

PROPRICER SOFTWARE CUSTOMER SERVICES RESOURCES BLOG ABOUT CONTACT

PROPOSAL PRICING AND EVALUATION SOFTWARE DESIGNED FOR FEDERAL CONTRACTS

Watch Intro Video Request a Demo

Does your RFP reference PROPRICER?

Federal Agencies

Evaluate large-dollar cost proposals with confidence. Never rebuild a contractor's cost model again.

PROPRICER for Federal Agencies

Federal Contractors

Develop and deliver accurate federal bids—fast. Re-use cost model elements for live pricing of estimates.

PROPRICER for Federal Contractors

Who We Are

Executive Business Services, Inc. (EBS) developed PROPRICER™ to provide the robust platform needed by federal contractors and federal buyers to more efficiently manage, price, and evaluate a multitude of large-dollar cost proposals. The PROPRICER team at EBS seeks to aid pricing professionals on both sides of the RFP, helping to streamline the bid cycle.

Learn more about EBS

Recent Posts

- How One Company Moved from a Sub to a Prime in Record Time
- Best Practices from Defense Acquisition University's "DoD Sole Source Streamlining Toolbox"
- Learn how PROPRICER helped Fincantieri Marinette Marine Cut Proposal Cycle Time by 75%
- Getting the Right Support for Your Project Managers

More Posts >>

Featured Download

Case Study: General Atomics

Discover what happened when GA-ASI put PROPRICER head-to-head with their spreadsheet-based pricing system, and how the GA-ASI Pricing and Estimating team now supports the development of 300-400 proposals per year.

Download Case Study

More Resources >>

Trusted by

About PROPRICER

PROPRICER, a federal proposal software application developed by Executive Business Services, Inc. (EBS), offers the most robust platform for proposal pricing development and analysis.

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Useful Links

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- PROPRICER Training
- PROPRICER Support Portal
- Government Contract Pricing Summit

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Resources

Learn how PROPRICER is used by top government contractors as well as government agencies to develop and analyze proposal pricing.

PROPRICER Case Studies

General Atomics Aeronautical

"The only way we're able to support that type of volume and meet all the customer requirement dates is with PROPRICER."

Review Case Study

Fincantieri Marinette Marine

"We just bid another 13 ships in the time it would have taken us to bid 4 several years ago."

Review Case Study

Aerospace Supplier

"Frankly, I don't know where we'd be on a government audit without the documentation we get fast from PROPRICER."

Review Case Study

ArmorWorks

"I don't know if we're the fastest PROPRICER implementation ever, but that sure was fast."

Review Case Study

"Price Like a Pro" Video Series

Cost Estimating Relationships (CERs)

In PROPRICER, Cost Estimating Relationships can be easily created and used in your proposals. Check out how PROPRICER creates hours, units or costs for you instantaneously.

Watch Now

Data View in PROPRICER Government Edition

In PROPRICER Government Edition (GE), the default view when you open a proposal is called Data View. See how easy it is to slice and dice proposal data saving acquisition professionals hours of work.

Watch Now

Target Pricing

The Target Pricing What-If allows you to see a proposal's current cost information, at any level you'd like, and then adjust those costs up or down.

Watch Now

Role Based Environment

In PROPRICER, all of your users can work together in the same proposal, at the same time. You are not limited in the types of things you can do to restrict your users from making changes to other's data.

Watch Now

Live Pricing

When a change is made in PROPRICER, the data you are seeing is updated instantaneously, giving you assurance that you are making decisions based on proposal information that is always up-to-date.

Watch Now

Reusing Historical Data

Many times a proposal starts off by using historical information from a similar effort as the basis for new estimates and pricing. PROPRICER makes it easy to re-use your historical data in new proposals.

Watch Now

PROPRICER Webinar Replays

Discover the Pricing Solution Used by Top Defense Contractors

Accurate proposal pricing is a critical component in your RFP submission. For many government contractors, putting together proposal pricing is time-consuming, complex and frustrating. With PROPRICER, those days are over!

Watch Webinar Now

Save Time & Easily Make 11th Hour Cost Proposal Changes

Most pricers and estimators would agree there is never enough time in the day. However, Proposal Pricing Teams that use the tools we'll be sharing do save time and lots of it! View this webinar recording to learn more.

Watch Webinar Now

Make your team's transition to PROPRICER seamless—with our regional, onsite and online training options. PROPRICER Training

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PROPRICER™ for Federal Agencies

Streamlined proposal evaluation for federal acquisitions.

www.propricer.com

Request a Demo

Why Federal Agencies Love PROPRICER

"We do FAR-based contracts so it is very easy for us to use PROPRICER as our tool - we bring it in and we get to see how the contractors are putting the proposals together, and make sure they're compliant... we don't have to guess how they put their markups on, the algorithms they put into them... PROPRICER has been very good for us—the agency has seen huge reductions in resources and time to put [proposals] through."

Ben Lindholm
U.S. Department of Energy

PROPRICER Government Edition

Here's how it works:

Never rebuild a contractor's cost model again. Receive cost and pricing data in a standardized format (whether or not the contractor already uses PROPRICER). Import the file for an instantly organized view—with the contractor's fully-functional cost model intact. Easily check rates and pricing logic, analyze cost elements, and perform technical evaluations.

Data View in PROPRICER Government Edition

Analyze pricing from the top-down, then zoom in on individual cost estimates. Summarize, sort and report on pricing by CLIN, WBS, or any user-defined field using Drill-down on any cost element to see the rationale behind each estimate.

Evaluate the technical approach.

Review resource estimates, BoE text, and complete build-up data attached to each cost element. Technical evaluators can access the proposal from any location to speed along the process.

Make changes and analyze the results.

Modify discrete inputs at any summary level—including changes to bases and rates, factors, and CERs—and instantly see the overall cost impact on the proposal.

Review and Share Your Revised Positions.

Choose from dozens of common reports, or design your own to present just the data required. Run comparison reports to view objective and negotiation positions against the contractor's original proposal. Send your changes back to the contractor.

Want to see more?

Request an interactive, real-time demo—online or on-site.

First name* Last name*

Email* Phone*

Job Title* Organization Name*

Country* Please Select

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