



A JANUS CAPITAL Group Company

Contact: Josh Clarkson, Prosek Partners: 212.279.3115, ext. 259

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INTECH ADDS TWO INSTITUTIONAL SALES PROFESSIONALS

Andreea M. Georgiu and J. Bret Young Hired as Managing Director, Business Development, to Continue Expanding Business Opportunities

West Palm Beach, Florida – INTECH Investment Management (INTECH) has announced the hiring of Andreea M. Georgiu and J. Bret Young to fill the newly created positions of managing director, business development. In this role, Georgiu and Young, who joined the firm on May 11, 2015, are responsible for developing and managing new business opportunities, with the goal of establishing new client relationships for INTECH. They report directly to John F. Brown, executive vice president, head of global client development.

“Business development is a new role at INTECH, one we feel is critical to the future growth of our firm. We feel that Andreea and Bret each bring to INTECH extensive experience and credibility working with plan sponsors. They both have a proven track record working with institutional clients, and have exceptional reputations in the industry. They are great additions to the INTECH team,” Brown said. Ms. Georgiu brings more than 22 years of industry experience to INTECH, including 16 years cultivating relationships with large corporate pension plans, public funds as well as foundations and endowments. Mr. Young has almost 30 years of asset management experience, of which approximately eight years were spent working with institutions. They will cover the U.S. and Canada promoting INTECH’s risk-managed products and services.

In discussing why she decided to join INTECH, Ms. Georgiu said, “INTECH’s commitment to providing customized investment solutions to clients, with the goal of generating consistent long-term alpha, is something that many firms cannot offer. I am pleased to be able to provide institutional investors with products that meet their specific needs.”

Mr. Young expressed his interest in working with a global manager that recognizes the value of disciplined risk management. “Many plan sponsors are still feeling the effects of the global financial crisis. I am looking forward to providing investors with actively managed portfolios that concentrate on generating alpha over the long term, within a risk-managed framework,” Young explained.

Prior to joining INTECH, Ms. Georgiu was vice president – institutional sales at Cornerstone Capital Management. Before that, she was director of corporate sales at Lord Abbett. She also held positions in the investment industry, including at BNY/Convergex/Lynch, Jones & Ryan; and Goldman Sachs. Ms. Georgiu earned a Masters of Business Administration from

the Stern School of Business at New York University and a Bachelor of Science degree in Business Administration from Bucknell University. She holds FINRA Series 7, 63 and 65 securities licenses.

Mr. Young joins INTECH from Curian Capital/Jackson National Life Insurance, where he held the position of senior vice president, head of institutional and private wealth distribution. His other investment-industry experience includes director of institutional sales and consultant relations at Thomson Horstmann & Bryant; senior vice president U.S. institutional sales leader at GE Asset Management; executive vice president, national sales manager/director managed assets at Dreyfus Investments. He earned an M.B.A. from the Stern School of Business at New York University and a Bachelor of Science degree, marketing, from Manhattan College. He holds FINRA Series 7, 24, 63 and 65 licenses, as well as the Certified Investment Management Analyst (CIMA) designation from the Investment Management Consulting Association, of which he has been a member since 2004.

About INTECH

For more than 25 years, INTECH, an active global equity manager, has focused on delivering long-term returns in excess of the target benchmark, while attempting to reduce relative risk. Using the same disciplined and mathematical investment process, INTECH also offers strategies (low and managed volatility), which, over time, seek market-like or above-market returns with less absolute risk. The company's global headquarters is located in West Palm Beach, Florida, with its research headquarters in Princeton, New Jersey, and its international headquarters in London, U.K. As of March 31, 2015, INTECH had approximately \$51.2 billion under management and 84 employees worldwide. INTECH has been named a "Best Places to Work in Money Management" company by *Pensions & Investments* in 2013 and 2014. INTECH is an independently managed subsidiary of Janus Capital Group Inc. (NYSE: JNS), based in Denver.

About Janus Capital Group Inc.

Janus Capital Group Inc. (JCG) is a global investment firm dedicated to delivering better outcomes for clients through a broad range of actively managed investment solutions, including fixed income, equity, alternative and multi-asset class strategies. It does so through a number of distinct investment platforms, including investment teams within Janus Capital Management LLC (Janus), as well as INTECH Investment Management LLC (INTECH) and Perkins Investment Management LLC (Perkins), in addition to certain exchange-traded products under the VelocityShares brand. Each team brings distinct asset class experience, perspective, style-specific experience and a disciplined approach to risk. Investment strategies are offered through open-end funds domiciled in both the U.S. and offshore, as well as through separately managed accounts, collective investment trusts and exchange-traded products.

At the end of March 2015, JCG managed approximately \$189.7 billion in assets for shareholders, clients and institutions around the globe. Based in Denver, JCG also has offices in London, Milan, Singapore, Hong Kong, Tokyo, Melbourne, Paris, The Hague, Zurich, Frankfurt, Dubai and Taipei.

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$$\gamma_x^* = \frac{1}{2} \left(\sum_i \pi_i \sigma_i^2 - \sum_{ij} \pi_i \pi_j \sigma_{ij} \right)$$

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