/16/2013	7/17/2013	No																																			
F004 - Prototype	manager	334	Normal	V0001	7/18/2013	7/24/2013	No																																			

Introduction

Benefits

Industries

Functionally Overview

Main Features

Success Cases

References

Media Content

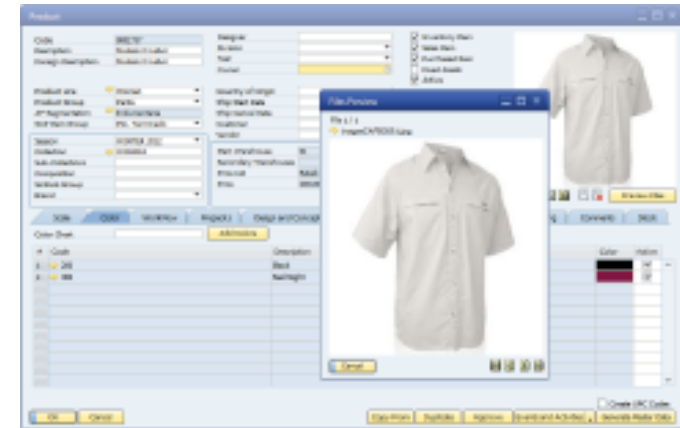
Contact

Product Data Management (PDM)

Product Data Management application is for product-centric businesses that need to maintain, store, and use large amounts of product-related data across the company processes.

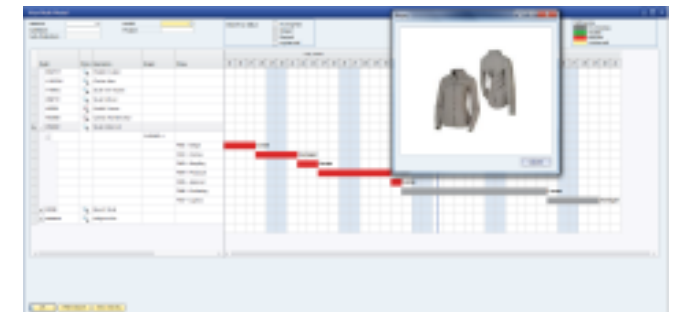
Manage Images, Colors, Materials, POMs. Sketches, concepts, documentation and images can be added to the style from a file or an existing drawing tool. Manage raw materials and labor costs.

Add Point of Measures based on templates. Once the style cost and pricing are approved, generate SKU information directly from the product data management.



Season and Collection Planning

Have visibility of the design process that you need in order to merchandise new collections at the beginning of each season



Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Sourcing

This module provides advanced costing functionality by size and color, with fully configurable costing scenarios and comparisons.

Costing quotes can be requested from different vendors and compared for optimal costing scenario approval.



Web PLM

Manage styles, colors and materials online. Generate and track requests, purchase orders and critical path activities. Print tech packs and review fitting processes.

Employee and vendors access the same data, real in time to complement the ERP procesess



Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Main Features

Sales Force Automation (SFA)

Use the Web to earn revenue and provide more services to your customers. Apparel & Footwear offers web presence for your sales employees and users. Representatives enter and track orders, shipments and invoices, access customer and style information and your customers can access season styles.

Web shop experience. Through our apparel merchant and ecommerce experience your customers can pick styles, colors and variables in a flexible web store



Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

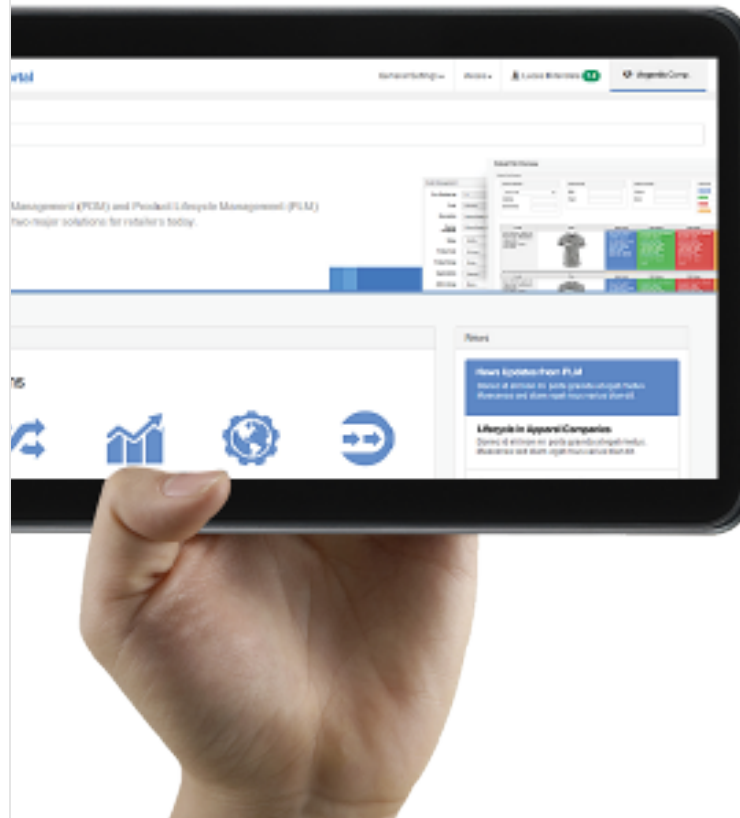
Media Content

Contact

Fashion Book



In the fashion industry, the immediacy and accuracy of the Collection can make a big difference. The fashion book presentation controlled entirely by merchandising staff at the fashion house delivers accurate collection information from the the Apparel & Footwear solution, including style and color options and inventory availability.



This information is presented to the customer in a visually appealing, highly intuitive style on the iPad or any tablet device platform.

Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Main Features

Manufacturing

Material Requirements Planning (MRP)

Manages MRP through a wizard-based process that enables users to define a planning scenario and predict demand based on forecasts.

Warehouse management

Handles inventory levels, item management, price lists, special price agreements, transfers between warehouses, and stock transactions.

MRPII and Production for different Strategies / Organizations.

The manufacturing functions include specific strategies / functions for materials management: order and stock related production, mixed and variant production as well as the necessary functions for the appropriate production planning and execution of manufacturing orders.

Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

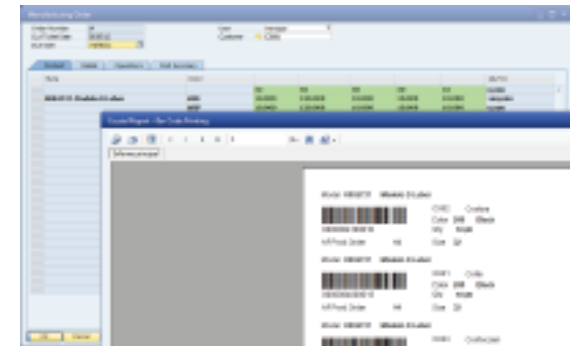
Contact

Advanced Planning and Scheduling (APS)



APS is used for detailed planning in enterprises, since order times, lead times, transition periods, capacity allocations, availability of resources are critical parameters in the value creation process.

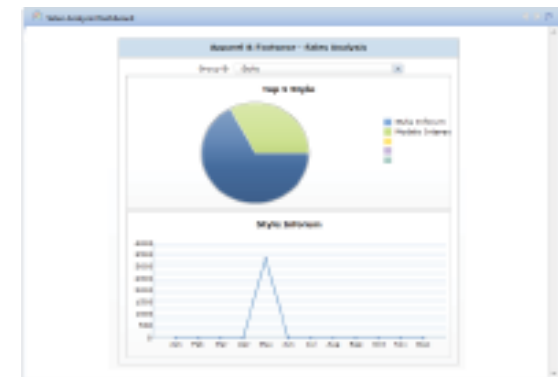
The graphical visualization of all activities with the resources achieves a high level of transparency and allows to see where and how intervention is required.



Reporting



Creates reports for nearly every aspect of your enterprise, including customer and supplier debt, sales, cash flow, customer-contact summaries, bookkeeping, warehouse stock, financial statements, pricing, and customer activity.



Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

Successful Cases

Alpargatas USA

Managing a Complex Product Portfolio to Offer Exciting Customer Choices.

As every fashion lover knows, a shoe is not just a shoe. It is a statement. And shoes from Havaianas make statements as spectacular as the person wearing them. Pink soles and yellow straps? No problem.

Emerald heels? Done. Terrificturquoise straps? Coming right up. Thanks to SAP® software, Havaianas delivers footwear as individual as the foot it frames.



[View Online Brochure for more Information](#)



Introduction

Benefits

Industries

Functionality Overview

Main Features

Success Cases

References

Media Content

Contact

Successful Cases

Bacup Shoe

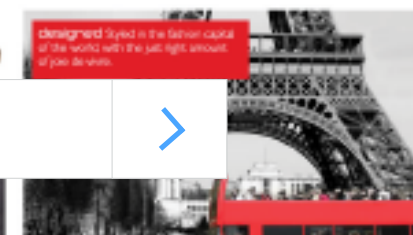
Implemented SAP Business One with apparel & footwear modules

Tim Smith, Managing Director, Redfoot Shoes. Redfoot Shoes is the footwear division of Bacup Shoe, a leading supplier of made-to-order quality footwear. The company also has a warehousing arm – Alpha Logistics.

Through their partner, Signum Solutions, SAP Business One was implemented in just two weeks at Alpha Logistics. Immediate benefits included automated stock control, accurate stock allocation, and improved customer service through better access to customer history. Following the successful implementation at Alpha Logistics, SAP Business One will be implemented at Redfoot Shoes.



[View Online Brochure for more Information](#)



Introduction

Benefits

Industries

Functionaly Overview

Main Features

Success Cases

References

Media Content

Contact

References

These are some of the main clients who are using this solution for their companies worldwide.



USA	ALPARGATAS
Honduras	VAN HEUSEN
España	MODA ESEOESE
UK	BACUP SHOE
Chile	CASA ANNY
Mexico	VIA MODA
USA	CAROLEE
Mexico	CALZADOS MI LORD
Canada	TRIUMPH
Brasil	ADRIANA DE GREAS



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