

wizehive

# Connecting Nonprofits To Top Tech Through a Partnership With Zengine

## A Reseller Partnership Case Study



**Situation:** ThunderCloud Labs is an IT vendor/ systems implementer working in the federal government space. Their clients, who had moved from being “cloud-cautious” to “cloud-first” in their infrastructure strategies, were seeking systems to manage application intensive processes, (i.e. collecting and reviewing applications and selecting award recipients) that could be run securely in the cloud. As their advisor, ThunderCloud sought a SaaS provider that delivered powerful technology and services for clients with the level of flexibility and security required from federal agencies.

**Solution:** ThunderCloud Labs partnered with WizeHive for their top-rated cloud-based platform, Zengine. Using Zengine, ThunderCloud Labs has successfully implemented secure systems that meet stringent federal NIST-compliant ATO (Authorization to Operate) standards for managing private citizen information. Zengine gave Thundercloud a solution they could take with confidence to their client because it aligned with their high standards of excellence. In addition, Zengine’s user-centric design helped the client overcome fears about adopting a new system.

**Benefits:** Zengine has provided ThunderCloud Labs with a secure, highly configurable solution that enables us to focus time on developing the users’ requirements to achieve their business needs. Zengine truly enabled the team to get from zero-to-initial operating capability in record time with a single platform that can be adapted to meet a variety of their organizational needs. In addition it gave Thundercloud a credible solution to introduce into other sub-agencies for which Thundercloud could configure and implement.