

→ Does your RFP reference PROPRICER?



Federal Agencies

Evaluate large-dollar cost proposals with confidence. Never rebuild a contractor's cost model again.

PROPRICER for Federal Agencies



Federal Contractors

Develop and deliver accurate federal bids—fast. Re-use cost model elements for live pricing of estimates.

PROPRICER for Federal Contractors

Who We Are

Executive Business Services, Inc. (EBS) developed PROPRICER™ to provide the robust platform needed by federal contractors and federal buyers to more efficiently manage, price, and evaluate a multitude of large-dollar cost proposals. The PROPRICER team at EBS seeks to aid pricing professionals on both sides of the RFP, helping to streamline the bid cycle.

Learn more about EBS

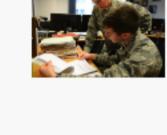
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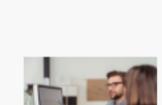
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Learn how PROPRICER helped Fincantieri Marinette Marine Cut Proposal Cycle Time



Getting the Right Support for Your Project

NORTHROP GRUMMAN

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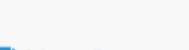
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U.S. AIR FORCE

About PROPRICER

PROPRICER, a federal proposal

software application developed

by Executive Business Services,

platform for proposal pricing

development and analysis.

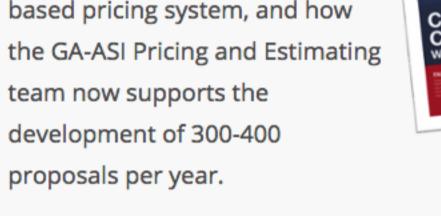
Inc. (EBS), offers the most robust

GSA Contract Holder

Featured Download

Case Study: General Atomics

Discover what happened when GA-ASI put PROPRICER head-tohead with their spreadsheetbased pricing system, and how the GA-ASI Pricing and Estimating team now supports the development of 300-400



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PROPRICER

Resources

proposal pricing.

PROPRICER Case Studies

General Atomics

Aeronautical

"The only way we're able to support

that type of volume and meet all the

customer requirement dates is with

PROPRICER."

Review Case Stud

ArmorWorks

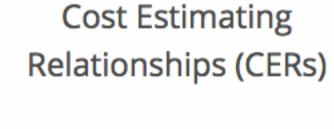
"I don't know if we're the fastest

PROPRICER implementation ever, but

that sure was fast."

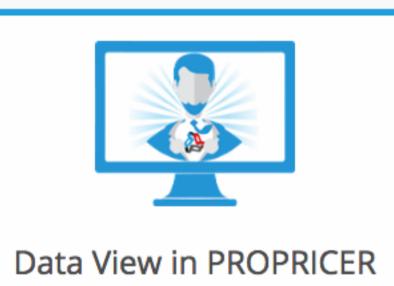
Review Case Stud

"Price Like a Pro" Video Series



In PROPRICER, Cost Estimating Relationships can be easily created and used in your proposals. Check out how PROPRICER creates hours, units or costs for you instantaneously.





Government Edition In PROPRICER Government Edition (GE), the default view when you open a proposal is called Data View. See how easy it is to slice and dice

proposal data saving acquisition

professionals hours of work.





Aerospace

Supplier

"Frankly, I don't know where we'd be

on a government audit without the

documentation we get fast from

PROPRICER."

Review Case Study

PROPRICER SOFTWARE CUSTOMER SERVICES RESOURCES BLOG ABOUT CONTACT

Learn how PROPRICER is used by top government contractors as well as government agencies to develop and analyze

Fincantieri

Marinette Marine

"We just bid another 13 ships in the

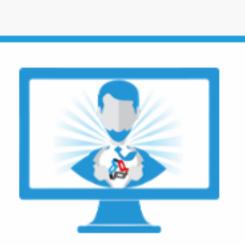
time it would have taken us to bid 4

several years ago."

Review Case Stu

The 'Target Pricing What-If' allows you to see a proposal's current cost information, at any level you'd like, and then adjust those costs up or down.

Watch Now





In PROPRICER, all of your users can work together in the same proposal, at the same time. You are not limited in the types of things you can do to restrict your users from making





Live Pricing

When a change is made in PROPRICER, the data you are seeing is updated instantaneously, giving you assurance that you are making decisions based on proposal information that is always up-to-date.





Reusing Historical Data

Many times a proposal starts off by using historical information from a similar effort as the basis for new estimates and pricing. PROPRICER makes it easy to re-use your historical

Watch Now

PROPRICER Webinar Replays



Discover the Pricing Solution Used by Top Defense Contractors

Accurate proposal pricing is a critical component in your RFP submission. For many government contractors, putting together proposal pricing is time-consuming, complex and frustrating. With PROPRICER, those days are over!

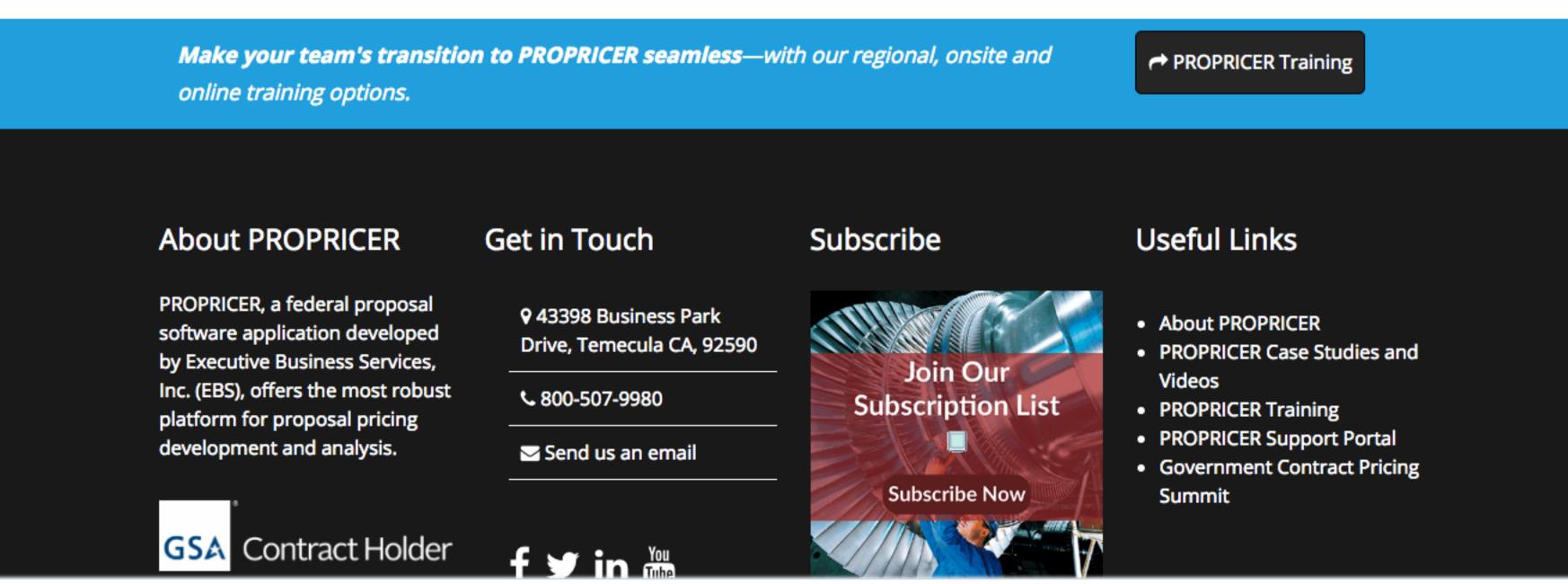
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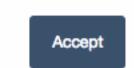
Save Time & Easily Make 11th Hour Cost Proposal Changes

Most pricers and estimators would agree there is never enough time in the day. However, Proposal Pricing Teams that use the tools we'll be sharing do save time and lots of it!! View this webinar recording to learn more.

Watch Webinar Now



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Decline

PROPRICER PROPRICER SOFTWARE CUSTOMER SERVICES RESOURCES BLOG ABOUT CONTACT

PROPRICER™ for Federal Agencies

Streamlined proposal evaluation for federal acquisitions.



Request a Demo

Why Federal Agencies Love PROPRICER

"We do FAR-based contracts so it is very easy for us to use PROPRICER as our tool - we bring it in and we get to see how the contractors are putting the proposals together, and make sure they're compliant... we don't have to guess how they put their markups on, the algorithms they put into them... PROPRICER has been very good for us—the agency has seen huge reductions in resources and time to put [proposals] through." Ben Lindholm

U.S. Department of Energy

f 🔰 in 🛗

GE PROPRICER Government Edition

🛮 🍘 Proposals

Here's how it works:

Never rebuild a contractor's cost model again.

Receive cost and pricing data in a standardized format (whether or not the contractor already uses PROPRICER). Import the file for an instantly organized view—with the contractor's fully-functional cost model intact. Easily check rates and pricing logic, analyze cost elements,

and perform technical evaluations.

Direct Burden Travel Rate Bands Scheduled CER Factors CER Table Resource Exchange Algorithm
Rates Proposal Data View - Advanced Tank Copy, Ver. 0 🔯 📭 Burden Rates - Tank Burdens omparison Projects/Proposals Comparison Projects Advanced Tank Copy, Ver. 0 Engineering Labor Advanced Tank, Ver. 0 Materials Tank Scheduled Rates, Ver. 0 Mnfg Labor Manufacturing Labor Other Direct Costs Subcontracts Record 2 of 6 B B B H = 6 2017 2018 2019 2020 2021 2022 2023 0.080000 0.080000 0.080000 0.080000 0.200000 0.200000 0.200000 0.200000 Mfg Cost of Money G&A Cost of Money .003000 0.003000 0.003000 0.003000 Interdivisional Transfer FCCOM



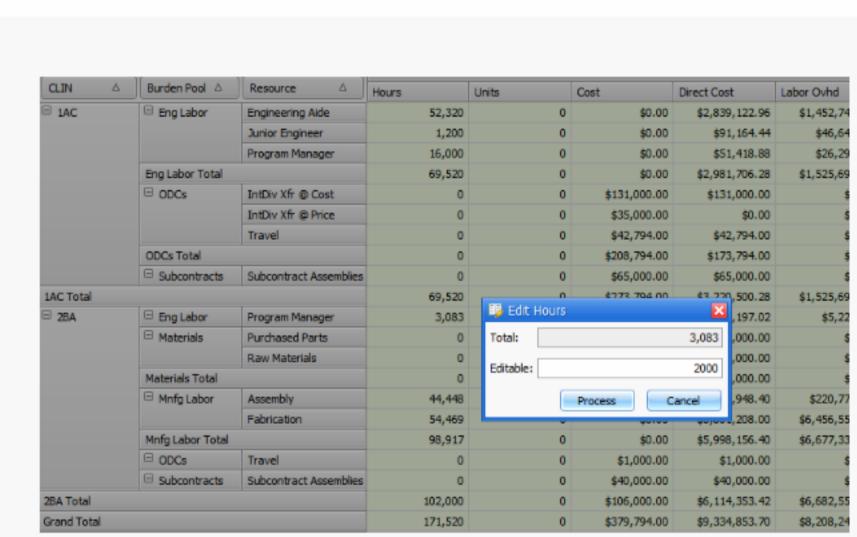
Analyze pricing from the topdown, then zoom in on individual cost estimates. Summarize, sort and report on pricing by CLIN, WBS, or any userdefined field using. Drill-down on any cost element to see the rationale behind each estimate.

Evaluate the technical

approach. Review resource estimates, BoE text, and complete build-up data attached to each cost element. Technical evaluators can access the proposal from any location to speed along the process.

□ CLIN: 2BA TANK 003 01 # # 4 Record 4 of 5 | | | | | | | | | | | | ✓ Resources Travel SOW ✓ BOE Notes Material CERs Resource Sets Formulas ✓ Summary Labor is all inclusive of WBS element 1.1.A. Includes 80 man hours of work performed at \$32.00 per hour. Management reserve of 10% has been identified based on a confidence level of 90%. Pricing was derived from existing hourly rates for one PMO employee and two design technology group employees. Additionally, an update to

Proposal Data View - Advanced Tank Copy, Ver. 0 🔃 🔛 Task View - Advanced Tank Copy, Ver. 0 🗵



Make changes and analyze the

results. Modify discrete inputs at any summary level—including changes to bases and rates, factors, and CERs—and instantly see the overall cost impact on the proposal.

Review and Share Your Revised Positions.

Choose from dozens of common reports, or design your own to present just the data required. Run comparison reports to view objective and negotiation positions against the contractor's original proposal. Send your changes back

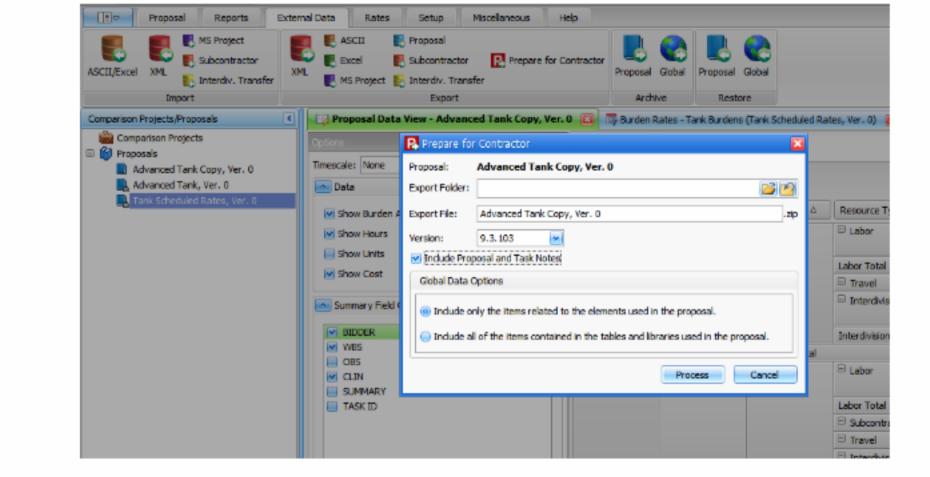
to the contractor.

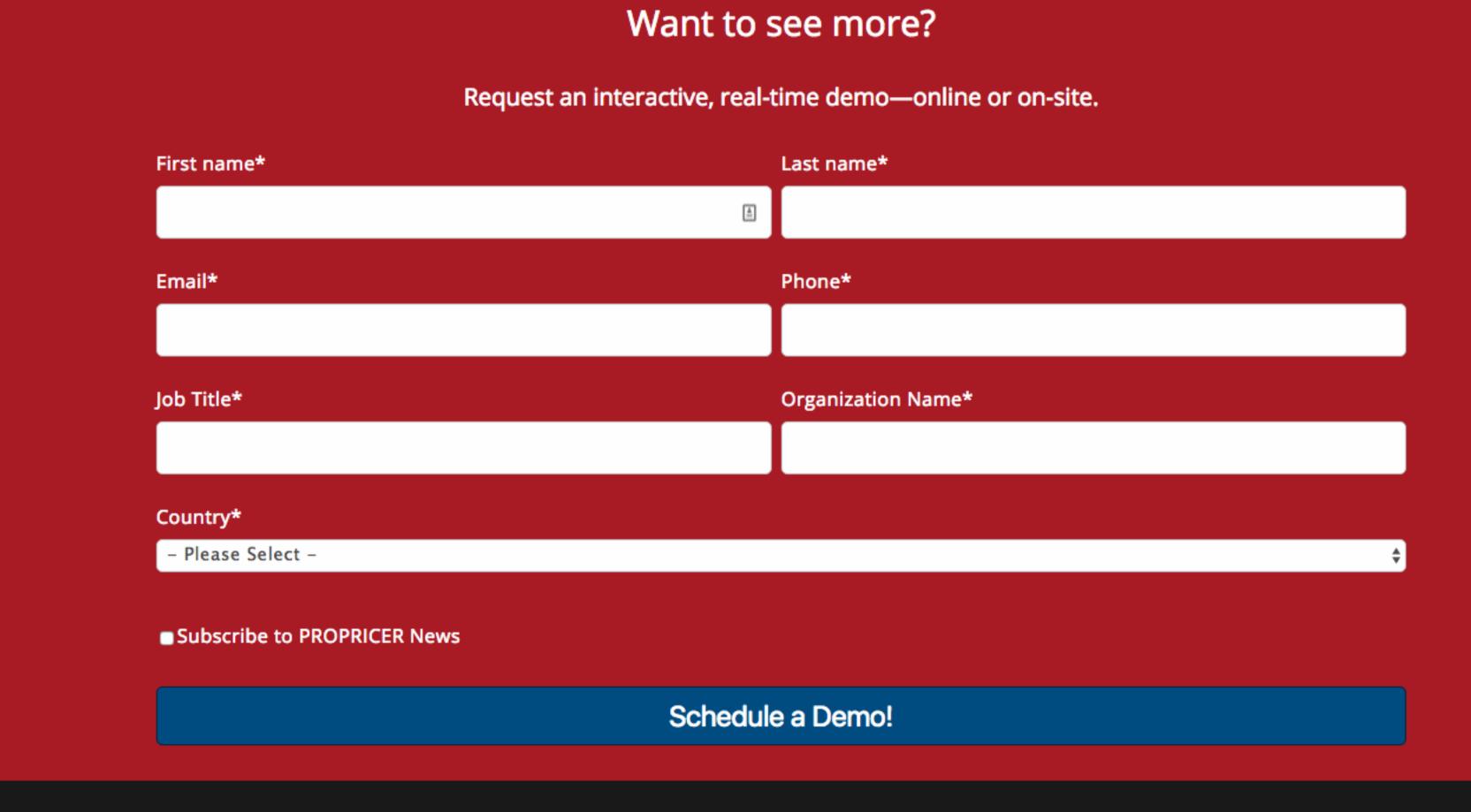
Inc. (EBS), offers the most robust

GSA Contract Holder

platform for proposal pricing

development and analysis.





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