

# INCENTIVES for Commercial and Industrial Customers



Ohio Edison • The Illuminating Company • Toledo Edison

[Energysaveoh-business.com](http://Energysaveoh-business.com)

All projects must be submitted for review and pre-approval prior to purchase and installation of equipment. Qualifying equipment is subject to specifications, terms and conditions as outlined by FirstEnergy's Ohio utilities. See [Energysaveoh-business.com](http://Energysaveoh-business.com) for individual program requirements and specifications. All rebate values noted below are subject to change, and are current through 3/31/18. For the most up-to-date eligible rebate measures and values, visit [energysaveoh-business.com](http://energysaveoh-business.com).

INTERIOR LIGHTING EQUIPMENT TYPE	Incentive
<b>ENERGY STAR® Rated Med Base Screw-In LED Lamps</b> (Pre-approval and pre-inspection required. Must replace existing incandescent lamp)	\$10 per lamp
<b>LED Exit Signs</b> (Must replace existing fluorescent or incandescent signs)	\$15 per sign
<b>ENERGY STAR Rated CFL Specialty Lamps</b> (Must replace existing specialty incandescent lamps including candelabra, PARS, and CCFL)	\$1.50 per lamp
<b>CFL Fixtures</b> (Includes new single or multi-lamp hardwired CFL fixtures with integral electronic ballast)	\$10 per fixture
<b>LED Refrigerated Case Lighting</b> (LED case lighting must be Design Lights Consortium Listed (DLC))	\$37.50 per door
<b>LED Channel Signage</b>	\$3 per linear foot
<p><b>Calculated Lighting Incentive</b></p> <p>Lighting equipment that does not meet requirements listed above for prescriptive incentives may qualify under the base incentive rate of 5 cents per kWh saved annually.</p> <p>Calculated incentives for interior and exterior LED fixtures are capped at \$55 per fixture when replacing fixtures with total lamp wattage (excluding ballast) of 250 Watts or less. This cap also applies to new construction projects. Calculated incentives for LED street and area lighting fixtures are capped at \$220 per fixture. When interior or exterior LED fixtures are replacing fixtures with total wattage (excluding ballast) greater than 250 Watts, the calculated incentive is capped at 50% of the fixture cost.</p>	

**Note:** All new lighting equipment will need to be verified to be ENERGY STAR or Design Lights Consortium (DLC) listed prior to pre-approval and final incentive payment. In addition, hours of operation will need to be verified prior to pre-approval and rebate payment issued.

Incentives available through the Lighting Incentive Program, both prescriptive and calculated, are limited to the total equipment cost. Only new equipment is eligible.

For further information on the Lighting Program requirements and specifications including Municipal Traffic Lighting, visit the Lighting Programs page at [Energysaveoh-business.com](http://Energysaveoh-business.com).

APPLIANCES (For Customers on Small & Medium Rate Code Only)	Incentive
<b>ENERGY STAR Certified (CEE Tier I, II, or III) residential style refrigerators</b>	\$25 - \$75 per refrigerator
<b>ENERGY STAR Certified Residential Style Freezers</b>	\$25 per freezer
<b>ENERGY STAR Certified Commercial Clothes Washers in laundromats and multifamily complexes.</b> (Must be connected to a electric water heating system)	\$25 per CEE Tier I \$50 per CEE Tier II \$75 per CEE Tier III
<b>ENERGY STAR Certified Electric Clothes Dryers</b> – <b>Dryer with moisture sensor</b> – <b>Heat pump dryer</b>	\$50 per dryer \$350 per dryer
<b>ENERGY STAR Certified Heat Pump Water Heater</b> (Efficiency Factor > 2.0)	\$300 per heater
<b>Pre-rinse Spray Nozzles</b> (New pre-rinse spray nozzles must have on/off squeeze lever, use less than 1.6 gallons per minute and have cleaning performance of at least 26 seconds to qualify. Only spray nozzles associated with electric water heating qualify)	\$35 per spray nozzle

**Note:** For further information regarding Appliance Program requirements and specifications, visit the HVAC and Appliances page at [energysaveoh-business.com](http://energysaveoh-business.com). Large commercial, government, and institutional customers can receive incentives on eligible equipment at 5¢ per kWh saved annually.

CONSUMER ELECTRONICS	Incentive
<b>ENERGY STAR Certified Uninterruptible Power Supplies</b> Only units 12kW or less are eligible. Units greater than 12kW may be eligible through the Custom Equipment program	\$55 per kW of capacity
<b>ENERGY STAR Certified Computers</b>	\$5 per computer
<b>ENERGY STAR Certified Computer Monitors</b>	\$5 per monitor
<b>ENERGY STAR Certified Fax Machine (laser)</b>	\$10 per machine
<b>ENERGY STAR Certified Copier (black and white)</b>	\$10 per copier
<b>ENERGY STAR Certified Printer (laser, black and white)</b>	\$10 per printer
<b>ENERGY STAR Certified Multi-function (laser, black and white)</b>	\$10 per machine
<b>Network Management Software</b>	\$30 per computer

**Note:** For further information regarding Consumer Electronics Program requirements and specifications, visit the Specialty Programs page at [energysaveoh-business.com](http://energysaveoh-business.com). Large commercial, government, and institutional customers can receive incentives on eligible equipment at 5¢ per kWh saved annually.

FOOD SERVICE (Small Rate Code Only)	Incentive
ENERGY STAR Certified Commercial Reach In Refrigerators	\$50 per refrigerator
ENERGY STAR Certified Commercial Reach In Freezers	\$50 per freezer
ENERGY STAR Certified Commercial Ice Machines	\$50 per machine
Night Covers for Refrigerated Display Cases	\$9 per linear foot
Strip Curtains for Walk-in Coolers and Freezers	\$1.50 per ft <sup>2</sup>
Ant-Sweat Controls on Cooler and Freezer Doors	\$30 per door
Beverage and Snack Vending Machine Controls	\$50 per control
ENERGY STAR Certified Refrigerated Beverage Vending Machines	\$65 per machine
ENERGY STAR Certified Commercial Electric Combination Ovens	\$600 per oven
ENERGY STAR Certified Commercial Electric Convection Ovens	\$350 per oven
ENERGY STAR Certified Commercial Electric Steam Cookers	3 pans: \$125 4 pans: \$185 5 pans: \$250 6 pans: \$300
ENERGY STAR Certified Commercial Electric Fryers	\$150 per fryer
ENERGY STAR Certified Commercial Electric Griddles	\$150 per griddle
ENERGY STAR Certified Commercial Hot Food Holding Cabinets	Half Size: \$110 per cabinet Three-Quarter Size: \$185 per cabinet Full Size: \$250 per cabinet

**Note:** For further information and details regarding Food Service Program requirements and specifications, visit the HVAC and Appliances page at [Energysaveoh-business.com](http://Energysaveoh-business.com). Large commercial, government, and institutional customers can receive incentives on eligible equipment at 5¢ per kWh saved annually.

CUSTOM EQUIPMENT - MOTORS AND DRIVES	Incentive
<b>Variable Frequency Drives</b> Eligible measures include VFDs installed on existing motors that drive fans, pumps and other suitable applications	\$50 per HP
<b>Three Phase Motors</b> Eligible measures include installation of new premium efficiency motors	\$20 per HP

CUSTOM EQUIPMENT - CUSTOM MEASURES	Incentive
<b>Custom Measures</b> Eligible projects include but not limited to: industrial process upgrades, energy management system installations, compressed air system upgrades, air cooled chillers, waste water systems, economizers, retrocommissioning, data center equipment upgrades, chilled water redesign, HVAC system redesign, and optimization of equipment.	5¢ per kWh

CUSTOM BUILDING - CUSTOM MEASURES	Incentive
<b>Custom Measures</b> Possible projects include but not limited to: replacement of existing windows with high performance glazing, addition of insulation to exterior walls or roof that exceeds building code requirements, replacement of existing roof with reflective coating, LEED certified building, energy project that impacts multiple, interacting systems in a building and new construction (must achieve electrical energy savings exceeding IECC 2009 or ASHRAE 90.1-2007).	5¢ per kWh

**Note:** All Custom Equipment and Custom Building Incentives (including motor and VFD incentives), are limited to 50% of the total project cost. For further information regarding the Custom Equipment and Building program requirements and specifications, visit the Specialty Programs page at [Energysaveoh-business.com](http://Energysaveoh-business.com).

HVAC (See Website for Required Efficiencies)	Incentive
Split and Packaged HVAC <= 5.4 Tons - 14.3 SEER	\$50 per ton
Split and Packaged HVAC > 5.4 to < 11.25 Tons	\$75 per ton
Split and Packaged HVAC 11.25 to < 20 Tons	\$75 per ton
Split and Packaged HVAC 20 to < 63.3 Tons	\$60 per ton
Split and Packaged HVAC > 63.3 Tons - 10.7 EER and 10.8 IEER	\$60 per ton
Packaged Terminal Air Conditioner (PTAC) < 7,000 BTU/H - 11.7 EER	\$75 per ton
Packaged Terminal Air Conditioner (PTAC) >= 7,000 BTU/H and <= 15,000 BTU/H - 14.0-(0.3 x Cap/1000) EER* (Cap = cooling capacity of the PTAC Unit)	\$75 per ton
Packaged Terminal Air Conditioner (PTAC) > 15,000 BTU/H - 9.5 EER	\$75 per ton
Packaged Terminal Heat Pump and Air Conditioner (PTHP) < 7,000 BTU/H - 13.1 EER and 3.6 COP	\$75 per ton
Packaged Terminal Heat Pump and Air Conditioner (PTHP) >= 7,000 BTU/H and <= 15,000 BTU/H - 15.4-(0.3 x Cap/1000) EER* and 4.1-(0.052 x Cap/1000) x 1.1COP (Cap = cooling capacity of the PTHP Unit)	\$75 per ton
Packaged Terminal Heat Pump Air Conditioner (PTHP) > 15,000 BTU/H - 10.5 EER and 3.2 COP	\$75 per ton
Air Source Heat Pumps < 5.4 Tons - 14.3 SEER and 10.0 HSPF	\$100 per ton
Air Source Heat Pumps >=5.4 tons and < 11.25 tons - 12.1 EER and 3.6 COP	\$35 per ton
Air Source Heat Pumps >=11.25 tons and < 20 tons - 11.6 EER and 3.5 COP	\$35 per ton
Air Source Heat Pump >= 20 tons - 10.5 EER and 3.5 COP	\$35 per ton
Water Source Heat Pump < 1.42 tons - 12.3 EER and 4.6 COP	\$150 per ton
Water Source Heat Pump >= 1.42 tons - 13.2 EER and 4.6 COP	\$150 per ton
Ground Source Heat Pump <11.25 tons - 14.7 EER and 3.4 COP	\$150 per ton
Ground Water Source Heat Pump <=11.25 tons - 17.8 EER and 4.0 COP	\$150 per ton
Ductless Mini Split Heat Pump Single Zone - >= 15.5 EER/ 12.5 EER and >= 8.5 HSPF	\$150 per ton
Ductless Mini Split Heat Pump Multi Zone - >= 12.0 EER and >= 10.0 HSPF	\$150 per ton

**Note:** For water cooled electric chillers and additional measures and specifications regarding the HVAC program, visit the HVAC and Appliances page at [Energysaveoh-business.com](http://Energysaveoh-business.com)

To discuss a project, call us at **1-866-578-5220** or visit **[Energysaveoh-business.com](http://Energysaveoh-business.com)** for more information.

*The costs of energy efficiency programs are recovered through customer rates in accordance with Ohio law. For a complete list of commercial, industrial, residential, and low-income energy efficiency programs, please visit [energysaveOH.com](http://energysaveOH.com). FirstEnergy's Ohio utilities, their parents, subsidiaries, employees, affiliates and agents assume no responsibility for the performance of the equipment or equipment warranty, the quality of the work, labor and/or materials supplied, and/or the acts or omissions of any contractor.*