

# Fortune 500 Financial Institution takes the risk out of open source technologies

The financial institution wants to use open source technologies to compete. The bank leverages Shadow-Soft's advisory services to assist with evaluating new technologies.

## CHALLENGE

With pressures from other banks and new FinTech startups, the financial institution didn't want to lose customers to competitors. They recognized the need to adopt open source technologies that allow for more flexibility and speed.

The bank was already moving toward a DevOps culture, evaluating things like containerization and automation. They were looking for advice and insights into different open source technologies and develop business cases for containerization and configuration management.

Their Chief Solutions Architect saw the opportunity, and the company started moving in the open source direction to allow for more flexibility and speed.

## SOLUTION

Shadow-Soft's technical team had the expertise in open source technologies to complement the financial institution's in-house team.

As an unbiased partner, Shadow-Soft explained the value of each automation and configuration management tool, they were able to evaluate three or four open source technologies and break down the pros and cons.

**"We liked that approach, it saved our team a significant amount of research time."**

## OUTCOME

Shadow-Soft saved the company research time and gave them a sounding board to discuss different open source specific options.

**"Shadow-Soft provided a high-level breakdown of each configuration management tool. This helped us evaluate them from an automation perspective."**

Shadow-Soft facilitated breakout sessions with bank's solutions team to review Chef, Puppet, and Ansible. After doing comparisons, the team landed on Chef. Shadow-Soft then worked with the team to purchase all the necessary licensing.

**"Shadow-Soft has been a big help with our configuration management and Chef. Internally, we have now had a lot more talks about standardizing the entire enterprise on Chef."**

## BENEFITS OF WORKING WITH SHADOW-SOFT

- ✓ • **Unbiased sounding board:** Shadow-Soft provided a good sounding board to answer questions, reducing the amount of time the bank's team had to spend on research.
- ✓ • **Hands-on open source experience:** As an unbiased partner, Shadow-Soft offered a good perspective on all available products.
- ✓ • **Ease of access:** Shadow-Soft's local presence and resources helped get the project completed faster.

## WORKING WITH SHADOW-SOFT

The financial institution saved time and realized a number of benefits when working with Shadow-Soft to evaluate and deploy open source technologies. Their team had good things to say about the experience of working with Shadow-Soft's account manager, Steve Stewart.

"We have a good open relationship. If I need someone or have a question, I'll get it to him. If he doesn't know the answer, he'll look to an internal resource.

"For example, with Chef, he's been a partner to help broker that relationship. Even if we do work with Chef directly, Shadow-Soft is always a part of that conversation."



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