Wellspring

SOPHIA

Discover the leading software solution for technology transfer. Sophia offers unparalleled functionality, total flexibility, and the most knowledgeable support staff in the technology transfer industry. Is your office ready to upgrade to Sophia?

TECHNOLOGY TRANSFER

SOPHIA
SOFTWARE PLATFORM

Over the past 5 years tech transfer activities have greatly expanded. Patent filings are up 24%, licenses are up 30%, and the number of university spin-outs has nearly doubled.

Yet staffing has lagged.

Total TTO staffing has increased by only 11% overall and by 2% among Licensing Officers over this time period. Teams are simply being asked to do more work with fewer staff. Sophia empowers tech transfer offices to meet these demands by driving efficiency and streamlining workflows.

> **"With Sophia, I have effectively added another staff member to my team. That's critical for a small office to be effective."**
>
> — TTO Director

Over 200 leading research organizations have increased revenue, streamlined invention disclosures, and filed more patent applications with Sophia. Offices large and small depend on Sophia's 30+ modules and plug-ins to manage every aspect of technology transfer. Sophia software adapts to user needs as well. Leading organizations configure Sophia to fit their processes, not the other way around. The top tech transfer offices around the world rely on Wellspring's expertise for advice, training, and ongoing support.

Is your office ready to upgrade to Sophia?

Intuitive   Flexible   Expert

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SOPHIA SOFTWARE
FOR TECHNOLOGY TRANSFER

Intuitive

CONFIGURABLE TO YOUR PROCESSES — RESPONSIVE TO YOUR NEEDS

The Sophia platform provides an award-winning user experience. Sophia can be easily configured to fit your processes and procedures so that staff can quickly adjust to the new system. Our best-in-class tools are designed to make your life easier to ensure a smooth transition and long-term success.

Flexible

OVER 30 MODULES, PLUG-INS AND INTEGRATIONS AVAILABLE

No two tech transfer offices are the same — your unique challenges can't be solved with a one-size-fits-all approach. We have developed a comprehensive suite of over 30 modules, plug-ins, and integrations to cover every critical tech transfer activity so that the Sophia platform can be tailored to fit your exact needs. Wellspring offers the most flexible and the most comprehensive suite of tools on the market.

> **"With Sophia's online disclosures, we get more information while also improving accuracy. What used to take us 45 minutes now takes only 10."**
>
> — Licensing Manager

Expert

14 YEARS AS THE MARKET LEADER

From offices of one to offices of over one hundred, Sophia has you covered. Wellspring staff have spent a combined 60 years in the technology transfer industry. Our expert team will work with you to define and deploy the best fit for your office. Wellspring staff undergo rigorous training on state-of-the-art technology transfer processes and our award winning client services team can help you solve problems, define best practices, and grow your office for years to come. Sophia is supported by the very best in technology transfer leadership.

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Sophia Platform Capabilities

TECH TRANSFER
Manage all aspects of technology transfer and commercialization.

SPONSORED RESEARCH
Administer research projects from proposal to budgeting to agreement to expenses.

CLINICAL TRIALS
Manage cost, invoicing, and financials, as well as track enrollment and procedures completed.

TEST DATA MANAGEMENT
Store and share research efforts across multiple labs and facilities.

TECH TRANSFER

SPONSORED RESEARCH

CLINICAL TRIALS

TEST DATA MANAGEMENT

Sophia