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ConstructConnect's April Starts +14%, a Bit Better than Usual Seasonal Uptick

ConstructConnect announced today that April's volume of construction starts, excluding residential activity, was \$42.5 billion. The latest month-to-month change was +14.3%. Moving from March to April usually accounts for the biggest gain due to seasonality. The long-term average increase in starts between the third and fourth months of the year has been +12.0%.



Marketing Analytics Team



Issued: May 2018 (based on April Starts Stats)

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April's Notable Points

- The +14.3% rise in total non-residential starts month to month (m/m) in April was thanks to a groundswell of commercial work (+43.3%), with institutional (+32.4%) and industrial (+28.3%) also making solid contributions. But heavy engineering projects failed to make headway (-5.4%).
- The -5.0% figure for total nonresidential starts in April 2018 relative to April 2017 (y/y) resulted from declines in industrial (-51.2%), commercial (-24.9%) and institutional (-11.0%) that could not be overcome by a more than one-quarter burst in heavy engineering (+26.3%).

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ConstructConnect's April Starts +14%, A Bit Better than Usual Seasonal Uptick

ConstructConnect announced today that April's volume of construction starts, excluding residential activity, was \$42.5 billion. The latest month-to-month change was +14.3%. Moving from March to April usually accounts for the biggest gain due to seasonality. The long-term average increase in starts between the third and fourth months of the year has been +12.0%.

April of this year versus the same month of last year was -5.0%. April of this year versus the five-year average for April, from 2013 through 2017, however, was a much better +28.8%.

April 2018's year-to-date performance was -15%. Still, that was an improvement over March's first-reported pull-back of -22%. The year-to-date percentage changes early in 2018 are being held down by Q1 2017's exceptional strength in starts. This effect will gradually dissipate.

The starts figures throughout this report are not seasonally adjusted (NSA). Nor are they altered for inflation. They are expressed in what are termed 'current' as opposed to 'constant' dollars.

'Non-residential building' plus 'engineering/civil' work accounts for a larger share of total construction than residential activity. The former's combined proportion of total put-in-place construction in the Census Bureau's February report was 56%; the latter's share was 44%.

ConstructConnect's construction starts are leading indicators for the Census Bureau's capital investment or put-in-place series. Also, the reporting period for starts (i.e., April 2018) is one month ahead of the reporting period for the investment series (i.e., March 2018.)

Total employment in the U.S. construction sector improved by +17,000 jobs in April, according to the latest *Employment Situation* report from the Bureau of Labor Statistics (BLS). The average monthly climb in hiring in construction to date this year has been +26,000, slightly faster than the +24,000 increase that was realized from January through April of last year. As for the jobless rate in the sector, it was April 2017 with the better (i.e., lower) level of 6.3% than April 2018, 6.5%.

While total employment in the U.S. is presently +1.6% year over year, construction firms are hiring at a rate that is more than twice as speedy, +3.7%. No other industry in the economy is adding to payrolls as quickly. Transportation and warehousing is in second place, at +3.0%.

Within overall construction, the year-over-year number of jobs undertaking residential work is currently +5.1%. The comparable figures for non-residential building and heavy engineering are +3.1% and +1.2%. The *Employment Situation* report provides jobs data on three other industrial sub-sectors with close ties to construction. Year-over-year staffing is +3.6% at building material supply stores, +2.1% in real estate and +2.7% with architectural and engineering services firms.

The +14.3% rise in total non-residential starts month to month (m/m) in April was thanks to a groundswell of commercial work (+43.3%), with institutional (+32.4%) and industrial (+28.3%) also making solid contributions. But heavy engineering projects failed to make headway (-5.4%). There were groundbreakings on several large engineering projects in the latest month (see Top 10, page 4). But collectively, they could not match March's \$5.5 billion Atlantic Coast Pipeline.

The -5.0% figure for total non-residential starts in April 2018 relative to April 2017 (y/y) resulted from declines in industrial (-51.2%), commercial (-24.9%) and institutional (-11.0%) that could not be overcome by a more than one-quarter burst in heavy engineering (+26.3%).

The sources of the -15.4% year-to-date (i.e., ytd = Jan-Apr 2018 vs Jan-Apr 2017) decline in total non-residential starts were industrial (-60.1%), commercial (-32.9%) and institutional (-13.3%). The only construction sub-category to fight back was heavy engineering/civil (+9.0%).

The major contributors to heavy engineering starts so far in 2018 have been the 'road/highway' and 'miscellaneous civil' sub-categories, with shares of 35% and 28% respectively. The former in April was -0.3% m/m, +20.0% y/y and +5.9% ytd while the latter was -34.2% m/m, +72.8% y/y and +111.1% ytd. April's Top 10 had the Mountain Valley Pipeline start for \$3.5 billion.

The 'school/college' sub-category has accounted for more than half (a 58% slice) of total institutional starts to date in 2018. Such educational facility starts in April were +21.8% m/m; +3.8% y/y; but -4.9% ytd. The 'hospital/clinic' and 'nursing/assisted living' sub-categories, with shares of 13% and 10%, have accounted for the next largest portions of institutional through April of this year. In the latest month, 'hospital/clinic' starts impressed at +195.4% m/m, but were -33.5% y/y and -28.7% ytd. 'Nursing/assisted living' starts fluctuated from +33.9% m/m to -32.9% y/y, but on a ytd basis, they settled on neutrality, with virtually no change, -0.4%.

The largest shares of total commercial in the first third of this year were provided by the 'private office' (a 24% or nearly one-quarter slice), 'hotel/motel' (an 18% slice) and 'retail/shopping' (a 15% slice) sub-categories (15%). 'Private office' starts in April were upbeat m/m (+66.2%), but were considerably less rosy both y/y (-13.6%) and ytd (-32.1%). 'Hotel/motel' starts displayed a similar pattern: +59.3% m/m, but -45.5% y/y and -45.2%

TABLE 1: VALUE OF UNITED STATES CONSTRUCTION STARTS — APRIL 2018 (ConstructConnect™)

| | Jan - Apr 18 (\$ billions) | % Change Jan-Apr 18 vs Jan-Apr 17 | % Change Apr 18 vs Apr 17 | % Change Apr 18 vs Mar 18 |
|-----------------------------------|-------------------------------|---|---------------------------------|---------------------------------|
| Hotel/Motel | 6.710 | -45.2% | -45.5% | 59.3% |
| Retail/Shopping | 5.617 | -20.4% | -23.3% | -16.7% |
| Parking Garage | 0.701 | -45.7% | -56.6% | 54.8% |
| Amusement | 2.414 | 3.1% | -7.2% | 11.9% |
| Private Office | 9.048 | -32.1% | -13.6% | 66.2% |
| Government Office | 2.916 | -18.9% | 5.9% | 69.4% |
| Laboratory | 0.701 | -22.8% | -31.6% | -19.1% |
| Warehouse | 4.575 | -37.9% | -38.2% | 15.1% |
| Miscellaneous Commercial * | 4.453 | -38.0% | -4.6% | 155.6% |
| COMMERCIAL (big subset) | 37.135 | -32.9% | -24.9% | 43.3% |
| INDUSTRIAL (Manufacturing) | 4.069 | -60.1% | -51.2% | 28.3% |
| Religious | 0.545 | -29.4% | -53.6% | -17.3% |
| Hospital/Clinic | 4.760 | -28.7% | -33.5% | 195.4% |
| Nursing/Assisted Living | 3.605 | -0.4% | -32.9% | 33.9% |
| Library/Museum | 0.852 | -31.8% | -38.6% | 27.7% |
| Fire/Police/Courthouse/Prison | 2.257 | -39.0% | -2.6% | 87.8% |
| Military | 1.118 | 25.5% | -30.8% | -21.3% |
| School/College | 21.433 | -4.9% | 3.8% | 21.8% |
| Miscellaneous Medical | 2.630 | -24.3% | -22.4% | 15.8% |
| INSTITUTIONAL | 37.201 | -13.3% | -11.0% | 32.4% |
| Miscellaneous Non-residential | 2.172 | -0.8% | -4.7% | 5.9% |
| NON-RESIDENTIAL BUILDING | 80.577 | -27.2% | -20.2% | 36.0% |
| Airport | 2.690 | -26.3% | -3.0% | -39.3% |
| Road/Highway | 20.186 | 5.9% | 20.0% | -0.3% |
| Bridge | 7.458 | -9.0% | -3.7% | 27.5% |
| Dam/Marine | 1.586 | 16.2% | -3.7% | 96.7% |
| Water/Sewage | 10.234 | -24.5% | 24.6% | 59.4% |
| Miscellaneous Civil (power, etc.) | 16.099 | 111.1% | 72.8% | -34.2% |
| HEAVY ENGINEERING (Civil) | 58.254 | 9.0% | 26.3% | -5.4% |
| TOTAL NON-RESIDENTIAL | 138.831 | -15.4% | -5.0% | 14.3% |

* Includes transportation terminals and sports arenas

Source: ConstructConnect Research Group/Table: ConstructConnect.

ytd. As for 'retail/shopping' starts in April, they were uniformly beleaguered: -16.7% m/m; -23.3% y/y; and -20.4% ytd.

The six graphs on page 5 show 12-month moving-average trend lines of starts for many of the major type-of-construction sub-categories. Except for 'schools/colleges', the curves for all the non-residential building sub-categories have been sloping downwards for a while. The tale has been different for the engineering sub-categories, however, with 'roads/highways' and 'bridges' appearing more robust, and the trend line for 'miscellaneous civil' launching into orbit.

Tables B-3 and B-8 of the monthly *Employment Situation* report record average hourly and average weekly wages for industry sectors. B-3 is for all employees (i.e., including bosses) on non-farm payrolls; B-8 is for 'production and non-supervisory personnel' only (i.e., it excludes bosses). For April in both tables, and across all industries, average hourly wages were +2.6% y/y and average weekly wages were +2.9%. Beating the +3.0% benchmark stayed just out of reach.

Compensation rates for construction workers, though, were much better. From Table B-3, the gains were +3.5% for average hourly earnings and +4.1% for average weekly earnings. From Table B-8 (excluding supervisors), they were even healthier at +3.9% hourly and +4.7% weekly.

The value of construction starts each month is summarized from ConstructConnect's database of all active construction projects in the U.S. Missing project values are estimated with the help of RSMeans' building cost models.

ConstructConnect's non-residential construction starts series, because it is comprised of total-value estimates for individual projects, some of which are ultra-large, has a history of being more volatile than many other leading indicators for the economy.

Alex Carrick is Chief Economist for ConstructConnect. He has delivered presentations throughout North America on the U.S., Canadian and world construction outlooks. Mr. Carrick has been with the company since 1985. Links to his numerous articles are featured on Twitter @ConstructConnx, which has 49,000 followers.

Alex Carrick

ConstructConnect has now moved to a better-targeted and research-assigned 'start' date. Prior to January 2017, the 'start' date was recorded as occurring within 30 to 60 days of the announced bid date. In concept, a 'start' is equivalent to ground being broken for a project to proceed. If work is abandoned or re-bid, the 'start' date is revised to reflect the new information.

TABLE 2: VALUE OF UNITED STATES CONSTRUCTION STARTS — ConstructConnect® INSIGHT VERSION — APRIL 2018 ARRANGED TO MATCH THE ALPHABETICAL CATEGORY DROP-DOWN MENUS IN INSIGHT

| | | Jan - Apr 18 (\$ billions) | % Change Jan-Apr 18 vs Jan-Apr 17 | % Change Apr 18 vs Apr 17 | % Chang Apr 18 Mar 1 |
|---------------|---|-------------------------------|---|---------------------------------|----------------------------|
| | | (+ =====) | | | |
| Summary | | | | | |
| CIVIL | | 58.254 | 9.0% | 26.3% | -5.4 |
| NON-RESIDENTI | AL BUILDING | 80.577 | -27.2% | -20.2% | 36.0 |
| RESIDENTIAL | | 88.524 | -14.8% | -11.1% | 16.1 |
| GRAND TOTAL | | 227.356 | -15.2% | -7.4% | 14.9 |
| /erticals | | | | | |
| | Airport | 2.690 | -26.3% | -3.0% | -39.3 |
| | All Other Civil | 12.308 | 208.4% | 121.4% | -19.0 |
| | Bridges | 7.458 | -9.0% | -3.7% | 27.5 |
| | Dams / Canals / Marine Work | 1.586 | 16.2% | -3.7% | 96. |
| | Power Infrastructure | 3.791 | 4.2% | -61.3% | -82.9 |
| | Roads | 20.186 | 5.9% | 20.0% | -0.3 |
| | Water and Sewage Treatment | 10.234 | -24.5% | 24.6% | 59.4 |
| CIVIL | | 58.254 | 9.0% | 26.3% | -5.4 |
| | Offices (private) | 9.048 | -32.1% | -13.6% | 66.3 |
| | Parking Garages | 0.701 | -45.7% | -56.6% | 54.8 |
| <u></u> | Transportation Terminals mercial (small subset) | 3.008 12.757 | 62.6% -22.6% | 46.4% 0.5% | 313. 132. |
| | Amusement | 2.414 | -22.0% | -7.2% | 132. |
| | Libraries / Museums | 0.852 | -31.8% | -38.6% | 27. |
| | Religious | 0.545 | -29.4% | -53.6% | -17.3 |
| | Sports Arenas / Convention Centers | 1.445 | -72.9% | -73.0% | -32.4 |
| Com | imunity | 5.255 | -45.8% | -47.1% | -4.4 |
| | College / University | 6.178 | -26.4% | -34.1% | 30. |
| | Elementary / Pre School | 6.045 | 10.3% | 37.0% | 37. |
| | Jr / Sr High School | 8.667 | 5.9% | 28.8% | 7. |
| | Special / Vocational | 0.544 | 12.7% | -37.6% | 34.4 |
| Edu | cational | 21.433 | -4.9% | 3.8% | 21.3 |
| | Courthouses | 0.273 | -85.2% | -76.1% | 30. |
| | Fire and Police Stations | 0.865 | 14.2% | 1.4% | 43.9 |
| | Government Offices | 2.916 | -18.9% | 5.9% | 69.4 |
| | Prisons | 1.119 | 2.0% | 134.2% | 155. |
| Gov | ernment | 5.174 | -29.1% | 1.7% | 77. |
| | Industrial Labs / Labs / School Labs | 0.701 | -22.8% | -31.6% | -19. |
| | Manufacturing | 4.069 | -60.1% | -51.2% | 28.3 |
| 1.0.01 | Warehouses Istrial | 4.575 9.345 | -37.9% -49.4% | -38.2% -43.8% | 15. |
| Indu | Hospitals / Clinics | 4.760 | -49.4% | -43.8% | 14.4 |
| | Medical Misc. | 2.630 | -28.7% -24.3% | -33.5% | 195.4 |
| | Nursing Homes | 3.605 | -0.4% | -32.9% | 33.9 |
| Med | | 10.995 | -20.1% | -31.0% | 69. |
| Mili | | 1.118 | 25.5% | -30.8% | -21.3 |
| | Hotels | 6.710 | -45.2% | -45.5% | 59. |
| | Retail Misc. | 2.172 | -0.8% | -4.7% | 5.9 |
| | Shopping | 5.617 | -20.4% | -23.3% | -16. |
| Reta | il | 14.498 | -32.5% | -34.5% | 14.0 |
| NON-RESIDENT | IAL BUILDING | 80.577 | -27.2% | -20.2% | 36. |
| | Multi-Family | 24.283 | -42.3% | -38.4% | 14. |
| | Single-Family | 64.241 | 3.9% | 4.3% | 16. |
| RESIDENTIAL | | 88.524 | -14.8% | -11.1% | 16. |
| NON-RESIDENT | AL | 138.831 | -15.4% | -5.0% | 14.3 |
| GRAND TOTAL | | 227.356 | -15.2% | -7.4% | 14.9 |

Table 1 conforms to the type-of-structure ordering adopted by many firms and organizations in the industry. Specifically, it breaks non-residential building into ICI work (i.e., industrial, commercial and institutional), since each has its own set of economic and demographic drivers. Table 2 presents an alternative, perhaps more user-friendly and intuitive type-of-structure ordering that matches how the data appears in ConstructConnect's on-line product 'Insight'.

Source: ConstructConnect/Table: ConstructConnect.

TABLE 3: ConstructConnect's TOP 10 PROJECT STARTS IN APRIL 2018

| LOCATION (EAST TO WEST) | TYPE OF CONSTRUCTION | DESCRIPTION | SQUARE FEET 000S* | DOLLARS 000,000S |
|---|----------------------|---|-------------------|------------------|
| New York Long Island City | Commercial | Toyoko Inn / Long Island City (3 structures; 50 stories; 1265 rooms) 24-09 Jackson Ave Toyoko Inn New York, LLC | 260 | \$315 |
| New Jersey Newark | Commercial | Newark Liberty International Airport - Terminal 1 (2 structures; 2 stories) 3 Brewster Rd Port Authority of New York and New Jersey - Procurement (PANYNJ) | 1,000 | \$1,400 |
| Brooklyn | Engineering/Civil | C-34836, Coney Island Yard Complex Long Term Flood Mitigation in the Borough of Brooklyn (1 structure) Multiple Locations New York City Transit Bid Reception Desk | * | \$310 |
| District of Columbia Washington | Engineering/Civil | Construction Management Services DC Clean Rivers Project Division J - Northeast Boundary Tunnel (1 structure) Northeast Boundary Tunnel District of Columbia Water and Sewer Authority | * | \$580 |
| Washington | Institutional | MedStar Georgetown University Hospital Expansion (3 structures; 12 stories) 3800 Reservoir Rd NW Trammell Crow Co - Washington | 400 | \$567 |
| Virginia Salem | Engineering/Civil | Mountain Valley Pipeline (1 structure) Multiple Locations NextEra Energy Resources LLC/NextEra Energy Inc | * | \$3,500 |
| Georgia Social Circle (Walton County - East Atlanta) | Commercial | Facebook Social Circle Data Center Campus Phase 1 (1 structure) 240 Shire Parkway Facebook Inc - Corporate Headquarters | 970 | \$750 |
| Kansas Lansing | Institutional | Lansing Correctional Facility Reconstruction - State of Kansas (1 structure) 301 E Kansas St Kansas Department of Corrections | 401 | \$362 |
| Leawood | Engineering/Civil | Tomahawk Creek Wastewater Treatment Facility Improvements 10701 Lee Blvd Johnson County - Purchasing Division | * | \$335 |
| California San Francisco | Residential | 1500 Mission (aka Goodwill Site) (4 structures; 55 stories; 860 units) S Van Ness Ave and borders 11th St and Mission St Goodwill Urban Housing | 1,268 | \$300 |
| TOTALS: | | | 4,299 | \$8,419 |

*A square footage measure does not apply for alteration, some forms of industrial (e.g., petrochemical) and most engineering/civil work.

















The last data points in all the graphs are for April, 2018.

Source: ConstructConnect/Charts: ConstructConnect.

TABLE 4: U.S. YEAR-TO-DATE REGIONAL STARTS NON-RESIDENTIAL CONSTRUCTION* — ConstructConnect®

| | Jan-Apr 2017 | Jan-Apr 2018 | % Chang |
|--------------------------|-------------------|-------------------|---------|
| Connecticut | \$1,749,689,466 | \$896,594,064 | -48.8 |
| Maine | \$272,318,148 | \$263,843,864 | -3.1 |
| Massachusetts | \$3,596,096,412 | \$1,920,789,910 | -46.6 |
| New Hampshire | \$419,222,514 | \$367,136,132 | -12.4 |
| Rhode Island | \$374,157,944 | \$494,002,117 | 32.0 |
| Vermont | \$230,429,571 | \$197,885,581 | -14.1 |
| Total New England | \$6,641,914,055 | \$4,140,251,668 | -37.7 |
| New Jersey | \$3,926,571,335 | \$3,195,240,308 | -18.6 |
| New York | \$14,109,801,141 | \$6,740,750,525 | -52.2 |
| Pennsylvania | \$4,334,286,884 | \$3,578,617,044 | -17.4 |
| Total Middle Atlantic | \$22,370,659,360 | \$13,514,607,877 | -39.6 |
| TOTAL NORTHEAST | \$29,012,573,415 | \$17,654,859,545 | -39.1 |
| Illinois | \$4,756,680,593 | \$3,533,795,380 | -25.7 |
| Indiana | \$2,038,289,503 | \$2,489,197,233 | 22.1 |
| Michigan | \$8,245,803,747 | \$2,480,106,848 | -69.9 |
| Ohio | \$4,723,996,662 | \$4,201,384,162 | -11.1 |
| Wisconsin | \$3,350,977,759 | \$2,800,554,638 | -16.4 |
| Total East North Central | \$23,115,748,264 | \$15,505,038,261 | -32.9 |
| lowa | \$1,842,061,902 | \$1,754,107,461 | -4.8 |
| Kansas | \$1,371,333,941 | \$2,111,565,179 | 54.0 |
| Minnesota | \$2,267,400,628 | \$1,976,633,175 | -12.8 |
| Missouri | \$2,534,977,248 | \$2,791,003,784 | 10.1 |
| Nebraska | \$1,387,785,653 | \$796,872,930 | -42.6 |
| North Dakota | \$590,945,525 | \$681,480,563 | 15.3 |
| South Dakota | \$716,268,079 | \$570,344,392 | -20.4 |
| Total West North Central | \$10,710,772,976 | \$10,682,007,484 | -0.3 |
| TOTAL MIDWEST | \$33,826,521,240 | \$26,187,045,745 | -22.6 |
| Delaware | \$854,509,518 | \$272,736,861 | -68.1 |
| District of Columbia | \$730,892,490 | \$2,050,699,763 | 180.6 |
| Florida | \$12,902,524,476 | \$8,431,156,107 | -34.7 |
| Georgia | \$5,366,776,107 | \$3,687,305,422 | -31.3 |
| Maryland | \$2,461,176,191 | \$2,718,588,677 | 10.5 |
| North Carolina | \$4,584,673,673 | \$4,146,038,279 | -9.6 |
| South Carolina | \$3,123,536,302 | \$2,028,501,897 | -35.1 |
| Virginia | \$4,451,283,786 | \$7,503,924,227 | 68.6 |
| West Virginia | \$332,592,920 | \$5,746,331,921 | 1627.7 |
| Total South Atlantic | \$34,807,965,463 | \$36,585,283,154 | 5.1 |
| Alabama | \$1,916,574,674 | \$2,142,673,072 | 11.8 |
| Kentucky | \$1,197,477,340 | \$1,298,869,207 | 8.5 |
| Mississippi | \$1,093,538,326 | \$821,857,448 | -24.8 |
| Tennessee | \$1,919,540,369 | \$2,237,015,131 | 16.5 |
| Total East South Central | \$6,127,130,709 | \$6,500,414,858 | 6.1 |
| Arkansas | \$1,042,345,697 | \$955,900,476 | -8.3 |
| Louisiana | \$2,715,615,323 | \$2,073,223,861 | -23.7 |
| Oklahoma | \$2,608,728,264 | \$1,880,120,634 | -27.9 |
| Texas | \$18,323,758,745 | \$14,418,655,173 | -21.3 |
| Total West South Central | \$24,690,448,029 | \$19,327,900,144 | -21.7 |
| TOTAL SOUTH | \$65,625,544,201 | \$62,413,598,156 | -4.9 |
| Arizona | \$2,852,399,285 | \$2,791,823,696 | -2.1 |
| Colorado | \$1,836,411,990 | \$2,156,731,555 | 17.4 |
| Idaho | \$392,302,292 | \$779,311,800 | 98.7 |
| Montana | \$322,868,819 | \$405,844,879 | 25.7 |
| Nevada | \$763,550,113 | \$2,124,923,538 | 178.3 |
| New Mexico | \$774,248,603 | \$660,755,269 | -14.7 |
| Utah | \$2,886,062,616 | \$2,095,235,366 | -27.4 |
| Wyoming | \$400,896,447 | \$449,799,186 | 12.2 |
| Total Mountain | \$10,228,740,165 | \$11,464,425,289 | 12.1 |
| Alaska | \$413,004,201 | \$528,330,643 | 27.9 |
| California | \$18,699,069,697 | \$14,259,446,809 | -23.7 |
| Hawaii | \$385,205,753 | \$728,584,076 | 89.1 |
| Oregon | \$2,423,113,282 | \$2,215,973,110 | -8.5 |
| Washington | \$3,478,077,609 | \$3,379,011,446 | -2.8 |
| Total Pacific | \$25,398,470,542 | \$21,111,346,084 | -16.9 |
| TOTAL WEST | \$35,627,210,707 | \$32,575,771,373 | -8.6 |
| TOTAL U.S. | \$164,091,849,563 | \$138,831,274,819 | -15.49 |

*Figures above are comprised of non-res building and engineering (i.e., residential is omitted).

Source: ConstructConnect/Table: ConstructConnect.

TABLE 5: VALUE OF U.S. NATIONAL CONSTRUCTION STARTS — APRIL 2018 — ConstructConnect® BILLIONS OF CURRENT \$\$, NOT SEASONALLY ADJUSTED (NSA)

| | Late: | st month actua | als | Moving averages (placed in end month) | | | | | | | Date. |
|---|------------------|-------------------------|-------------------------|---------------------------------------|--------------------|------------------|-----------------------|-----------------------|-----------------------|------------------|-----------------|
| | Feb 18 | Mar 18 | Apr 18 | Feb 18 | 3-months Mar 18 | Apr 18 | Feb 18 | 12-months Mar 18 | Apr 18 | Jan-Apr 2017 | Jan-Apr 2018 |
| ingle Family | 14.580 | 16.475 | 19.212 | 13.832 | 15.010 | 16.756 | 16.806 | 16.797 | 16.863 | 61.824 | 64.24 |
| month-over-month % change | 4.3% | 13.0% | 16.6% | -3.3% | 8.5% | 11.6% | 0.3% | -0.1% | 0.4% | | |
| year-over-year % change partment | 3.6% | -0.6% | 4.3% 6.389 | 4.8% | 3.7% 5.965 | 2.4% 5.631 | 7.7% | 6.8% 8.499 | 6.6% 8.166 | 5.3% 42.097 | 3.9 24.28 |
| month-over-month % change | -33.4% | 13.3% | 14.5% | -17.8% | -1.1% | -5.6% | -4.0% | -6.4% | -3.9% | | |
| year-over-year % change OTAL RESIDENTIAL | -47.9% 19.504 | -55.4% 22.056 | -38.4% 25.601 | -30.6% 19.860 | -43.6% 20.974 | -47.8% 22.387 | 17.6% 25.883 | 3.4% 25.296 | -2.1% 25.030 | 45.4% 103.921 | -42.3 88.51 |
| month-over-month % change | -8.7% | 13.1% | 16.1% | -8.2% | 5.6% | 6.7% | -1.3% | -2.3% | -1.1% | 103.721 | |
| year-over-year % change lotel/Motel | -17.1% | -24.2% | -11.1% 1.901 | -9.2% 1.601 | -16.2% | -17.5% 1.526 | 11.0% | 5.6% 2.047 | 3.6% 1.915 | 18.5% 12.241 | -14.8 6.7 |
| month-over-month % change | -30.4% | -19.6% | 59.3% | -9.8% | 0.1% | -4.8% | -4.2% | -11.8% | -6.5% | 12.241 | 0.7 |
| year-over-year % change | -44.8% | -73.3% | -45.5% | -15.4% | -45.1% | -57.0% | 25.8% | -2.1% | -13.3% | 104.8% | -45.2 |
| etail/Shopping month-over-month % change | 0.992 | 1.614 | 1.345 | 1.248 | 1.424 14.1% | 1.317 | 1.556 | 1.555 0.0% | 1.521 | 7.055 | 5.6 |
| year-over-year % change | -52.7% | -0.4% | -23.3% | -29.8% | -19.4% | -27.8% | -44.3% | -41.3% | -39.0% | -43.2% | -20.4 |
| arking Garages month-over-month % change | 0.074 | 0.159 | 0.246 | 0.282 | 0.152 -46.3% | 0.160 5.4% | 0.294 | 0.268 -8.9% | 0.241 | 1.291 | 0.7 |
| year-over-year % change | -18.6% | -66.3% | -56.6% | 82.3% | -40.3% | -57.6% | -23.3% | -35.2% | -35.5% | -4.7% | -45.7 |
| musement | 0.483 | 0.539 | 0.603 | 0.712 | 0.604 | 0.542 | 0.662 | 0.656 | 0.652 | 2.342 | 2.4 |
| month-over-month % change year-over-year % change | -38.8% -17.1% | 11.6% -11.3% | 11.9% -7.2% | 6.1% 37.9% | -15.3% 7.0% | -10.3% -11.7% | -1.2% 19.4% | -0.9% 17.3% | -0.6% 15.2% | 16.3% | 3.1 |
| Office | 3.951 | 1.150 | 1.911 | 2.342 | 2.379 | 2.337 | 2.174 | 2.048 | 2.023 | 13.335 | 9.0 |
| month-over-month % change year-over-year % change | 94.0% -30.8% | -70.9% -56.8% | 66.2% -13.6% | 30.4% -32.2% | 1.6% -35.8% | -1.8% -33.7% | -6.3% -13.7% | -5.8% -16.1% | -1.2% | 36.0% | -32.1 |
| overnmental Offices | 0.841 | 0.562 | 0.953 | 0.624 | 0.655 | 0.785 | 0.876 | 0.814 | 0.818 | 30.0% | 2.9 |
| month-over-month % change | 50.3% | -33.2% | 69.4% | 11.2% | 4.8% | 20.0% | 3.8% | -7.0% | 0.5% | | |
| year-over-year % change aboratories | 84.6% | -56.8% 0.347 | 5.9% 0.281 | -33.0% | -27.2% | -11.3% | -16.6% | -22.4% 0.236 | -20.7% 0.225 | -16.7% 0.909 | -18.9 |
| month-over-month % change | -21.9% | 977.6% | -19.1% | -19.6% | 13.9% | 56.9% | -5.1% | 5.3% | -4.6% | | |
| year-over-year % change | -81.7% | 70.5% | -31.6% | -17.3% | -15.6% | -16.4% | -28.3% | 48.5% | 22.1% | -65.2% | -22.8 |
| /arehouse month-over-month % change | 1.161 -11.5% | 0.977 | 1.124 | 1.173 -2.7% | 1.150 -1.9% | 1.087 -5.5% | 1.685 -2.7% | 1.569 -6.9% | 1.511 -3.7% | 7.368 | 4.5 |
| year-over-year % change | -32.5% | -58.8% | -38.2% | -16.7% | -37.8% | -44.8% | 25.2% | 7.9% | -0.4% | 86.7% | -37.9 |
| lisc Commercial month-over-month % change | 0.171 -84.1% | 0.902 | 2.306 | 1.296 -12.8% | 0.716 | 1.126 57.4% | 1.534 | 1.388 -9.6% | 1.378 -0.7% | 7.183 | 4.4 |
| year-over-year % change | -75.1% | -66.1% | -4.6% | 45.1% | -55.0% | -41.4% | 64.1% | 27.8% | 16.6% | 27.8% | -38. |
| OTAL COMMERCIAL month-over-month % change | 9.190 -6.5% | 7.444 | 10.669 | 9.402 | 8.822 -6.2% | 9.101 3.2% | 11.325 | 10.581 -6.6% | 10.285 -2.8% | 55.321 | 37.1 |
| year-over-year % change | -35.3% | -54.5% | -24.9% | -15.9% | -35.6% | -39.0% | -3.5% | -11.1% | -14.5% | 15.1% | -32.9 |
| OTAL INDUSTRIAL (Manufacturing) | 1.450 | 0.788 | 1.012 | 0.907 | 1.019 | 1.083 | 1.932 | 1.718 | 1.629 | 10.207 | 4.0 |
| month-over-month % change year-over-year % change | 77.1% | -45.6% -76.5% | 28.3% -51.2% | 46.2% | 12.4% -62.4% | 6.3% -48.3% | 2.6% 2.4% | -11.1% -16.0% | -5.2% | -14.2% | -60 |
| aligious | 0.101 | 0.175 | 0.145 | 0.122 | 0.133 | 0.140 | 0.177 | 0.180 | 0.166 | 0.771 | 0.5 |
| month-over-month % change | -18.6% | 73.6% | -17.3% | 0.7% | 9.4% | 5.2% | -1.9% | 1.5% | -7.7% | 15 101 | -29 |
| year-over-year % change osptials/Clinics | -28.9% | 22.6% 0.448 | -53.6% 1.323 | -22.1% | -13.0% | -29.5% 0.910 | 20.5% | 19.4% 1.275 | 0.7% | 45.4% 6.673 | -29.4 |
| month-over-month % change | -52.7% | -53.3% | 195.4% | 1.3% | -5.8% | -20.6% | -2.4% | -7.7% | -4.3% | | |
| year-over-year % change ursing/Assisted Living | -30.0% | -74.2% | -33.5% 0.915 | -3.4% | -26.6% 0.897 | -46.4% 0.769 | -20.9% | -26.2% | -29.9% 0.962 | -7.7% 3.621 | -28.3 3.6 |
| month-over-month % change | -45.2% | -3.8% | 33.9% | -14.3% | -0.7% | -14.2% | -2.9% | -0.1% | -3.7% | 3.021 | 3.0 |
| year-over-year % change | -33.6% | -2.0% | -32.9% | 13.7% | 19.2% | -26.3% | 25.3% | 23.8% | 13.5% | 13.9% | -0.4 |
| braries/Museums month-over-month % change | 0.142 | 0.155 9.2% | 0.198 | 0.219 | 0.218 | 0.165 -24.3% | 0.300 2.1% | 0.275 -8.3% | 0.265 | 1.249 | 0.8 |
| year-over-year % change | 106.4% | -65.9% | -38.6% | -32.1% | -29.4% | -41.4% | 5.9% | -3.7% | -10.0% | 33.8% | -31.8 |
| ire/Police/Courthouse/Prison month-over-month % change | 0.273 | 0.452 | 0.849 | 0.484 | 0.469 | 0.525 | 0.579 | 0.581 | 0.579 | 3.699 | 2.2 |
| year-over-year % change | -81.7% | 4.5% | -2.6% | -49.1% | -50.2% | -43.7% | -11.4% | -8.7% | -14.3% | 132.7% | -39.0 |
| \ilitary | 0.333 | 0.289 | 0.227 | 0.261 | 0.297 | 0.283 | 0.413 | 0.421 | 0.413 | 0.891 | 1.1 |
| month-over-month % change year-over-year % change | 23.4% 276.7% | -13.2% 56.5% | -21.3% -30.8% | -19.4% 59.6% | 13.8% 58.3% | -4.8% 41.1% | 5.2% 11.4% | 2.1% 14.8% | -2.0% 6.6% | -3.3% | 25.5 |
| chools/Colleges | 3.693 | 6.059 | 7.383 | 3.742 | 4.684 | 5.712 | 5.670 | 5.647 | 5.670 | 22.544 | 21.4 |
| month-over-month % change year-over-year % change | -14.1% -0.8% | 64.1% -4.3% | 21.8% 3.8% | 1.1% -21.9% | 25.2% -9.0% | 21.9% -0.2% | 0.0% | -0.4% -4.9% | 0.4% | 2.1% | -4.9 |
| lisc Medical | 0.373 | 0.595 | 0.689 | 0.612 | 0.647 | 0.552 | 0.871 | 0.849 | 0.833 | 3.476 | 2.6 |
| month-over-month % change | -61.7% | 59.7% | 15.8% | -17.4% | 5.7% | -14.6% | -5.2% | -2.5% | -1.9% | | -24 |
| year-over-year % change OTAL INSTITUTIONAL | -60.7% | -30.2% | -22.4% 11.728 | -25.4% | -25.0% 8.491 | -38.4% 9.056 | 21.1% | 17.3% | 9.1% 10.106 | 62.6% 42.924 | -24. |
| month-over-month % change | -34.4% | 34.5% | 32.4% | -4.1% | 12.3% | 6.7% | -1.8% | -1.6% | -1.2% | | |
| year-over-year % change lisc Non Residential | -26.0% | -18.2% | -11.0% | -18.3% | -14.3% | -17.5% 0.534 | -2.4% | -3.9% | -6.0% 0.631 | 2.189 | -13.3 |
| month-over-month % change | 0.422 | 0.573 35.7% | 0.607 | -7.5% | 0.522 | 2.4% | -0.5% | -0.3% | -0.4% | 2.189 | 2.1 |
| year-over-year % change | -8.3% | -4.3% | -4.7% | -11.3% | 0.8% | -5.5% | -9.7% | -7.9% | -8.0% | -16.3% | -0.8 |
| OTAL NON-RES BUILDING month-over-month % change | 17.648 | 17.662 | 24.016 36.0% | 18.337 0.3% | 18.854 2.8% | 19.775 4.9% | 24.283 -2.3% | 23.160 -4.6% | 22.652 -2.2% | 110.641 | 80.5 |
| year-over-year % change | -27.7% | -43.3% | -20.2% | -20.5% | -29.8% | -30.8% | -2.8% | -8.4% | -9.4% | 9.3% | -27.2 |
| rports month-over-month % change | 0.314 | 0.858 | 0.521 | 0.507 | 0.723 | 0.564 | 0.987 | 0.971 | 0.969 | 3.651 | 2.6 |
| month-over-month % change year-over-year % change | -68.5% -82.8% | 172.7% -18.9% | -39.3% -3.0% | -4.6% -39.0% | 42.6% -30.3% | -22.0% -50.5% | -11.3% 50.4% | -1.7% 32.6% | -0.1% 26.0% | 239.0% | -26. |
| oads/Highways | 2.940 | 6.723 | 6.705 | 3.058 | 4.494 | 5.456 | 4.285 | 4.425 | 4.518 | 19.061 | 20.1 |
| month-over-month % change year-over-year % change | -23.0% -33.9% | 128.7% 33.6% | -0.3% 20.0% | 3.4% -24.2% | 46.9% 0.1% | 21.4% 8.6% | -2.9% -1.6% | 3.3% -1.1% | 2.1% -0.7% | 22.5% | 5. |
| ridges | 1.833 | 1.646 | 2.099 | 1.778 | 1.786 | 1.859 | 1.789 | 1.657 | 1.651 | 8.194 | 7.4 |
| month-over-month % change | -2.5% 48.7% | -10.2% | 27.5% | 12.9% 32.2% | 0.5% -10.9% | 4.1% | 2.9% 40.9% | -7.4% | -0.4% 11.9% | 64.2% | -9 |
| year-over-year % change ams/Marine | 48.7% | -49.0% 0.312 | -3.7% | 0.377 | -10.9% | -16.0% 0.419 | 40.9% | 17.8% 0.445 | 0.443 | 64.2% | -9. |
| month-over-month % change | 1.5% | -6.4% | 96.7% | -21.3% | -13.9% | 29.3% | 3.6% | 0.7% | -0.4% | | |
| year-over-year % change | 122.2% | 14.5% | -3.7% | 44.0% | 33.6% | 18.8% | 41.8% | 37.8% | 29.2% 2.396 | 37.9% 13.552 | 16.1 10.2 |
| 'ater/Sewage month-over-month % change | 1.795 -39.2% | 2.115 | 3.372 59.4% | 2.153 0.2% | 2.287 6.2% | 2.428 6.1% | 2.353 | 2.341 | 2.396 | 13.552 | 10.2 |
| year-over-year % change | -28.6% | -6.6% | 24.6% | -43.2% | -36.7% | -2.7% | -20.0% | -21.7% | -17.8% | 50.0% | -24. |
| isc Civil (Power, etc.) month-over-month % change | 0.526 | 7.918 | 5.214 -34.2% | 1.185 -56.3% | 3.628 206.1% | 4.553 25.5% | 2.237 -5.4% | 2.748 22.8% | 2.931 6.7% | 7.628 | 16.0 |
| year-over-year % change | -78.4% | 343.6% | -34.2% | -30.3% | 208.1% | 25.5% 99.4% | -5.4% 91.3% | 129.1% | 0.7% 119.8% | 59.0% | 111. |
| OTAL ENGINEERING (Civil) | 7.742 | 19.572 | 18.525 | 9.058 | 13.243 | 15.280 | 12.093 | 12.587 | 12.909 | 53.451 | 58.2 |
| month-over-month % change year-over-year % change | -37.6% -36.7% | 152.8% 43.5% | -5.4% 26.3% | -13.0% -21.2% | 46.2% 2.4% | 15.4% 13.1% | -3.0% 13.0% | 4.1% 13.1% | 2.6% 13.4% | 46.6% | 9. |
| RAND TOTAL | 44.894 | 59.289 | 68.142 | 47.255 | 53.071 | 57.442 | 62.259 | 61.043 | 60.590 | 268.013 | 227.3 |
| month-over-month % change | -18.4% | 32.1% | 14.9% | -6.1% | 12.3% | 8.2% | -2.0% | -2.0% | -0.7% | | |
| year-over-year % change ION-RES BLDG + ENGINEERING | -25.4% 25.390 | -19.8% 37.233 | -7.4% 42.54 1 | -16.3% 27.395 | -18.1% 32.097 | -17.0% 35.055 | 5.5% 36.376 | 1.2% 35.747 | 0.1% 35.561 | 19.0% 164.092 | -15.3 138.8 |
| month-over-month % change | -24.6% | 46.6% | 14.3% | -4.5% | 17.2% | 9.2% | -2.5% | -1.7% | -0.5% | | |
| year-over-year % change | -30.7% | -16.9% | -5.0% | -20.8% | -19.3% | -16.7% | 1.9% | -1.8% | -2.3% | 19.2% | -15.4 |

Source: ConstructConnect/Table: ConstructConnect.