



Case Study

Service Provider Wireless Optimization & Inventory Management

Highlights

Valicom’s team audited the vast geographic environments, building a cohesive inventory within the Clearview platform. With a total spend of **\$2.3 million** in annual wireless spend, **the client saved 30% of their total wireless spend** within the first year with expert RFP support, vendor analyzation and negotiation as well as wireless optimization recommendations.

Overview

The service provider operates safety consulting and certifications as the largest and best known independent, nonprofit testing laboratory in the world. With offices in 46 countries, the client provides safety related testing, inspection, auditing, advising, training, and certifications to a wide range of clients. The organization includes 64 total laboratories serving 125 countries and continues to grow.

With a vast geographic disbursement of facilities, the client faced several wireless management challenges.

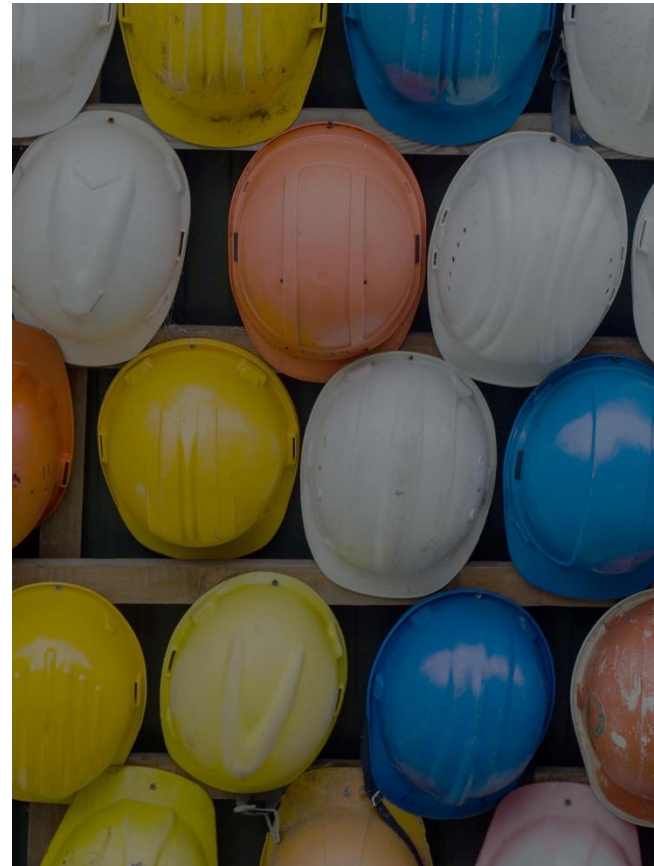
The Challenge

The client sought a telecom expense management solution to perform a comprehensive wireless audit to better manage inventory and optimize wireless usage. They desired a special focus on international calling, zero use assets, ex-employees and spend tolerances.

Services Include:

- ✓ Wireless Optimization
- ✓ Contract Negotiation
- ✓ Invoice Auditing
- ✓ Inventory Management
- ✓ Clearview TEM Solution

Our wireless assets are controlled by tracking them in Clearview, and the expertise provided by Valicom has saved us thousands. We're very happy.



Upon implementing Valicom's solution, the client's entire wireless environment was inventoried and uploaded into Clearview for deeper analysis. Next, Valicom's telecom experts reviewed the inventory and corresponding invoices for zero use assets and services assigned to ex-employees and places to optimize spending. The client focused on international calling as this had been a problem area in the past.

Valicom built RFP's designed with the new wireless recommendations in mind and distributed them to vendors, analyzing the results and offering expertise on which vendor to contract with. The dedicated experts at Valicom assisted with order fulfillment for any changes in equipment and services.

To help with ongoing invoice management, Valicom set up an invoice data flow process whereby invoices were entered into Clearview, audited, coded, and paid with a report flowing back to the client's accounting system.

With wireless contracts approaching renewal, Valicom had the opportunity to optimize the wireless environment to better match future services with their unique needs, saving the client

30% of their spend.

About Valicom Corporation

Your business should drive the technology solutions you deploy, not the other way around. By taking a results-driven approach, we help you optimize, consolidate, and reduce telecom expenses. We do this by digging deep into your current telecom and network solutions, gaining valuable visibility into every aspect of your telecom expenses.

As a complimentary tool to our solutions, we offer **Clearview**. This web-based TEM platform can be used by internal staff alone or paired with professional services provided by our team of dedicated experts. The robust proactive tool *increases visibility, controls costs, and reduces risk.*



Ready to take control of your telecom spend?
email us at info@valicomcorp.com

