

CHECKLIST

For Creating Clarity

From

The Advantage: Why Organizational Health Trumps Everything Else in Business

By Patrick Lencioni

Members of a leadership team can be confident that they've mastered this discipline when they can affirm the following statements:

- ◆ Members of the leadership team know, agree on, and are passionate about the reason that the organization exists.
- ◆ The leadership team has clarified and embraced a small, specific set of behavioral values.
- ◆ Leaders are clear and aligned around a strategy that helps them define success and differentiate from competitors.
- ◆ The leadership team has a clear, current goal around which they rally. They feel a collective sense of ownership for that goal.
- ◆ Members of the leadership team understand one another's roles and responsibilities. They are comfortable asking questions about another's work.
- ◆ The elements of the organizations' clarity are concisely summarized and regularly referenced and reviewed by the leadership team.

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