

# BENEFITS

## GL ONLY OCIP VS. TRADITIONAL INSURANCE



BENEFITS	GL ONLY OCIP	TRADITIONAL INSURANCE
	<b>CONTROL</b>	
LIMITS OF INSURANCE	<ul style="list-style-type: none"> <li>Dedicated per Project; Completed Operations Tail</li> </ul>	<ul style="list-style-type: none"> <li>Shared over numerous projects of the GC and its subcontractors</li> </ul>
QUALITY OF COVERAGE	<ul style="list-style-type: none"> <li>Owner is a Named Insured</li> <li>Owner controls purchase and coverage terms, including carrier selection</li> <li>Program provides Completed Operations for Statute of Repose or 10 Years, whichever is less</li> </ul>	<ul style="list-style-type: none"> <li>Additional insured status varies</li> <li>Contractor limits are potentially inadequate</li> <li>Depends on GC remaining in business and maintaining proper coverage</li> </ul>
STABILITY	<ul style="list-style-type: none"> <li>Carrier rights to cancel mid-term are extremely limited</li> </ul>	<ul style="list-style-type: none"> <li>Will vary by project/contractor and their insurance carrier</li> </ul>
BUSINESS ADVANTAGES	<ul style="list-style-type: none"> <li>Fixed Insurance Rates for Term of Program</li> <li>Allows Owner to implement on smaller projects, especially when the GC cannot provide project specific coverage or meet lender requirements</li> <li>Minimizes need to track GL &amp; Excess Liability certificates for on-site exposures</li> </ul>	<ul style="list-style-type: none"> <li>Ease of doing business based on normal procedures</li> </ul>
CLAIMS MANAGEMENT	<ul style="list-style-type: none"> <li>One insurer pays all claims</li> <li>Owner controls claims process</li> </ul>	<ul style="list-style-type: none"> <li>Ease of doing business based on normal procedures</li> </ul>
	<b>SAVINGS</b>	
ECONOMIES OF SCALE	<ul style="list-style-type: none"> <li>Cost savings go to Owner</li> </ul>	<ul style="list-style-type: none"> <li>N/A</li> </ul>
DUPLICATION OF COVERAGE AND/OR SAVINGS	<ul style="list-style-type: none"> <li>Avoidance of GC Overhead &amp; Profit loadings</li> <li>Contractors paid net of insurance</li> </ul>	<ul style="list-style-type: none"> <li>Redundancies</li> <li>Unknown; Insurance controlled by GC</li> </ul>
	<b>PUBLIC RELATIONS</b>	
SAVINGS MBE/WBE PARTICIPATION	<ul style="list-style-type: none"> <li>Owner controls</li> </ul>	<ul style="list-style-type: none"> <li>Potential barriers based upon Minimum Requirements</li> </ul>
RESPONSE TO CLAIMS	<ul style="list-style-type: none"> <li>Owner Controls &amp; Handled by One carrier; Crisis Response Plan can be implemented</li> </ul>	<ul style="list-style-type: none"> <li>Potential delays due to multiple carriers</li> </ul>
PREVENTION OF ACCIDENTS	<ul style="list-style-type: none"> <li>Project Specific Safety Plan as Required by GC</li> </ul>	<ul style="list-style-type: none"> <li>Coordination can be cumbersome</li> </ul>

