



Reliable execution creates stronger working bonds with ISS

International Snubbing Services (ISS), a Superior Energy Services company, utilizes technology, innovation and imagination to meet the changing needs of its clients while staying ahead of the competition.

Founded in 1982 by Jack Hardy, a legend in the oil and gas industry, ISS has a long history in the well control business and is the only company that maintains custom-built equipment strictly for well control applications.

As part of the Superior Energy Services family of companies, ISS ensures that its service to customers remains at peak levels. To this end, ISS personnel are not only trained to use our custom-built equipment, but they are also trained to skillfully utilize ancillary equipment designed by other manufacturers.

ISS constantly strives to improve and raise industry standards through team effort and equipment improvements. The results are innovative, superior solutions to problems encountered in the market and stronger working bonds between the customer and ISS.



simply at your service™

CASE STUDY

ISS Superior Energy Services



the **RAK** CHALLENGE

How do you ensure a *longstanding* customer is satisfied and remains satisfied? Do the same thing you did when they were a new customer!

RAK continues to ensure that the “make it happen” mentality that won them the business is ongoing. When you are dealing with time-sensitive freight - ISS needed a partner that is always ready, willing and dependable.

the **RAK** SOLUTION

Business requirements included time-sensitive freight, competitive pricing, experience in Project Cargo and superior execution in delivery. RAK Logistics was ready to step in and meet the challenge. The Texas team got to work and developed pricing that allows the customer to quickly understand their costs and. The RAK team continued to work diligently to build a relationship with the customer on reliability and responsiveness.



the **RAK** RESULTS

RAK Logistics' experience in Project Cargo, the Oil & Gas industry and time-sensitive freight set the stage for a successful partnership with ISS. However, based on consistent performance and competitive pricing, ISS continues to partner with RAK.



simply at your service™

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