



Wellspring

TECHNOLOGY TRANSFER

SOFTWARE PLATFORM

The leading software system for
professional tech transfer



TECHNOLOGY TRANSFER

Discover the leading software solution for technology transfer. Sophia offers unparalleled functionality, total flexibility, and the most knowledgeable support staff in the technology transfer industry. Is your office ready to upgrade to Sophia?

TECHNOLOGY TRANSFER

“Wellspring clients earned 46% more licensing revenue, filed 34% more patents, and launched 10% more start-ups in 2015”

WELLSPRING SOFTWARE FOR TECHNOLOGY TRANSFER

Over the past 5 years tech transfer activities have greatly expanded. Patent filings are up 24%, licenses are up 30%, and the number of university spin-outs has nearly doubled.

Yet staffing has lagged.

Total TTO staffing has increased by only 11% overall and by 2% among Licensing Officers over this time period. Teams are simply being asked to do more work with fewer staff. Sophia empowers tech transfer offices to meet these demands by driving efficiency and streamlining workflows.

“With Sophia, I have effectively added another staff member to my team. That’s critical for a small office to be effective.”

— TTO Director

Over 200 leading research organizations have increased revenue, streamlined invention disclosures, and filed more patent applications with Sophia. Offices large and small depend on Sophia’s 30+ modules and plug-ins to manage every aspect of technology transfer. Sophia software adapts to user needs as well. Leading organizations configure Sophia to fit their processes, not the other way around. The top tech transfer offices around the world rely on Wellspring’s expertise for advice, training, and ongoing support.

Is your office ready to upgrade to Sophia?

Intuitive



Flexible



Expert



WELLSPRING SOFTWARE

FOR TECHNOLOGY TRANSFER

Intuitive

CONFIGURABLE TO YOUR PROCESSES — RESPONSIVE TO YOUR NEEDS

The Sophia platform provides an award-winning user experience. Sophia can be easily configured to fit your processes and procedures so that staff can quickly adjust to the new system. Our best-in-class tools are designed to make your life easier to ensure a smooth transition and long-term success.

Flexible

OVER 30 MODULES, PLUG-INS AND INTEGRATIONS AVAILABLE

No two tech transfer offices are the same — your unique challenges can't be solved with a one-size-fits-all approach. We have developed a comprehensive suite of over 30 modules, plug-ins, and integrations to cover every critical tech transfer activity so that the Sophia platform can be tailored to fit your exact needs. Wellspring offers the most flexible and the most comprehensive suite of tools on the market.

“With Sophia’s online disclosures, we get more information while also improving accuracy. What used to take us 45 minutes now takes only 10.”

— Licensing Manager

Expert

14 YEARS AS THE MARKET LEADER

From offices of one to offices of over one hundred, Sophia has you covered. Wellspring staff have spent a combined 60 years in the technology transfer industry. Our expert team will work with you to define and deploy the best fit for your office. Wellspring staff undergo rigorous training on state-of-the-art technology transfer processes and our award winning client services team can help you solve problems, define best practices, and grow your office for years to come. Sophia is supported by the very best in technology transfer leadership.





About Wellspring

Wellspring is the global leader in tech transfer, tech scouting, and innovation management software systems. Organizations rely on Wellspring to manage the identification, evaluation, and acquisition of technologies, partners, and investments. Wellspring software supports the entire innovation process, from defining strategic areas of interest to investigating opportunities to commercializing results.

Founded in 2003 as a spin-out of Carnegie Mellon University, Wellspring works with more than 600 organizations worldwide to support the scouting, commercialization, and licensing of emerging technologies. For more information, please visit wellspring.com.

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