

CASE STUDY

Transport of Gas Turbines into Algeria



“RAK Logistics and Rapid worked in a very professional and friendly manner. When there was an issue we were all well informed along with solutions which got us over all the hurdles that faced us”.

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Project management required 2 RAK teams to coordinate and execute for Customer Dodsal

The Dodsal Group was founded in Mumbai, India in 1948 as a trading company in partnership with a British trading company. The Group has moved from a family trading enterprise into a multi-billion dollar organization.

The Dubai-based conglomerate operates in areas of Trading and Distribution; Engineering, Procurement and Construction; and Exploration and Production.

the RAK CHALLENGE

RAK Logistics was challenged by Dodsal to transport 8 gas turbines and accessories from Rotterdam and Ferrol to Algeria. These turbines were to be used to stabilize the output of the Hassi Messaoud fields at 400.000 barrels of oil per day. We needed to work within our customer’s budget, find the right vessel and organize the shipper and our team (UAE and Netherlands) at 2 ports for loading at the specified time. RAK Logistics, as a team, was experienced in the project requirements and both client and shipper felt we were the best choice for the job.

the RAK SOLUTION

For us to provide the customized solutions, the RAK teams created an open communication platform between the RAK teams and their customer, Dodsal. Since the RAK teams are experienced in developing solutions and problem solving, we were able to proactively plan an approach to transport the turbines to Algeria. The RAK teams in UAE and Holland worked together with “out of the box” thinking and created a coordinated strategic move for our customer.

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the **RAK** RESULTS

There were 5 criteria that the RAK teams identified for success:

- Manage the project within the Client's budget
- Problem Solving was going to be needed at a moments notice
- Timely loading and delivery
- Documentation to be done in the proper manner as per the Client's requirement
- Prior working experience with both Shipper and Consignee helped with communication and relationships

The RAK teams ensured that the Client was kept informed of every step of the process. The shipments went just as planned. We addressed weather condition issues, holidays and client change plans throughout the process yet the process was clean and managed well. The Client was fully satisfied in the RAK teams, the process and the management of the events.



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