cloudbakers®

Client — Value

Partner — Service

Discovery

**Reduced Change Anxiety
Understand Your CRM Roadmap**

The discovery process allows us to get an understanding of your current business, processes, and people in a short period of time. This gives us the ability to contribute to your mission as if it were our own organization and allows you to sit back and focus on other tasks. We are also able to provide a clear roadmap of our solution and how it will affect your organization, relieving anxiety about any future projects.

Implementation

**No Setup Learning Curve
No False Starts
50% Implementation Time**

We have completed the setup and implementation of hundreds of CRM systems. This gives us the ability to work quickly, complete setup tasks efficiently, and easily diagnose any problems that may be developed throughout the process. Completing an implementation with Cloudbakers allows your staff to continue focusing on driving what matters most to your business while we focus on your CRM development.

Data Migration

**Accurate Data Transition
Automated Time Savings
No More Spreadsheets**

Data migration can very quickly become the most taxing portion of any CRM implementation. We've invested in an experienced data management team to ensure the quality and efficiency of our CRM migrations. After all, our motto is "garbage in, garbage out". We don't like garbage, and we're pretty sure you don't either.

Change Management

**Minimum Learning Curve
Maximum Usage**

At Cloudbakers, our main focus will always be Change Management. After all, what is a new system that no one knows how to use? When moving with the pace of technology today, it's important to minimize the learning curve for any new platform. That's why we have a certified, experienced training staff that can speak to your team, your business, and your systems.

Ongoing Partnership

**Accessible Support
Continuous Improvement**

Now that you've got a partner that understands your business, your mission, and your people, you've got an ongoing relationship that guarantees you'll always have a batphone. We call it "CloudWatch", allowing you to stay ahead of technology trends without having to do the research.