

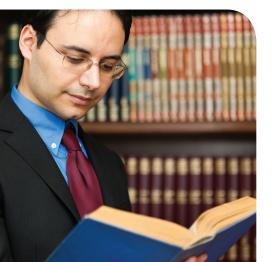
## **Customer Case Study**



### Introduction

Law firms today face many unique challenges: streamlining processes, improving efficiency, meeting compliance standards, maintaining confidentiality and ensuring 24/7 access to files, depositions, case documents and litigation records — all while controlling costs and reducing non-billable hours.

Managing that information and the infrastructure supporting it has become more and more complex. The choices of how to deal with that complexity falls outside of most legal professional's core competencies and brings constantly evolving technical, budgetary and staffing challenges.



# **Optimizing Your Practice**

## Consistent, high-quality services and reduced IT costs

#### Meeting the Legal Challenge: OneNeck® IT Solutions

As a leading provider of enterprise-class cloud hosting and managed services, OneNeck understands the importance of having an efficient, secure and highly available IT infrastructure; one that supports all the applications you need to deliver legal services to your growing client community.

OneNeck's experience with the legal industry has led to the development of cloud and managed hosting services ensuring resources, applications, servers and desktops are accessible when and where they're needed, in a cost-effective manner.

#### Key Aspects of OneNecks' Legal Expertise

OneNeck has a long track record of helping law organizations better leverage their IT investments. We provide innovative hybrid IT solutions that seamlessly facilitate the flow of information and provide access to data and applications anytime, anywhere. By creating a more flexible and robust IT environment, OneNeck helps legal customers align their technologies with their missions.

#### Key aspects of our legal expertise includes:

Security and privacy: Data security and client privacy are fundamental requirements within the legal industry. Our data centers and IT security safeguards are built to the most stringent standards, providing a unified and integrated service platform that meets or exceeds the compliance requirements for legal entities of all sizes.

Reliability: Legal professionals require the highest levels of availability. OneNeck understands that the loss of productivity or any risk of IT downtime is simply intolerable. With OneNeck, your IT systems are up when you need them and are backed by enterprise-class Service Level Agreements (SLAs). Our SLA guarantees 99.9% uptime with 24/7 live support.

Flexibility and Scalability: Whether you are a small and growing law firm, or a multi-national enterprise firm, you require a flexible and scalable solution that can grow as your business grows. OneNeck works with you to design systems that provide you with consistent, connected experiences across platforms. We will configure a solution that best fits your requirements today and well into the future.

Mobility: For legal professionals, being able to access corporate data, applications and files anytime, anywhere is the cost of doing business. Many firms are turning to Desktop as a Service (DaaS) as a viable solution to solve the challenges of desktop and application management as well as worker mobility.

Enterprise mobility, however, is not just about the device. It's also about building the backbone infrastructure and platforms to support new mobile devices and applications. OneNeck designs its services to facilitate access and provide increased reliability, real-time updates and device-agnostic applications.

#### Organizational Successes with Our Legal Expertise

For more than 15 years, OneNeck has been helping law firms reach maximum IT efficiency. Here are just a few recent examples.

#### Law Firm A

Before OneNeck, Law Firm A managed most of its IT operations internally. As an expanding firm with multiple locations, internal IT resources were stretched thin. Management of servers, desktops, applications and other resources became extremely challenging, inconsistent and cumbersome.

Law Firm A needed a solution with multi-user access so that the partners, attorneys and other employees could access files anytime, anywhere. In addition, they needed to migrate their existing in-house infrastructure into an environment that was flexible, scalable and cost-effective.

#### The OneNeck IT Solutions Answer

We migrated their existing in-house infrastructure to OneNecks' Type 2 SSAE 16 (SOC 1) certified data center. OneNeck now hosts and manages Law Firm A's physical and virtual cloud-based servers, software and webbased applications. We also developed and implemented an innovative and highly efficient virtual desktop and application environment.

Law Firm A can now provide near instant provisioning of new users and devices. Workstation failures at remote sites can now be remedied by simply unboxing a new device, loading software remotely and returning the failed device to the corporate office to be replaced. End users are now able to get back to work in minutes instead of hours or days.

#### Law Firm A Summary

#### Requirements:

- Multi-user mode access for partners, attorneys and employees
- Access files anytime, anywhere
- Migrate existing internal infrastructure to flexible, scalable, economical environment

#### **Solutions:**

- Migrated infrastructure to Type 2 SSAE16 (SOC 1) compliant data center
- hosted and managed physical and virtual cloud-based servers, software and web-based applications
- Developed and implemented virtual desktop and application environment
- Created a more agile environment with near instant provisioning of new users and devices

#### Law Firm B

Instead of investing capital and human resources to deploy and maintain their own data center, Law Firm B wanted a partner who could supply them with the capacity to scale as they grew. They also wanted a provider who could deliver the always on, always available environment required to support their growing client base. Flexibility, security, connectivity and redundancy were also paramount for this firm in order to meet their strict compliance standards and regulations.

#### The OneNeck IT Solutions Answer

OneNeck provided Law Firm B colocation space that included power, cooling and bandwidth to support their growing IT systems requirements. The prevented Law Firm B from having to spend significant amounts of capital to expand or upgrade their infrastructure.

OneNeck also provided Law Firm B with a cloud-based disaster recovery solution. The firm's success depends on the 24/7 availability of their IT systems. In the event of a major failure, Law Firm B needed redundancy, reliability and geographic diversity in these systems.

#### Law Firm B Summary

#### Requirements:

- A vendor with the capacity to scale as the firm grows
- An always on, always available environment
- High levels of flexibility, security, connectivity and redundancy
- Meet strict and expanding compliance requirements

#### Solutions:

- Provided colocation with power, cooling and bandwidth to support growing IT requirements
- Eliminated need to spend capital to expand internal data center infrastructure
- Provided a cloud-based disaster recovery solution that could connect with existing corporate systems.

#### Summary

The legal profession is heavily dependent on information technology. It is essential to have reliable, state-of-the-art systems and an IT infrastructure in place to successfully provide services to your client base.

By moving to the cloud and/or implementing a managed hosting solution, legal professionals can shift focus from managing IT (non-billable hours) to managing their strategic practice initiatives. Examples A and B show cost savings and overall system improvement through use of OneNecks' managed hosting solutions and cloud services. Contact us to see how we can help achieve similar results for your firm.

#### **About OneNeck IT Solutions**

OneNeck IT Solutions LLC offers hybrid IT solutions including cloud and hosting solutions, managed services, enterprise application management, advanced IT services, IT hardware and top-tier data centers in Arizona, Colorado, Iowa, Minnesota, New Jersey, Oregon and Wisconsin. OneNeck's team of technology professionals manage secure, world-class, hybrid IT infrastructures and applications for businesses around the country.

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