



**Let's take
the helm together.**



Partner with Sunsail

Yacht clubs like yours are the lifeblood of our sport and we want to reward your tireless work by establishing a partnership that will give your members **15% off** their next vacation. You can't slow down the pace of life for your members, but you can take them offshore to a place where it feels like they have all the time in the world. Give them a reason to put reality on hold in exchange for tight lines and loose latitudes.

About Us

EXPERIENCE

Sunsail's history traces back to the original flotilla, set up by Eric Richardson with a fleet of Snapdragon 25s in the early 1970s. Over the years, we have honed our approach, embracing new sailing destinations around the world and working directly with our boat builders to craft memorable vacations that fit your members' sailing style.

SKILL

Our base staff are industry experts who are knowledgeable in their local sailing area.

QUALITY

We are constantly updating our fleet of over 500 state-of-the-art monohulls and catamarans across our worldwide destinations, with over 65 new yachts added this year.

DESTINATIONS

Your members' perfect sailing vacation is a warm-water adventure, harnessing a fresh breeze aboard a superbly-equipped yacht. We get it. That's why we sail in 25 destinations across the Caribbean, Mediterranean, Indian Ocean, South Pacific, Southeast Asia, and the UK.

Your Yacht Club Benefits

EXCLUSIVE SAVINGS

As fellow sailing enthusiasts who live for warm trade winds and sun-drenched days on the water, we know your members yearn for offshore adventure and unlimited cruising freedom. If your yacht club joins the Sunsail team, your members will receive an exclusive **15%** non-combinable discount on charters year-round.

CUSTOM GROUP BOOKINGS

We have an entire department dedicated to yacht clubs like yours. Sunsail's Group Sales Team creates tailored sailing trips for groups up to 300 people. Tell us your goals and we'll build a customized flotilla or bareboat sailing adventure unlike any your group has experienced before. We can also assist with air travel, receptions, banquet facilities, personalized itineraries and team building activities.

COMPLIMENTARY CHARTER*

Your yacht club has the opportunity to receive a free charter* from Sunsail to use at its discretion. This would make a superb auction item, regatta prize, or even an employee incentive.

EVENT SPONSORSHIP

We want to be more than your charter company. We want to be your preferred partner in supporting the sport and growth of sailing in your community. The Sunsail team is keen to sponsor your regattas, membership drives, educational programs, fundraisers, and private functions.



OUR PARTNERSHIP VISION

As part of our exclusive partnership with you, we foresee our brand's representation in your e-newsletters, new membership collateral and social media posts.

To arrange an exclusive partnership with Sunsail, call 800.734.9035 or visit sunsail.com/takethehelm.

*A complimentary Sunsail charter is awarded based on the yearly booking requirements of your yacht club. The charter must be used within one year of earning it. The charter is applicable to destinations in the British Virgin Islands, Croatia, Greece or Thailand. The maximum value of the charter is valued at \$7,500 and does not include additional expenses such as yacht damage waiver, fuel, taxes, national parks permit, turnaround fee, provisioning, or transfers. Exclusion dates apply. Visit sunsail.com/takethehelm for more details.



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