

Cloud Integration Consultant

Function

The role of the Cloud Integration Consultant is to interface with our clients, partners and internal organisation with the goal of delivering world-class services results.

Responsibilities

- Function as a front-line technical resource for "best practice" and informal customer questions
- Provide project leadership for the customer
- Design and develop innovative solutions to customer requirements, with assistance from our consulting architects as required
- Maintain current functional and technical knowledge of our supported solutions
- Manage and drive competing requests across simultaneous client engagements
- Provide clear and constructive solutions feedback to consulting architects based on customer requirements
- Help to document best practices in developing and deploying our solutions
- Ensure consistent quality for all delivery capabilities and maintain world class standards
- Use expert judgment and past experience to propose the best scope and sequencing of engagements to maximise our customers' ROI
- Implement and troubleshoot Nubera solutions with customers

Profile

- Highly motivated, committed, tenacious & effective team player
- Able to build long term relationships
- A passion for quality and delivery with strong attention to detail
- Presents a professional and credible face to the customer and prospect
- Adept at finding solutions to complex problems by using passion for technology
- Self-directed, self-motivated and results oriented – possesses the drive and determination to succeed. Willing to work hard, knows how to work smart.
- Persistent but pragmatic: willing to be flexible and adaptable to change.
- Strong personal Values

Experience

- Demonstrated ability in customer-facing positions, preferably as a professional services consultant
- Knowledge of modern software development methodologies, with emphasis on software and hardware architecture, and infrastructure design and development
- Experience in selling with/through business partners and channels
- Understanding of multi level selling

Skills

- Strong technical skills, specifically in Datacenter platforms, operating systems, desktop deployment, system administration and/or technical architecture
- Strong questioning and listening skills
- Strong analytic and problem solving skills regarding technical and project management issues
- Strong organisational skills with an ability to manage competing client demands
- Good understanding of strategic sales process
- Excellent communications and interpersonal skills, including ability to interact and communicate with senior level personnel
- Possess the ability to continually self educate to maintain a broad knowledge of complex products, services and selling skills.
- Ability to demonstrate both a passion for technologies and solutions
- Business Fluency in English, Dutch & French

Qualifications

- Master's degree

- VMware Certified Professional (**VCP**) or VMware Certified Advanced Professional (**VCAP**)
or
- any combination of education & related experience that would demonstrate possession of the knowledge and abilities needed to achieve success in this position

Offering

Nubera offers a competitive salary and employee benefits, and the opportunity to work in a dynamic and entrepreneurial business environment. We build upon a strong people management with regular development reviews. We offer you comprehensive specialist training and a flexible career path in a supporting and dynamic team.

Procedure

For further information or inquiries, or to submit your CV, please contact: careers@nubera.be