

# SOLUTIONS CONSULTANT

Location: Glasgow, UK Department: Professional Services Salary Range: DOE

## About the role

Formedix is an innovative provider of software solutions and professional services for the clinical trial industry. Due to the continued success of the Formedix On Metadata Repository (MDR) and Study Automation platform, we are seeking a Solutions Consultant to join our Professional Services team and make a significant contribution to the future of our business.

As a Solutions Consultant, you will be responsible for delivering a variety of professional services including SME, training and pre-sales demonstrations.

### **Responsibilities include:**

- Provide training on industry standards and Formedix On to current, potential or new clients
- Diligently provide support, including pre-sales support, to our clients via WebEx, email ticketing system, instant chat, face-to-face and over the telephone
- Develop and maintain a clear understanding of the technology, standards and process involved in a clinical trial
- Effectively liaise with clients as required on professional service projects
- Implementing and maintaining CDISC standards (CDASH, SDTM, SEND, ADaM) within Formedix On MDR for both Formedix and our clients.
- Mapping and converting of clinical data from raw to SDTM. Formedix has a proprietary mapping and conversion tool built into Formedix On.
- Providing SME support to our product delivery team on future enhancements of the Formedix On application.

#### Ideal candidate - what are we looking for?

- CDISC Standards expertise (SDTM, SEND, ADaM Controlled Terminology etc.) would be advantageous but not required
- Raw to SDTM mapping and conversion experience would be advantageous but not required
- Strong and confident communicator written and verbal
- Self-starter with a positive attitude and willingness to learn
- Ability to build and maintain strong business relationships
- Ability to work well under pressure



## About Formedix

Formedix is a market-leading supplier of clinical trial automation software and services based on clinical data standards (www.cdisc.org). CRO, pharmaceutical, and biotech organizations work with Formedix to conduct clinical trials more efficiently, automating otherwise manual and time-consuming tasks. Our clients benefit from significant reduction in study setup time, automation of the build of all market-leading EDC systems, optimized study conduct/analysis, and streamlined submission processes.

Formedix boasts an impressive international customer base. Our solutions are complemented by a range of professional services that utilize emerging clinical data standards and leverage the vendor-neutral partnerships we have established with leading electronic data capture (EDC) vendors.