# Parts Points

A Publication of the Fauske & Associates, LLC (FAI) Parts Department

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FAUSKE

## Note From The President

Over the last 35 years, Fauske & Associates, LLC (FAI) has built our reputation on the quality of our data, products and services. We dedicate ourselves to meeting or exceeding customer expectations in everything that we do.

We also pride ourselves on providing excellent customer service to our customers. We understand that you are the reason we have been able to stay in business and see continued growth year over year and we look forward to continuing to grow the customer relationships we have built over time as well as creating new ones. We also encourage and feedback welcome your to understand how we can improve our process and your experience.

FAI has always operated with a customer –centric mentality and I am always available personally via email at kfauske@fauske.com or by telephone at (630) 887-5224 to assist you with any questions or concerns.

Thank you for the opportunity to serve you.

KX

Kris Fauske President

"Safety is the Priority, Quality is the Standard."

#### FAUSKE & ASSOCIATES, LLC (FAI) RESTRUCTURES PARTS TEAM

We are excited to introduce our newly organized parts team.

Zach Hachmeister, Director of Operations, has taken on responsibility for the day-to-day management of the parts business. Zach, together with Deb Kuvakos, our dedicated Customer Support Specialist, will be working as

the primary points of contact for all parts related inquiries, supported by President Kris Fauske and Technical Lead Gabe Wood who will be assisting with any technical questions.

To streamline our parts ordering process, we have established a dedicated email for ordering parts: parts@fauske.com, which will direct orders to the team and ensure that you receive timely assistance with your ordering needs.



Kris Fauske, Deb Kuvakos, Zach Hachmeister, Gabe Wood

#### Meet the team:

**Zach Hachmeister** joined Fauske & Associates, LLC (FAI) in 2009 after earning a BS in Chemical Engineering from the University of Iowa. He is responsible for ensuring that all support systems within the company, including the parts department, are functioning to optimal levels.

**Deb Kuvakos** has a background in biology and has been with FAI since 2011. In addition to assisting the parts group, she also provides sales and laboratory testing support to our Combustible Dust Testing Services division.

**Kris Fauske** has been with FAI for 25 + years. He has been involved in virtually every department and started many business activities within the company, eventually being named President in 2011. He is focused on providing a high quality customer experience for each parts customer in addition to overseeing the daily operations of the company.

**Gabe Wood** joined FAI in 2008. He earned a BS in Chemical Engineering from the University of Iowa. He will utilize his expertise in contract testing services utilizing ARSST, VSP2, ARC and ChemiSens CPA202 calorimeters and analysis of emergency relief systems using methods consistent with DIERS two-phase flow methodology to provide technical guidance for parts related inquiries.

It is our hope that the new process we have implemented will make the ordering system more efficient all around. If you have any questions, please feel free to contact us at parts@fauske.com or (630) 323-8750.

Parts Service Team

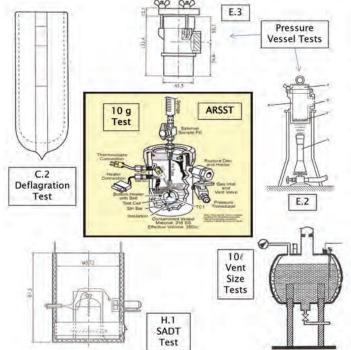
Operations Director - Zach Hachmeister Customer Support Specialist - Deb Kuvakos Technical Lead - Gabe Wood Parts Manufacturing Team

Manager - Joe Kalebich Technicians: Marc Cramer, Juan Garcia, Sergio Garcia, Jason Griffin Volume 1 Number 1

#### AN ALTERNATIVE METHODOLOGY ADDRESSING UNITED NATIONS' (UN) GUIDELINES FOR SELF-REACTIVE SUBSTANCES THE EASY AND VERIFIED WAY

#### By: Hans K. Fauske, D.Sc., Regent Advisor, Fauske & Associates, LLC (FAI)

A simple ARSST<sup>™</sup> test (~ 10 ml sample) can serve as an alternative method to: The multiple UN 10L tests - Relief Sizing (Process Safety News, Fall 2012, Vol. 19, No. 4), The UN full scale commercial package H.1 test -SADT Determination (Process Safety News, Spring 2013, Vol. 20, No. 2), The multiple UN tests - Packaging Classification Type A to G Determination (Process Safety News, Fall 2013, Vol. 20, No. 4).



The proposed Alternative Methodology is consistent with UN guidelines which allow other procedures to be used provided that adequate correlation has been obtained with the classification tests on a representative range of substances. **This Is The Case.** 



### How TO ORDER PARTS

Parts ordered he at can https://www.fauske.com/store/ Or request hard copies of our 2015 Products & Services catalogs by contacting parts@fauske.com. New for this year is a standalone VSP2<sup>™</sup> test cell catalog which provides details on our new naming convention and schematics of our most popular test cell configurations. The change in our naming convention was driven by the versatility of the VSP2, and is designed to enhance our customers' ability to order custom test cells.

#### Join Us For Our Spring 2015 Free Users Group Forum May 6-8 Burr Ridge, Illinois

The Fauske & Associates, LLC (FAI) Free Users Group Forum provides users with tips and techniques for obtaining high quality data. Detailed classroom style presentations and meaningful, customized "hands-on" lab training will enable users to understand the full capabilities of their own equipment. Network with other users and leverage their experience with similar applications as found in your facility.

Call 630-323-8750 for more information

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