

Full-time MBA Employment Report 2019

Summary of Outcomes

	U.S. Citizens / Permanent		International Students /		Total Graduating Class	
	Work Authorization		Non-Permanent Work Authorization			
Seeking Employment	165	58.9%	62	22.1%	227	81.1%
Not Seeking Employment	24	8.6%	25	8.9%	49	17.5%
Company-sponsored; already employed	15	5.4%	17	6.1%	32	11.4%
Continuing Education	0	0.0%	0	0.0%	0	0.0%
Postponing Job Search	1	0.4%	1	0.4%	2	0.7%
Starting a new business	7	2.5%	6	2.1%	13	4.6%
Not seeking for other reasons	1	0.4%	1	0.4%	2	0.7%
No Recent Information Available	1	0.4%	3	1.1%	4	1.4%
Total Graduates	190	67.9%	90	32.1%	280	100.0%

Timing of Job Offers

	First Offer by Graduation		First Offer After Graduation and by Three Months After Graduation		Have Not Reported Receiving an Offer by Three Months After Graduation		Total Seeking Employment
	Permanent Work Authorization	132	80.0%	23	13.9%	10	
Non-Permanent Work Authorization	51	82.3%	5	8.1%	6	9.7%	62
Total Graduates Seeking Employment	183	80.6%	28	12.3%	16	7.0%	227

Timing of Job Acceptances

	First Offer Accepted by Graduation		Accepted Job After Graduation and by Three Months After Graduation		Have Not Reported Accepting a Job by Three Months After Graduation		Total Seeking Employment
	Permanent Work Authorization	126	76.4%	27	16.4%	12	
Non-Permanent Work Authorization	47	75.8%	7	11.3%	8	12.9%	62
Total Graduates Seeking Employment	173	76.2%	34	15.0%	20	8.8%	227

Primary Source of Job

	Number	Percent
School-Facilitated Activities	137	66.2%
Haas Interviews - On & Off Campus	31	15.0%
Internship Conversion	57	27.5%
Job Postings	13	6.3%
Haas Network / Resources	28	13.5%
Activities supported by career center*	6	2.9%
Other	2	1.0%
Student-Facilitated Activities	70	33.8%
Personal Network & Previous Employer	39	18.8%
Internship Conversion	8	3.9%
Online Job Postings	0	0.0%
Other	23	11.1%
Total Reporting	207	100.0%

*(i.e. job fairs/conferences, employer events, information meetings, school promoted job boards)

Base Salary by Industry

Industry	Accepting New Employment		Graduates Reporting Salary		Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
Consulting	52	25.1%	50	24.2%	\$146,587	\$162,500	\$95,785	\$175,000
Consumer Packaged Goods	19	9.2%	18	8.7%	\$117,261	\$110,000	\$83,200	\$170,000
Energy	5	2.4%	5	2.4%	\$119,800	\$124,000	\$100,000	\$130,000
Financial Services	31	15.0%	29	14.0%	\$145,914	\$150,000	\$97,500	\$250,000
Healthcare (Including Products and Services)	14	6.8%	13	6.3%	\$140,000	\$140,000	\$110,000	\$180,000
Hospitality	2	1.0%	1	0.5%	I/D	I/D	I/D	I/D
Manufacturing	2	1.0%	2	1.0%	I/D	I/D	I/D	I/D
Media/Entertainment	4	1.9%	3	1.4%	\$156,945	\$170,000	\$100,835	\$200,000
Non-Profit	4	1.9%	4	1.9%	\$107,250	\$114,500	\$80,000	\$120,000
Real Estate	3	1.4%	3	1.4%	\$115,000	\$125,000	\$70,000	\$150,000
Retail	1	0.5%	1	0.5%	I/D	I/D	I/D	I/D
Technology	68	32.9%	66	31.9%	\$137,513	\$138,500	\$65,838	\$195,000
Transportation & Logistics Services	2	1.0%	2	1.0%	I/D	I/D	I/D	I/D
Total Reporting	207	100.0%	196	94.7%	\$137,819	\$140,000	\$65,838	\$250,000

Base Salary by Function

Function	Accepting New		Reporting Salary		Mean Base	Median	Low Base	High Base
	Employment				Salary	Base Salary	Salary	Salary
Consulting	56	27.1%	54	26.1%	\$144,210	\$150,000	\$95,785	\$175,000
Finance/Accounting	31	15.0%	29	14.0%	\$139,612	\$140,000	\$87,241	\$250,000
General Management	55	26.6%	52	25.1%	\$139,535	\$140,000	\$65,838	\$200,000
Human Resources	2	1.0%	2	1.0%	I/D	I/D	I/D	I/D
Marketing/Sales	41	19.8%	38	18.4%	\$132,356	\$135,000	\$88,190	\$180,000
Information Technology	5	2.4%	5	2.4%	\$151,000	\$140,000	\$130,000	\$185,000
Operations/Logistics	15	7.2%	14	6.8%	\$119,357	\$127,500	\$70,000	\$165,000
Other	2	1.0%	2	1.0%	I/D	I/D	I/D	I/D
Total Reporting	207	100.0%	196	94.7%	\$137,819	\$140,000	\$65,838	\$250,000

Base Salary by International Region

Region	Accepting New		Reporting Salary		Mean Base	Median	Low Base	High Base
	Employment				Salary	Base Salary	Salary	Salary
Africa	0	0%	0	0.0%	I/D	I/D	I/D	I/D
Asia	11	5.3%	8	4.1%	\$110,105	\$114,284	\$78,392	\$130,000
Europe	2	1.0%	2	1.0%	I/D	I/D	I/D	I/D
Latin America & the Caribbean	9	4.3%	8	4.1%	\$97,578	\$102,000	\$65,838	\$130,000
North America	184	88.9%	177	90.3%	\$141,540	\$140,000	\$80,000	\$250,000
Oceania	1	0.5%	1	0.5%	I/D	I/D	I/D	I/D
Total Reporting	207	100.0%	196	100%	\$137,819	\$140,000	\$65,838	\$250,000

Base Salary by Domestic Region

United States	Accepting New		Reporting Salary		Mean Base	Median	Low Base	High Base
	Employment				Salary	Base Salary	Salary	Salary
Mid-Atlantic	6	2.9%	6	2.9%	\$141,717	\$147,500	\$97,500	\$180,000
Midwest	7	3.4%	7	3.4%	\$140,714	\$150,000	\$110,000	\$165,000
Northeast	10	4.8%	10	4.8%	\$150,750	\$138,750	\$110,000	\$250,000
South	2	1.0%	1	0.5%	I/D	I/D	I/D	I/D
Southwest	6	2.9%	6	2.9%	\$132,500	\$126,500	\$105,000	\$165,000
West*	153	73.9%	153	73.9%	\$141,427	\$140,000	\$80,000	\$200,000
East Bay - CA	17	8.2%	17	8.2%	\$118,235	\$120,000	\$80,000	\$140,000
Los Angeles - CA	11	5.3%	11	5.3%	\$162,700	\$165,000	\$125,000	\$200,000
Oregon/Utah	3	1.4%	3	1.4%	\$121,667	\$120,000	\$115,000	\$130,000
San Francisco/North Bay - CA	76	36.7%	76	36.7%	\$143,385	\$145,000	\$83,200	\$195,000
Seattle - WA	9	4.3%	9	4.3%	\$135,833	\$130,000	\$120,000	\$165,000
South Bay - CA	37	17.9%	37	17.9%	\$144,927	\$143,000	\$110,000	\$180,000
Total North America	184	88.9%	177	85.5%	\$141,540	\$140,000	\$80,000	\$250,000

*Given the school's location, we have chosen to show a detailed representation of our West Coast accepted offers. All data is Standards VI compliant.

Full-time Class of 2019 Employers

81cents	Didi Chuxing Technology Co.	L.E.K. Consulting	Samsung Global Strategy Group
Abbott Diabetes Care	Dig Inn	LarrainVial	Segment.io
Accenture	DocuSign	LBox	Sheryl Sandberg Foundation
Adobe Systems Inc.	Doximity	Lending Club	SKP Investimentos
Ainsworth Partners	Dropbox	Levi Strauss & Co.	Slack Technologies
Airbnb	Eli Lilly & Company	LifeWork	SoFi
Allo	Eli Lilly Japan K.K.	LinkedIn Corporation	SoftBank
Alto	Ernst & Young LLP	Loft	Solv Health
Amazon, Inc.	Evidation Health	Makani Power	Sonder Inc.
Analysis Group Inc.	Exabeam	Manifest MedEx	Starwood Capital Group
Andela	EY (Ernst & Young)	MbM Group	Symantec Corp.
Angaza	EY Parthenon	McKinsey & Company	Terner Center for Housing Innovation, UC Berkeley
Aristotle Capital Management	Farmers Business Network	Mitsubishi Estate Co., Ltd.	The Clorox Company
Astranis Space Technologies	Ford Motor Company	Moment Ventures	The Kraft Heinz Company
Atlassian	FutureX Capital	Morgan Stanley	Touchdown Ventures
Aura Financial	Genentech	Nestle	Twitch Interactive, Inc.
Bain & Company, Inc.	Gilead Sciences Inc.	Netflix	Twitter, Inc.
Balmoral Funds	Glassdoor	Nevro Corporation	Uber Technologies Inc
Barclays	Goldman Sachs & Co.	NextEra Energy	UberEats
Boston Consulting Group	Google	Niantic	US Navy
Branch International Inc.	Greenfield Labs	Nike	Veritas Technologies LLC
C3 AI	Grupo Globo	Numi Tea	Versalus Health
Camber Collective	Guggenheim Partners	Oasis Labs	Vested Finance
Capital Group	Hayward Collegiate	Partners Group AG	Viking Global Investors
Cargill, Inc	High Lift Capital	Peet's Coffee	Visa Inc.
Charles & Lynn Schusterman Foundation	Hines	PIVA	VMware Inc.
Cisco Systems, Inc.	Honor	Porsche Consulting	Volta
Citigroup, Inc.	Humu	Powerhouse	Walmart eCommerce
Coursera	IDEO	Premier Nutrition	WeWork
Credit Karma	IFC - International Finance Corporation	PricewaterhouseCoopers (PwC)	Wonderschool
Credit Suisse	inMarket Media LLC	Procter & Gamble	Woori Bank
Danaher Corporation	Innosight	Project Franklin	Workday
Danone North America	Intuit Inc.	PwC Strategy&	Yelp
DataVisor	Itau Unibanco SA	Qualtrics	Zenith Ventures
DaVita Inc.	JAZZ Venture Partners	Rappi	Zume Inc.
Dell Inc.	Juul Labs, Inc.	Rich Products Corporate Venture Capital	
Deloitte Consulting	kWh Analytics	Ripple Labs, Inc.	
DENSO Corporation	KYTE	Samsara	

Note: Employers hiring 3+ students are listed in **bold**.

Summer Internship Report: Full-time MBA Class of 2020

Industry	%	Monthly Base	
		Salary - Mean	Salary - Median
Consulting	16.7%	\$9,848	\$11,200
CPG/Retail	7.9%	\$5,975	\$6,400
Energy	4.8%	\$5,867	\$6,240
Financial Services	19.4%	\$8,279	\$10,417
Health/Biotech/Pharma	7.9%	\$7,602	\$7,200
Hospitality	0.9%	\$4,800	\$4,800
Manufacturing	2.2%	\$6,400	\$7,200
Media & Entertainment	2.2%	\$6,160	\$6,320
Nonprofit/Public Sector	3.1%	\$4,896	\$4,480
Real Estate	0.9%	\$4,240	\$4,240
Technology	30.8%	\$7,094	\$7,400
Transportation & Logistics	3.1%	\$6,400	\$6,400
Grand Total	100.0%	\$7,349	\$7,200

Function	%	Monthly Base	
		Salary - Mean	Salary - Median
Business Dev/Strategy	18.1%	\$6,247	\$6,400
Consulting	18.5%	\$9,232	\$11,200
Finance	18.9%	\$7,919	\$8,000
General Management	5.7%	\$5,472	\$6,400
Human Resources	2.2%	\$8,808	\$8,808
Marketing	19.4%	\$7,024	\$7,200
Operations	4.0%	\$7,200	\$7,200
Other	3.5%	\$5,720	\$6,000
Real Estate	0.9%	\$4,240	\$4,240
Rotational Program	2.6%	\$8,924	\$8,640
Technical	6.2%	\$8,385	\$8,480
Grand Total	100.0%	\$7,349	\$7,200

Note: Collection of internship data is not governed by MBA CSEA Standards. We have opted to share this data in a format that closely mirrors the Standards, for ease of interpretation by the reader.