ATG Title

Company	ATG Title	Locations	Virginia, DC, Maryland, Illinois, Florida
Closings Per Month	100-150		
Employees	30		
Offices	4		

CHALLENGE

For years, reporting was an inefficient and expensive nightmare for the team at ATG Title. Their settlement software "looked ancient" and could not update in real-time. Despite paying thousands of dollars every year for their legacy on-premises software, they still had to spend an additional $50k annually on integrations and new user licenses in order to produce the revenue reports and month-end reconciliations they needed.

Additionally, every time an underwriter updated their documents, ATG would have to edit and code the updates in their own system manually, effectively doubling their workload. It was difficult to grow the company because of the extra costs associatied with their previous settlement software. "I was afraid to build my business because every time I added a person, I had to pay more. Their IT support charged us hourly," said Hope Ottoviani, ATG's Director of Operations.

RESULTS

In less than a year, ATG Title has already experienced some impressive results:

- Saved over $50k from annual expenses previously paid for servers, support and services they needed to run their old software.
- Cut out almost a full day's worth of work on month-end reporting.
- Began growing out their title company without the fear of new employee costs within the software.

Since Qualia is integrated with all of the major underwriters, everything is automatically updated in real-time. Reporting is also effortless now for the team at ATG Title since the Qualia platform does most of the reporting automatically for them.

> *"Qualia provided us a secure consolidated platform to do everything we needed in one place. I didn't like using six different companies for everything that should automatically be in a single system."*

– Hope Ottoviani, **Director of Operations** at **ATG Title**

SAVED
$50K
on Third Party Services

SAVED
1 Day
in Month-End Reporting

NO COST
to Add New Users

Qualia