

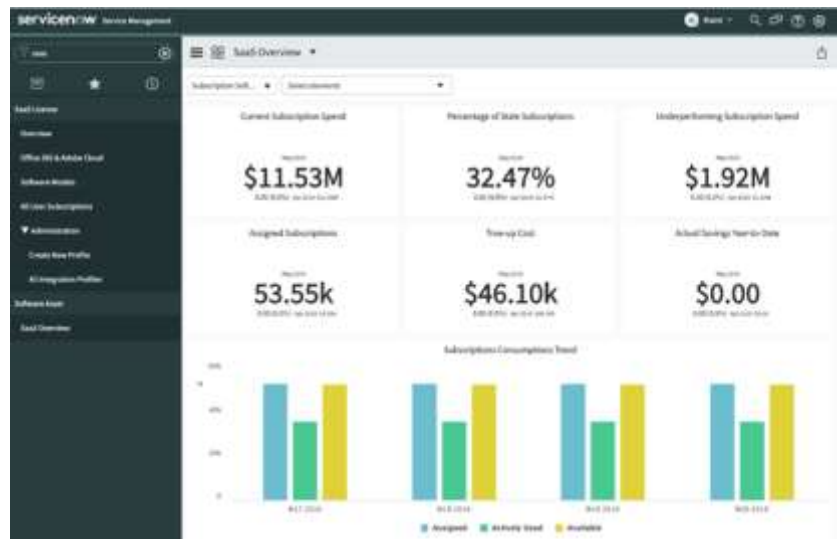
## EVERGREEN ONE WEEK SAAS ENTERPRISE LICENSE RECOVERY OFFER

### SOLUTION OVERVIEW

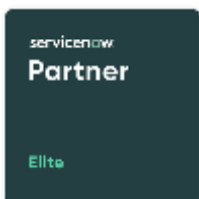
**IT budgets are under severe pressure now.** For large enterprises, software asset management is a proven way to recover millions of dollars in software overspend. Our enterprise customers have recovered between \$2 and \$10 million annually. But, time to value can be 6 or more months.

#### **What if we could show significant value in one week?**

By leveraging ServiceNow's recent capabilities released for SaaS License Manager, we can quickly gather and analyze your SaaS license data and immediately begin reclaiming unused licenses. Evergreen has created a rapid SaaS software license recovery offering which delivers in only one week – potentially recovering millions of dollars annually.



For large enterprises this can give you rapid proof of ROI – and provide a firm value basis to underpin your strategic, software asset management program as it deploys and matures.





During this one week engagement we will:

- Use the ServiceNow SaaS License Management application to view SaaS licenses
- Use SaaS License Management to manage compliance and optimize SaaS licensing
- Create and manage integrations with SaaS applications
- View SaaS license usage, cost, and compliance information on the SaaS Overview dashboard
- Reclaim user subscriptions that have limited to no activity, selected from the following SaaS applications:
  - Box
  - DocuSign
  - Dropbox
  - G Suite
  - Jira Software
  - Salesforce
  - Webex Meetings
  - Zoom
- Provide a briefing on our findings, uncovered savings and potential next steps in software asset management

## SOLUTION DETAIL

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**During the engagement we will:**

- Enable Plugins
- Integrate with up to three SaaS products from the list
- Add up to 3 Entitlements for targeted SaaS products
- Reconcile the entitlements information against the actual subscription information gleaned from the integration
- Analyze SaaS results
  - Document current spend
  - Determine degree of spend that is 'underperforming' (not being used)



- Determine number of licenses assigned to individuals
- Determine anticipated savings or true up cost based on under / over allocated state

### **Customer roles & requirements over the engagement:**

- ServiceNow Administrator – 10 hours
- SaaS Product Administrator - 5 hours per product
- IT security – 1 hour
- Procurement or Software Manager – 5-10 hours

### **Customer Requirements / Prerequisites:**

- License details for the product: Cost per unit / product name / units owned (Procurement or Software Manager)
- Proper access to SaaS product to provide necessary configuration (SaaS product Administrator)
- Agreement from IT Security that the necessary configuration may occur (IT Security)
- Assistance with instance configuration and support, such as user access when necessary (ServiceNow Administrator)

### **Engagement Duration & Pricing**

- The services engagement will be performed remotely over the course of one week at a fixed price of \$7,500.

## **[LEARN MORE](#)**

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Prove the value of software asset management savings in your enterprise within one week, through the power Evergreen's One Week SaaS License Recovery offer. Contact us at [marketing@evergreensys.com](mailto:marketing@evergreensys.com) or +1 571-262-0977 for a demonstration and consultation.