

# US Federal Spending Journal

Top Federal Government Contracting Data & Opportunities Source

FEDMINE.US - Software As A Service

October | 2012

## The FEDMINE Value Proposition: Winning Federal Government Contracts

- Efficient Federal Business Development
- Opportunity Tracking and Alerts
- Real-Time Competitive Intelligence & Agency Monitoring
- Informed Business Decisions and Planning
- Transparency and Accountability of Agency Awards

## Empowering Businesses to Win Federal Government Contracts

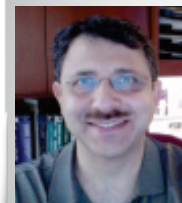
Every year the United States Federal Government spends approximately \$900 Billion in contracts and grants. There are over 950,000 contractors doing business with federal agencies in some way, shape or form. Surprisingly, for such a huge market sector, there are very few sources of business intelligence available. FEDMINE.US is designed to fill this gap, and it is the only source of real-time federal contract data on the market today.

Built in an easy, web-based format, FEDMINE.US™ is a user-friendly database. It's both comprehensive and flexible enough to provide very specific, very customized, and very up-to-date information needed by businesses, large and small, to gain a foothold in the Federal Government Contracting arena.

Clients use our solution for prospecting, planning, proposing, and partnering. Knowing when, on what, and how much the federal government is spending, together with who is winning that business and where the opportunities are coming from gives our clients an edge. Our clients know who their prospects are. They know who their competition is. They can size opportunities. They can identify other successful contractors to partner with. They can see where business has been awarded historically, and they can plan to successfully compete for upcoming awards, grants and renewals.

FEDMINE.US™ helps special categories of businesses, such as Minority Owned, Veteran Owned, Disadvantaged and Small businesses to capitalize on the unique opportunities and set-asides available based on their status. It eliminates hours of market research, combing through multiple web-sites, analyzing mountains of data, and frees small business entrepreneurs to do what they do best – produce their product or provide their service.

The FEDMINE.US™ vision is to create an even playing field, encourage fair competition, and provide transparency into the system for our subscribers. Our service is to make the complex understandable. Our solution helps businesses narrow down the overwhelming amount of data available from numerous disparate sources, to the specific information that is relevant to them. We help clients find the specific opportunities they seek. We help businesses be aware of and compete for the many opportunities offered by the federal government. This is how we provide value to our clients. We believe we can provide value to you.



**Ashok Mehan**  
Founder  
President  
& CEO

Ashok's 20+ years of experience in the Federal Sector inspired him to develop FEDMINE.US. The solution is the result of his personal crusade to de-mystify the world of Federal Government Contracting, and make it fair, transparent and accessible to all.

Prior to the inception of FEDMINE, Ashok was founder and CEO of SMAC Data Systems, a Prime Contractor in Gaithersburg, Maryland. He lived and breathed Federal Government Contracts from 1990 to 2002. SMAC grew to \$30 Million in revenues before it was sold.

Ashok completed his undergraduate studies in India and Salzburg, Austria, before coming to the US and attaining an MBA in Information Systems from Marymount University in Arlington. He is active in the Washington DC area business and federal contractor communities, often quoted as a Federal Sector expert in trade association publications and featured as a speaker at various conferences.

*FEDMINE™  
is the largest  
federal  
spending  
reports  
library on  
the Internet,  
and the  
most  
comprehensive source of  
information. On all non-classified  
federal contracts & business  
Opportunities on the market today.*



## NEW FEATURES

*(Excluding the Subcontracting data related items, the remaining list of items in bullet I is integrated into the application):*

### The Enhanced Alert System, GWAC Center, and Sub Contract Reporting Features

- I. **Sub Contracts, Task Orders, and Alerts based on those awards:**
  - ▶ **Receive Daily Contract Award Alerts** when you elect to track an agency, a bureau within an agency, or one or more contracting offices to monitor internal activity
  - ▶ **Track Vendors** receiving awards from any agency
  - ▶ **View Sub Contracts awarded** to companies that are reported in the ESRS; view them by NAICS Code, Place of Performance, Company HQ, or Socio Economic Category, with links to deeper information about those contracts
  - ▶ **View Prime Contracts for each Sub Contract** awarded, fully linked to the original FPDS-NG transaction without needing to ever download data from two separate systems manually
  - ▶ **Receive Alerts on contracts by Place of Performance** for a prime contractor
  - ▶ **Track Task Orders**, or a solicitation, an IDIQ contract, with **multiple links** to useful information
  - ▶ **Visit the GWAC Center** to one-click your way into contracts by their common Government Wide Acquisition Vehicle alias names. Tracking procurements in real-time on omnibus contracting vehicles allows you to see how an agency is using one vehicle vs. another. Clients may request us to add GWACs with aliases not found in our system, upon request, for FREE
  - ▶ **View Solicitations By Contracting Officer or Contracting Office**, including industry sector, with links to FBO Award Announcements tied to each contracting officer
  - ▶ **View GAO protests linked** to original solicitations and award notices, with SOW documents linked to FPDS-NG transactions
  - ▶ **Discover solicitations a company** received awards against from those released on FEDBIZOPPS
  - ▶ **Pre-Configured Keyword Filters** can be invoked in any search template to suit your needs without retyping that keyword. Manage them on the fly from a custom drop down anywhere you see a search template. They can also be used for automating alerts from where they are possible in our system

Use the information as a decision support tool within your organization, ranging from risk management to business development.

### II. Small Business Goals & Anomaly Reports *(This is totally a separate module):*

#### **Funding Requesting Agency spending vs. Direct Agency Spending, with and without exclusions**

- ▶ **Receive A Daily Spreadsheet for each of the following critical reports:**
  - **Goaling Reports** for each bureau and CO within any agency
  - **Socio Economic Spending by IDV and Non-IDV Contracts**; in comparison to the previous year:
    - In Dollar Bands of \$3K - \$150K, \$150K - \$500K, \$500K - \$1M, and 1M and above
    - And for each Socio Economic Category
- ▶ Goaling Reports in FEDMINE provide a comparative view of small business spending calculated based on **Funding Requesting Agency** before and after applying the requisite Exclusions Methodology. (Please consult the FAR to get a detailed understand what is meant by "SBA Exclusions")
- ▶ Direct small business agency spending comparison with and without SBA exclusions

### COMPANY PROFILES

*(Included in the core package)*

**Detailed Prime and Sub Contractor Company Profiles with a multitude of tangential reports to significant details of various kinds**

- i. **View All Subsidiaries** - Now both given Vendor's corresponding profile, and the parent Vendor's corresponding reported gross receipts rolled-up into a single profile can be viewed.
- ii. **Custom Filters** - Ability to upload a series of DUNS numbers in order to track award and de-obligation for the DUNS numbers chosen all from one daily alert report
- iii. **Custom Filters Negation**- Ability to negate the custom list of DUNS numbers from the results set in order to view companies that you may not have been aware of in your district.
- iv. **First Timer Contractors** - Receive Alerts for each company receiving an award for the very first time, across the entire federal government. Slice by CBSA, State, County, Socio Status, Agency, NAICS Code, Award Dollar Range and more



### BUSINESS DEVELOPMENT

**Companies in the federal marketplace require:**

- Strategic Marketing
- Competitive Intelligence
- Lead Generation
- Aligned Teaming & Partnering
- Rich profiles of all federal prime vendors
- Instant knowledge of all competitors
- Details of companies receiving contracts
- GSA, State, Cong Distt Reports and more

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## THE FEDMINE.US™ SOLUTION EXPLAINED

The database is pre-configured to provide concurrent drill down access across multiple comparative years of procurement data, with the ability to manipulate spending data against any specified filter in FPDS-NG, augmented with specific elements pertinent to federal spending.

Further, the system comes with a library of reports structured with the capability that features some of the most desired reports, which are customizable to create various outcomes necessary for any agency's individual internal needs.

This capability allows users of the system to perform previously complex searches and difficult advanced analysis with a click of a button, providing the latest federal spending data to anyone. This should allow your agency to:

1. Easily measure the total scope of a company's contracts, including its subsidiaries if it is a parent, and track each company receiving awards from any agency across the government. Flag awards to companies without a Global DUNS number to quickly determine if the company is considered "Other Than Small" or "Small" by the CO size determination.
2. Track small business contracting accomplishments by each individual contracting office, including detailed buying patterns of those individual contracting offices by industry sector in comparative 9 year views with drill down to awards by specific socio economic categories.
3. Detailed federal prime (vendor) contractor profiles with graphs, and separate reports for contracts awarded by contracting office, NAICS, PSC, Extent of Competition, Set-Asides and socio economic status categories for all vendors in FPDS-NG.
4. The FEDMINE.US system is an all-encompassing federal wide contracting and market research tool that provides real-time visibility into daily buying activity. Track Contracting offices across the country in each agency, its bureaus, and down to the contracting office component level.
5. Conduct analysis of any agency's federal spending by market segments using the FEDMINE exclusive Agency MarketView™. This suite includes all civil, independent, and defense agencies, each with hundreds of hyperlinks to Vendor Profiles, Industry Sector Profiles, Geographic Profiles, Small Business Profiles and more.
6. View FPDS-NG data integrated with full details from FBO on over 90, 000 federal contracting officers with contact name, email address, telephone etc., all updated daily. Each officer is linked to all solicitations, modifications etc. released by them.



## FEDMINE.US™ Federal Sector Solutions

Detailed Federal Agency & Prime Contractor Profiles with Sub-Contracting Data provide immediate knowledge

KeyStats© are exclusively real-time FPDS-NG contract awards data integrated with FedBizOpps & GAO Protests

Expiring Contracts, Upcoming IDIQ Recompetes, Task Order Alerts, all with 9 year comparative views and graphs

Small Business Data sliced by all available filters

PSC and NAICS Industry Sector Data by GEO filters

Multiple variations of reports carve data separately by: Civil, Defense and Independent Agency sectors for quick analysis

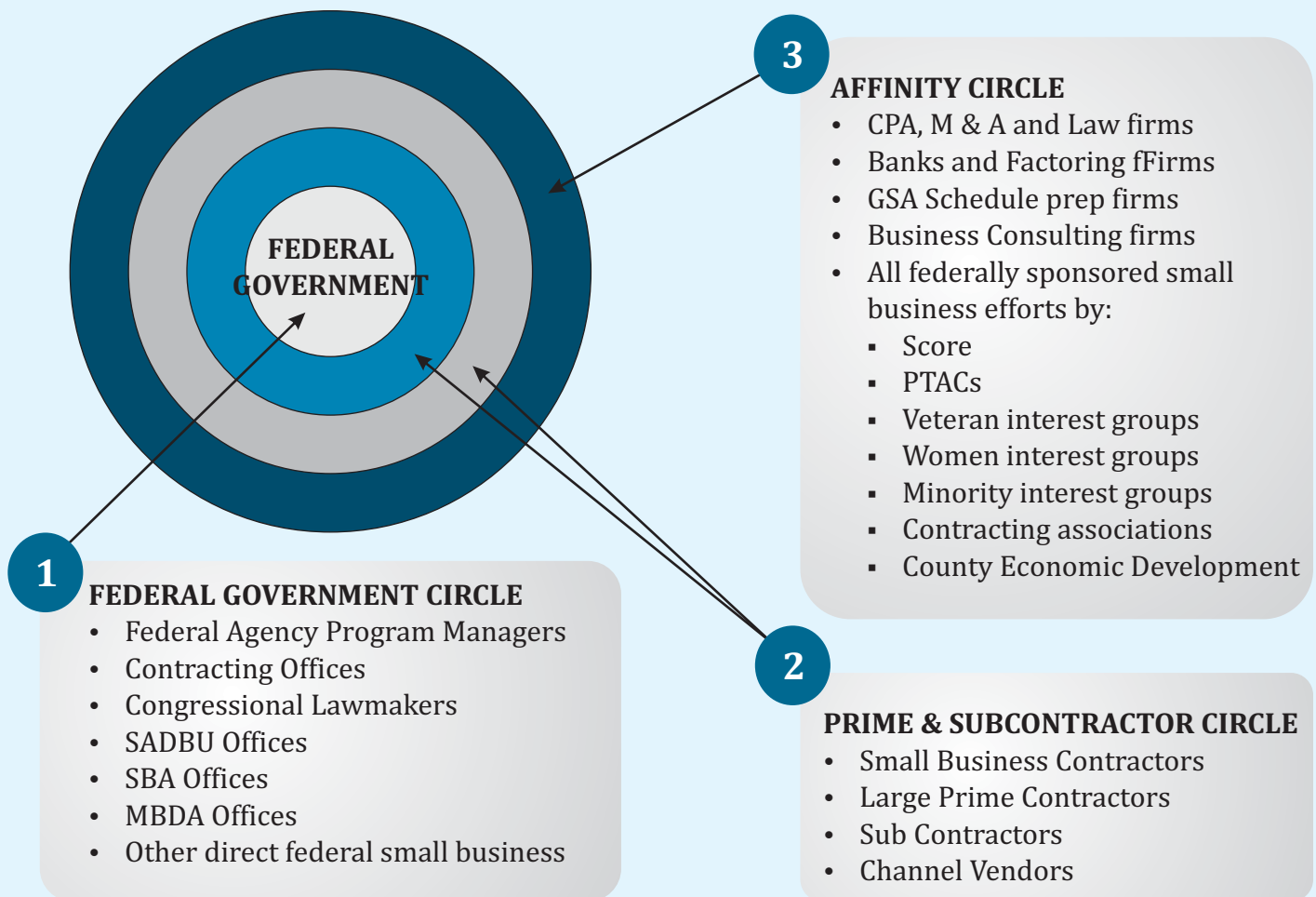
Horizontal / Vertical & Rotational analysis on every key data element across the full online application suite

## THE FEDCIRCLE™

A depiction of the federal cosmos and its market segments

### THE FEDERAL COSMOS

### FEDERAL CLIENT SEGMENTS





**TOP LARGE FEDERAL PRIME CONTRACTORS**  
**AGGREGATED BY PARENT COMPANY 2011**

Sorted for FY 2011

RANK	FEDMINE ID	PRIME CONTRACTOR NAME	2012	2011 ▼	2010	2009	2008
1	F517092802	LOCKHEED MARTIN CORPORATION	\$ 19,577,560,639	\$ 41,369,840,792	\$ 36,297,300,705	\$ 38,161,671,162	\$ 35,066,088,150
2	F330698520	BOEING COMPANY, THE INC	\$ 16,355,822,513	\$ 21,255,721,309	\$ 19,048,765,094	\$ 20,575,946,528	\$ 21,504,996,531
3	F332152657	GENERAL DYNAMICS CORPORATION	\$ 8,493,763,306	\$ 18,893,410,434	\$ 16,091,799,416	\$ 17,072,697,599	\$ 17,129,425,978
4	F328719990	TITAN II (PARENT OF NORTHROP GRUMMAN)	\$ 7,253,717,402	\$ 18,111,053,160	\$ 15,184,639,675	\$ 16,990,349,303	\$ 19,312,415,661
5	F332110290	RAYTHEON COMPANY	\$ 6,180,143,985	\$ 14,530,726,060	\$ 15,317,516,790	\$ 16,237,501,961	\$ 14,894,777,314
6	F332177276	UNITED TECHNOLOGIES CORPORATIO	\$ 2,531,872,294	\$ 7,896,475,557	\$ 7,731,354,769	\$ 7,649,418,545	\$ 8,998,702,497
7	F335505571	SHIP ANALYTIC USA, INC	\$ 2,771,688,427	\$ 7,455,995,585	\$ 7,483,278,455	\$ 7,555,844,988	\$ 6,876,004,776
8	F822872126	SAIC, INC.	\$ 2,765,241,327	\$ 7,395,196,701	\$ 6,844,652,096	\$ 7,466,368,086	\$ 6,541,275,503
9	F624137101	BAE SYSTEMS PLC	\$ 2,221,380,476	\$ 6,772,149,269	\$ 6,418,911,854	\$ 7,102,946,991	\$ 15,398,839,181
10	F338343779	OSHKOSH CORPORATION	\$ 439,149,425	\$ 4,949,905,565	\$ 7,251,753,638	\$ 6,411,687,237	\$ 1,879,282,105
11	F261798454	MISCELLANEOUS FOREIGN CONTRACTORS	\$ 1,613,062,197	\$ 4,773,926,008	\$ 5,102,259,751	\$ 6,284,010,822	\$ 9,906,970,447
12	F330952302	COMPUTER SCIENCES CORPORATION (0000)	\$ 1,973,759,092	\$ 4,448,304,157	\$ 4,625,166,010	\$ 4,319,291,291	\$ 4,395,156,154
13	F332628579	ITT INDUSTRIES, INC	\$ 1,103,799,802	\$ 4,373,329,891	\$ 2,861,225,492	\$ 3,989,503,322	\$ 4,456,085,090
14	F307545053	BECHTEL NATIONAL, INC.	\$ 2,875,218,378	\$ 4,075,229,502	\$ 3,939,025,681	\$ 4,287,250,216	\$ 3,366,395,239
15	F371642985	URS CORPORATION	\$ 2,836,698,342	\$ 4,001,087,838	\$ 3,756,593,512	\$ 5,021,031,268	\$ 3,705,894,896
16	F323967912	DYNACORP INTERNATIONAL LLC	\$ 1,200,426,553	\$ 3,816,973,960	\$ 2,934,298,235	\$ 2,221,782,632	\$ 1,785,659,941
17	F244884664	MCKESSON CORPORATION	\$ 2,712,543,002	\$ 3,777,515,396	\$ 4,553,222,359	\$ 5,261,759,638	\$ 1,022,781,297
18	F087469855	BOOZ ALLEN HAMILTON	\$ 1,340,676,933	\$ 3,743,452,191	\$ 3,722,945,420	\$ 3,385,524,585	\$ 2,837,588,851
19	F370077271	HUMANA INC	\$ 1,483,471,987	\$ 3,125,308,841	\$ 3,248,652,777	\$ 3,440,074,685	\$ 2,959,900,897
20	F079953954	TRIWEST HEALTHCARE ALLIANCE CORPORATION	\$ 1,449,181,397	\$ 3,093,773,579	\$ 2,722,217,655	\$ 2,672,446,340	\$ 2,367,642,505
21	F331147744	SOPAKCO INC	\$ 42,784,455	\$ 2,913,953,023	\$ 89,613,244	\$ 12,733,570	\$ 90,692,124
22	F405113035	MHN SERVICES	\$ 2,415,012,076	\$ 2,880,592,626	\$ 3,224,408,475	\$ 3,151,400,695	\$ 2,625,648,335
23	F330266916	HEWLETT PACKARD COMPANY (1436)	\$ 1,219,552,626	\$ 2,875,555,635	\$ 1,781,074,040	\$ 2,559,480,067	\$ 2,610,966,157
24	F332184083	GENERAL ELECTRIC COMPANY	\$ 1,155,771,676	\$ 2,868,120,333	\$ 3,156,199,386	\$ 3,638,207,636	\$ 3,703,363,801
25	F338034203	FLUOR DANIEL HANFORD INC	\$ 297,677,878	\$ 2,772,784,605	\$ 1,887,062,722	\$ 942,116,284	\$ 1,288,991,726
26	F379917872	CACI INTERNATIONAL INC	\$ 724,536,520	\$ 2,516,411,694	\$ 2,685,234,458	\$ 1,910,647,160	\$ 1,558,471,662
27	F249696507	LOS ALAMOS NATIONAL SECURITY LIMITED LIABILITY COMPANY	\$ 2,089,191,112	\$ 2,504,962,132	\$ 2,204,845,518	\$ 2,482,563,072	\$ 2,180,843,008
28	F332115040	TEXTRON INC	\$ 644,617,754	\$ 2,486,290,139	\$ 2,218,667,548	\$ 1,611,316,428	\$ 2,834,130,998
29	F457346868	ENERGO ENGINEERING, INC.	\$ 297,706,882	\$ 2,260,838,357	\$ 3,668,956,912	\$ 4,702,640,176	\$ 6,000,084,004
30	F300442205	AMERIQUAL GROUP, LLC	\$ 82,894,278	\$ 2,206,998,383	\$ 192,457,030	\$ 68,180,510	\$ 163,978,557
31	F210802544	HONEYWELL INTERNATIONAL INC.	\$ 1,335,959,346	\$ 2,170,929,601	\$ 2,648,481,485	\$ 2,377,418,669	\$ 2,155,508,040
32	F334032905	BATTELLE MEMORIAL INSTITUTE IN	\$ 1,564,963,554	\$ 2,156,147,237	\$ 2,329,995,198	\$ 2,323,871,900	\$ 2,353,422,237
33	F825439069	ALLIANT TECHSYSTEMS INCORPORATED (2694)	\$ 517,577,727	\$ 2,119,235,015	\$ 2,201,974,222	\$ 2,482,147,819	\$ 1,963,867,483
34	F590252057	GENERAL ATOMICS	\$ 906,686,471	\$ 2,058,832,433	\$ 1,894,525,130	\$ 1,406,429,944	\$ 1,143,461,677
35	F733623538	SUPREME FOODSERVICE GMBH	\$ 1,252,635,776	\$ 2,032,646,050	\$ 2,122,850,884	\$ 912,503,512	\$ 647,152,906
36	F391925126	MANTECH INTERNATIONAL CORPORAT	\$ 583,940,610	\$ 1,944,609,031	\$ 1,762,434,970	\$ 1,293,907,521	\$ 1,189,268,627
37	F337631114	GE HARRIS ENERGY CONTROL SYS	\$ 729,697,572	\$ 1,910,557,621	\$ 3,049,654,656	\$ 2,352,842,961	\$ 2,252,241,062
38	F347231935	JACOBS ENGINEERING GROUP INC	\$ 930,005,174	\$ 1,830,868,822	\$ 2,094,129,868	\$ 2,074,837,795	\$ 2,075,763,615
39	F262862178	COINS 'N THINGS, INC.	\$ 1,128,851,196	\$ 1,829,785,475	\$ 153,784,114	\$ 0	\$ 0
40	F332185351	INTERNATIONAL BUSINESS MACHINE	\$ 758,007,710	\$ 1,653,897,714	\$ 1,682,931,760	\$ 1,903,984,965	\$ 1,719,596,815
41	F330957623	CALIFORNIA INSTITUTE OF TECHNOLOGY (3307)	\$ 1,289,090,310	\$ 1,642,758,246	\$ 1,663,548,800	\$ 1,751,716,595	\$ 1,808,390,990
42	F459864012	LAWRENCE LIVERMORE NATIONAL SECURITY, LLC	\$ 1,392,491,104	\$ 1,574,981,040	\$ 1,532,081,408	\$ 1,492,966,226	\$ 2,097,721,856
43	F331272043	FEDEX CORPORATION	\$ 900,962,937	\$ 1,552,107,949	\$ 1,448,235,191	\$ 1,582,701,478	\$ 1,839,140,135
44	F227129209	DELL INC.	\$ 612,542,787	\$ 1,425,612,455	\$ 1,796,665,580	\$ 1,820,663,538	\$ 1,630,217,269
45	F282057878	ROCKY MOUNTAIN INTERNATIONAL TRUCKS, INC.	\$ 779,404,213	\$ 1,420,447,759	\$ 1,886,673,099	\$ 1,381,510,190	\$ 4,812,996,458
46	F623376880	IGI RESOURCES, INC.	\$ 310,870,829	\$ 1,380,138,885	\$ 1,033,011,252	\$ 2,209,666,381	\$ 584,492,766
47	F497326829	(PARENT OF AUSTAL USA LIMITED LIABILITY CO.)	\$ 330,276,025	\$ 1,365,024,596	\$ 309,260,093	\$ 287,421,120	\$ 36,750,000
48	F086912748	CBY DESIGN BUILDERS A JOINT VENTURE OF CDM, BRASFIELD & GORRIE, AND YATES CONSTRUCTION	\$ 0	\$ 1,349,997,056	\$ 0	\$ 0	\$ 0
49	F310644903	AMERISOURCEBERGEN CORPORATION	\$ 584,110,202	\$ 1,343,588,644	\$ 1,352,294,682	\$ 1,307,278,631	\$ 1,317,371,214
50	F276544416	EVERGREEN INTERNATIONAL AIRLINES	\$ 367,946,720	\$ 1,330,954,128	\$ 1,609,544,704	\$ 1,322,675,840	\$ 1,445,897,728

## TOP SMALL BUSINESS FEDERAL CONTRACTING AGENCIES

Sorted for FY 2011

DOLLARS OBLIGATED AGGREGATED					
CIVIL AGENCIES	2012	2011 ▼	2010	2009	2008
3600 - VETERANS AFFAIRS	\$ 3,285,418,476	\$ 5,565,302,129	\$ 5,804,618,578	\$ 5,104,252,804	\$ 3,118,430,081
7000 - HOMELAND SECURITY	\$ 2,434,183,799	\$ 4,281,423,199	\$ 4,313,167,704	\$ 4,622,379,741	\$ 4,499,018,404
2000 - TREASURY	\$ 2,233,454,076	\$ 4,195,370,872	\$ 2,142,501,648	\$ 1,109,184,195	\$ 1,022,273,323
7500 - HEALTH AND HUMAN SERVICES	\$ 1,778,006,243	\$ 4,100,888,760	\$ 4,058,407,273	\$ 3,337,272,084	\$ 2,891,400,589
1200 - AGRICULTURE	\$ 1,355,856,060	\$ 2,599,321,874	\$ 3,310,568,518	\$ 2,864,384,148	\$ 2,974,853,249
96CE - US ARMY CORPS OF ENGINEERS - CIVIL PROGRAMS	\$ 551,942,101	\$ 2,349,562,904	\$ 3,887,137,245	\$ 3,941,278,295	\$ 2,566,499,220
1400 - INTERIOR	\$ 1,003,717,173	\$ 1,891,164,654	\$ 2,647,505,759	\$ 1,958,556,541	\$ 1,771,681,773
1900 - STATE	\$ 659,736,036	\$ 1,614,680,158	\$ 1,922,791,118	\$ 1,270,744,863	\$ 1,160,552,520
1500 - JUSTICE	\$ 828,928,206	\$ 1,453,480,068	\$ 1,432,631,595	\$ 1,891,171,520	\$ 1,686,499,944
6900 - TRANSPORTATION	\$ 698,192,651	\$ 1,443,468,076	\$ 1,591,482,723	\$ 1,704,637,087	\$ 1,830,186,445
8900 - ENERGY	\$ 829,797,181	\$ 1,375,233,194	\$ 1,999,328,083	\$ 2,063,061,346	\$ 1,467,185,068
1300 - COMMERCE	\$ 695,010,258	\$ 1,072,278,480	\$ 1,475,662,876	\$ 1,230,450,621	\$ 1,056,926,558
1600 - LABOR	\$ 441,298,851	\$ 656,515,839	\$ 672,232,514	\$ 735,516,438	\$ 621,924,464
8600 - HOUSING AND URBAN DEVELOPMENT	\$ 297,044,723	\$ 603,539,238	\$ 463,352,618	\$ 391,123,455	\$ 602,085,366
9100 - EDUCATION	\$ 280,104,176	\$ 326,686,542	\$ 276,988,301	\$ 243,937,774	\$ 227,463,753
2400 - OFFICE OF PERSONNEL MANAGEMENT	\$ 130,330,710	\$ 192,661,982	\$ 148,336,306	\$ 166,539,640	\$ 121,720,823
1100 - EXECUTIVE OFFICE OF THE PRESIDENT	\$ 17,204,445	\$ 35,721,089	\$ 27,146,873	\$ 22,665,046	\$ 29,788,553
<b>SECTOR TOTALS</b>	<b>\$ 17,520,225,164</b>	<b>\$ 33,757,299,058</b>	<b>\$ 36,173,859,733</b>	<b>\$ 32,657,155,599</b>	<b>\$ 27,648,490,133</b>
DEFENSE AGENCIES	2012	2011	2010	2009	2008
2100 - ARMY	\$ 5,936,234,249	\$ 25,292,680,637	\$ 30,306,034,022	\$ 31,003,604,041	\$ 27,639,834,716
1700 - NAVY	\$ 3,842,314,857	\$ 14,595,322,612	\$ 15,077,866,206	\$ 14,499,682,693	\$ 13,582,391,294
97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$ 4,242,755,942	\$ 10,927,683,265	\$ 8,163,751,712	\$ 6,851,798,412	\$ 8,153,769,341
5700 - AIR FORCE	\$ 2,475,886,185	\$ 8,500,253,073	\$ 9,958,401,442	\$ 10,668,647,942	\$ 9,680,602,678
9700 - DEFENSE	\$ 2,330,571,745	\$ 5,341,780,182	\$ 4,906,104,013	\$ 4,525,017,657	\$ 4,058,160,699
<b>SECTOR TOTALS</b>	<b>\$ 18,827,762,977</b>	<b>\$ 64,657,719,770</b>	<b>\$ 68,412,157,394</b>	<b>\$ 67,548,750,745</b>	<b>\$ 63,114,758,727</b>
INDEPENDENT AGENCIES	2012	2011	2010	2009	2008
4700 - GENERAL SERVICES ADMINISTRATION	\$ 1,753,097,443	\$ 4,714,949,031	\$ 6,588,428,140	\$ 4,997,661,180	\$ 4,018,043,472
8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$ 1,893,587,624	\$ 2,272,907,334	\$ 1,983,993,822	\$ 2,065,694,638	\$ 2,325,930,394
6800 - ENVIRONMENTAL PROTECTION AGENCY	\$ 349,622,183	\$ 787,793,420	\$ 676,509,821	\$ 797,522,317	\$ 595,034,231
2800 - SOCIAL SECURITY ADMINISTRATION	\$ 209,815,938	\$ 346,168,052	\$ 395,296,327	\$ 389,971,301	\$ 315,013,998
7200 - AGENCY FOR INTERNATIONAL DEVELOPMENT	\$ 106,842,704	\$ 293,802,504	\$ 300,555,831	\$ 252,983,458	\$ 253,893,812
7300 - SMALL BUSINESS ADMINISTRATION	\$ 51,875,561	\$ 86,924,512	\$ 95,955,908	\$ 69,331,487	\$ 52,582,673
5000 - SECURITIES AND EXCHANGE COMMISSION	\$ 27,866,449	\$ 79,469,905	\$ 63,746,028	\$ 40,776,657	\$ 38,042,813
3100 - NUCLEAR REGULATORY COMMISSION	\$ 44,281,606	\$ 70,243,793	\$ 67,224,226	\$ 77,187,477	\$ 71,611,905
3300 - SMITHSONIAN INSTITUTION	\$ 36,281,032	\$ 62,712,041	\$ 101,760,452	\$ 118,670,329	\$ 105,228,911
8800 - NATIONAL ARCHIVES AND RECORDS ADMINISTRATION	\$ 40,854,801	\$ 55,419,374	\$ 65,146,681	\$ 67,670,100	\$ 56,297,718
4900 - NATIONAL SCIENCE FOUNDATION	\$ 21,471,365	\$ 45,586,170	\$ 38,513,268	\$ 54,026,789	\$ 34,724,026
2900 - FEDERAL TRADE COMMISSION	\$ 21,600,439	\$ 23,289,596	\$ 23,278,332	\$ 29,635,732	\$ 20,801,947
9543 - MILLENNIUM CHALLENGE CORPORATION	\$ 16,430,950	\$ 21,029,035	\$ 13,238,456	\$ 18,019,767	\$ 15,814,540
2700 - FEDERAL COMMUNICATIONS COMMISSION	\$ 35,059,469	\$ 17,178,558	\$ 20,915,527	\$ 57,089,858	\$ 27,415,762
6100 - CONSUMER PRODUCT SAFETY COMMISSION	\$ 8,197,212	\$ 16,127,052	\$ 18,062,794	\$ 11,421,660	\$ 8,035,203
9507 - COMMODITY FUTURES TRADING COMMISSION	\$ 11,777,052	\$ 11,263,129	\$ 8,466,751	\$ 10,701,577	\$ 5,056,150
8961 - FEDERAL ENERGY REGULATORY COMMISSION	\$ 5,995,597	\$ 9,384,076	\$ 19,798,286	\$ 12,597,446	\$ 7,984,924
9568 - BROADCASTING BOARD OF GOVERNORS	\$ 19,458,581	\$ 8,587,220	\$ 8,368,428	\$ 8,917,866	\$ 9,892,486
1145 - PEACE CORPS	\$ 3,529,916	\$ 8,189,466	\$ 147,095,849	\$ 77,617,157	\$ 93,570,805
4500 - EQUAL EMPLOYMENT OPPORTUNITY COMMISSION	\$ 6,822,452	\$ 8,010,445	\$ 8,901,321	\$ 10,568,120	\$ 5,965,832
6300 - NATIONAL LABOR RELATIONS BOARD	\$ 2,653,577	\$ 7,682,686	\$ 7,722,699	\$ 3,822,872	\$ 0
9594 - COURT SERVICES & OFFENDER SUPERVISION AGENCY FOR DC	\$ 2,802,874	\$ 6,547,776	\$ 16,339,512	\$ 15,255,604	\$ 12,474,509
9577 - CORPORATION FOR NATIONAL AND COMMUNITY SERVICE	\$ 1,571,554	\$ 6,094,613	\$ 7,582,855	\$ 9,345,767	\$ 4,656,596
3400 - U.S. INTERNATIONAL TRADE COMMISSION	\$ 2,878,846	\$ 5,379,934	\$ 0	\$ 362,696	\$ 244,632
9506 - FEDERAL ELECTION COMMISSION	\$ 4,022,030	\$ 4,869,790	\$ 4,434,929	\$ 4,130,087	\$ 3,302,394
9508 - NATIONAL TRANSPORTATION SAFETY BOARD	\$ 2,090,174	\$ 4,002,485	\$ 4,633,356	\$ 3,879,567	\$ 11,000,170
7100 - OVERSEAS PRIVATE INVESTMENT CORPORATION	\$ 5,796,649	\$ 3,933,594	\$ 856,389	\$ 0	\$ 0
9516 - DEFENSE NUCLEAR FACILITIES SAFETY BOARD	\$ 1,005,008	\$ 2,103,327	\$ 2,374,840	\$ 2,508,793	\$ 2,564,778
9000 - SELECTIVE SERVICE SYSTEM	\$ 361,905	\$ 2,081,535	\$ 1,097,276	\$ 1,283,132	\$ 774,278
9300 - FEDERAL MEDIATION AND CONCILIATION SERVICE	\$ 391,700	\$ 1,278,457	\$ 0	\$ 0	\$ 0
4100 - MERIT SYSTEMS PROTECTION BOARD	\$ 542,843	\$ 1,083,690	\$ 1,242,304	\$ 1,400,903	\$ 1,015,736
5940 - NATIONAL ENDOWMENT FOR THE HUMANITIES	\$ 1,006,016	\$ 1,077,996	\$ 1,415,382	\$ 1,410,633	\$ 1,256,484
6000 - RAILROAD RETIREMENT BOARD	\$ 135,588	\$ 775,544	\$ 819,265	\$ 5,273,018	\$ 4,239,698

## TOP SMALL BUSINESS FEDERAL CONTRACTING AGENCIES

Sorted for FY 2011

DOLLARS OBLIGATED AGGREGATED					
INDEPENDENT AGENCIES (cont.)	2012	2011 ▼	2010	2009	2008
5920 - NATIONAL ENDOWMENT FOR THE ARTS	\$ 226,704	\$ 627,122	\$ 1,200,934	\$ 1,134,772	\$ 475,516
9502 - NATIONAL CAPITAL PLANNING COMMISSION	\$ 341,234	\$ 452,601	\$ 150,270	\$ 419,028	\$ 568,908
5400 - FEDERAL LABOR RELATIONS AUTHORITY	\$ 347,360	\$ 424,001	\$ 969,153	\$ 775,710	\$ 0
5900 - NATIONAL FOUNDATION ON ARTS & HUMANITIES	\$ 493,594	\$ 226,482	\$ 420,833	\$ 1,066,643	\$ 1,058,204
9523 - ELECTION ASSISTANCE COMMISSION	\$ 0	\$ 20,667	\$ 1,096,962	\$ 7,045	\$ 0
6500 - FEDERAL MARITIME COMMISSION	\$ 44,813	\$ 2,000	\$ 9,000	\$ 26,445	\$ 147,248
9542 - FEDERAL HOUSING FINANCE AGENCY	\$ 0	\$ 0	\$ 264,360	\$ 3,889,541	\$ 141,656
5600 - CENTRAL INTELLIGENCE AGENCY	\$ 4,293	\$ 0	\$ 0	\$ 0	\$ 0
9527 - NATIONAL COMMISSION ON LIBRARIES & INFORMATION SCIENCE	\$ 0	\$ 0	\$ 0	\$ 0	\$ -218
9514 - OCCUPATIONAL SAFETY AND HEALTH REVIEW COMMISSION	\$ 0	\$ 0	\$ 0	\$ 0	\$ 386,215
6201 - OFFICE OF SPECIAL COUNSEL	\$ 0	\$ 0	\$ 5,481	\$ 8,257	\$ 214,237
9524 - NATIONAL MEDIATION BOARD	\$ 0	\$ 0	\$ 0	\$ 0	\$ 14,561
9565 - CHEMICAL SAFETY & HAZARD INVESTIGATION BOARD - ADDED 11/97	\$ 62,491	\$ 0	\$ 0	\$ 0	\$ 0
<b>SECTOR TOTALS</b>	<b>\$ 4,691,247,626</b>	<b>\$ 8,987,699,012</b>	<b>\$ 10,697,892,045</b>	<b>\$ 9,224,065,429</b>	<b>\$ 8,105,477,203</b>
LEGISLATIVE AGENCIES	2012	2011	2010	2009	2008
THE LEGISLATIVE BRANCH	\$ 5,912,872	\$ 0	\$ 5,000	\$ 9,289	\$ 111,700
<b>SECTOR TOTALS</b>	<b>\$ 5,912,872</b>	<b>\$ 0</b>	<b>\$ 5,000</b>	<b>\$ 9,289</b>	<b>\$ 111,700</b>
<b>GRAND TOTAL</b>	<b>\$ 41,045,148,639</b>	<b>\$ 107,402,717,840</b>	<b>\$ 115,283,914,172</b>	<b>\$ 109,429,981,062</b>	<b>\$ 98,868,837,764</b>

## THE FEDMINE PRODUCT AND THE MARKETS IT SPEAKS TO

If you are new to FEDMINE, a quick glimpse into the eclectic client mix that comprises our user client base will help you understand why our product is broadly pervasive in the federal sector.

Many market segments we serve today are those that could never be addressed for years, for each required a tailored product targeted to fulfilling their needs, a tall order for earlier service providers.

Built in an easy, web-based format, FEDMINE.US™ is a user-friendly database. It's both comprehensive and flexible enough to provide very specific, very customized, and very up-to-date information needed by businesses, large and small, and even the federal government.

We leveraged a modern database architecture to fuel innovation in our product, and addressed needs of a variety of client markets. Today, we continue to grow due to this acquired ability, the ability to discover unmet needs, and address them head-on.

The FEDMINE.US™ vision is to create an even playing field, encourage fair competition, and provide deeper transparency into federal spending for federal contracting officers users to conduct quality and efficient market research, affordably and swiftly. Our service is to make the complex understandable. Our solution helps

businesses and government agencies narrow down the overwhelming amount of data available from numerous disparate sources, to the specific information that is relevant to them. We help clients find the specific opportunities they seek.

We help businesses be aware of and compete for the many opportunities offered by the federal government. We help the government reduce anomalies in federal contracting. This is how we provide value to our clients. We believe we can provide value to you.

## Seaport - E Small Business Market Share

Agency - 1700 - NAVYFISCAL YEAR 2012 YTD

Posted Date Range - 10/01/2011 - 03/31/2012, Agency - 1700 - NAVY

Actions and Dollars for Single vs. IDIQ Awards on Seaport-E	Small Business	Large Business	Percentage that went to large business
Total number of actions	1,870	4,494	70.62 %
Total dollars	\$ 455,876,058.22	\$ 1,493,098,185.55	76.61 %
Total single actions	87	73	45.63 %
Total single action dollars	\$ 29,746,312.88	\$ 13,499,113.73	31.22 %
Total multi-award actions	1,783	4,421	71.26 %
Total multi-award dollars	\$ 426,129,745.34	\$ 1,479,599,071.82	77.64 %

## GSA Schedule Contracts - Small Business Market Share

Agency - 1700 - NAVYFISCAL YEAR 2011

GSA Schedule Contract Awards to Small Business

Actions and Dollars for Single vs. IDIQ Awards using GSA Schedules	Small Business	Large Business	Percentage that went to large business
Total number of actions	136,156	163,145	54.51 %
Total dollars	\$ 14,595,322,611.80	\$ 85,309,598,315.38	85.39 %
Total single actions	39,232	23,471	37.43 %
Total single action dollars	\$ 1,942,187,140.59	\$ 4,290,616,037.60	68.84 %
Total multi-award actions	96,924	139,674	59.03 %
Total multi-award dollars	\$ 12,653,135,471.21	\$ 81,018,982,277.78	86.49 %



## TOP SMALL BUSINESS FEDERAL CONTRACTORS WITH SOCIO ECONOMIC FLAG: is SBA Certified 8A Program Participant YEAR: 2012

SR.NO	FEDMINE ID	CONTRACTOR NAME	TOTAL SALES
1	F279797256	MICROTECHNOLOGIES LLC	\$ 153,039,282
2	F322771680	ACTIONET, INC.	\$ 86,744,852
3	F379698333	DECO INC	\$ 85,584,129
4	F829119014	ASRC RESEARCH AND TECHNOLOGY SOLUTIONS, LLC	\$ 83,089,488
5	F262185600	ASRC MANAGEMENT SERVICES, INC.	\$ 81,985,411
6	F254730383	VETERAN CORPS OF AMERICA	\$ 78,007,145
7	F221926190	DIGITAL MANAGEMENT INC	\$ 76,339,542
8	F265832126	SOURCE ONE DISTRIBUTORS INCORPORATED	\$ 75,966,141
9	F356042945	PRIMUS SOLUTIONS, INC.	\$ 75,223,283
10	F341962232	MERLIN INTERNATIONAL INCORPORATED	\$ 67,795,206
11	F450334387	FOUR LLC	\$ 67,614,836
12	F381562471	DB CONSULTING GROUP, INC.	\$ 61,407,350
13	F240165224	NEANY, INC	\$ 59,756,296
14	F366328489	QSS INCORPORATED	\$ 54,259,411
15	F317087079	INTUITIVE RESEARCH AND TECHNOLOGY CORPORATION	\$ 53,699,068
16	F362839906	MEDTRUST, L.L.C.	\$ 49,122,523
17	F560313189	CHUGACH FEDERAL SOLUTIONS, INC.	\$ 43,256,519
18	F343001286	ACE INFO SOLUTIONS INCORPORATED	\$ 43,121,669
19	F280231749	PELATRON, INC	\$ 42,648,955
20	F265508543	CHOCTAW ARCHIVING ENTERPRISE	\$ 42,240,709
21	F827549590	ALL NATIVE SERVICES	\$ 42,047,727
22	F098963647	DWG & ASSOCIATES, INC	\$ 42,038,872
23	F245662102	GLACIER TECHNOLOGIES, LLC	\$ 41,990,200
24	F533639096	CHUGACH WORLD SERVICES, INC	\$ 40,785,176
25	F280523894	2020 COMPANY, LLC	\$ 40,440,197
26	F458784290	WASTREN ADVANTAGE, INC.	\$ 40,000,000
27	F212636051	COLUMBUS TECHNOLOGIES AND SERVICES, INC.	\$ 39,146,442
28	F276263479	CHUGACH INDUSTRIES INCORPORATED	\$ 38,792,990
29	F998814188	CHUGACH GOVERNMENT SERVICES, INC.	\$ 38,386,304
30	F352434433	EDAPTIVE SYSTEMS, L.L.C.	\$ 37,852,247
31	F249453385	HUMAN RESOURCES CONSULTING, INCORPORATED	\$ 37,696,055
32	F303985497	BRILJENT LLC	\$ 37,346,293
33	F869270013	BOWHEAD SCIENCE AND TECHNOLOGY LLC	\$ 36,778,736
34	F453727896	STG INC	\$ 36,185,904
35	F359330207	AHTNA TECHNICAL SERVICES INC	\$ 35,167,469
36	F337719743	A S R C AEROSPACE CORP	\$ 35,138,593
37	F862612546	ROLLING BAY, LLC	\$ 34,309,483
38	F838468900	ALUTIIQ 3SG, LLC	\$ 33,729,381
39	F303443084	EARTH RESOURCES TECHNOLOGY INCORPORATED	\$ 33,579,668
40	F089614886	SHAKA, INC.	\$ 31,985,404
41	F262564165	DOS LOGISTICS, INC.	\$ 31,205,101
42	F268501676	PKL SERVICES, INC.	\$ 31,135,777
43	F831253059	BART AND ASSOCIATES INCORPORATED	\$ 30,978,224
44	F820115323	CHOCTAW MANUFACTURING DEFENSE CONTRACTORS	\$ 30,075,455
45	F288889679	TRIBALCO, LLC	\$ 29,240,242
46	F534072622	ALUTIIQ EDUCATION & TRAINING	\$ 29,225,771
47	F210673023	KISAQ, LLC	\$ 29,188,069
48	F275089741	CNI INFORMATION TECHNOLOGY LIMITED LIABILITY CO.	\$ 28,926,337
49	F390876043	NANA PACIFIC LIMITED LIABILITY COMPANY	\$ 28,873,776
50	F231333798	SAALEX CORP.	\$ 28,565,017

### WHY FEDMINE.US™

FEDMINE.US™ provides not only the most current data available on the federal market from any source, but it is the only federal business intelligence tool that provides information in real-time.

The timeliness of our data is unparalleled. Having access to Federal Contract information as soon as it is published is a key competitive advantage for FEDMINE.US™ clients. Federal Agency priorities are ever-changing, and agendas shift – knowing about and being able to adjust to these changes as they happen positions our clients as leaders and innovators, highly in tune with Federal Government needs.

The completeness of our information eliminates the need for our clients to search through multiple databases, websites, or publications. FEDMINE.US™ brings together, into one database, all Federal Contract information across business sectors, across agencies, and across geographies. FEDMINE.US™ clients have at their fingertips every piece of data they need to build a competitive edge and win Federal Contracts.

The FEDMINE.US™ solution is scale-able and affordable. Depending on a client's needs and capacity, web-based FEDMINE.US™ can easily be deployed for one, several, or many users across your company via the intranet. Licensing is flexible and adjustable; deployment is within your budget, and accomplished with the turn of a switch.

FEDMINE.US™ is turn-key and user-friendly. The solution is designed for users to be researchers, not technicians. The system comes complete with standard reports out-of-the box; and creating custom reports, alerts, and dashboards is simple. You'll be able to easily find the specific information that's important for your industry, your company, or for one specific contract. You'll be in the system and using the information immediately.

Client Support is available for free. Our promise to clients is that we are available for help, over the phone or online. We provide demos, trouble-shooting, user-training and assistance with setting up custom reports and alerts, as part of our standard support.

### KEY BENEFITS



- Conduct research more efficiently on each agency
- Acquire key information about vendors, partners, competitors, as well as their clients
- Reduce business development costs
- Lower the potential of making risky decisions
- Ease decisions about the entry into new markets

## TOP SMALL BUSINESS FEDERAL CONTRACTORS WITH SOCIO ECONOMIC FLAG: is SBA Certified HUB Zone YEAR: 2012

SR.NO	FEDMINE ID	CONTRACTOR NAME	TOTAL SALES
1	F276761003	AEGIS MISSION ESSENTIAL PERSONNEL LIMITED LIABILITY CO.	\$ 158,376,810
2	F218264078	SHIVERS-WHITTLE CONSTRUCTION, L.L.C.	\$ 57,392,579
3	F331754851	BATES ENGINEERS/CONTRACTORS, INC.	\$ 43,742,174
4	F265508543	CHOCTAW ARCHIVING ENTERPRISE	\$ 42,240,709
5	F387546038	MASTER SECURITY COMPANY, LLC	\$ 40,145,150
6	F458784290	WASTREN ADVANTAGE, INC.	\$ 40,000,000
7	F089614886	SHAKA, INC.	\$ 31,985,404
8	F820115323	CHOCTAW MANUFACTURING DEFENSE CONTRACTORS	\$ 30,075,455
9	F288889679	TRIBALCO, LLC	\$ 29,240,242
10	F826222512	CENTRAL VALLEY MEAT CO INC	\$ 27,224,653
11	F262432094	BLUE TECH INCORPORATED	\$ 27,082,936
12	F390372702	DAVIDSON CONSTRUCTION, INC	\$ 25,559,290
13	F577645857	DTM CORPORATION	\$ 22,803,886
14	F290567285	BASIC CONTRACTING SERVICES, INC	\$ 20,585,156
15	F215390381	M1 SUPPORT SERVICES LIMITED PARTNERSHIP	\$ 19,784,280
16	F278338610	CORE ENGINEERING&CONSTRUCTION, INC.	\$ 19,431,325
17	F248302850	DIVERSIFIED SERVICE CONTRACTING, INC.	\$ 19,254,086
18	F994952440	HALFAKER AND ASSOCIATES, LLC	\$ 19,119,095
19	F830403077	KIRA, INC	\$ 18,888,905
20	F314671174	RE ENGINEERED BUSINESS SOLUTIONS INCORPORATED	\$ 16,814,171
21	F297483457	SAGE ENERGY TRADING, LLC	\$ 16,478,446
22	F822337568	CHEROKEE SERVICES GROUP LLC	\$ 16,474,868
23	F087788511	SUPERLATIVE TECHNOLOGIES INCORPORATED	\$ 16,331,843
24	F249929447	WW CONTRACTORS INCORPORATED	\$ 15,986,210
25	F455996316	HAL HAYS CONSTRUCTION, INC.	\$ 14,968,567
26	F363744765	L J CLARK CONSTRUCTION INC	\$ 14,767,672
27	F538464896	PATTON-TULLY MARINE, LLC	\$ 14,566,033
28	F287028542	KNWEBS INC.	\$ 14,037,124
29	F088206953	MLDC GOVERNMENT SERVICES CORP.	\$ 13,971,668
30	F536806193	ANTHONY AND GORDON CONSTRUCTION COMPANY, INC.	\$ 13,795,267
31	F353989727	BROOKS RANGE CONTRACT SERVICES INCORPORATED	\$ 13,641,838
32	F452249226	NORTHERN MANAGEMENT SERVICES, INC.	\$ 13,361,552
33	F327725805	INTERNATIONAL CONSTRUCTION SERVICES LLC	\$ 13,330,713
34	F339578843	K.L. HOUSE CONSTRUCTION CO.	\$ 13,301,592
35	F254228175	NORDIC AIR, INC	\$ 13,274,563
36	F366986613	RAASS BROTHERS INC.	\$ 12,682,514
37	F309151243	SWIFT&STALEY MECHANICAL CONTRACTORS, INC.	\$ 12,641,728
38	F334673891	SPECIALTY CONSTRUCTION MANAGEMENT, INC	\$ 12,535,328
39	F286487333	CHENEGA OPERATIONS SERVICES LIMITED LIABILITY COMPANY	\$ 12,251,912
40	F869207589	NEW TECHNOLOGY MANAGEMENT INCORPORATED	\$ 11,825,337
41	F276733098	COMFORT & HAYS ELECTRIC, INC.	\$ 11,263,864
42	F221761846	DORADO SERVICES INC	\$ 11,100,873
43	F241714824	ESTES BROTHERS CONSTRUCTION, INC	\$ 11,011,189
44	F820552411	FABRITEX INCORPORATED	\$ 10,912,145
45	F186693619	WATSON SERVICES INC	\$ 10,732,009
46	F538092943	MANUFACTURING TECHNIQUES, INC.	\$ 10,690,104
47	F239288754	D P TECHNOLOGY SERVICES INCORPORATED	\$ 10,603,506
48	F331403597	FORDICE CONSTRUCTION COMPANY	\$ 10,333,756
49	F296510329	REYES CONSTRUCTION INC	\$ 10,203,805
50	F338221501	GREENLEAF CONSTRUCTION CO., INC.	\$ 9,841,444

## FEDMINE.US™ FEATURES

### FEDMINE!! The largest and most accurate provider of federal spending knowledge

All Reports are appropriately configured using pre-determined logic and exclusions to:

1. Track small business contracting accomplishments by each individual contracting office, including detailed buying patterns of those individual contracting offices by industry sector in comparative 9 year views with drill down to awards by specific socio economic categories
2. Provide **insights into obtaining the average length of a procurement cycle** from date of announcement on FBO to the final award (we discussed this at the meeting and will configure this going forward). We will also implement tracking of the number of opportunities announced and released as a potential set-aside, but the outcome then was awarded in another way
3. View detailed federal prime (vendor) contractor profiles with graphs, and separate reports for contracts awarded by contracting office, NAICS, PSC, Extent of Competition, Set-Asides and socio economic status categories for all vendors in FPDS-NG
4. Provide an all-encompassing federal wide contracting and market research tool that provides real-time visibility into **daily** buying activity in multiple year comparative views from FPDS-NG for additional analysis. Contracting offices across the country in each agency, its regions, and down to the contracting office component level
5. Increase the ability to search companies by size standards for each industry sector, and monitor seven different types of "high-risk" categories based on criteria developed by The Office of Federal Procurement Policy, and create unlimited agency specific reports **instantly**
6. Conduct analysis of any agency's federal spending by market segments using the FEDMINE exclusive **Agency MarketView™**. This suite includes all civil, independent, and defense agencies, each with hundreds of hyperlinks to Vendor Profiles, Industry Sector Profiles, Geographic Profiles, Small Business Profiles and much more
7. Analyze any agency's **Small business Goaling Reports** in real-time by socio status and percentage of small business set-aside vs. non set-aside business, Veteran and SDVOSB set-asides vs. non-set aside awards, or any specified category such as 8(a), HUB-Zone, and Women Owned. Details include analysis by Direct Agency Spending vs. Funding Requesting Agency, by Goaling Accomplishment with and without exclusions
8. Easily measure the total scope of a company's contracts, including its subsidiaries if it is a parent, and track each company receiving awards from any agency across the government. **Flag awards** to companies without a Global DUNS number to quickly determine if the company is considered "Other Than Small"



Real-time knowledge! The only true innovation of our time!!

## TOP SMALL BUSINESS FEDERAL CONTRACTORS WITH SOCIO ECONOMIC FLAG: is Service Related Disabled Veteran Owned Business YEAR: 2012

SR.NO	FEDMINE ID	CONTRACTOR NAME	TOTAL SALES
1	F276761003	AEGIS MISSION ESSENTIAL PERSONNEL LIMITED LIABILITY CO.	\$ 158,376,810
2	F279797256	MICROTECHNOLOGIES LLC	\$ 153,039,282
3	F451377904	SYSTEMS MADE SIMPLE, INC.	\$ 100,420,306
4	F236401783	CSI AVIATION SERVICES, INC.	\$ 86,031,806
5	F254730383	VETERAN CORPS OF AMERICA	\$ 78,007,145
6	F209751931	SYSTEMS GROUP, THE LLC	\$ 77,336,097
7	F350508414	FOUR POINTS TECHNOLOGY, L.L.C.	\$ 76,976,300
8	F236384145	COLSA CORPORATION	\$ 64,809,310
9	F208269315	VETERANS ENTERPRISE TECHNOLOGY SOLUTIONS, INC.	\$ 61,243,670
10	F371880313	INFORMATION INNOVATORS, INC.	\$ 54,647,924
11	F590279895	MEI TECHNOLOGIES, INC.	\$ 53,168,020
12	F312476042	OBBERON ASSOCIATES, INC	\$ 42,930,508
13	F564109032	LONGVIEW-FEDCONSULTING JV LLC	\$ 42,887,010
14	F098963647	DWG & ASSOCIATES, INC	\$ 42,038,872
15	F345175858	GCC MCCARTHY JOINT VENTURE IV	\$ 40,532,114
16	F564367366	VETFED RESOURCES, INC.	\$ 40,078,661
17	F338714277	ARES GROUP INC	\$ 39,156,595
18	F822487965	7 DELTA INC.	\$ 38,200,917
19	F249453385	HUMAN RESOURCES CONSULTING, INCORPORATED	\$ 37,696,055
20	F283490219	ALVAREZ AND ASSOCIATES LIMITED LIABILITY COMPANY	\$ 37,159,886
21	F530554287	THUNDERCAT TECHNOLOGY, LLC	\$ 34,336,650
22	F268501676	PKL SERVICES, INC.	\$ 31,135,777
23	F231333798	SAALEX CORP.	\$ 28,565,017
24	F569551569	GREENLAND ENTERPRISES, INC.	\$ 26,784,957
25	F320416318	DONALD L MOONEY ENTERPRISES, LLC	\$ 26,375,503
26	F288193940	PARAGON TECHNICAL SERVICES, INC.	\$ 25,845,000
27	F381587861	RANDOLPH CONSTRUCTION SERVICES, INC.	\$ 25,204,534
28	F205502084	SULTRAC JV	\$ 24,942,662
29	F373441687	PROTECTION STRATEGIES INCORPORATED	\$ 24,545,456
30	F089567342	TSI CORP	\$ 24,516,304
31	F866907706	KNIGHT POINT SYSTEMS, LLC	\$ 23,790,546
32	F234085984	FACILITY DEFENSE CONSULTANTS, INC.	\$ 23,581,211
33	F095379178	CATAPULT TECHNOLOGY LIMITED	\$ 23,469,000
34	F082636138	CWIS LLC	\$ 22,366,984
35	F831936663	KEVCON, INC.	\$ 21,056,062
36	F994169234	SYMTECH CORPORATION	\$ 20,684,362
37	F573256278	US BUILDERS GROUP INC.	\$ 20,606,711
38	F086577219	RLS CONSTRUCTION GROUP, LLC	\$ 20,155,482
39	F215390381	M1 SUPPORT SERVICES LIMITED PARTNERSHIP	\$ 19,784,280
40	F512604301	ZIESON CONSTRUCTION COMPANY, LLC	\$ 19,504,975
41	F994952440	HALFAKER AND ASSOCIATES, LLC	\$ 19,119,095
42	F535280649	INNOVATIVE HEALTH APPLICATIONS, LLC	\$ 18,767,263
43	F530769281	MCHENRY MANAGEMENT GROUP, THE	\$ 18,359,280
44	F839764289	SEAWOLF CONSTRUCTION CORP	\$ 17,127,545
45	F827043639	SYSTEM HIGH CORPORATION	\$ 16,912,452
46	F279089546	HMS TECHNOLOGIES, INC.	\$ 16,806,559
47	F537312261	COBURN CONTRACTORS, LLC	\$ 16,130,315
48	F378894726	LEADER COMMUNICATIONS, INC.	\$ 16,071,315
49	F536120267	PRIMEAUX HEALTH STRATEGIES, LLC	\$ 16,009,512
50	F839802534	INNOVATIVE MANAGEMENT CONCEPTS	\$ 15,946,832

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## TOP SMALL BUSINESS FEDERAL CONTRACTORS WITH SOCIO ECONOMIC FLAG: YEAR: 2012

SR.NO	FEDMINE ID	CONTRACTOR NAME	TOTAL SALES
1	F207847110	REFINERY ASSOCIATES OF TEXAS, INC	\$ 1,193,417,103
2	F262862178	COINS 'N THINGS, INC.	\$ 1,128,851,211
3	F567894080	SUNSHINE MINTING, INC.	\$ 451,397,855
4	F086790915	PETROMAX, LLC	\$ 418,507,756
5	F364340448	ATLANTIC DIVING SUPPLY, INC.	\$ 310,686,772
6	F263738786	SPACE EXPLORATION TECHNOLOGIES CORP.	\$ 245,219,341
7	F276761003	AEGIS MISSION ESSENTIAL PERSONNEL LIMITED LIABILITY CO.	\$ 158,376,810
8	F279797256	MICROTECHNOLOGIES LLC	\$ 153,039,282
9	F321195336	MYTHICS, INC	\$ 136,596,533
10	F307141709	SIERRA NEVADA CORPORATION	\$ 132,437,108
11	F305806147	IMMIXTECHNOLOGY INC	\$ 127,216,419
12	F274283327	OCEAN SHIPS, INC	\$ 124,123,621
13	F308789933	CRITICAL SOLUTIONS INTERNATIONAL INC	\$ 112,929,106
14	F576217055	NATIONAL AIR CARGO GROUP, INC.	\$ 108,981,121
15	F545032108	SGT, INC.	\$ 106,507,789
16	F451377904	SYSTEMS MADE SIMPLE, INC.	\$ 100,420,306
17	F341188220	SOFTMART GOVERNMENT SERVICES INCORPORATED	\$ 99,576,635
18	F282323629	MILITARY PRODUCE GROUP, LLC	\$ 99,485,232
19	F837194354	F&R SALES, INC.	\$ 94,444,855
20	F322771680	ACTIONET, INC.	\$ 86,744,852
21	F236401783	CSI AVIATION SERVICES, INC.	\$ 86,031,806
22	F379698333	DECO INC	\$ 85,584,129
23	F305809161	VION CORPORATION	\$ 84,279,130
24	F829119014	ASRC RESEARCH AND TECHNOLOGY SOLUTIONS, LLC	\$ 83,089,488
25	F262766269	GARY-WILLIAMS ENERGY CORPORATION	\$ 82,098,052
26	F262185600	ASRC MANAGEMENT SERVICES, INC.	\$ 81,985,411
27	F218299245	ESCGOV	\$ 81,929,775
28	F254730383	VETERAN CORPS OF AMERICA	\$ 78,007,145
29	F209751931	SYSTEMS GROUP, THE LLC	\$ 77,336,097
30	F350508414	FOUR POINTS TECHNOLOGY, L.L.C.	\$ 76,976,300
31	F221926190	DIGITAL MANAGEMENT INC	\$ 76,339,542
32	F265832126	SOURCE ONE DISTRIBUTORS INCORPORATED	\$ 75,966,141
33	F356042945	PRIMUS SOLUTIONS, INC.	\$ 75,223,283
34	F088511488	SWORD AND SHIELD ENTERPRISE SECURITY INCORPORATED	\$ 72,042,122
35	F560483404	LATA ENVIRONMENTAL SERVICES OF KENTUCKY, LLC	\$ 71,356,600
36	F273626885	DIDION, INC	\$ 71,213,887
37	F261798454	MISCELLANEOUS FOREIGN CONTRACTORS	\$ 68,401,191
38	F341962232	MERLIN INTERNATIONAL INCORPORATED	\$ 67,795,206
39	F450334387	FOUR LLC	\$ 67,614,836
40	F268939511	ABACUS TECHNOLOGY CORPORATION	\$ 67,389,078
41	F320244494	GLOBAL COMPANIES LLC	\$ 66,828,448
42	F012505080	LAUGHLIN, MARINACCIO&OWENS, INC.	\$ 66,332,498
43	F454549076	WM ROBOTS, LLC	\$ 65,973,430
44	F297393090	THE PRESIDIO CORPORATION	\$ 65,559,970
45	F236384145	COLSA CORPORATION	\$ 64,809,310
46	F186037112	COMPANION DATA SERVICES LIMITED LIABILITY COMPANY	\$ 62,813,221
47	F317423279	CHARLES TOMBRAS ADVERTISING INCORPORATED	\$ 61,867,283
48	F539711064	SWANBERG CONSTRUCTION, INC.	\$ 61,754,197
49	F392742225	CAL WESTERN PACKAGING CORPORATION	\$ 61,458,521
50	F381562471	DB CONSULTING GROUP, INC.	\$ 61,407,350

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- Reduce and totally eliminate the need for making further IT investments in support of internal agency tasks allocated to collecting and maintaining federal spending data.

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- View federal-wide FPDS-NG contracting data in multiple comparative year views for immediate analysis
- One-click on numerous pre-developed reports (Library consists of well over 30,000 reports)
- Unlimited custom agency-specific reports for instantly providing high risk analysis as defined by OFPP
- Conduct Market Research on capable vendors by Socio Economic Status, view detailed vendor profiles, agency market views, and component level detail of all expenditures by NAICS & PSC
- Provide industry and government professionals with full contracting officer contacts at all agencies for each FPDS-NG transaction for teaming purposes, or even to confirm past performance
- Be ready to respond to Congressional inquiries involving contracting data
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Contracting Office Address

BSU (BASE SUPPORT UNIT) BOSTON, 427 COMMERCIAL ST, BOSTON, MA , 2209 USA

Sorted for FY 2011

Sr. No.	NAICS CODE	2012	2011 ▼	2010	2009	2008
1.	236220-COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	34,649	1,064,133	861,434	235,437	333,049
2.	336992-MILITARY ARMORED VEHICLE, TANK, AND TANK COMPONENT MANUFACTURING	28,199	763,294	57,700	53,625	11,662
3.	423830-INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS	44,818	304,975	57,285	165,017	24,343
4.	238320-PAINTING AND WALL COVERING CONTRACTORS	139,080	303,720	299,629	513,856	187,855
5.	315999-OTHER APPAREL ACCESSORIES AND OTHER APPAREL MANUFACTURING	111,692	289,668	364,431	316,328	867,075
6.	337214-OFFICE FURNITURE (EXCEPT WOOD) MANUFACTURING	57,059	261,122	115,529	330,411	306,659
7.	38330-FLOORING CONTRACTORS	94,021	226,244	277,721	293,887	231,743
8.	333512-MACHINE TOOL (METAL CUTTING TYPES) MANUFACTURING	0	206,648	0	57,119	0
9.	424720-PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)	84,010	197,447	148,816	-48,271	168,020
10.	336611-SHIP BUILDING AND REPAIRING	138,967	192,372	301,660	47,711	148,061
11.	314110-CARPET AND RUG MILLS	0	164,420	14,122	70,282	78,650
12.	562910-REMEDIAL SERVICES	46,570	157,745	57,663	44,125	9,000
13.	332999-ALL OTHER MISCELLANEOUS FABRICATED METAL PRODUCT MANUFACTURING	7,967	156,624	154,250	14,911	8,400
14.	561990-ALL OTHER SUPPORT SERVICES	2,950	156,605	53,426	0	8,695
15.	237310-HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	35,656	147,010	174,449	166,528	84,065
16.	238990-ALL OTHER SPECIALTY TRADE CONTRACTORS	64,623	144,380	351,367	78,559	133,856
17.	325998-ALL OTHER MISCELLANEOUS CHEMICAL PRODUCT AND PREPARATION MFG	36,651	141,838	23,462	4,193	370
18.	335121-RESIDENTIAL ELECTRIC LIGHTING FIXTURE MANUFACTURING	92,846	135,578	400,529	144,531	0
19.	326122-PLASTICS PIPE AND PIPE FITTING MANUFACTURING	9,058	133,277	148,912	64,311	17,522
20.	333293-PRINTING MACHINERY AND EQUIPMENT MANUFACTURING	98,962	116,507	123,429	108,554	3,372
21.	238220-PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS	98,075	113,509	104,563	120,596	75,915
22.	339920-SPORTING AND ATHLETIC GOODS MANUFACTURING	65,324	106,155	44,464	43,129	8,120
23.	314912-CANVAS AND RELATED PRODUCT MILLS	17,799	99,791	41,311	0	39,328
24.	238210-ELECTRICAL CONTRACTORS	24,542	98,126	82,073	117,663	26,564
25.	334290-OTHER COMMUNICATIONS EQUIPMENT MANUFACTURING	14,410	97,312	58,942	30,899	51,570
26.	541720-RESEARCH AND DEVELOPMENT IN THE SOCIAL SCIENCES AND HUMANITIES	0	92,340	0	0	0
27.	561730-LANDSCAPING SERVICES	91,301	89,195	93,794	58,818	86,982
28.	315228-MEN'S AND BOYS' CUT AND SEW OTHER OUTERWEAR MANUFACTURING	29,703	83,338	71,610	30,619	69,839
29.	333120-CONSTRUCTION MACHINERY MANUFACTURING	0	79,027	389,115	96,753	36,965
30.	221210-NATURAL GAS DISTRIBUTION	0	76,751	0	0	0
31.	444130-HARDWARE STORES	33,383	74,548	39,879	36,400	64,296
32.	561720-JANITORIAL SERVICES	71,536	58,362	29,675	31,287	48,046
33.	335312-MOTOR AND GENERATOR MANUFACTURING	0	57,523	30,400	3,570	0
34.	333315-PHOTOGRAPHIC AND PHOTOCOPYING EQUIPMENT MANUFACTURING	28,929	55,732	82,198	53,720	16,172
35.	541519-OTHER COMPUTER RELATED SERVICES	8,728	53,842	191,171	54,863	140,454
36.	611710-EDUCATIONAL SUPPORT SERVICES	9,268	51,852	0	0	0
37.	811310-COMMERCIAL & INDUSTRIAL MACHINERY & EQUIPMENT (EXCEPT AUTOMOTIVE AND ELECTRONIC) REPAIR AND MAINTENANCE	5,806	48,150	77,405	46,183	88,304
38.	333924-INDUSTRIAL TRUCK, TRACTOR, TRAILER, AND STACKER MACHINERY MFG	0	45,951	0	0	0
39.	336211-MOTOR VEHICLE BODY MANUFACTURING	3,898	44,613	0	67,941	0
40.	332311-PREFABRICATED METAL BUILDING AND COMPONENT MANUFACTURING	0	41,433	147,072	23,491	17,624
41.	322233-STATIONERY, TABLET, AND RELATED PRODUCT MANUFACTURING	20,842	40,000	0	0	-29
42.	332212-HAND AND EDGE TOOL MANUFACTURING	3,475	38,860	0	2,005	0
43.	334220-RADIO AND TELEVISION BROADCASTING AND WIRELESS COMM. EQUIPMENT MFG	38,811	38,859	8,032	55,040	40,880
44.	321992-PREFABRICATED WOOD BUILDING MANUFACTURING	0	36,061	7,509	0	0
45.	325991-CUSTOM COMPOUNDING OF PURCHASED RESINS	0	35,550	12,230	0	0
46.	611699-ALL OTHER MISCELLANEOUS SCHOOLS AND INSTRUCTION	17,833	34,798	0	15,936	7,765
47.	333111-FARM MACHINERY AND EQUIPMENT MANUFACTURING	0	34,519	53,063	0	0
48.	315299-ALL OTHER CUT AND SEW APPAREL MANUFACTURING	92,243	34,380	56,777	61,851	165
49.	511210-SOFTWARE PUBLISHERS	17,024	34,150	15,892	15,430	3,000
50.	334111-ELECTRONIC COMPUTER MANUFACTURING	6,893	33,209	27,041	37,194	-1,862

**Federal Contracts by NAICS Sectors: W56HZV - : 2100 - ARMY****Sorted for FY 2011****Contracting Office Address****W4GG HQ US ARMY TACOM, 6501 EAST 11 MILE ROAD, SHIPPING AND RECEIVING BLDG 249, WARREN , MI , 48397, USA**

Sr. No.	NAICS Code	2012	2011 ▼	2010	2009	2008
1.	336992-MILITARY ARMORED VEHICLE, TANK, AND TANK COMPONENT MFG	2,078,215,014	5,243,312,247	9,162,828,888	8,122,561,992	8,252,043,331
2.	336212-TRUCK TRAILER MANUFACTURING	145,078,826	3,649,264,145	4,208,279,860	4,255,003,154	4,989,439,371
3.	541330-ENGINEERING SERVICES	282,159,933	2,112,534,735	2,060,125,089	3,644,989,997	3,676,278,714
4.	336112-LIGHT TRUCK AND UTILITY VEHICLE MANUFACTURING	48,480,774	1,888,870,999	876,243,448	2,479,030,038	4,339,229,367
5.	336999-ALL OTHER TRANSPORTATION EQUIPMENT MANUFACTURING	129,454,614	357,679,589	204,392,429	477,914,437	245,361,526
6.	333120-CONSTRUCTION MACHINERY MANUFACTURING	180,560,152	332,577,694	253,538,799	327,100,125	167,376,178
7.	541712-RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, & LIFE SCIENCES (EXCEPT BIOTECHNOLOGY)	59,303,437	305,068,935	217,683,286	120,712,941	112,186,739
8.	334220-RADIO AND TELEVISION BROADCASTING AND WIRELESS COMM. EQUIPMENT MANUFACTURING	4,443,912	185,773,769	8,599,161	828,560	122,094,696
9.	336211-MOTOR VEHICLE BODY MANUFACTURING	76,949,143	167,789,052	167,302,581	343,440,059	1,573,681,638
10.	332994-SMALL ARMS MANUFACTURING	14,575,504	131,363,284	133,817,369	146,312,416	56,391
11.	332313-PLATE WORK MANUFACTURING	142,463	106,899,748	13,887,542	34,001,114	39,390,600
12.	561210-FACILITIES SUPPORT SERVICES	100,579,273	103,324,238	86,819,629	98,108,091	19,809,303
13.	334517-IRRADIATION APPARATUS MANUFACTURING	-4,560,466	79,579,518	93,938,418	57,130,849	106,575
14.	333314-OPTICAL INSTRUMENT AND LENS MANUFACTURING	12,006,340	65,243,790	43,485,445	1,369,524	676,564
15.	332212-HAND AND EDGE TOOL MANUFACTURING	52,269,761	60,465,334	24,241,996	18,496,156	3,960,597
16.	332999-ALL OTHER MISCELLANEOUS FABRICATED METAL PRODUCT MFG	29,397,301	60,320,594	59,170,422	51,504,818	40,432,063
17.	333924-INDUSTRIAL TRUCK, TRACTOR, TRAILER & STACKER MACHINERY MFG	-387,564	55,341,686	188,118,161	272,952,955	91,906,319
18.	334511-SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL, AND NAUTICAL SYSTEM AND INSTRUMENT MANUFACTURING	25,860,069	51,877,354	68,100,866	14,948,969	15,822,672
19.	541990-ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES	-4,849,143	49,406,897	38,770,635	134,885,761	190,056,174
20.	333913-MEASURING AND DISPENSING PUMP MANUFACTURING	0	49,219,733	61,786,392	71,503,416	561,724
21.	331315-ALUMINUM SHEET, PLATE, AND FOIL MANUFACTURING	1,149,259	43,548,950	20,056,664	13,685,525	113,258,534
22.	339113-SURGICAL APPLIANCE AND SUPPLIES MANUFACTURING	18,492,618	43,113,976	3,485,157	0	16,868
23.	336399-ALL OTHER MOTOR VEHICLE PARTS MANUFACTURING	13,861,443	34,078,705	51,955,943	123,255,277	462,389,483
24.	336111-AUTOMOBILE MANUFACTURING	37,200	30,957,913	1,665,466	14,553,234	30,593,785
25.	611699-ALL OTHER MISCELLANEOUS SCHOOLS AND INSTRUCTION	-320,881	30,772,711	-6,688,342	55,497,665	117,358
26.	333999-ALL OTHER MISCELLANEOUS GENERAL PURPOSE MACHINERY MFG	3,997,887	25,526,963	40,003,925	62,143,810	1,580,643
27.	332439-OTHER METAL CONTAINER MANUFACTURING	53,176	25,090,722	980,524	19,933,586	11,954,822
28.	811198-ALL OTHER AUTOMOTIVE REPAIR AND MAINTENANCE	-3,305,480	23,871,326	41,164,575	94,621,042	77,641,095
29.	332311-PREFABRICATED METAL BUILDING AND COMPONENT MFG	5,066,947	22,401,381	1,381,741	324,263	203,162
30.	314912-CANVAS AND RELATED PRODUCT MILLS	673,509	19,152,414	6,488,351	19,363,515	32,180,581
31.	333923-OVERHEAD TRAVELING CRANE, HOIST, AND MONORAIL SYSTEM MFG	3,649,333	18,326,331	17,374,643	23,777,742	74,525,462
32.	541710-RESEARCH & DEVELOPMENT IN THE PHYSICAL, ENG, & LIFE SCIENCES	5,940,008	16,892,571	31,643,682	86,829,847	75,906,134
33.	336413-OTHER AIRCRAFT PARTS AND AUXILIARY EQUIPMENT MFG	211,406,377	15,563,840	49,050,460	41,767,925	65,241,055
34.	541611-ADMIN. MGT AND GENERAL MANAGEMENT CONSULTING SERVICES	2,846,645	15,376,103	21,683,461	379,251	5,842,846
35.	423120-MOTOR VEHICLE SUPPLIES & NEW PARTS MERCHANT WHOLESALERS	435,108	15,100,267	3,495,315	8,679,617	9,590,295
36.	561910-PACKAGING AND LABELING SERVICES	24,859,737	15,060,151	25,914,570	1,324,701	4,260,268
37.	333618-OTHER ENGINE EQUIPMENT MANUFACTURING	2,228,288	14,378,944	28,181,060	18,569,989	69,304,399
38.	332995-OTHER ORDNANCE AND ACCESSORIES MANUFACTURING	3,628,863	14,280,706	5,365,007	1,268,571	333,352
39.	541513-COMPUTER FACILITIES MANAGEMENT SERVICES	6,039,390	13,776,540	3,342,292	0	0
40.	811213-COMMUNICATION EQUIPMENT REPAIR AND MAINTENANCE	45,433	13,502,069	28,001,770	587,984	9,080,454
41.	339999-ALL OTHER MISCELLANEOUS MANUFACTURING	812,110	12,446,851	6,002,865	11,087,106	66,793,065
42.	334119-OTHER COMPUTER PERIPHERAL EQUIPMENT MFG	-1,406,908	12,344,567	21,671,699	18,869,154	48,913
43.	336120-HEAVY DUTY TRUCK MANUFACTURING	509,730	11,580,905	137,240,308	244,926,882	252,196,626
44.	333612-SPEED CHANGER, INDUSTRIAL HIGH-SPEED DRIVE, AND GEAR MFG	0	10,529,925	12,242,321	76,627	1,023,445
45.	541614-PROCESS, PHYSICAL DIST. & LOGISTICS CONSULTING SERVICES	5,939,314	10,391,118	6,777,947	3,091,778	6,523
46.	541511-CUSTOM COMPUTER PROGRAMMING SERVICES	3,310,630	8,873,129	16,494,040	9,925,790	4,561,231
47.	236220-COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	711,959	8,781,090	3,305,113	915,425	0
48.	811310-COMMERCIAL AND INDUSTRIAL MACHINERY AND EQUIPMENT (EXCEPT AUTOMOTIVE AND ELECTRONIC) REPAIR AND MAINTENANCE	968,318	8,778,724	4,028,972	4,334,654	872,495
49.	334419-OTHER ELECTRONIC COMPONENT MFG	809,653	7,823,369	60,989,309	711,278	343,485
50.	335931-CURRENT-CARRYING WIRING DEVICE MFG	205,262	6,505,392	936,549	2,721,287	5,251,795



**FEDERAL AGENCY EXPENDITURES BY CONTRACTING OFFICE FOR: ARMY FY 2011**

Note: This report contains Rotational Analysis by NAICS /PSC Codes, by County and Socio Economic Status, and by individual Contracting Office for Agency

Dollars Obligated Aggregated, Actual Figures							
CONTRACTING OFFICE IDs: ARMY	NAICS	PSC	2012	2011 ▼	2010	2009	2008
W56HZV - W4GG HQ US ARMY TACOM	by NAICS	by PSC	\$ 3,777,016,488	\$ 15,729,350,781	\$ 19,246,792,272	\$ 23,012,747,038	\$ 27,244,891,274
W52P1J - SR W0K8 USA ROCK ISL ARSENAL	by NAICS	by PSC	\$ 2,915,413,055	\$ 14,491,133,159	\$ 14,248,645,638	\$ 11,845,027,497	\$ 11,758,730,876
W58RGZ - W0H9 US ARMY AVN & MISSILES CMD	by NAICS	by PSC	\$ 4,908,924,487	\$ 11,415,583,965	\$ 10,077,499,492	\$ 9,850,199,257	\$ 12,208,709,925
W15P7T - W4GV USA HQ COMM ELECT CMD	by NAICS	by PSC	\$ 2,430,541,634	\$ 8,786,524,481	\$ 11,780,629,864	\$ 14,000,050,726	\$ 15,768,656,662
W31PAQ - W0H9 US ARMY AVN & MISSILES CMD	by NAICS	by PSC	\$ 3,145,713,914	\$ 8,723,381,722	\$ 8,771,661,327	\$ 8,392,033,232	\$ 7,712,113,604
W91CRB - W6QK RDECOM CONTR CTR	by NAICS	by PSC	\$ 432,768,981	\$ 2,752,405,187	\$ 2,789,875,023	\$ 2,725,512,718	\$ 3,246,833,581
W900KK - XR W6EC PEO STRI ORLANDO	by NAICS	by PSC	\$ 662,041,238	\$ 2,423,326,854	\$ 2,328,036,442	\$ 2,651,663,550	\$ 2,426,255,297
W15QKN - W4GG TACOM PICATINNY	by NAICS	by PSC	\$ 656,001,403	\$ 2,350,754,583	\$ 3,085,578,014	\$ 2,654,391,694	\$ 3,323,468,569
W9113M - W4T8 USASMDC HUNTSVILLE	by NAICS	by PSC	\$ 459,251,238	\$ 2,240,957,585	\$ 2,071,882,764	\$ 2,107,920,946	\$ 2,659,888,521
W91QUZ - W6QM ITEC4	by NAICS	by PSC	\$ 435,613,813	\$ 2,228,328,775	\$ 2,159,162,261	\$ 2,210,207,197	\$ 1,923,281,825
W81XWH - W4PZ USA MED RSCH ACQUIS ACT	by NAICS	by PSC	\$ 642,208,884	\$ 2,071,012,131	\$ 2,132,281,947	\$ 1,799,370,862	\$ 1,506,330,479
W9126G - XU W076 ENDIST FT WORTH	by NAICS	by PSC	\$ 191,877,155	\$ 1,564,662,381	\$ 2,818,595,600	\$ 3,162,276,607	\$ 1,843,763,785
W911QY - W6QK RDECOM CONTR CTR NATICK	by NAICS	by PSC	\$ 380,598,066	\$ 1,547,710,301	\$ 1,779,305,422	\$ 1,313,886,484	\$ 1,007,734,512
W912DY - XU W2V6 USA ENG SPT CTR HUNTSVIL	by NAICS	by PSC	\$ 249,994,693	\$ 1,482,303,005	\$ 1,336,998,331	\$ 1,119,990,851	\$ 1,134,082,113
W911W4 - XR W00Y CONTR OFC DODAAC	by NAICS	by PSC	\$ 230,087,769	\$ 1,425,763,315	\$ 2,029,572,133	\$ 1,614,191,787	\$ 1,441,109,560
W91278 - XU W074 ENDIST MOBILE	by NAICS	by PSC	\$ 388,566,575	\$ 1,396,663,568	\$ 1,629,115,342	\$ 1,965,468,646	\$ 1,205,775,157
W91B4M - W27P KABUL REG CONTRACTING CTR	by NAICS	by PSC	\$ 341,934,749	\$ 1,348,979,031	\$ 995,350,152	\$ 1,144,473,418	\$ 705,281,868
W912P8 - XU W07V ENDIST N ORLEANS	by NAICS	by PSC	\$ 237,085,165	\$ 1,303,216,216	\$ 3,537,196,221	\$ 2,725,422,459	\$ 1,514,462,423
W912QR - XU W072 ENDIST LOUISVILLE	by NAICS	by PSC	\$ 159,552,385	\$ 1,217,265,746	\$ 1,636,172,730	\$ -12,464,162,421	\$ 15,298,751,754
W9124D - W6QM FT KNOX CONTR CTR	by NAICS	by PSC	\$ 252,417,115	\$ 1,197,822,073	\$ 484,751,518	\$ 632,272,776	\$ 738,865,592
W909MY - W4GV CECOM ACQ CTR WASH OPS OF	by NAICS	by PSC	\$ 218,947,801	\$ 1,170,995,698	\$ 1,413,433,571	\$ 562,032,131	\$ 611,704,281
W91WAW - W6QM CONTRAC CTR OF EXCELL	by NAICS	by PSC	\$ 278,598,232	\$ 1,085,906,197	\$ 1,260,330,760	\$ 1,501,302,800	\$ 1,632,949,668
W912HN - XU W074 ENDIST SAVANNAH	by NAICS	by PSC	\$ 103,383,975	\$ 1,085,520,010	\$ 1,534,669,451	\$ 2,292,599,403	\$ 2,029,080,034
W912BU - XU W2SD ENDIST PHILADELPHIA	by NAICS	by PSC	\$ 137,905,148	\$ 1,053,314,794	\$ 955,463,975	\$ 961,625,046	\$ 985,947,330
W9133L - W39L USA NG READINESS CENTER	by NAICS	by PSC	\$ 335,583,170	\$ 1,014,855,248	\$ 1,183,590,286	\$ 1,158,720,238	\$ 1,122,482,439
W912ER - W31R ENDIV TRANSATLANTIC	by NAICS	by PSC	\$ 520,047,760	\$ 973,888,556	\$ 977,730,234	\$ 1,207,938,106	\$ 1,402,332,355
W5J9JE - W31R ENDIST AFGHANISTAN NORTH	by NAICS	by PSC	\$ 172,373,153	\$ 969,844,735	\$ 690,748,639	\$ 0	\$ 0
W5J9LE - W31R ENDIST AFGHANISTAN SOUTH	by NAICS	by PSC	\$ 160,169,207	\$ 968,924,592	\$ 366,203,264	\$ 0	\$ 0
W912DR - XU W2SD ENDIST BALTIMORE	by NAICS	by PSC	\$ 133,108,464	\$ 919,370,470	\$ 1,715,545,546	\$ 1,926,324,122	\$ 1,557,124,849
W9128F - XU W071 ENDIST OMAHA	by NAICS	by PSC	\$ 183,041,816	\$ 855,541,559	\$ 963,953,893	\$ 1,001,958,855	\$ 801,529,935
W912HZ - XU W2R2 USA ENGR R AND D CTR	by NAICS	by PSC	\$ 76,486,448	\$ 767,051,956	\$ 541,609,642	\$ 410,415,484	\$ 339,617,676
W91238 - W075 ENDIST SACRAMENTO	by NAICS	by PSC	\$ 76,678,453	\$ 764,982,932	\$ 497,630,014	\$ 602,386,175	\$ 449,525,658
W91B4N - XR W27P BAGRAM REG CONTR CENTER	by NAICS	by PSC	\$ 200,886,428	\$ 758,939,160	\$ 852,478,222	\$ 562,580,273	\$ 312,464,477
W912CM - W6QL ECC WIESBADEN CONTR CTR	by NAICS	by PSC	\$ 46,313,270	\$ 750,759,473	\$ 609,499,984	\$ 777,519,167	\$ 813,337,954
W911S0 - W6QM FT EUSTIS CONTR CTR	by NAICS	by PSC	\$ 115,619,903	\$ 696,547,356	\$ 1,072,589,059	\$ 1,037,662,007	\$ 580,901,088
W912GB - XU W2SD FEST NAU1 EUROPE	by NAICS	by PSC	\$ 226,004,693	\$ 683,275,239	\$ 528,168,051	\$ 620,565,892	\$ 742,424,685
W912DQ - XU W071 ENDIST KANSAS CITY	by NAICS	by PSC	\$ 135,643,903	\$ 661,314,079	\$ 752,018,489	\$ 1,386,795,813	\$ 1,076,431,992
W912DS - XU W2SD ENDIST NEW YORK	by NAICS	by PSC	\$ 117,723,115	\$ 551,900,448	\$ 372,860,288	\$ 455,386,060	\$ 708,451,406
W911SR - W6QK RDECOM CONTR CTR	by NAICS	by PSC	\$ 243,772,968	\$ 540,323,637	\$ 510,967,421	\$ 737,223,908	\$ 558,044,845
W91YTZ - W40M NATL REGION CONTRACT OFC	by NAICS	by PSC	\$ 252,954,718	\$ 514,594,639	\$ 336,340,542	\$ 385,816,120	\$ 378,131,412
W91236 - XU W2SD ENDIST NORFOLK	by NAICS	by PSC	\$ 146,790,082	\$ 503,423,506	\$ 431,754,939	\$ 925,856,870	\$ 858,884,385
W912EP - XU W074 ENDIST JACKSNVLLLE	by NAICS	by PSC	\$ 115,834,885	\$ 500,738,850	\$ 522,387,126	\$ 409,296,272	\$ 314,006,350
W912PL - W075 ENDIST LOS ANGELES	by NAICS	by PSC	\$ 60,211,243	\$ 490,462,024	\$ 745,729,236	\$ 652,272,695	\$ 1,005,101,715
W91B4L - XR W27P KANDAHAR REG CONTR CTR	by NAICS	by PSC	\$ 81,392,537	\$ 488,079,708	\$ 413,424,093	\$ 356,963,194	\$ 35,704,902
W9128Z - W4GV FLD OFC FT HUACHUCA	by NAICS	by PSC	\$ 15,184,293	\$ 475,124,565	\$ 280,069,056	\$ 187,358,828	\$ 167,973,824
W911KB - XR W2SN ENDIST ALASKA	by NAICS	by PSC	\$ 82,074,090	\$ 469,019,288	\$ 451,098,859	\$ 426,625,135	\$ 404,913,043
W91RUS - W6QM ITEC4 WEST	by NAICS	by PSC	\$ 272,290,993	\$ 463,139,175	\$ 655,116,100	\$ 577,991,168	\$ 569,030,042
W91QVN - W6QL ECC PARC KOREA	by NAICS	by PSC	\$ 121,875,020	\$ 453,933,739	\$ 377,751,569	\$ 459,685,230	\$ 347,346,535
W91GDW - XR W27P JOINT CONTR CMD IRAQ	by NAICS	by PSC	\$ 22,957,259	\$ 448,276,579	\$ 965,379,287	\$ 1,309,535,019	\$ 1,946,213,375
W9128A - XU W2SN ENDIST HONOLULU	by NAICS	by PSC	\$ 121,681,034	\$ 440,893,230	\$ 269,834,850	\$ 196,434,944	\$ 236,954,347
W91247 - W6QM FT BRAGG CONTR CTR	by NAICS	by PSC	\$ 108,680,527	\$ 435,215,236	\$ 374,114,310	\$ 316,713,736	\$ 316,439,777
W911QX - W6QK RDECOM CONTR CTR ADELPHI	by NAICS	by PSC	\$ 204,443,088	\$ 394,531,515	\$ 478,996,775	\$ 408,359,596	\$ 389,082,251
W9127S - XU W076 ENDIST LITTLE ROCK	by NAICS	by PSC	\$ 15,451,038	\$ 385,145,020	\$ 363,996,934	\$ 261,645,056	\$ 300,780,893
W911NF - W6QK RDECOM CONTR CTR DURHAM	by NAICS	by PSC	\$ 110,696,217	\$ 364,599,127	\$ 273,228,464	\$ 319,379,868	\$ 336,840,892
W912BV - XU W076 ENDIST TULSA	by NAICS	by PSC	\$ 64,245,975	\$ 350,666,336	\$ 486,102,776	\$ 444,449,953	\$ 436,042,398
W560MY - NA/ not repoted	by NAICS	by PSC	\$ 272,094,216	\$ 345,314,784	\$ 0	\$ 0	\$ 0
W912DW - XU W071 ENDIST SEATTLE	by NAICS	by PSC	\$ 49,933,632	\$ 341,583,816	\$ 487,222,002	\$ 500,130,451	\$ 555,178,098
W911SF - W6QM FT BENNING DOC	by NAICS	by PSC	\$ 74,307,086	\$ 316,781,781	\$ 411,494,818	\$ 351,147,355	\$ 297,189,958

**FEDERAL CONTRACT ACTIONS BY PRODUCT OR SERVICE CODE :  
HOMELAND SECURITY - 7000****Sorted for FY 2011****Agency ID: 7000 - HOMELAND SECURITY**

PRODUCT OR SERVICE CODE	DOLLARS OBLIGATED AGGREGATED, ACTUAL FIGURES				
	2012	2011 ▼	2010	2009	2008
5825 - RADIO NAVIGATION EQUIP, EXCEPT AIRBORNE	\$ 10,650,193	\$ 618,641,744	\$ 84,087,869	\$ 177,092,161	\$ 193,043,975
1990 - MISCELLANEOUS VESSELS	\$ 77,667,166	\$ 485,203,239	\$ 1,969,831	\$ 26,250,302	\$ 4,416,535
7030 - ADP SOFTWARE	\$ 191,310,030	\$ 445,383,248	\$ 300,772,662	\$ 243,646,788	\$ 175,255,781
6350 - MISC ALARM, SIGNAL AND SECURITY DETECTION SYSTEMS	\$ 57,383,243	\$ 265,344,712	\$ 455,651,916	\$ 345,380,872	\$ 250,109,724
1510 - AIRCRAFT FIXED WING	\$ 121,625,690	\$ 254,548,087	\$ 165,647,385	\$ 287,758,500	\$ 73,026,073
1905 - COMBAT SHIPS AND LANDING VESSELS	\$ 32,468,581	\$ 186,615,280	\$ 322,523,909	\$ 0	\$ 88,219,828
7050 - ADP COMPONENTS	\$ 42,490,796	\$ 168,342,613	\$ 101,544,997	\$ 134,428,396	\$ 213,795,335
5410 - PREFABRICATED AND PORTABLE BUILDINGS	\$ 1,429,186	\$ 109,028,343	\$ -2,013,101	\$ 17,822,919	\$ 21,148,975
7010 - ADPE SYSTEM CONFIGURATION	\$ 80,533,146	\$ 107,684,297	\$ 183,411,214	\$ 151,220,655	\$ 134,592,331
6665 - HAZARD-DETECTING INSTRUMENTS & APPARATUS	\$ 4,462,479	\$ 100,133,012	\$ 122,001,204	\$ 31,020,573	\$ 24,871,528
1940 - SMALL CRAFT	\$ 121,869,716	\$ 70,767,443	\$ 119,692,934	\$ 111,977,849	\$ 45,985,441
7035 - ADP SUPPORT EQUIP	\$ 26,703,153	\$ 66,979,877	\$ 32,551,592	\$ 71,759,944	\$ 58,148,323
7045 - ADP SUPPLIES	\$ 42,170,503	\$ 61,106,740	\$ 97,176,477	\$ 82,134,438	\$ 58,595,421
1560 - AIRFRAME STRUCTURAL COMPONENTS	\$ 12,709,773	\$ 48,367,293	\$ 74,690,395	\$ 44,050,672	\$ 48,959,918
9350 - REFRACTORIES & FIRE SURFACING MATERIALS	\$ 29,823,063	\$ 47,935,000	\$ 35,097,336	\$ 0	\$ 7,868
1615 - HELICOPTER ROTOR BLADES, DRIVE MECHANISMS & COMPON	\$ 10,592,759	\$ 43,755,168	\$ 14,712,555	\$ 10,333,458	\$ 12,336,210
2590 - MISCELLANEOUS VEHICULAR COMPONENTS	\$ 5,274,741	\$ 41,485,004	\$ 11,412,271	\$ 11,136,026	\$ 16,832,988
5810 - COMMUNICATIONS SECURITY EQUIP AND COMPS	\$ 4,769,017	\$ 41,267,830	\$ 64,070,383	\$ 136,355,764	\$ 51,554,248
7110 - OFFICE FURNITURE	\$ 9,198,369	\$ 36,883,778	\$ 32,409,285	\$ 45,236,648	\$ 38,763,872
7025 - ADP INPUT/OUTPUT AND STORAGE DEVICES	\$ 7,086,456	\$ 36,600,578	\$ 40,750,426	\$ 113,097,455	\$ 130,431,455
8405 - OUTERWEAR, MEN'S	\$ 37,275,089	\$ 36,526,083	\$ 21,039,096	\$ 11,456,991	\$ 20,202,916
1550 - DRONES	\$ 911,945	\$ 33,994,944	\$ 13,690,614	\$ 0	\$ 1,363,538
8415 - CLOTHING, SPECIAL PURPOSE	\$ 18,460,220	\$ 33,550,938	\$ 31,942,526	\$ 17,749,776	\$ 15,841,449
7020 - ADP CENTRL PROCESSING UNIT (CPU, COMPUTER), ANALOG	\$ 14,755,941	\$ 32,452,800	\$ 4,941,669	\$ 8,046,466	\$ 9,591,069
5805 - TELEPHONE AND TELEGRAPH EQUIPMENT	\$ 4,617,790	\$ 31,788,534	\$ 44,236,077	\$ 19,528,767	\$ 26,172,484
1520 - AIRCRAFT ROTARY WING	\$ 19,763,198	\$ 29,586,739	\$ 5,468	\$ 4,078,957	\$ 10,582,543
1305 - AMMUNITION, THROUGH 30 MM	\$ 8,543,217	\$ 29,340,111	\$ 29,474,461	\$ 22,588,284	\$ 17,303,269
4940 - MISCELLANEOUS MAINT & REPAIR SHOP SPECILIZED EQ	\$ 948,952	\$ 29,276,160	\$ 1,228,290	\$ 547,559	\$ 381,538
1730 - AIRCRAFT GROUND SERVICING EQUIPMENT	\$ 56,204,544	\$ 28,799,317	\$ 97,911,226	\$ 54,124,371	\$ 18,405,858
1680 - MSL AIRCRAFT ACCESSORIES AND COMPONENTS	\$ 13,481,761	\$ 28,253,805	\$ 51,613,926	\$ 26,757,872	\$ 41,167,885
5820 - RADIO & TV COMM EQUIPMENT, EXCEPT AIRBORNE	\$ 7,438,553	\$ 25,632,292	\$ 9,722,331	\$ 8,761,088	\$ 24,258,086
2010 - SHIP AND BOAT PROPULSION COMPONENTS	\$ 8,179,464	\$ 22,799,950	\$ 23,587,329	\$ 16,432,945	\$ 8,473,693
5895 - MISCELLANEOUS COMMUNICATION EQUIPMENT	\$ 6,176,472	\$ 20,859,390	\$ 9,958,463	\$ 33,889,744	\$ 25,476,339
7520 - OFFICE DEVICES AND ACCESSORIES	\$ 3,509,711	\$ 19,701,087	\$ 3,671,705	\$ 6,978,159	\$ 4,419,394
7021 - ADP CENTRL PROCESSING UNIT (CPU COMPUTER), DIGITAL	\$ 2,508,986	\$ 19,240,729	\$ 1,595,130	\$ 27,841,187	\$ 15,524,563
5841 - RADAR EQUIPMENT, AIRBORNE	\$ 1,956,058	\$ 16,438,644	\$ 10,601,216	\$ 6,534,902	\$ 42,958,315
2090 - MISCELLANEOUS SHIP AND MARINE EQUIPMENT	\$ 13,420,817	\$ 14,899,211	\$ 14,356,935	\$ 7,884,014	\$ 9,698,014
5836 - VIDEO RECORDING AND REPRODUCING EQUIPMENT	\$ 635,690	\$ 14,376,272	\$ 4,250,881	\$ 2,682,429	\$ 3,269,997
2050 - BUOYS	\$ 5,556,091	\$ 11,034,915	\$ 16,308,833	\$ 9,135,539	\$ 7,765,947
8470 - ARMOR, PERSONAL	\$ 5,672,965	\$ 10,983,400	\$ 12,125,279	\$ 9,722,609	\$ 8,428,354
2815 - DIESEL ENGINES AND COMPONENTS	\$ 3,347,657	\$ 10,295,130	\$ 5,915,148	\$ 6,356,140	\$ 11,831,969
4710 - PIPE AND TUBE	\$ 511,436	\$ 9,989,086	\$ 1,099,711	\$ 2,081,367	\$ 365,614
5821 - RADIO AND TV COMM EQUIPMENT, AIRBORNE	\$ 1,838,757	\$ 9,594,361	\$ 38,859,341	\$ 4,197,192	\$ 19,105,796
7510 - OFFICE SUPPLIES	\$ 6,088,642	\$ 8,368,440	\$ 6,949,445	\$ 9,972,781	\$ 10,700,873
5340 - MISCELLANEOUS HARDWARE	\$ 4,945,962	\$ 8,210,545	\$ 16,656,929	\$ 55,257,724	\$ 44,353,676
4240 - SAFETY AND RESCUE EQUIPMENT	\$ 3,370,594	\$ 8,056,729	\$ 20,205,484	\$ 8,497,129	\$ 9,032,077
2995 - MISCELLANEOUS ENGINE ACCESSORIES, AIRCRAFT	\$ 4,959,168	\$ 7,656,200	\$ 3,468,261	\$ 1,623,501	\$ 203,597
9999 - MISCELLANEOUS ITEMS	\$ 371,473	\$ 7,570,722	\$ 28,447,062	\$ 68,252,385	\$ 82,961,349
5330 - PACKING AND GASKET MATERIALS	\$ 1,075,285	\$ 7,457,198	\$ 7,479,783	\$ 3,001,296	\$ 2,073,437
6910 - TRAINING AIDS	\$ 2,036,036	\$ 7,302,265	\$ 11,032,167	\$ 18,129,494	\$ 13,009,847
1240 - OPTICAL SIGHTING AND RANGING EQUIPMENT	\$ 3,973	\$ 7,152,769	\$ 3,052,879	\$ 773,661	\$ 328,501
5999 - MISC ELECTRICAL & ELECTRONIC COMPONENTS	\$ 8,418,943	\$ 6,532,135	\$ 5,308,730	\$ 46,852,014	\$ 92,002,548
9640 - IRON & STEEL PRIMARY & SEMIFINISHED PRODUCTS	\$ 2,791,497	\$ 6,492,951	\$ 4,086,798	\$ 3,326,197	\$ 3,478,374
8820 - LIVE ANIMALS, NOT RAISED FOR FOOD	\$ 1,963,674	\$ 6,106,343	\$ 3,409,909	\$ 2,902,443	\$ 4,276,053
6930 - OPERATIONAL TRAINING DEVICES	\$ 4,085,856	\$ 6,040,931	\$ 21,075,715	\$ 29,384,591	\$ 11,501,932

## FEDERAL CONTRACT ACTIONS BY PRODUCT OR SERVICE CODE :HOMELAND SECURITY - 7000

Agency ID: 7000 - HOMELAND SECURITY

Sorted for FY 2011

PRODUCT OR SERVICE CODE	Dollars Obligated Aggregated, Actual figures				
	2012	2011 ▼	2010	2009	2008
8999 - FOOD ITEMS FOR RESALE	\$ -190,490	\$ 5,912,900	\$ -53,250	\$ 91,923	\$ 11,444,973
5860 - STIMULATED COHERENT RADIATION DEVICES, COMPS & ACC	\$ 724,214	\$ 5,739,849	\$ 3,628,022	\$ 7,502,157	\$ 11,512,129
5915 - FILTERS AND NETWORKS	\$ 64,094	\$ 5,589,295	\$ 3,461,030	\$ 52,807	\$ 2,406
7630 - NEWSPAPERS AND PERIODICALS	\$ 9,800,669	\$ 5,371,178	\$ 958,792	\$ 1,563,118	\$ 1,605,358
3120 - BEARINGS, PLAIN, UNMOUNTED	\$ 345,700	\$ 5,229,799	\$ 1,093,850	\$ 1,163,686	\$ 649,813
3610 - PRINTING, DUPLICATING & BOOKBINDING EQUIP	\$ 5,154,804	\$ 4,822,559	\$ 5,339,534	\$ 3,680,055	\$ 11,436,885
4320 - POWER AND HAND PUMPS	\$ 1,707,027	\$ 4,666,311	\$ 2,937,784	\$ 3,345,904	\$ 6,019,062
7435 - OFFICE INFORMATION SYSTEM EQUIPMENT	\$ 45,647,700	\$ 4,535,302	\$ 4,719,822	\$ 5,383,062	\$ 2,821,427
2040 - MARINE HARDWARE AND HULL ITEMS	\$ 3,452,335	\$ 4,484,950	\$ 3,462,458	\$ 5,071,349	\$ 5,313,936
6605 - NAVIGATIONAL INSTRUMENTS	\$ 1,984,489	\$ 4,437,935	\$ 3,662,140	\$ 3,382,481	\$ 4,018,836
8945 - FOOD, OILS AND FATS	\$ 175,003	\$ 4,070,570	\$ 265,845	\$ -24,857,045	\$ 40,688,247
7042 - MINI & MICRO COMPUTER CONTROL DEVICES	\$ 883,018	\$ 3,949,748	\$ 3,782,166	\$ 45,502,927	\$ 17,451,900
5985 - ANTENNAS, WAVEGUIDES & RELATED EQUIPMENT	\$ 2,975,081	\$ 3,694,638	\$ 7,090,008	\$ 2,332,740	\$ 4,631,320
1095 - MISCELLANEOUS WEAPONS	\$ 435,035	\$ 3,466,622	\$ 1,435,205	\$ 1,153,300	\$ 1,911,421
1610 - AIRCRAFT PROPELLERS AND COMPONENTS	\$ 2,951,714	\$ 3,438,190	\$ 4,675,202	\$ 1,715,077	\$ 22,425
5963 - ELECTRONIC MODULES	\$ 418,085	\$ 3,344,723	\$ 15,337,146	\$ 6,627,162	\$ 13,237,081
3950 - WINCHES, HOISTS, CRANES, AND DERRICKS	\$ 2,107,720	\$ 3,306,735	\$ 3,874,880	\$ 3,519,151	\$ 1,595,696
7610 - BOOKS AND PAMPHLETS	\$ 1,895,696	\$ 3,150,634	\$ 3,252,421	\$ 3,278,510	\$ 2,737,373
7490 - MISCELLANEOUS OFFICE MACHINES	\$ 1,467,524	\$ 3,122,946	\$ 1,681,615	\$ 4,790,135	\$ 7,494,141
5855 - NIGHT VISION EQUIPMENT, EMITTED AND REFLECT RADIA	\$ 8,578,548	\$ 3,078,755	\$ 21,561,070	\$ 10,784,782	\$ 3,293,190
6630 - CHEMICAL ANALYSIS INSTRUMENTS	\$ 73,220	\$ 2,902,004	\$ 8,345,777	\$ 2,228,306	\$ 2,040,155
2840 - GAS TURBINES AND JET ENGINES, ACFT & COMPS	\$ 604,845	\$ 2,881,492	\$ 5,128,861	\$ 17,567,822	\$ 20,780,436
9140 - FUEL OILS	\$ 3,902,285	\$ 2,870,703	\$ 4,320,173	\$ 5,510,443	\$ 10,864,988
7040 - PUNCHED CARD EQUIP	\$ 0	\$ 2,826,168	\$ 180,889	\$ 62,231	\$ 58,647
4920 - ACFT MAINT & REPAIR SHOP SPECIALIZED EQUIP	\$ 483,901	\$ 2,816,616	\$ 7,653,227	\$ 3,121,817	\$ 653,045
2340 - MOTORCYCLES, MOTOR SCOOTERS AND BICYCLES	\$ 894,920	\$ 2,800,002	\$ 2,209,586	\$ 2,946,948	\$ 3,257,535
5840 - RADAR EQUIPMENT, EXCEPT AIRBORNE	\$ 2,531,249	\$ 2,718,859	\$ 1,190,059	\$ 2,848,383	\$ 1,078,539
3590 - MISC SERVICE AND TRADE EQUIPMENT	\$ 163,675	\$ 2,675,932	\$ 2,074,421	\$ 1,643,424	\$ 169,555
6850 - MISCELLANEOUS CHEMICAL SPECIALTIES	\$ 2,342,010	\$ 2,619,272	\$ 1,165,288	\$ 11,166,959	\$ 2,293,339
5305 - SCREWS	\$ 989,699	\$ 2,530,137	\$ 433,859	\$ 896,759	\$ 536,478
1650 - ACFT HYDRAULIC, VACUUM & DE-ICING SYS COMP	\$ 2,575,646	\$ 2,408,444	\$ 1,886,536	\$ 4,661,749	\$ 6,060,982
9905 - SIGNS, ADVERTIZING DISPLAYS, AND IDENT PLATES	\$ 655,653	\$ 2,381,369	\$ 3,295,686	\$ 7,557,656	\$ 9,927,796
2990 - MISC ENGINE ACCESSORIES, NON AIRCRAFT	\$ 2,080,470	\$ 2,330,724	\$ 1,021,472	\$ 1,603,587	\$ 929,949
3040 - MISCELLANEOUS POWER TRANSMISSION EQUIP	\$ 1,349,364	\$ 2,306,539	\$ 1,749,869	\$ 1,617,355	\$ 3,222,226
6615 - AUTOMATIC PILOT MECHANISMS & AIRBORNE GYRO COMPS	\$ 1,955,147	\$ 2,285,063	\$ 2,804,435	\$ 4,090,065	\$ 1,452,243
6650 - OPTICAL INSTRUMENTS, TEST EQUIP, COMPS & ACCYS	\$ 128,213	\$ 2,234,538	\$ 1,734,365	\$ 2,042,943	\$ 2,409,426
5998 - ELECTRICAL & ELCT BOARDS, CARDS & ASSCTED HRDWRE	\$ 1,293,728	\$ 2,128,526	\$ 24,237	\$ 1,101,087	\$ 2,131,857
7125 - CABINETS, LOCKERS, BINS, AND SHELIVING	\$ 1,531,810	\$ 2,018,908	\$ 3,415,425	\$ 3,104,573	\$ 3,071,378
5995 - CABLE, CORD, WIRE ASSEMBLIES: COMM EQUIP	\$ 814,783	\$ 2,002,102	\$ 923,839	\$ 3,007,718	\$ 1,411,729
1005 - GUNS, THROUGH 30 MM	\$ 544,782	\$ 1,955,923	\$ 6,634,128	\$ 7,828,013	\$ 6,051,766
4730 - FITTINGS AND SPECIALTIES; HOSE, PIPE, TUBE	\$ 731,285	\$ 1,918,366	\$ 743,101	\$ 1,457,475	\$ 1,280,617
4120 - AIR CONDITIONING EQUIP	\$ 834,336	\$ 1,906,140	\$ 2,782,409	\$ 1,820,724	\$ 1,027,702
5310 - NUTS AND WASHERS	\$ 483,763	\$ 1,894,034	\$ 463,092	\$ 1,122,266	\$ 384,373
9998 - NONFOOD ITEMS FOR RESALE	\$ 740,025	\$ 1,873,549	\$ 3,058,667	\$ 8,104,942	\$ 1,537,276
2330 - TRAILERS	\$ 173,678	\$ 1,863,720	\$ -34,003,779	\$ 9,755,697	\$ 18,741,354
6115 - GENERATORS AND GENERATOR SETS, ELECTRICAL	\$ 1,793,136	\$ 1,817,418	\$ 3,679,396	\$ 5,628,672	\$ 9,995,778
8465 - INDIVIDUAL EQUIPMENT	\$ 1,173,835	\$ 1,815,761	\$ 6,590,662	\$ 15,122,905	\$ 11,654,157
6220 - ELECTRIC VEHICULAR LIGHTS AND FIXTURES	\$ 974,580	\$ 1,781,800	\$ 949,249	\$ 1,140,555	\$ 774,234
6625 - ELECTRICAL & ELCT PROPERTIES MEAS & TST INSTRUMENTS	\$ 358,718	\$ 1,766,506	\$ 1,446,003	\$ 2,074,915	\$ 1,277,672
4610 - WATER PURIFICATION EQUIPMENT	\$ 163,401	\$ 1,696,415	\$ 361,751	\$ 597,368	\$ 485,779
4220 - MARINE LIFESAVING AND DIVING EQUIPMENT	\$ 555,704	\$ 1,666,523	\$ 1,610,218	\$ 6,340,078	\$ 3,227,943
5342 - HARDWARE, WEAPON SYSTEM	\$ 323,605	\$ 1,623,581	\$ 127,114	\$ 110,780	\$ 126,086
5865 - ELCT CNTRMSRS, CNTR-CNTR-MSRS & QCK RCTN CPBLTY EQ	\$ 51,265	\$ 1,589,578	\$ 1,293,400	\$ 3,557,488	\$ 1,386,623
7105 - HOUSEHOLD FURNITURE	\$ 14,086	\$ 1,587,600	\$ 1,576,360	\$ 1,216,217	\$ 1,882,446
5680 - MISCELLANEOUS CONSTRUCTION MATERIALS	\$ 326,792	\$ 1,564,761	\$ 11,222,521	\$ 3,187,811	\$ 2,440,997
2305 - GROUND EFFECT VEHICLES	\$ 356,885	\$ 1,563,481	\$ 324,425	\$ 753,259	\$ 1,709,499
6525 - X-RAY EQUIP & SUP: MEDICAL, DENTAL, & VET	\$ 958,498	\$ 1,555,820	\$ 3,549,548	\$ 2,102,236	\$ 622,328
8105 - BAGS AND SACKS	\$ 201,500	\$ 1,534,108	\$ 654,196	\$ 114,386	\$ 103,896
1310 - AMMUNITION, OVER 30 MM UP TO 75 MM	\$ 1,603,792	\$ 1,521,479	\$ 5,167,383	\$ 10,485,211	\$ 6,102,629



## FEDERAL CONTRACT ACTIONS BY PRODUCT OR SERVICE CODE :HOMELAND SECURITY - 7000

Agency ID: 7000 - HOMELAND SECURITY

Sorted for FY 2011

PRODUCT OR SERVICE CODE	Dollars Obligated Aggregated, Actual figures				
	2012	2011 ▼	2010	2009	2008
6515 - MEDICAL & SURGICAL INSTRUMENTS, EQUIP & SUPPLIES	\$ 4,308,817	\$ 1,519,892	\$ 1,914,637	\$ 6,125,269	\$ 4,042,577
2030 - DECK MACHINERY	\$ 2,515,697	\$ 1,515,760	\$ 600,177	\$ 1,913,897	\$ 2,475,914
3010 - TORQUE CONVERTERS AND SPEED CHANGERS	\$ 224,157	\$ 1,501,495	\$ 2,230,715	\$ 2,513,321	\$ 1,430,227
7810 - ATHLETIC AND SPORTING EQUIPMENT	\$ 556,548	\$ 1,483,397	\$ 1,922,603	\$ 2,138,462	\$ 1,920,550
2630 - TIRES, SOLID AND CUSHION	\$ 3,105,617	\$ 1,456,181	\$ 572,535	\$ 325,289	\$ 562,785
2320 - TRUCKS AND TRUCK TRACTORS, WHEELED	\$ 681,226	\$ 1,447,820	\$ 8,590,499	\$ 4,890,134	\$ 8,062,972
6150 - MISC ELECTRIC POWER & DISTRIBUTION EQ	\$ 603,675	\$ 1,441,518	\$ -257,949	\$ 352,707	\$ 757,918
3910 - CONVEYORS	\$ 9	\$ 1,434,655	\$ 21,702	\$ 46,831	\$ 35,017
6110 - ELECTRICAL CONTROL EQUIPMENT	\$ 252,854	\$ 1,429,908	\$ 1,043,097	\$ 1,492,551	\$ 1,267,970
2835 - GAS TURBINES AND JET ENG, NON ACFT; AND COMPS	\$ 8,048,778	\$ 1,426,789	\$ 377,175	\$ 1,481,001	\$ 208,939
3630 - CLAY & CONCRETE PRODUCTS INDUSTRIES MACH	\$ 836,749	\$ 1,424,801	\$ 1,620,574	\$ 1,662,493	\$ 2,980
6640 - LABORATORY EQUIPMENT & SUPPLIES	\$ 727,488	\$ 1,423,987	\$ 3,270,848	\$ 16,322,868	\$ 5,725,673
6920 - ARMAMENT TRAINING DEVICES	\$ 69,176	\$ 1,369,997	\$ 280,819	\$ 2,807,754	\$ 4,480,362
6710 - CAMERAS, MOTION PICTURE	\$ 639,361	\$ 1,351,907	\$ 4,295,498	\$ 965,470	\$ 616,043
2930 - ENGINE COOLING SYS COMPS, NON AIRCRAFT	\$ 70,665	\$ 1,345,703	\$ 444,905	\$ 209,665	\$ 341,763
2910 - ENGINE FUEL SYS COMPONENTS, NON AIRCRAFT	\$ 1,216,190	\$ 1,334,967	\$ 1,190,339	\$ 1,488,466	\$ 606,912
9130 - LIQUID PROPELLANTS & FUEL, PETROLEUM BASE	\$ 1,108,343	\$ 1,295,590	\$ 861,104	\$ 696,312	\$ 185,589
8430 - FOOTWEAR, MEN'S	\$ 302,849	\$ 1,208,237	\$ 354,457	\$ 297,758	\$ 222,138
5365 - RINGS, SHIMS, AND SPACERS	\$ 809,732	\$ 1,189,190	\$ 573,506	\$ 180,689	\$ 148,527
5419 - COLLECTIVE MODULAR SUPPORT SYSTEM	\$ 0	\$ 1,184,547	\$ 2,950,637	\$ 9,215,197	\$ 8,222,392
5670 - BUILDING COMPONENTS, PREFABRICATED	\$ 961,684	\$ 1,184,195	\$ 954,457	\$ 2,921,565	\$ 1,613,382
2310 - PASSENGER MOTOR VEHICLES	\$ 6,486,153	\$ 1,167,385	\$ 19,174,619	\$ 7,514,223	\$ 8,837,026
1540 - GLIDERS	\$ 0	\$ 1,154,598	\$ 2,325,000	\$ 0	\$ 1,548
2510 - VEHICULAR CAB, BODY, FRAME STRUCTURAL COMP	\$ 312,761	\$ 1,144,072	\$ 1,831,961	\$ 2,291,928	\$ 1,152,815
5650 - ROOFING AND SIDING MATERIALS	\$ 422,806	\$ 1,123,760	\$ 950,359	\$ 1,744,260	\$ 1,088,484
6610 - FLIGHT INSTRUMENTS	\$ 551,602	\$ 1,117,324	\$ 5,649,552	\$ 4,199,392	\$ 1,312,663
9510 - BARS AND RODS, IRON & STEEL	\$ 44,718	\$ 1,113,438	\$ 390,552	\$ 648,184	\$ 430,229
5925 - CIRCUIT BREAKERS	\$ 536,576	\$ 1,112,402	\$ 269,516	\$ 125,347	\$ 264,074
7195 - MISCELLANEOUS FURNITURE AND FIXTURES	\$ 387,861	\$ 1,112,113	\$ 2,033,594	\$ 1,540,144	\$ 800,930
4720 - HOSE AND TUBING, FLEXIBLE	\$ 872,913	\$ 1,095,985	\$ 664,920	\$ 426,044	\$ 959,856
8010 - PAINTS, DOPES, VARNISHES, & RELATED PRODUCT	\$ 570,497	\$ 1,087,191	\$ 630,273	\$ 565,713	\$ 205,017
5975 - ELECTRICAL HARDWARE AND SUPPLIES	\$ 648,597	\$ 1,083,932	\$ -848,213	\$ 3,107,195	\$ 2,186,904
5450 - MISCELLANEOUS PRE FABRICATED STRUCTURES	\$ 115,204	\$ 1,080,738	\$ -44,152,682	\$ 913,157	\$ 1,268,743
1630 - AIRCRAFT WHEEL AND BRAKE SYSTEMS	\$ 155,158	\$ 1,077,541	\$ 506,163	\$ 727,758	\$ 484,162
7220 - FLOOR COVERINGS	\$ 626,683	\$ 1,073,811	\$ 1,017,763	\$ 1,170,772	\$ 805,643
4820 - VALVES, NON POWERED	\$ 340,258	\$ 1,056,777	\$ 513,702	\$ 886,839	\$ 1,300,982
<b>TOTAL</b>	<b>\$ 2,664,936,253</b>	<b>\$ 8,111,307,227</b>	<b>\$ 6,044,386,724</b>	<b>\$ 5,850,691,501</b>	<b>\$ 5,223,375,018</b>

CODE LIST MAY BE TRUNCATED DUE TO LENGTH OF CERTAIN REPORTS, HOWEVER DOLLARS REFLECT TOTALS FOR ALL INDUSTRY SECTORS

## Federal Office of Small &amp; Disadvantaged Business Utilization Professionals

FEDMINE gives you all the information you need to be a resource:

➤ **Consolidated Contract Award Information From All Federal Agencies**

The ONLY source for comprehensive data on ALL Federal Contracts – who's winning them, how much, when, where, what agency...Real time *and* History... with contact and firmographic information for contractors, that can sliced and diced however it's needed.

➤ **Qualified Contractors and Upcoming Opportunities**

Complete information at your fingertips on all contractors, including those certified to meet OSDBU criteria, and all current government contracts up for bid. YOU help them make the connections!

➤ **Contract Award Performance to OSDBU Goals**

Easily monitor and compare OSDBU goals by agency to the most up-to-date information on ALL Federal spending down to the contracting office level.

➤ **Automated Reporting Customized to Your Specifications**

If the information is public, it's in FEDMINE. You'll have the intelligence you need at your fingertips, displayed to your specifications, and set up to automatically update as new data is received.

➤ **Contract Award Anomalies Flagged and Alerts Sent**

Identify situations where mismatches occur between OSDBU awards and contractor qualifications.

**COMPARISON OF GSA SCHEDULE VS. ALL OTHER IDV TRANSACTIONS : YEAR 2012****AGENCY LIST SHOWING GSA vs. IDV VEHICLE PREFERENCE SYSTEM**

CODE	AGENCY	GSA IDV		OTHER IDV		ALL OTHER	
		AMOUNT	AS %	AMOUNT	AS %	AMOUNT	AS %
4700	GENERAL SERVICES ADMINISTRATION	\$2,888,313,299	65.82 %	\$201,522,957	4.59 %	\$1,298,323,750	29.59 %
3600	VETERANS AFFAIRS	\$977,100,954	11.85 %	\$4,813,748,877	58.40 %	\$2,452,554,053	29.75 %
9700	DEFENSE	\$742,006,872	2.86 %	\$14,125,312,443	54.48 %	\$11,061,575,444	42.66 %
7500	HEALTH AND HUMAN SERVICES	\$640,118,466	3.57 %	\$1,825,448,996	10.17 %	\$15,480,274,305	86.26 %
7000	HOMELAND SECURITY	\$589,056,096	9.07 %	\$4,392,690,835	67.63 %	\$1,513,418,186	23.30 %
1500	JUSTICE	\$515,101,328	14.98 %	\$1,690,510,892	49.18 %	\$1,231,855,798	35.84 %
2000	TREASURY	\$468,019,553	12.83 %	\$2,092,580,889	57.36 %	\$1,087,381,814	29.81 %
9100	EDUCATION	\$389,420,922	34.48 %	\$114,590,917	10.15 %	\$625,416,264	55.37 %
5700	AIR FORCE	\$342,206,965	1.59 %	\$9,796,431,623	45.62 %	\$11,333,702,898	52.78 %
1700	NAVY	\$328,558,289	0.99 %	\$9,449,745,462	28.38 %	\$23,517,565,341	70.63 %
2100	ARMY	\$322,959,096	1.25 %	\$11,780,348,837	45.72 %	\$13,662,359,849	53.03 %
1400	INTERIOR	\$298,236,513	19.99 %	\$566,436,760	37.98 %	\$626,893,453	42.03 %
1900	STATE	\$230,580,327	9.25 %	\$1,046,479,741	42.00 %	\$1,214,841,289	48.75 %
8900	ENERGY	\$222,782,021	1.13 %	\$269,914,854	1.37 %	\$19,273,629,506	97.51 %
1200	AGRICULTURE	\$183,203,125	9.06 %	\$542,134,556	26.82 %	\$1,295,948,747	64.12 %
1300	COMMERCE	\$175,629,375	14.50 %	\$634,671,778	52.40 %	\$400,894,815	33.10 %
8600	HOUSING AND URBAN DEVELOPMENT	\$152,818,695	38.27 %	\$29,400,671	7.36 %	\$217,052,023	54.36 %
6800	ENVIRONMENTAL PROTECTION AGENCY	\$139,941,112	22.49 %	\$242,642,843	39.00 %	\$239,532,768	38.50 %
8000	NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$129,564,885	1.35 %	\$1,959,063,300	20.43 %	\$7,501,365,874	78.22 %
2800	SOCIAL SECURITY ADMINISTRATION	\$105,732,454	18.95 %	\$321,744,139	57.67 %	\$130,451,427	23.38 %
97AS	DEFENSE LOGISTICS AGENCY (DLA)	\$103,977,763	0.78 %	\$11,490,170,310	86.72 %	\$1,655,302,066	12.49 %
6900	TRANSPORTATION	\$55,296,827	2.41 %	\$1,056,671,562	46.10 %	\$1,180,041,387	51.49 %
1600	LABOR	\$49,542,057	4.12 %	\$141,855,684	11.80 %	\$1,010,896,802	84.08 %
8800	NATIONAL ARCHIVES AND RECORDS ADMINISTRATION	\$49,120,602	56.84 %	\$13,875,688	16.06 %	\$23,423,796	27.10 %
7200	AGENCY FOR INTERNATIONAL DEVELOPMENT	\$40,008,413	1.72 %	\$1,305,104,058	55.96 %	\$987,032,374	42.32 %
4900	NATIONAL SCIENCE FOUNDATION	\$29,309,087	19.37 %	\$6,925,846	4.58 %	\$115,064,432	76.05 %
5000	SECURITIES AND EXCHANGE COMMISSION	\$29,103,964	33.16 %	\$32,886,810	37.47 %	\$25,783,678	29.37 %
96CE	US ARMY CORPS OF ENGINEERS - CIVIL PROGRAMS	\$24,088,155	2.13 %	\$471,690,942	41.77 %	\$633,599,066	56.10 %
2900	FEDERAL TRADE COMMISSION	\$21,255,245	83.52 %	\$313,337	1.23 %	\$3,879,458	15.24 %
2400	OFFICE OF PERSONNEL MANAGEMENT	\$18,709,168	2.40 %	\$352,784,552	45.24 %	\$408,369,234	52.36 %
3100	NUCLEAR REGULATORY COMMISSION	\$16,456,562	14.72 %	\$61,180,262	54.74 %	\$34,124,442	30.53 %
7300	SMALL BUSINESS ADMINISTRATION	\$14,280,155	30.91 %	\$20,388,862	44.13 %	\$11,536,569	24.97 %
2700	FEDERAL COMMUNICATIONS COMMISSION	\$14,178,650	38.13 %	\$11,471,847	30.85 %	\$11,533,961	31.02 %
1100	EXECUTIVE OFFICE OF THE PRESIDENT	\$11,271,760	44.62 %	\$10,802,881	42.76 %	\$3,188,941	12.62 %
3300	SMITHSONIAN INSTITUTION	\$10,710,621	5.88 %	\$39,502,769	21.67 %	\$132,089,685	72.46 %
6300	NATIONAL LABOR RELATIONS BOARD	\$8,230,884	68.11 %	\$817,212	6.76 %	\$3,036,027	25.12 %
9506	FEDERAL ELECTION COMMISSION	\$7,024,873	73.02 %	\$1,373,789	14.28 %	\$1,221,727	12.70 %
8961	FEDERAL ENERGY REGULATORY COMMISSION	\$6,733,683	20.17 %	\$4,400,090	13.18 %	\$22,251,741	66.65 %
4500	EQUAL EMPLOYMENT OPPORTUNITY COMMISSION	\$6,666,248	18.88 %	\$2,094,289	5.93 %	\$26,555,775	75.19 %
0000	THE LEGISLATIVE BRANCH	\$5,913,862	7.56 %	\$4,330,430	5.53 %	\$68,029,515	86.91 %
9568	BROADCASTING BOARD OF GOVERNORS	\$4,187,082	8.90 %	\$12,918,823	27.47 %	\$29,916,105	63.62 %
3400	U.S. INTERNATIONAL TRADE COMMISSION	\$3,589,355	87.85 %	\$0	0 %	\$496,618	12.15 %
9577	CORPORATION FOR NATIONAL AND COMMUNITY SERVICE	\$3,482,235	16.71 %	\$8,028,644	38.53 %	\$9,327,012	44.76 %
9507	COMMODITY FUTURES TRADING COMMISSION	\$2,818,096	24.78 %	\$5,908,255	51.95 %	\$2,646,586	23.27 %
9543	MILLENNIUM CHALLENGE CORPORATION	\$2,439,897	7.71 %	\$22,700,485	71.73 %	\$6,504,865	20.56 %
6100	CONSUMER PRODUCT SAFETY COMMISSION	\$2,260,445	17.75 %	\$5,726,946	44.96 %	\$4,750,792	37.30 %
9594	Court Services & Offender Supervision Agency For DC	\$1,767,046	29.46 %	\$811,130	13.52 %	\$3,420,055	57.02 %
5940	NATIONAL ENDOWMENT FOR THE HUMANITIES	\$1,691,337	27.07 %	\$0	0 %	\$4,557,811	72.93 %
9508	NATIONAL TRANSPORTATION SAFETY BOARD	\$1,263,977	25.80 %	\$1,959,911	40.01 %	\$1,674,658	34.19 %
1145	PEACE CORPS	\$1,236,406	1.82 %	\$1,094,666	1.61 %	\$65,647,244	96.57 %
9516	DEFENSE NUCLEAR FACILITIES SAFETY BOARD	\$613,918	39.35 %	\$0	0 %	\$946,270	60.65 %
5900	NATIONAL FOUNDATION ON ARTS & HUMANITIES	\$557,608	94.58 %	\$0	0 %	\$31,933	5.42 %
6000	RAILROAD RETIREMENT BOARD	\$404,657	57.91 %	\$0	0 %	\$294,159	42.09 %
5400	FEDERAL LABOR RELATIONS AUTHORITY	\$396,012	97.30 %	\$0	0 %	\$10,976	2.70 %
4100	MERIT SYSTEMS PROTECTION BOARD	\$335,509	21.40 %	\$140,947	8.99 %	\$1,091,595	69.61 %
9300	FEDERAL MEDIATION AND CONCILIATION SERVICE	\$304,922	43.81 %	\$0	0 %	\$391,127	56.19 %
6500	FEDERAL MARITIME COMMISSION	\$93,026	66.55 %	\$3,000	2.15 %	\$43,753	31.30 %
7100	OVERSEAS PRIVATE INVESTMENT CORPORATION	\$78,526	1.31 %	\$348,000	5.83 %	\$5,546,163	92.86 %
5920	NATIONAL ENDOWMENT FOR THE ARTS	\$53,906	82.66 %	\$0	0 %	\$11,309	17.34 %
2600	FEDERAL RETIREMENT THRIFT INVESTMENT BOARD	\$0	0 %	\$187,040	100.00 %	\$0	0 %
9565	Chemical Safety and Hazard Investigation Board - added 11/97	\$0	0 %	\$0	0 %	\$105,050	100.00 %
9000	SELECTIVE SERVICE SYSTEM	\$0	0 %	\$0	0 %	\$1,878,922	100.00 %
9502	NATIONAL CAPITAL PLANNING COMMISSION	\$0	0 %	\$0	0 %	\$274,592	100.00 %
5600	CENTRAL INTELLIGENCE AGENCY	\$0	0 %	\$0	0 %	\$4,293	100.00 %
	<b>GRAND TOTAL :</b>	<b>\$ 10,390,895,286</b>		<b>\$ 80,983,890,440</b>		<b>\$ 120,661,559,189</b>	

## FEDERAL CONTRACT ACTIONS BY STATE

Sorted for FY 2011

Tip: State name reveals Agencies contracting within the State. County Data is contained within each State under Agency listings

NOTE: This report provides data for companies located in a State for each transaction recorded in the federal procurement data system

Dollars Obligated Aggregated, Actual Figures											
No	States	2012	%	2011 ▼	%	2010	%	2009	%	2008	%
1	VA - VIRGINIA	\$ 36,980,245,467	15.55	\$ 84,612,751,938	16.43	\$ 83,885,603,025	16.09	\$ 83,823,576,006	15.91	\$ 81,786,132,552	15.78
2	CA - CALIFORNIA	\$ 31,424,968,934	13.21	\$ 62,412,114,547	12.12	\$ 65,018,383,628	12.47	\$ 67,820,127,373	12.87	\$ 59,692,209,351	11.51
3	TX - TEXAS	\$ 22,154,732,348	9.32	\$ 43,081,045,874	8.36	\$ 45,228,858,124	8.67	\$ 39,830,325,897	7.56	\$ 68,429,008,086	13.20
4	MD - MARYLAND	\$ 13,464,235,602	5.66	\$ 31,727,561,844	6.16	\$ 32,963,617,565	6.32	\$ 33,954,312,219	6.45	\$ 30,988,569,626	5.98
5	MA - MASSACHUSETTS	\$ 7,769,128,000	3.27	\$ 18,845,524,920	3.66	\$ 18,340,283,260	3.52	\$ 18,586,510,971	3.53	\$ 16,324,357,145	3.15
6	FL - FLORIDA	\$ 6,509,130,622	2.74	\$ 16,952,377,161	3.29	\$ 18,600,019,851	3.57	\$ 18,087,695,178	3.43	\$ 16,914,497,822	3.26
7	PA - PENNSYLVANIA	\$ 9,195,464,254	3.87	\$ 16,810,884,046	3.26	\$ 17,749,982,266	3.40	\$ 17,565,768,678	3.33	\$ 18,154,092,363	3.50
8	CT - CONNECTICUT	\$ 6,194,092,661	2.60	\$ 13,361,124,870	2.59	\$ 12,191,790,068	2.34	\$ 12,798,322,770	2.43	\$ 12,721,183,205	2.45
9	AZ - ARIZONA	\$ 5,859,786,583	2.46	\$ 13,128,609,494	2.55	\$ 13,251,833,050	2.54	\$ 14,044,735,800	2.67	\$ 12,356,929,802	2.38
10	CO - COLORADO	\$ 7,241,577,090	3.05	\$ 12,560,580,690	2.44	\$ 11,290,991,425	2.17	\$ 11,000,266,716	2.09	\$ 8,910,662,816	1.72
11	IL - ILLINOIS	\$ 5,429,348,300	2.28	\$ 11,965,473,167	2.32	\$ 13,305,193,241	2.55	\$ 11,381,848,591	2.16	\$ 13,250,944,242	2.56
12	NY - NEW YORK	\$ 5,885,978,931	2.48	\$ 11,322,755,491	2.20	\$ 13,217,842,854	2.53	\$ 13,668,693,671	2.59	\$ 12,831,344,992	2.48
13	MO - MISSOURI	\$ 8,786,971,386	3.70	\$ 11,268,840,309	2.19	\$ 13,254,039,149	2.54	\$ 13,355,086,494	2.54	\$ 14,554,788,413	2.81
14	NJ - NEW JERSEY	\$ 4,297,009,772	1.81	\$ 11,230,328,883	2.18	\$ 12,113,945,364	2.32	\$ 11,970,868,927	2.27	\$ 10,567,250,718	2.04
15	AL - ALABAMA	\$ 4,391,215,009	1.85	\$ 11,133,784,368	2.16	\$ 10,373,304,519	1.99	\$ 10,110,042,613	1.92	\$ 9,692,496,971	1.87
16	WA - WASHINGTON	\$ 6,176,908,733	2.60	\$ 10,306,419,316	2.00	\$ 9,075,241,932	1.74	\$ 9,343,739,036	1.77	\$ 7,122,831,359	1.37
17	SC - SOUTH CAROLINA	\$ 3,113,628,509	1.31	\$ 10,042,241,908	1.95	\$ 6,990,219,025	1.34	\$ 8,034,686,330	1.53	\$ 5,862,062,184	1.13
18	OH - OHIO	\$ 3,237,723,245	1.36	\$ 9,414,387,208	1.83	\$ 8,622,301,258	1.65	\$ 8,694,528,560	1.65	\$ 8,674,528,863	1.67
19	GA - GEORGIA	\$ 3,519,962,382	1.48	\$ 9,191,343,926	1.78	\$ 9,448,024,932	1.81	\$ 7,510,015,509	1.43	\$ 7,529,917,097	1.45
20	TN - TENNESSEE	\$ 5,788,917,839	2.43	\$ 8,441,114,245	1.64	\$ 9,095,055,816	1.74	\$ 10,121,651,606	1.92	\$ 8,902,141,123	1.72
21	WI - WISCONSIN	\$ 1,534,763,299	0.65	\$ 7,115,273,099	1.38	\$ 10,014,471,116	1.92	\$ 9,295,931,891	1.76	\$ 4,573,414,063	0.88
22	NM - NEW MEXICO	\$ 5,548,413,695	2.33	\$ 6,947,911,744	1.35	\$ 6,772,050,144	1.30	\$ 7,709,208,080	1.46	\$ 7,013,924,234	1.35
23	DC - D.C.	\$ 4,362,593,619	1.83	\$ 6,871,365,690	1.33	\$ 8,692,022,396	1.67	\$ 7,931,689,200	1.51	\$ 6,717,151,133	1.30
24	IN - INDIANA	\$ 1,582,330,508	0.67	\$ 6,557,474,570	1.27	\$ 4,849,342,223	0.93	\$ 7,704,699,787	1.46	\$ 8,476,947,601	1.64
25	MI - MICHIGAN	\$ 2,555,350,237	1.07	\$ 6,362,764,045	1.24	\$ 6,971,586,292	1.34	\$ 8,994,761,725	1.71	\$ 8,501,796,326	1.64
26	MS - MISSISSIPPI	\$ 925,779,362	0.39	\$ 6,122,643,886	1.19	\$ 2,417,824,163	0.46	\$ 4,992,889,585	0.95	\$ 5,052,751,065	0.97
27	KY - KENTUCKY	\$ 2,772,519,964	1.17	\$ 5,690,275,487	1.10	\$ 6,211,372,891	1.19	\$ 6,038,558,439	1.15	\$ 5,421,488,609	1.05
28	ME - MAINE	\$ 1,133,127,578	0.48	\$ 5,100,261,684	0.99	\$ 1,412,715,017	0.27	\$ 1,361,960,322	0.26	\$ 781,312,229	0.15
29	LA - LOUISIANA	\$ 961,427,756	0.40	\$ 4,742,540,573	0.92	\$ 6,613,991,483	1.27	\$ 5,432,763,141	1.03	\$ 5,698,773,214	1.10
30	NC - NORTH CAROLINA	\$ 2,077,898,839	0.87	\$ 4,615,710,224	0.90	\$ 4,945,487,781	0.95	\$ 4,749,654,178	0.90	\$ 4,125,287,469	0.80
31	AK - ALASKA	\$ 1,953,939,236	0.82	\$ 4,435,658,692	0.86	\$ 4,554,399,098	0.87	\$ 5,182,270,318	0.98	\$ 4,655,729,461	0.90
32	UT - UTAH	\$ 1,393,467,227	0.59	\$ 3,896,164,189	0.76	\$ 4,096,438,632	0.79	\$ 3,541,514,528	0.67	\$ 2,969,757,747	0.57
33	ID - IDAHO	\$ 2,392,674,534	1.01	\$ 3,591,738,350	0.70	\$ 3,885,249,408	0.75	\$ 3,489,242,442	0.66	\$ 2,573,019,348	0.50
34	MN - MINNESOTA	\$ 1,545,201,807	0.65	\$ 3,447,533,405	0.67	\$ 3,790,945,156	0.73	\$ 4,587,442,998	0.87	\$ 4,361,749,634	0.84
35	OK - OKLAHOMA	\$ 1,429,461,773	0.60	\$ 2,783,220,397	0.54	\$ 3,105,598,925	0.60	\$ 3,084,142,573	0.59	\$ 2,806,899,848	0.54
36	HI - HAWAII	\$ 635,616,777	0.27	\$ 2,459,116,500	0.48	\$ 2,093,380,235	0.40	\$ 1,776,940,700	0.34	\$ 1,699,190,498	0.33
37	KS - KANSAS	\$ 926,582,447	0.39	\$ 2,258,071,318	0.44	\$ 2,023,181,151	0.39	\$ 2,853,415,412	0.54	\$ 2,708,187,811	0.52
38	NV - NEVADA	\$ 1,428,651,522	0.60	\$ 1,785,172,103	0.35	\$ 1,788,741,578	0.34	\$ 1,964,015,742	0.37	\$ 1,755,243,742	0.34
39	IA - IOWA	\$ 690,058,203	0.29	\$ 1,650,502,274	0.32	\$ 2,156,721,911	0.41	\$ 2,260,316,401	0.43	\$ 2,027,516,860	0.39
40	OR - OREGON	\$ 866,367,555	0.36	\$ 1,632,793,917	0.32	\$ 1,796,375,753	0.34	\$ 2,476,942,700	0.47	\$ 2,412,638,254	0.47
41	NH - NEW HAMPSHIRE	\$ 713,263,853	0.30	\$ 1,604,182,001	0.31	\$ 1,427,396,417	0.27	\$ 1,863,390,412	0.35	\$ 1,895,991,191	0.37
42	NE - NEBRASKA	\$ 461,084,228	0.19	\$ 1,158,832,786	0.23	\$ 1,308,225,528	0.25	\$ 1,160,473,959	0.22	\$ 1,321,972,147	0.26
43	AR - ARKANSAS	\$ 443,425,191	0.19	\$ 1,025,126,038	0.20	\$ 863,377,529	0.17	\$ 1,120,273,109	0.21	\$ 605,076,956	0.12
44	VT - VERMONT	\$ 240,846,368	0.10	\$ 838,339,608	0.16	\$ 1,075,608,447	0.21	\$ 1,047,316,200	0.20	\$ 897,672,915	0.17
45	DE - DELAWARE	\$ 418,049,727	0.18	\$ 681,971,408	0.13	\$ 430,764,545	0.08	\$ 578,662,907	0.11	\$ 457,082,748	0.09
46	RI - RHODE ISLAND	\$ 203,924,379	0.09	\$ 618,250,102	0.12	\$ 666,873,232	0.13	\$ 631,580,587	0.12	\$ 530,910,679	0.10
47	WV - WEST VIRGINIA	\$ 192,930,878	0.08	\$ 586,807,262	0.11	\$ 627,939,949	0.12	\$ 760,095,324	0.14	\$ 693,143,734	0.13
48	SD - SOUTH DAKOTA	\$ 257,834,847	0.11	\$ 576,782,592	0.11	\$ 627,035,241	0.12	\$ 537,732,953	0.10	\$ 440,459,802	0.08
49	MT - MONTANA	\$ 150,364,238	0.06	\$ 465,579,140	0.09	\$ 677,091,952	0.13	\$ 488,855,291	0.09	\$ 457,084,828	0.09
50	PR - PUERTO RICO	\$ 165,591,239	0.07	\$ 406,575,560	0.08	\$ 542,228,629	0.10	\$ 534,742,621	0.10	\$ 589,868,138	0.11
51	ND - NORTH DAKOTA	\$ 237,696,665	0.10	\$ 387,786,341	0.08	\$ 491,747,281	0.09	\$ 471,950,628	0.09	\$ 425,102,200	0.08
52	GU - GUAM	\$ 68,358,210	0.03	\$ 377,125,444	0.07	\$ 292,419,346	0.06	\$ 299,124,117	0.06	\$ 291,640,495	0.06
53	VI - VIRGIN ISLANDS	\$ 31,723,752	0.01	\$ 328,179,573	0.06	\$ 48,503,788	0.01	\$ 69,318,029	0.01	\$ 51,437,913	0.01
54	WY - WYOMING	\$ 74,888,720	0.03	\$ 100,037,413	0.02	\$ 125,704,244	0.02	\$ 95,382,031	0.02	\$ 124,722,165	0.02
55	MP - NORTH. MARIANA ISLANDS	\$ 262,820	0.00	\$ 1,514,195	0.00	\$ 9,225,556	0.00	\$ 10,840,130	0.00	\$ 5,612,665	0.00
56	AS - AMERICAN SAMOA	\$ 387,274	0.00	\$ 1,063,145	0.00	\$ 2,463,062	0.00	\$ 1,955,671	0.00	\$ 3,040,282	0.00
57	MH - MARSHALL ISLANDS	\$ 0	0.00	\$ 81,727	0.00	\$ 0	0.00	\$ 507,400	0.00	\$ 1,079,906	0.00
58	FM - FEDSTATES OF MICRONESIA	\$ 0	0.00	\$ 0	0.00	\$ 118,979	0.00	\$ 325,988	0.00	\$ 330,305	0.00
GRAND TOTAL :		\$ 237,797,883,996		\$ 515,033,690,689		\$ 521,425,149,430		\$ 526,803,690,467		\$ 518,390,956,946	



**GSA GWAC/IDIQ CONTRACT ACTIONS BY COMPANY & YEAR: FY 2012**

8A STARS			8(a) STARS II		
No. of Contracts : 139			No. of Contracts : 92		
CONTRACT #	CONTRACTOR NAME	OBLIGATED AMTS.	CONTRACT #	CONTRACTOR NAME	OBLIGATED AMTS.
GS06F0334Z	CATAPULT TECHNOLOGY LTD.	\$ 28,918,834	GS06F0694Z	MICROTECHNOLOGIES LLC	\$ 5,184,491
GS06F0451Z	JMA CHARTERED	\$ 19,668,324	GS06F0665Z	POWERTEK CORPORATION	\$ 3,990,680
GS06F0400Z	VALDEZ INTERNATIONAL CORP.	\$ 12,940,763	GS06F0705Z	CHENEGA GOVERNMENT CONSULTING, LLC	\$ 3,761,813
GS06F0250Z	SUPERLATIVE TECHNOLOGIES INC.	\$ 11,612,549	GS06F0836Z	SELECT COMPUTING, INC.	\$ 3,141,798
GS06F0419Z	ACCESS SYSTEMS, INC.	\$ 9,769,084	GS06F0672Z	TURNING POINT GLOBAL SOLUTIONS, L.L.C.	\$ 3,040,031
GS06F0364Z	FUTRON INC.	\$ 6,747,318	GS06F0708Z	SAIT, LLC	\$ 2,984,954
GS06F0332Z	ELECTRONIC CONSULTING SERVICES, INC.	\$ 6,661,203	GS06F0979Z	ISHPI INFORMATION TECHNOLOGIES, INC.	\$ 2,557,732
GS06F0237Z	TANGIBLE SOFTWARE INC.	\$ 6,171,691	GS06F0987Z	CHEROKEE SERVICES GROUP LLC	\$ 2,424,648
GS06F0367Z	AMDEX CORPORATION	\$ 5,818,643	GS06F0668Z	CRAIG TECHNICAL CONSULTING, INC.	\$ 2,206,644
GS06F0190Z	AMERICAN ENVIRONMENTAL & ENG. CONSULTANTS LTD LIABILITY CO	\$ 5,196,821	GS06F0954Z	TRUSTED TECHNOLOGIES, LLC	\$ 1,963,190
GS06F0095Z	POWERTEK CORPORATION	\$ 4,864,662	GS06F0678Z	TECHNATOMY CORPORATION	\$ 1,798,592
GS06F0461Z	INFORMATION MGT RESOURCES	\$ 4,017,066	GS06F0727Z	ENTERPRISE SOLUTIONS, INC	\$ 1,692,320
GS06F0337Z	ACE INFO SOLUTIONS INC.	\$ 3,966,791	GS06F0761Z	TELECOMM. SOLUTIONS GROUP, INC	\$ 1,614,984
GS06F0336Z	GLOBAL TECHPRO LTD LIABILITY CO	\$ 3,886,840	GS06F0709Z	ALEX-AMERICAN SYSTEMS JV	\$ 1,336,631
GS06F0499Z	PANTE TECHNOLOGY CORP.	\$ 3,790,970	GS06F1096Z	UNITECH CONSULTING, L.L.C.	\$ 1,259,545
GS06F0437Z	TECHGUARD SECURITY	\$ 3,462,069	GS06F0825Z	CONCEPT SOLUTIONS, L.L.C.	\$ 1,235,961
GS06F0454Z	ZANTECH IT SERVICES, INC.	\$ 3,112,437	GS06F1098Z	NOVA CORPORATION	\$ 1,194,961
GS06F0409Z	GWA DATATRAC FAST LTD LIABILITY CO	\$ 3,082,720	GS06F1201Z	VALIDATEK, INC.	\$ 1,194,766
GS06F0441Z	CAIRO CORPORATION	\$ 3,032,353	GS06F1049Z	NETWORK SECURITY SYSTEMS PLUS, INC.	\$ 1,188,250
GS06F0215Z	THE DASTON CORPORATION	\$ 2,955,606	GS06F0748Z	CORE TECHNOLOGIES, INC.	\$ 1,182,047
GS06F0430Z	INT SOFTWARE SYSTEMS INC.	\$ 2,951,291	GS06F0682Z	ACTIONET, INC.	\$ 1,114,058
GS06F0371Z	MERLIN INTERNATIONAL, INC.	\$ 2,815,017	GS06F0980Z	A+ GOVERNMENT SOLUTIONS, INC.	\$ 1,112,257
GS06F0088Z	LJT AND ASSOCIATES INC.	\$ 2,349,551	GS06F0715Z	OST, INC.	\$ 1,048,100
GS06F0148Z	QSS INCORPORATED	\$ 2,187,559	GS06F0676Z	CUSTOMER VALUE PARTNERS, INC.	\$ 1,023,593
GS06F0471Z	DIGITAL MANAGEMENT INC.	\$ 2,185,339	GS06F0789Z	SOFTWARE INFORMATION RESOURCE CORP.	\$ 1,000,621
GS06F0411Z	DRAYTON DRAYTON AND LAMAR INC.	\$ 2,149,539	GS06F0687Z	I S TECHNOLOGIES LLC	\$ 939,364
GS06F0219Z	FOCUSED MANAGEMENT INC.	\$ 2,079,170	GS06F0840Z	GLOBAL COMMERCE AND SERVICES, LLC	\$ 934,507
GS06F0105Z	ATTIVASOFT, LLC	\$ 2,071,531	GS06F1019Z	BARLING BAY, LLC	\$ 807,298
GS06F0368Z	ANALYTICAL SERVICES INC (6302)	\$ 2,067,350	GS06F0942Z	DAKOTA CONSULTING INCORPORATED	\$ 713,590
GS06F0083Z	GENIUS CONSULTING GROUP INC.	\$ 2,006,820	GS06F1006Z	AURORA SYSTEMS CONSULTING, INC.	\$ 706,940
GS06F0280Z	CDO TECHNOLOGIES, INC.	\$ 1,964,367	GS06F0885Z	BATTLE RESOURCE MANAGEMENT, INC	\$ 687,825
GS06F0504Z	COMPUTER WORLD SERVICES CORP. (CWS)	\$ 1,920,750	GS06F0762Z	COMPU-CURE NEW ORLEANS INC.	\$ 674,784
GS06F0103Z	TKC COMMUNICATIONS, LLC	\$ 1,856,010	GS06F0760Z	ECCO SELECT CORPORATION	\$ 672,470
GS06F0163Z	ENTERPRISE SOLUTIONS INC.	\$ 1,853,016	GS06F1238Z	STARS II PARTNERSHIP JOINT VENTURE LLC	\$ 554,651
GS06F0147Z	ONPOINT CONSULTING, INC.	\$ 1,813,087	GS06F0667Z	ACE INFO SOLUTIONS, INC.	\$ 546,432
GS06F0401Z	SOLOMON TECH. SALES LTD LIABILITY CO.	\$ 1,775,000	GS06F0673Z	DIGITAL MANAGEMENT, INC.	\$ 545,930
GS06F0238Z	NATEK INCORPORATED	\$ 1,714,002	GS06F1197Z	VERIS GROUP, LLC	\$ 526,084
GS06F0127Z	NEW DIRECTIONS TECHNOLOGIES INC.	\$ 1,700,998	GS06F0680Z	MERCOM INCORPORATED	\$ 507,500
GS06F0138Z	COMPUTERS UNIVERSAL INC.	\$ 1,524,803	GS06F0701Z	LINK SOLUTIONS, INC.	\$ 496,314
GS06F0279Z	MICROPACT ENGINEERING INC.	\$ 1,407,958	GS06F1110Z	COLLABRALINK TECHNOLOGIES, INC.	\$ 490,635
GS06F0210Z	TECHNICA CORPORATION	\$ 1,386,965	GS06F0780Z	SYNERGETICS INC.	\$ 485,844
GS06F0399Z	CHEROKEE SERVICES GROUP LLC	\$ 1,363,334	GS06F0675Z	CLIENT/SERVER SOFTWARE SOLUTIONS, INC.	\$ 413,325
GS06F0273Z	CLEVEREX SYSTEMS INC.	\$ 1,347,004	GS06F0794Z	DKW COMMUNICATIONS, INC.	\$ 400,000
GS06F0339Z	INT. BUSINESS SALES & SERVICES CORP.	\$ 1,269,634	GS06F0925Z	APPRIO, INC	\$ 369,054
GS06F0288Z	ONEIDA COMMUNICATIONS INC.	\$ 1,253,000	GS06F0894Z	MSOL INC.	\$ 351,205
GS06F0330Z	TECH. & MGT RESOURCES INC.	\$ 1,140,680	GS06F0806Z	AUROTECH, INC.	\$ 339,907
GS06F0252Z	RGB TECHNOLOGY INC.	\$ 1,139,365	GS06F0722Z	E-MANAGEMENT CONSULTANTS, INC.	\$ 329,991
GS06F0316Z	NUCOREVISION INC.	\$ 1,139,023	GS06F0782Z	PROGRESSIVE CONSULTING TECH, INC.	\$ 302,047
GS06F0313Z	PRISM COMMUNICATIONS INC.	\$ 1,092,830	GS06F0669Z	SNAP, INC.	\$ 299,746
GS06F0265Z	G&B SOLUTIONS INC.	\$ 1,032,766	GS06F1077Z	ASCLEPIUS SOLUTIONS INC.	\$ 288,934
GS06F0090Z	OST INC.	\$ 917,281	GS06F0820Z	INT. BUSINESS SALES&SERVICES CORP.	\$ 278,644
GS06F0423Z	ENTERPRISE TECH MGT LTD LIABILITY CO	\$ 907,939	GS06F0773Z	METROSTAR SYSTEMS, INC.	\$ 271,071
GS06F0204Z	TELESIS CORPORATION (9134)	\$ 854,979	GS06F1086Z	PANUM TELECOM LLC	\$ 241,188
GS06F0263Z	ENTERPRISE INFORMATION SERVICES INC.	\$ 846,834	GS06F0787Z	CASTILLO TECHNOLOGIES, LLC	\$ 230,752
GS06F0396Z	ULTRA NET LIMITED LIABILITY CO.	\$ 821,563	GS06F0796Z	CANTON GROUP LTD LIABILITY CO., THE	\$ 210,574
GS06F0213Z	MARICOM SYSTEMS INC.	\$ 708,568	GS06F0929Z	A-TECH SYSTEMS, INC.	\$ 199,581
GS06F0443Z	SBI TECHNOLOGIES CORP.	\$ 664,274	GS06F0772Z	SOFTEC SOLUTIONS, INC.	\$ 192,806
GS06F0498Z	CORE TECHNOLOGIES INC.	\$ 640,782	GS06F0717Z	BUCHANAN&EDWARDS, INC.	\$ 190,288
GS06F0491Z	NATIVE AMERICAN IND. DISTRIBUTORS INC.	\$ 625,716	GS06F1062Z	TKC GLOBAL SOLUTIONS LLC	\$ 189,284
GS06F0346Z	GLOBAL ANALYTIC INFO TECH SERVICES INC.	\$ 621,843	GS06F0742Z	COMPUTER INTEG. & PROG. SOLUTIONS CORP	\$ 159,418
GS06F0067Z	DATA NETWORKS INCORPORATED	\$ 568,034	GS06F0706Z	NUCORE SOLUTIONZ	\$ 152,128
GS06F0134Z	DYKON COMPUTER HELP CENTER INC.	\$ 550,427	GS06F0824Z	SYSTEMS CONSULTING GROUP, LLC	\$ 148,116
GS06F0137Z	DEVINE CONSULTING INC.	\$ 532,301	GS06F1074Z	E3 ENTERPRISES INCORPORATED	\$ 144,800
GS06F0433Z	S4 INC.	\$ 523,249	GS06F1146Z	TECH. & TELECOMM. CONSULTANTS, INC.	\$ 135,062
GS06F0465Z	LEADER COMMUNICATIONS INC.	\$ 514,866	GS06F0861Z	ACCELERA SOLUTIONS, INC.	\$ 124,800
GS06F0381Z	SOFTEC SOLUTIONS INC.	\$ 498,000	GS06F0838Z	A3 TECHNOLOGY INC.	\$ 118,275
GS06F0224Z	ORIZON INC.	\$ 497,974	GS06F0728Z	PRISM COMMUNICATIONS, INC.	\$ 100,000
GS06F0380Z	ETI PROFESSIONALS INC.	\$ 474,947	GS06F0969Z	ENDEAVOR SYSTEMS, INC.	\$ 94,080
GS06F0202Z	TELECOMM. SOLUTIONS GROUP INC.	\$ 451,362	GS06F0741Z	SOFTCONCEPT, INC	\$ 64,880

## AGENCY TOP LEVEL MARKET VIEW

### AIR FORCE AGENCY CODE: 5700

**TOTAL EXPENDITURES : \$ 32,756,033,091**  
**YEAR: 2012**

CIO MEMBER DETAILS
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TOP 5 CONTRACTING OFFICES		FY: 2012 ...YEAR TO DATE	
OFFICE ID	ADDRESS	SPENDING YTD	%
FA8634	FA8634 912 AESG PK, BLDG 553, 2725 C ST, WRIGHT PATTERSON AFB, OH, 45433, USA	\$3,515,916,568	10.73
FA8620	FA8620 303 AESW PK, CP 937 656 5831, 2640 LOOP RD W, WRIGHT PATTERSON AFB, OH, 45433, USA	\$2,100,462,066	6.41
FA8811	FA8811 HQ SMC LRSW PK, CP 310 653 1747, 483 N AVIATION BLVD, EL SEGUNDO, CA, 90245, USA	\$1,492,191,691	4.56
FA8625	FA8625 516 AESW PK, BLDG 558, 2590 LOOP RD W, WRIGHT PATTERSON AFB, OH, 45433, USA	\$1,445,679,461	4.41
FA8614	FA8614 516 AESG PK, BLDG 558, 2590 LOOP RD, WRIGHT PATTERSON AFB, OH, 45433, USA	\$1,260,549,800	3.85

TOP 5 COMPANIES		FY: 2012 ...YEAR TO DATE	
FEDMINE ID	CONTRACTOR NAME	SPENDING YTD	%
F270540294	MCDONNELL DOUGLAS CORPORATION	\$ 4,057,203,156	12.39
F335328095	LOCKHEED MARTIN CORPORATION	\$ 1,562,350,553	4.77
F831204085	UNITED LAUNCH SERVICES, LLC	\$ 1,340,376,832	4.09
F335157955	BOEING COMPANY, THE (INC)	\$ 1,273,040,864	3.89
F331685580	LOCKHEED MARTIN CORPORATION	\$ 1,244,179,597	3.80

TOP 5 SMALL CONTRACTORS		FY: 2012 ...YEAR TO DATE	
FEDMINE ID	CONTRACTOR NAME	SPENDING YTD	%
F307141709	SIERRA NEVADA CORPORATION	\$ 132,753,709	0.41
F081920010	INTELLIGENT SOFTWARE SOLUTIONS, INC.	\$ 53,589,382	0.16
F401744495	TINKER SUPPORT SERVICES JV	\$ 41,409,813	0.13
F098963647	DWG & ASSOCIATES, INC.	\$ 40,571,728	0.12
F274971358	COMPOSITE ENGINEERING INC	\$ 37,527,687	0.11

TOP 5 COMPETITION CATEGORIES		FY: 2012 ...YEAR TO DATE	
CODE	DESCRIPTION	SPENDING YTD	%
C	NOT COMPETED	\$ 15,742,355,872	48.06
A	FULL AND OPEN COMPETITION	\$ 9,726,695,455	29.69
B	NOT AVAILABLE FOR COMPETITION	\$ 5,134,291,628	15.67
D	FULL & D OPEN COMP. AFTER EXCLUSION OF SOURCES	\$ 1,931,349,855	5.90
F	COMPETED UNDER SAT	\$ 158,112,648	0.48

TOP 5 INDUSTRY CODES		FY: 2012 ...YEAR TO DATE	
NAICS CODES	DESCRIPTION	Spending YTD	%
336411	AIRCRAFT MANUFACTURING	\$ 11,032,143,092	33.68
336414	GUIDED MISSILE AND SPACE VEHICLE MANUFACTURING	\$ 2,718,563,948	8.30
336413	OTHER AIRCRAFT PARTS & AUXILIARY EQUIPMENT MFTG	\$ 2,328,022,998	7.11
541330	ENGINEERING SERVICES	\$ 2,030,945,859	6.20
541712	RESEARCH & DEV. IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT BIOTECHNOLOGY)	\$ 1,810,472,459	5.53

TOP 5 PRODUCT CODES		FY: 2012 ...YEAR TO DATE	
PSC CODES	DESCRIPTION	SPENDING YTD	%
1510	AIRCRAFT FIXED WING	\$ 8,614,562,766	26.30
1810	SPACE VEHICLES	\$ 2,070,474,365	6.32
R499	OTHER PROFESSIONAL SERVICES	\$ 1,800,310,076	5.50
J015	MAINT & REPAIR OF EQ/AIRCRAFT STRUCTURAL COMPS	\$ 1,417,383,335	4.33
R425	ENGINEERING TECHNICAL SERVICES	\$ 885,466,192	2.70

TOP 5 GSA SALES		FY: 2012 ...YEAR TO DATE	
GSA NUMBER	CONTRACTOR NAME	SPENDING YTD	%
GS35F4076D	DELL MARKETING LIMITED PARTNERSHIP	\$ 105,564,766	0.32
GS00Q09BGD	MACAULAY-BROWN, INC	\$ 25,969,228	0.08
GS00Q09BGD	GENERAL DYNAMICS ONE SOURCE LLC	\$ 23,298,262	0.07
GS23F0105K	TECOLOTE RESEARCH, INC	\$ 20,788,182	0.06
GS35F4543G	DLT SOLUTIONS, INC.	\$ 13,729,250	0.04

AGENCY TOP LEVEL MARKET VIEW

TOTAL EXPENDITURES : \$ 32,756,033,091

AIR FORCE AGENCY CODE: 5700

YEAR: 2012

TOP IT OPPORTUNITIES - IN MILLIONS		OMB EX-53 SORTED BY TOTAL IT SPENDING ...2013, 2012			
INVESTMENT ID & NAME		TOTAL IT SPENDING		DEVELOPMENT/MODERNIZATION /ENHANCEMENT	
PROJECT ID	INVESTMENT NAME	2013	2012	2013	2012
007- 000000168	LONG HAUL COMMUNICATIONS				
007- 000008607	PAYMENT TO DISA - AFNIC	\$ 434,895	\$ 411,168	\$ 0	\$ 0
007- 000008600	BASE LEVEL COMMUNICATIONS				
	INFRASTRUCTURE - ANG	\$ 317,848	\$ 293,987	\$ 6,975	\$17,128
	BASE LEVEL COMMUNICATIONS				
007- 000001046	INFRASTRUCTURE - ACC	\$ 250,144	\$ 280,468	\$ 29,542	\$ 28,001
007- 000003349	AIR AND SPACE OPERATIONS CENTER - WEAPON SYSTEM	\$ 247,217	\$ 250,819	\$ 84,581	\$ 107,364
	TRANSPORTABLE COMMAND AND TELEMETRY SYSTEM (TCATS)	\$ 230,841	\$ 250,075	\$ 153,870	\$174,521

TOP 5 IDV CONTRACT VEHICLES		FY: 2012 ...YEAR TO DATE	
IDV NUMBER	CONTRACTOR NAME	SPENDING YTD	%
FA852612D0001	BOEING COMPANY, THE	\$ 1,273,005,864	3.89
FA861406D2006	BOEING COMPANY, THE	\$ 1,076,997,422	3.29
F3365702D0009	LOCKHEED MARTIN CORPORATION	\$ 423,832,018	1.29
FA862011G4025	L-3 COMMUNICATIONS CORPORATION	\$ 421,883,172	1.29
FA863712D6001	SIERRA NEVADA CORPORATION	\$ 355,126,541	1.08

SOLICITATION KEYSTATS		07/08/2012		
TYPE OF SOLICITATIONS AGENCIES	POSTED TODAY AIR FORCE	POSTED TODAY [ALL AGENCIES]	YTD - AIR FORCE	YTD - ALL FEDERAL
PRESOLICITATION NOTICES	0	15	2654	25121
COMBINED SOLICITATION	2	68	2606	35344
AWARD NOTICES	1	47	2353	29520
SPECIAL NOTICES	0	2	631	6410
SOURCES SOUGHT NOTICES	0	0	1303	7723
SALE OF SURPLUS PROPERTY NOTICES	0	0	2	60

CONTACTS		07/08/2012	
CONTACT ELEMENTS	POSTED TODAY	TOTAL AGENCY CONTACTS	TOTAL CONTACTS IN FEDMINE FOR ALL FEDERAL AGENCIES
OFFICES	0	64302	306335
CONTRACTING OFFICERS	0	21811	101187
EMAIL ADDRESS	0	17725	82941
TELEPHONE NUMBERS	0	11508	68587
FAX NUMBERS	0	2601	17778
MAILING ADDRESSES	0	4367	26148

## BUSINESS OPPORTUNITIES

(Included in the core package)

- **View Solicitations By Contracting Officer** - including industry sector, with links to FBOAward Announcements tied to each contracting officer
- **View GAO protests linked** to original solicitations and award notices, with SOW documents linked to FPDS-NG transactions
- **Discover bids submitted by a company** when an award is announced in their favor from documents released on FEDBIZOPPS
- **Configure Keyword Buckets** - and save them. Then invoke them without retyping from a drop down on a search template as needed. Manage and edit them on the fly from a custom link, or automate your saved searches to receive alerts

## A REFRESHER ON THE BENEFITS OF USING FEDMINE.US

- FEDMINE.US™ continues to provide not only the most current data available on the federal market *from any source*, but it is the only federal business intelligence tool that provides information in real-time.
- The *timeliness* of our data is unparalleled. Having access to Federal Contract information as soon as it is published is a key advantage for FEDMINE.US™ clients. Federal Agency priorities are ever changing, and agendas shift - knowing about and being able to adjust to these changes as they happen positions our clients as leaders and innovators, highly in tune with Federal Government needs.
- The *completeness* of our information eliminates the need for our clients to search through multiple databases, websites, or publications. FEDMINE.US™ brings together, into one database, all Federal Contract information across business sectors, across agencies, and across geographies. FEDMINE.US™ clients have at their fingertips every piece of data they need to build a competitive edge and win Federal Contracts.
- FEDMINE.US™ is *turnkey and user-friendly*. The solution is designed for users to be researchers, not technicians. The system comes complete with standard reports out-of-the box; and creating custom reports, alerts, and dashboards are simple. You'll be able to easily find the specific information that's important for your industry, your company, or for one specific contract. You'll be in the system and using the information immediately.
- The FEDMINE.US™ solution is *scalable and affordable*. Depending on a client's needs and capacity, web-based FEDMINE.US™ can easily be deployed for one, several, or many users across your company via the intranet. Licensing is flexible and adjustable; deployment is within your budget, and accomplished with the turn of a switch.



**EXHIBIT 53 FY 2013**

No. of Investments : : 200

Sorted by DME CY

AGENCY	PROJECT ID	INVESTMENT NAME TOTAL IT SPENDING	BY 2013 TOTAL IT SPENDING	CY 2012 TOTAL IT SPENDING	PY 2011	DME BY	DME CY ▼	DME PY	O&M BY	O&M CY	O&M PY
ARMY	007-000001208 Contracts	Warfighter Information Network- Tactical Incremen	\$ 788,719	\$ 837,368	\$ 355,144	\$ 788,719	\$ 837,368	\$ 355,144	\$ 0	\$ 0	\$ 0
NAVY	007-000003538 Contracts	Next Generation Enterprise Network	\$ 1,876,958	\$ 1,610,311	\$ 1,757,357	\$ 726,752	\$ 722,797	\$ 470,563	\$ 1,150,206	\$ 887,514	\$ 1,286,794
NAVY	007-000000342 Contracts	Joint Tactical Radio System (JTRS) - HANDHELD, MAN	\$ 658,260	\$ 581,074	\$ 290,073	\$ 658,076	\$ 580,896	\$ 290,073	\$ 184	\$ 178	\$ 0
NAVY	007-000003146 Contracts	Consolidated Afloat Networks Enterprise Service	\$ 408,267	\$ 211,804	\$ 50,378	\$ 383,727	\$ 202,678	\$ 47,953	\$ 24,540	\$ 9,126	\$ 2,425
HEALTH & HUMAN SERVICES	009-000000701	CMS Medicaid Management Information System (NM)	\$ 2,298,423	\$ 2,198,830	\$ 2,091,432	\$ 367,123	\$ 356,430	\$ 365,149	\$ 1,931,300	\$ 1,842,400	\$ 1,726,283
TREASURY	015-000000285	Affordable Care Act Administration	\$ 303,535	\$ 0	\$ 0	\$ 303,535	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
TRANSPORTATION	021-142305975 Contracts	FAAXX704: Automatic Dependent Surveillance-Broadca	\$ 284,786	\$ 301,523	\$ 191,490	\$ 276,599	\$ 294,752	\$ 186,148	\$ 8,187	\$ 6,771	\$ 5,342
ARMY	007-000001242 Contracts	Warfighter Information Network - Tactical Incremen	\$ 275,232	\$ 175,688	\$ 167,339	\$ 275,232	\$ 175,688	\$ 167,339	\$ 0	\$ 0	\$ 0
COMMERCE	006-000321500 Contracts	NOAA/NESDIS/ GOES-R Series Ground Segment	\$ 246,426	\$ 257,048	\$ 215,747	\$ 246,426	\$ 257,048	\$ 215,747	\$ 0	\$ 0	\$ 0
ARMY	007-000005070	Contracts GLOBAL COMBAT SUPPORT SYSTEM - ARMY	\$ 298,431	\$ 297,550	\$ 185,130	\$ 233,618	\$ 254,908	\$ 161,074	\$ 64,813	\$ 42,642	\$ 24,056
ARMY	007-000001836	High Performance Computing	\$ 217,886	\$ 285,803	\$ 12,379	\$ 216,866	\$ 284,703	\$ 11,053	\$ 1,020	\$ 1,100	\$ 1,326
HOMELAND SECURITY	024-000003015 Contracts	USCIS - Transformation	\$ 254,409	\$ 317,449	\$ 304,920	\$ 216,094	\$ 292,810	\$ 264,964	\$ 38,315	\$ 24,639	\$ 39,956
TREASURY	015-000000051 Contracts	Customer Account Data Engine 2 (CADE 2)	\$ 203,392	\$ 210,261	\$ 214,460	\$ 203,383	\$ 210,252	\$ 214,456	\$ 10	\$ 9	\$ 4
HOMELAND SECURITY	024-000005217	CBP - Integrated Fixed Towers (IFTs)	\$ 201,038	\$ 243,994	\$ 8,046	\$ 197,038	\$ 243,994	\$ 7,046	\$ 4,000	\$ 0	\$ 1,000
NAVY	007-000006189 Contracts	JOINT PRECISION APPROACH AND LANDING SYSTEM	\$ 195,344	\$ 160,166	\$ 172,196	\$ 195,344	\$ 160,166	\$ 172,196	\$ 0	\$ 0	\$ 0
AIR FORCE	007-000000483 Contracts	EXPEDITIONARY COMBAT SUPPORT SYSTEM	\$ 187,853	\$ 288,030	\$ 277,437	\$ 187,853	\$ 288,030	\$ 277,437	\$ 0	\$ 0	\$ 0
NAVY	007-000004122 Contracts	Electronic Health Record Way Ahead	\$ 331,016	\$ 442,627	\$ 212,201	\$ 167,600	\$ 442,627	\$ 212,201	\$ 163,416	\$ 0	\$ 0
NAVY	007-000000595 Contracts	DEFENSE INFORMATION SYSTEM NETWORK	\$ 2,109,384	\$ 2,032,030	\$ 2,052,118	\$ 161,900	\$ 114,781	\$ 140,653	\$ 1,947,484	\$ 1,917,249	\$ 1,911,465
TRANSPORTATION	021-514765477 Contracts	FAAXX504: En Route Automation Modernization (ERAM)	\$ 263,220	\$ 271,300	\$ 272,660	\$ 160,700	\$ 169,500	\$ 195,600	\$ 102,520	\$ 101,800	\$ 77,060
ARMY	007-000000599	Contracts Integrated Personnel and Pay System - Army	\$ 159,702	\$ 68,628	\$ 58,348	\$ 159,702	\$ 68,628	\$ 58,348	\$ 0	\$ 0	\$ 0
TRANSPORTATION	021-299431462 Contracts	FAAXX725: Terminal Automation Modernization and Re	\$ 213,220	\$ 136,665	\$ 77,716	\$ 154,234	\$ 109,856	\$ 63,161	\$ 58,986	\$ 26,809	\$ 14,555



## EXHIBIT 53 FY 2013

No. of Investments : : 200

Sorted by DME CY

AGENCY	PROJECT ID	INVESTMENT NAME TOTAL IT SPENDING	BY 2013 TOTAL IT SPENDING	CY 2012 TOTAL IT SPENDING	PY 2011	DME BY	DME CY ▼	DME PY	O&M BY	O&M CY	O&M PY
AIR FORCE	007-000003349	Transportable Command and Telemetry System (TCATS)	\$ 230,841	\$ 250,075	\$ 170,298	\$ 153,870	\$ 174,521	\$ 103,201	\$ 76,971	\$ 75,554	\$ 67,097
TRANSPORTATION	021-130077684 Contracts	FAAXX711: Data Communications NextGen Support (Dat	\$ 145,650	\$ 146,190	\$ 136,744	\$ 145,650	\$ 146,190	\$ 136,744	\$ 0	\$ 0	\$ 0
SOCIAL SECURITY ADMINISTRATION	016-000002250	Contracts Infrastructure - Data Center	\$ 379,468	\$ 397,993	\$ 479,415	\$ 144,201	\$ 143,279	\$ 158,205	\$ 235,267	\$ 254,714	\$ 321,210
ARMY	007-000000212	MILITARY CONSTRUCTION ARMY INFORMATION MANAGEMENT	\$ 142,133	\$ 131,227	\$ 216,328	\$ 142,133	\$ 131,227	\$ 216,328	\$ 0	\$ 0	\$ 0
COMMERCE	006-000321200	Contracts NOAA/NESDIS/ Joint Polar Satellite System (JPSS) G	\$ 140,307	\$ 295,342	\$ 158,876	\$ 140,307	\$ 295,342	\$ 158,876	\$ 0	\$ 0	\$ 0
NAVY	007-000000057 Contracts	MULTIFUNCTIONAL INFORMATION DISTRIBUTION SYSTEM	\$ 160,022	\$ 154,684	\$ 71,946	\$ 137,730	\$ 133,386	\$ 50,067	\$ 22,292	\$ 21,298	\$ 21,879
NAVY	007-000006524	Contracts Joint Tactical Radio System (JTRS) - Airborne and	\$ 134,773	\$ 396,944	\$ 363,489	\$ 134,262	\$ 396,428	\$ 362,849	\$ 511	\$ 516	\$ 640
AIR FORCE	007-000000178 Contracts	DEFENSE ENTERPRISE ACCOUNTING AND MANAGEMENT SYSTE	\$ 150,602	\$ 111,098	\$ 60,542	\$ 129,608	\$ 101,168	\$ 58,697	\$ 20,994	\$ 9,930	\$ 1,845
ARMY	007-000002213 Contracts	MANEUVER CONTROL SYSTEM, V6.4	\$ 127,624	\$ 122,011	\$ 181,856	\$ 127,624	\$ 122,011	\$ 181,856	\$ 0	\$ 0	\$ 0
HEALTHAND HUMAN SERVICES	009-000267389 Contracts	CMSCCIO Healthcare Insurance Exchange IT Investm	\$ 124,100	\$ 84,160	\$ 133,643	\$ 124,100	\$ 84,160	\$ 133,643	\$ 0	\$ 0	\$ 0
ARMY	007-000006185	FORCE XXI BATTLE COMMAND BRIGADE AND BELOW	\$ 122,710	\$ 69,514	\$ 146	\$ 122,710	\$ 69,514	\$ 146	\$ 0	\$ 0	\$ 0
HOMELAND SECURITY	024-000009508 Contracts	NPPD - National Cybersecurity Protection System (N	\$ 344,148	\$ 227,908	\$ 176,012	\$ 121,234	\$ 127,886	\$ 103,577	\$ 222,914	\$ 100,022	\$ 72,435
JUSTICE	011-000003457 Contracts	FBI Next Generation Identification (NGI)	\$ 152,193	\$ 220,492	\$ 186,040	\$ 121,003	\$ 193,930	\$ 185,516	\$ 31,190	\$ 26,562	\$ 525
HEALTHAND HUMAN SERVICES	009-000281532 Contracts	CMSQualityProgram	\$ 226,288	\$ 147,072	\$ 0	\$ 120,592	\$ 81,298	\$ 0	\$ 105,696	\$ 65,774	\$ 0
ARMY	007-000006298 Contracts	LOGISTICS MODERNIZATION PROGRAM	\$ 283,739	\$ 218,544	\$ 456,125	\$ 116,959	\$ 81,604	\$ 218,520	\$ 166,780	\$ 136,940	\$ 237,605
AIR FORCE	007-000003947 Contracts	Air Force-Integrated Personnel and Pay System (AF-	\$ 127,246	\$ 103,565	\$ 33,216	\$ 116,457	\$ 91,640	\$ 22,471	\$ 10,789	\$ 11,925	\$ 10,745
VETERANS AFFAIRS	029-555555113 Contracts	Medical Legacy	\$ 148,130	\$ 155,557	\$ 175,495	\$ 113,455	\$ 115,415	\$ 122,974	\$ 34,675	\$ 40,142	\$ 52,521
AGRICULTURE	005-000001870 Contracts	Farm Program Modernization (MIDAS) #097	\$ 104,525	\$ 112,140	\$ 54,625	\$ 104,525	\$ 112,140	\$ 54,625	\$ 0	\$ 0	\$ 0
NAVY	007-000006587 Contracts	Joint Tactical Radio System (JTRS) - NETWORK ENTER	\$ 104,321	\$ 134,515	\$ 156,902	\$ 104,321	\$ 134,515	\$ 156,902	\$ 0	\$ 0	\$ 0
VETERANS AFFAIRS	029-888888105 Contracts	InterAgency 21st Century-One Vet	\$ 122,861	\$ 136,907	\$ 174,873	\$ 102,948	\$ 115,021	\$ 162,722	\$ 19,913	\$ 21,886	\$ 12,151
TRANSPORTATION	021-089571105 Contracts	FAAXX169: Wide Area Augmentation System (WAAS)	\$ 125,274	\$ 123,399	\$ 123,933	\$ 99,252	\$ 98,111	\$ 97,809	\$ 26,022	\$ 25,288	\$ 26,124

**DAILY AGGREGATE CONTRACT AWARD REPORT - BY AGENCY AND BUREAU**

The report below is a sample of the realtime daily report which was generated on 07/05/2012 at 5:14 PM.  
There are many variations in this report which can be accessed everyday by subscribers.

SR NO.	AGENCY CODE	AGENCY	BUREAU CODE	BUREAUS	POSTED TODAY BY BUREAUS	POSTED TODAY - 07/05/2012 (\$)	YTD FOR AGENCY (\$)
<b>CIVIL AGENCIES</b>							
1	7500	HEALTH AND HUMAN SERVICES	7523	CENTERS FOR DISEASE CONTROL & PREVENTION		27,256,854	3,313,455,954
2	1500	JUSTICE	1540	BUREAU OF PRISONS		1,054,733	1,457,316,908
3	1400	INTERIOR	1406	OFFICE OF POLICY, MANAGEMENT AND BUDGET/CHIEF FINANCIAL OFFICER	899,719	974,352	2,142,381,918
			1443	NATIONAL PARK SERVICE	60,645		946,883,206
			1434	GEOLOGICAL SURVEY	12,904		357,997,260
			1450	BUREAU OF INDIAN AFFAIRS	1,084		157,746,585
							260,274,947
4	1200	AGRICULTURE	12C2	FOREST SERVICE	604,890	604,890	2,704,619,406
							424,230,353
5	6900	TRANSPORTATION	6920	FEDERAL AVIATION ADMINISTRATION	601,077	601,077	2,644,034,762
				AGENCY SUB TOTAL	601,077		1,474,678,811
							1,474,678,811
6	1900	STATE				582,713	3,281,332,919
7	3600	VETERANS AFFAIRS				450,748	10,790,668,901
8	1300	COMMERCE	1341	NATIONAL INSTITUTE OF STANDARDS AND TECHNOLOGY		2,980	1,515,213,397
						2,980	124,200,618
<b>INDEPENDENT AGENCIES</b>							
9	7200	AGENCY FOR INTERNATIONAL DEVELOPMENT				14,356,108	2,855,150,032
10	4700	GENERAL SERVICES ADMINISTRATION	4732	FEDERAL ACQUISITION SERVICE		4,209,062	5,595,082,954
			4740	PUBLIC BUILDINGS SERVICE		3,464,418	2,193,492,906
						744,980	1,977,309,641
<b>DEFENSE AGENCIES</b>							
11	1700	NAVY				33,467	42,509,305,852
	<b>TOTAL</b>					<b>50,126,983</b>	<b>97,484,505,897</b>

**KEY DATA INTEGRATION FACTS**

The FEDMINE.US™ online application suite powered by data from various government sources, most obtained via a fully automated backend on a nightly basis. Data from disparate sources is brought together under one umbrella for easy use of the online application. The suite consists of data from the following government sources for an annual subscription:

- Enhanced data from the Federal Procurement Data System for Fiscal Year 2012
- OMB Exhibit 53 (Funded IT projects for 3 years including current year, customized into a fast application)
- FedBizOpps (Federal Business Opportunities) from USA.gov
- Grants Opportunities database from Grants.gov)
- GSA Schedule Contract Actions identified in FPDS-NG and integrated with data from GSA (this is not currently available even from the government itself)
- GAO Protest Decisions integrated into FedBizOpps & FPDS
- FAADS (Federal Assistance Award Data System) for Fiscal Year 2012
- MyFEDCONNECT CONTACT Database put together from government sources consisting of the following:
  - Over 75,000 unique CONTACTS, most with full details consisting of: Name & Title, Physical Address, Telephone, Email Address, Fax No., and most importantly:
  - Over 900,000 Prime Contractor Profiles with contacts, most with full details consisting of: CEO Name & Principals, Titles, Senior Executives, Physical Address, Telephone, Socio Status, Email Address, County, Cage Code, Google Map link, and more...
  - Companies with their full registration information from SBA's Dynamic Small Business Search database.
- MyFEDCONNECT custom research, Collaborative tools, & personal MyFedmine personal menus
- FEDMINE Alerts: Competitor, Teaming Partner, Contracting Office Alerts, Opportunity Alerts, Keyword Alerts, with full details sent right to you inbox for auto login



## FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE

### IMMIXGROUP, INC.

NOTE : If a Parent company for this entity is reported, the link on its Parent DUNS number will reveal its consolidated Profile. Parent subsidiary relationships are no longer provided due to the Federal Government's agreement with D&B, and therefore, some relationships may not reflect the most current status in our system.

ALL OBLIGATED DOLLARS PERTAIN TO PRIME CONTRACTING DOLLARS ONLY. IF PURCHASED SEPARATELY SUBCONTRACTS DATA IS INCLUDED IN ALL PROFILES

SUB CONTRACTS AWARDED	VIEW PROFILE BY SUBSIDIARIES	CONTRACT AWARDS IN LAST 30 DAYS	CONTRACTS BY PLACE OF PERFORMANCE
CONTRACTS BY CONTRACTING OFF.	FEDBIZOPPS AWARDS	GWAC CONTRACTS	CONTRACTS BY NAICS CODES
CONTRACTS BY PSC CODES	CONTRACTS BY SOCIO ECONOMIC STATUS	CONTRACTS BY SETASIDE TYPE	CONTRACTS BY PRICING TYPE

#### COMPARATIVE 5 - YEAR FEDERAL CONTRACTS VIEW

AGENCY	2012	2011	2010	2009	2008
8600 - HOUSING AND URBAN DEVELOPMENT	\$ -27,510	\$ 72,805	\$ 49,591	\$ 72,161	\$ 105,965
1500 - JUSTICE	\$ 8,081,580	\$ 9,978,464	\$ 13,869,697 1	\$ 16,907,868	\$ 14,095,498
1300 - COMMERCE	\$ 7,096,184	\$ 7,411,295	\$ 13,287,020	\$ 12,711,873	\$ 15,353,165
5000 - SECURITIES AND EXCHANGE COMMISSION	\$ 332,096	\$ 3,482,189	\$ 822,275	\$ 1,418,538	\$ 683,003
7500 - HEALTH AND HUMAN SERVICES	\$ 5,575,698	\$ 9,632,703	\$ 15,333,881	\$ 15,848,366	\$ 7,971,280
6800 - ENVIRONMENTAL PROTECTION AGENCY	\$ 7,031,330	\$ 8,354,333	\$ 4,999,178	\$ 864,507	\$ 903,705
1600 - LABOR	\$ 2,113,351	\$ 2,640,218	\$ 4,244,623	\$ 3,342,547	\$ 5,298,408
4700 - GENERAL SERVICES ADMINISTRATION	\$ 17,247,828	\$ 24,783,633	\$ 8,396,044	\$ 15,699,963	\$ 9,919,514
6900 - TRANSPORTATION	\$ 1,042,579	\$ 2,108,776	\$ 3,590,270	\$ 4,043,619	\$ 2,107,127
97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$ 958,225	\$ 13,198,165	\$ 9,721,797	\$ 7,162,270	\$ 5,673,581
1200 - AGRICULTURE	\$ 6,105,745	\$ 10,655,921	\$ 9,071,754	\$ 11,369,893	\$ 10,586,052
7000 - HOMELAND SECURITY	\$ 9,990,796	\$ 12,535,109	\$ 9,150,941	\$ 33,011,165	\$ 5,106,955
1100 - EXECUTIVE OFFICE OF THE PRESIDENT	\$ 570,234	\$ 346,536	\$ 1,031,026	\$ 658,640	\$ 808,113
9700 - DEFENSE	\$ 29,643,704	\$ 44,432,488	\$ 36,288,161	\$ 20,850,712	\$ 19,565,022
2000 - TREASURY	\$ 28,536,989	\$ 50,378,923	\$ 16,125,395	\$ 12,067,556	\$ 7,276,305
3600 - VETERANS AFFAIRS	\$ 16,055,843	\$ 25,779,798	\$ 16,690,443	\$ 22,141,249	\$ 6,728,666
5700 - AIR FORCE	\$ 9,376,410	\$ 16,818,640	\$ 18,316,346	\$ 24,615,074	\$ 10,641,752
5920 - NATIONAL ENDOWMENT FOR THE ARTS	\$ 3,191	\$ 22,800	\$ 29,732	\$ 22,800	\$ 0
7300 - SMALL BUSINESS ADMINISTRATION	\$ 898,690	\$ 217,304	\$ 226,284	\$ 0	\$ 5,417
9508 - NATIONAL TRANSPORTATION SAFETY BOARD	\$ 141,759	\$ 7,179	\$ 4,657	\$ 13,265	\$ 4,657
0000 - THE LEGISLATIVE BRANCH	\$ 159,459	\$ 0	\$ 0	\$ 0	\$ 0
3400 - U.S. INTERNATIONAL TRADE COMMISSION	\$ 27,263	\$ 18,871	\$ 0	\$ 0	\$ 0
9000 - SELECTIVE SERVICE SYSTEM	\$ 29,189	\$ 0	\$ 0	\$ 0	\$ 0
1145 - PEACE CORPS	\$ 96,070	\$ -11,826	\$ 110,021	\$ 75,968	\$ 0
6500 - FEDERAL MARITIME COMMISSION	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
7200 - AGENCY FOR INTERNATIONAL DEVELOPMENT	\$ 33,154	\$ 151,792	\$ 758,210	\$ 126,312	\$ 113,699
3300 - SMITHSONIAN INSTITUTION	\$ 129,634	\$ 292,136	\$ 222,198	\$ 450,528	\$ 513,479
9577 - CORPORATION FOR NATIONAL AND COMMUNITY SERVICE	\$ 0	\$ 0	\$ 14,995	\$ 85,009	\$ 0
9542 - FEDERAL HOUSING FINANCE AGENCY	\$ 0	\$ 0	\$ 0	\$ 92,946	\$ 0
9523 - ELECTION ASSISTANCE COMMISSION	\$ 0	\$ 0	\$ 24,884	\$ 0	\$ 0
9516 - DEFENSE NUCLEAR FACILITIES SAFETY BOARD	\$ 0	\$ 3,881	\$ 7,112	\$ 0	\$ 0
9524 - NATIONAL MEDIATION BOARD	\$ 0	\$ 0	\$ 1,145	\$ 0	\$ 0
GRAND TOTAL:	\$201,699,149	\$412,933,757	\$373,019,388	\$365,338,945	\$221,948,204

#### FEDMINE Finds Opportunities for You to Do Business

Reports are updated daily with the latest:

- Contract RFPs as they are released
- Grant opportunities
- 68,000 unique federal contacts
- Details on the decision makers
- Contract protest decisions

Historic Reports provide key information and context:

- Agency Profiles provide incumbent details
- Past awards
- The competitive landscape
- Opportunities for partnering with successful contractors

#### Competitive Intelligence

FEDMINE reports give you a window into your competition's strengths and weaknesses

- Who's winning business and who's not
- Dollar amounts and types of contracts
- Full view of the component pieces and participants in a contract
- Parent company view
- Contract market share by competitors within a given industry classification
- Which Federal Agencies are doing business with which contractors

#### Data Feed Services

If your company would like to integrate FEDMINE into your Intranet, client facing portal, or other corporate information resource - No Problem!

- FEDMINE is XML-enabled
- Can be deployed at the enterprise level
- Without added development cost
- And the look and feel can be customized

We will work with you to make FEDMINE the best resource it can be for your needs!

## FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE: IMMIXGROUP, INC.

GSA CONTRACT ACTIONS					
COMPARATIVE 5 - YEAR FEDERAL CONTRACTS VIEW					
AGENCY	2012	2011	2010	2009	2008
8900 - ENERGY	\$ 351,486	\$ 619,332	\$ 672,767	\$ 381,778	\$ 340,538
4500 - EQUAL EMPLOYMENT OPPORTUNITY COMMISSION	\$ 71,204	\$ 4,113	\$ 18,149	\$ 174,361	\$ 101,680
1500 - JUSTICE	\$ 3,977,617	\$ 5,896,455	\$ 9,852,526	\$ 12,797,210	\$ 13,133,357
1400 - INTERIOR	\$ 5,256,799	\$ 3,536,067	\$ 6,159,721	\$ 9,514,560	\$ 8,470,311
2900 - FEDERAL TRADE COMMISSION	\$ 977,526	\$ 1,112,070	\$ 849,404	\$ 1,585,332	\$ 298,851
5000 - SECURITIES AND EXCHANGE COMMISSION	\$ 235,520	\$ 3,381,416	\$ 732,454	\$ 1,257,480	\$ 683,003
1600 - LABOR	\$ 1,916,227	\$ 2,566,054	\$ 4,121,994	\$ 3,235,205	\$ 5,156,082
3600 - VETERANS AFFAIRS	\$ 1,169,581	\$ 4,467,217	\$ 6,075,050	\$ 2,306,254	\$ 1,253,060
4700 - GENERAL SERVICES ADMINISTRATION	\$ 4,271,155	\$ 6,471,867	\$ 5,621,986	\$ 3,294,091	\$ 8,059,914
1700 - NAVY	\$ 7,779,969	\$ 39,828,323	\$ 22,904,914	\$ 28,000,086	\$ 33,948,986
9100 - EDUCATION	\$ 112,351	\$ 1,028,633	\$ 346,660	\$ 634,403	\$ 137,421
2100 - ARMY	\$ 2,707,535	\$ 22,292,809	\$ 15,429,771	\$ 18,131,802	\$ 22,806,389
2000 - TREASURY	\$ 10,196,644	\$ 11,794,182	\$ 10,997,639	\$ 9,899,478	\$ 6,256,787
1200 - AGRICULTURE	\$ 3,747,584	\$ 7,351,615	\$ 5,208,083	\$ 7,847,368	\$ 8,934,899
9594 - COURT SERVICES & OFFENDER AGENCY, DC	\$ 0	\$ 22,464	\$ 346,725	\$ 138,782	\$ 315,473
1300 - COMMERCE	\$ 4,189,718	\$ 4,890,663	\$ 7,043,734	\$ 10,138,922	\$ 11,627,709
6900 - TRANSPORTATION	\$ 1,023,863	\$ 663,102	\$ 3,464,642	\$ 3,596,263	\$ 1,197,297
7000 - HOMELAND SECURITY	\$ 4,639,311	\$ 10,908,098	\$ 6,609,627	\$ 32,343,457	\$ 4,911,680
5920 - NATIONAL ENDOWMENT FOR THE ARTS	\$ 3,191	\$ 22,800	\$ 29,732	\$ 22,800	\$ 0
2800 - SOCIAL SECURITY ADMINISTRATION	\$ 1,514,040	\$ 1,247,031	\$ 2,167,638	\$ 6,495,832	\$ 2,971,104
96CE - US ARMY CORPS OF ENGINEERS - CIVIL PROGRAMS	\$ 518,113	\$ 583,598	\$ 135,471	\$ 104,145	\$ 81,750
9700 - DEFENSE	\$ 10,373,177	\$ 13,117,521	\$ 20,020,691	\$ 11,674,597	\$ 12,008,293
5700 - AIR FORCE	\$ 2,668,960	\$ 10,413,819	\$ 11,369,592	\$ 9,198,568	\$ 9,811,492
1100 - EXECUTIVE OFFICE OF THE PRESIDENT	\$ 489,932	\$ 258,951	\$ 1,005,363	\$ 628,203	\$ 804,597
4900 - NATIONAL SCIENCE FOUNDATION	\$ 108,230	\$ 431,548	\$ 162,125	\$ 334,496	\$ 291,257
7500 - HEALTH AND HUMAN SERVICES	\$ 2,626,560	\$ 7,276,063	\$ 12,735,216	\$ 12,774,894	\$ 6,714,578
6100 - CONSUMER PRODUCT SAFETY COMMISSION	\$ 106,574	\$ 61,286	\$ 296,752	\$ 370,650	\$ 186,663
5900 - NATIONAL FOUNDATION ON ARTS & HUMANITIES	\$ 11,700	\$ 46,800	\$ 12,000	\$ 7,950	\$ 0
8961 - FEDERAL ENERGY REGULATORY COMMISSION	\$ 71,327	\$ 107,814	\$ 71,049	\$ 94,504	\$ 414,675
5940 - NATIONAL ENDOWMENT FOR THE HUMANITIES	\$ 18,000	\$ 18,000	\$ 18,000	\$ 18,000	\$ 21,321
2400 - OFFICE OF PERSONNEL MANAGEMENT	\$ 1,426,836	\$ 2,007,433	\$ 3,506,105	\$ 3,478,582	\$ 755,793
3100 - NUCLEAR REGULATORY COMMISSION	\$ 74,917	\$ 339,790	\$ 727,041	\$ 159,153	\$ 367,396
8800 - NATIONAL ARCHIVES AND RECORDS ADMINISTRATION	\$ 60,391	\$ 820,675	\$ 105,788	\$ 171,161	\$ 507,661
9506 - FEDERAL ELECTION COMMISSION	\$ 82,119	\$ 111,368	\$ 177,268	\$ 705,852	\$ 106,911
1900 - STATE	\$ 2,672,957	\$ 4,834,075	\$ 9,367,054	\$ 5,545,350	\$ 3,156,188
2700 - FEDERAL COMMUNICATIONS COMMISSION	\$ 25,000	\$ 66,701	\$ -415	\$ 360,532	\$ 0
6300 - NATIONAL LABOR RELATIONS BOARD	\$ 124,091	\$ 966,440	\$ 224,904	\$ 155,624	\$ 0
4100 - MERIT SYSTEMS PROTECTION BOARD	\$ 10,508	\$ 4,835	\$ 15,682	\$ 20,810	\$ 0
9507 - COMMODITY FUTURES TRADING COMMISSION	\$ 0	\$ 0	\$ 0	\$ 224,817	\$ 0
97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$ 372,875	\$ 7,820,617	\$ 8,784,365	\$ 5,265,102	\$ 4,048,998
6800 - ENVIRONMENTAL PROTECTION AGENCY	\$ 1,931,741	\$ 4,103,363	\$ 4,627,442	\$ 720,496	\$ 695,780
8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$ 260,176	\$ 326,184	\$ 570,851	\$ 1,018,250	\$ 1,462,131
8600 - HOUSING AND URBAN DEVELOPMENT	\$ 0	\$ 0	\$ -4,910	\$ 26,326	\$ 0
9568 - BROADCASTING BOARD OF GOVERNORS	\$ 8,145	\$ 256,461	\$ 17,491	\$ 0	\$ 83,696
9508 - NATIONAL TRANSPORTATION SAFETY BOARD	\$ 4,657	\$ 7,179	\$ 4,657	\$ 13,265	\$ 4,657
7300 - SMALL BUSINESS ADMINISTRATION	\$ 196,174	\$ 217,304	\$ 226,284	\$ 0	\$ 0
6000 - RAILROAD RETIREMENT BOARD	\$ 63,548	\$ 121,332	\$ 0	\$ 0	\$ 0
1145 - PEACE CORPS	\$ 96,070	\$ -11,826	\$ 110,021	\$ 75,968	\$ 0
3400 - U.S. INTERNATIONAL TRADE COMMISSION	\$ 27,263	\$ 18,871	\$ 0	\$ 0	\$ 0
0000 - THE LEGISLATIVE BRANCH	\$ 159,459	\$ 0	\$ 0	\$ 0	\$ 0
9577 - CORPORATION FOR NATIONAL AND COMMUNITY SERVICE	\$ 0	\$ 0	\$ 0	\$ 85,009	\$ 0
7200 - AGENCY FOR INTERNATIONAL DEVELOPMENT	\$ 0	\$ 50,000	\$ 20,000	\$ 75,026	\$ 99,183
9516 - DEFENSE NUCLEAR FACILITIES SAFETY BOARD	\$ 0	\$ 3,881	\$ 7,112	\$ 0	\$ 0
3300 - SMITHSONIAN INSTITUTION	\$ 129,634	\$ 292,136	\$ 222,198	\$ 12,382	\$ 47,089
6500 - FEDERAL MARITIME COMMISSION	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
9523 - ELECTION ASSISTANCE COMMISSION	\$ 0	\$ 0	\$ 24,884	\$ 0	\$ 0
GRAND TOTAL:	\$78,860,458	\$182,776,528	\$183,213,296	\$205,115,175	\$172,274,654

## FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE: IMMIXGROUP, INC.

FEDERAL CONTRACT AWARDS BASED ON EXTENT OF COMPETITION					
CONTRACTS ACTIONS IN EACH "EXTENT OF COMPETITION" CATEGORY					
EXTENT COMPETED	2012	2011	2010	2009	2008
<b>A - FULL AND OPEN COMPETITION</b>	\$ 92,646,553	\$ 214,398,133	\$ 172,671,297	\$ 82,800,878	\$ 89,470,087
<b>NONE</b>	\$ 1,100,982	\$ 1,820,239	\$ 7,000,486	\$ 65,145,461	\$ 41,938,929
<b>CDO - COMPETITIVE DELIVERY ORDER</b>	\$ 6,511,602	\$ 12,556,946	\$ 17,413,118	\$ 99,979,759	\$ 50,256,241
<b>F - COMPETED UNDER SAT</b>	\$ 8,117,843	\$ 7,129,195	\$ 11,261,864	\$ 1,428,896	\$ 4,193,088
<b>D - FULL AND OPEN COMPETITION AFTER EXCLUSION OF SOURCES</b>	\$ 74,591,485	\$ 111,721,234	\$ 100,220,617	\$ 36,580,465	\$ 15,122,782
<b>C - NOT COMPETED</b>	\$ 18,057,072	\$ 63,269,682	\$ 61,228,673	\$ 57,282,931	\$ 8,402,869
<b>E - FOLLOW ON TO COMPETED ACTION</b>	\$ 0	\$ 0	\$ 0	\$ 1,425,741	\$ 568,502
<b>G - NOT COMPETED UNDER SAT</b>	\$ 576,382	\$ 2,052,575	\$ 1,320,761	\$ 149,126	\$ -21,118
<b>NDO - NON-COMPETITIVE DELIVERY ORDER</b>	\$ 66,633	\$ -13,949	\$ 1,709,413	\$ 20,318,176	\$ 11,943,121
<b>B - NOT AVAILABLE FOR COMPETITION</b>	\$ 30,596	\$ -298	\$ 193,161	\$ 227,508	\$ 73,704
<b>GRAND TOTAL:</b>	<b>\$201,699,149</b>	<b>\$412,933,757</b>	<b>\$373,019,390</b>	<b>\$365,338,942</b>	<b>\$221,948,204</b>

ORGANIZATION DETAILS	
DUNS:	159803972
Parent DUNS:	159803972
Fedmine ID:	F290531046
Address:	8444 WESTPARK DR STE 200 MC LEAN VA 22102-5112 USA
GEO Location:	FEDPOINT
County Code:	059
County:	FAIRFAX
Cong. District:	08
Metro Area Code:	8840
Corporate URL:	http://www.ecamerica.com
Organization Type:	CORPORATE ENTITY (NOT TAX EXEMPT) 2L
Incorporation:	VA
Legal Structure:	Subchapter S Corpora
Business Type:	2X - For-Profit Organization VN - Contracts XS - S Corporation # Employees: 182
Annual Revenue:	\$36,001,856
Credit Card:	Y
Cage Code:	1KHG0
CCR Registration:	2002-01-10
CCR Renewal:	2012-08-25
Year Established:	1998-9-01
Fiscal Yr End:	5/31
Company Security:	NONE
Employee Security:	NONE
Current Principals:	(none given)

CONTACT INFORMATION	
CEO Name:	JEFF COPELAND
CEO Phone:	(703) 752-0610
Email:	Thane_Tuttle@immixgroup.com
Other Contact:	THANE TUTTLE
Phone #:	5714052948
Fax:	7037520611
<b>PPOC:</b>	
Name:	PHILL MAGARO
Email:	phill_magaro@immixgroup.com
<b>GOVERNMENT CONTACT OTHER:</b>	
Name:	VIVEK GUPTA
Email:	Vivek_Gupta@immixgroup.com
Phone:	(703) 752-0673
<b>CORPORATE REFERENCES CONTACT:</b>	
Phone:	(703) 663-1921

GSA SCHEDULE CONTRACTS		
GSA NUMBERS	SCHEDULE TYPE	CONTRACT ENDING DATE
GS35F0414K	70	
GS35F0511T	70	JUN 26, 2012
GS03F0414K		
GS30F0005V	23 V	JAN 13, 2014
GS35F0330J	70	DEC 2, 2010
GS35F0265X	70	MAR 2, 2016
GS35F0901N	70	SEP 13, 2013
GS35F0330		
GS35F0172U	70	
GS07F0221V	84	MAR 31, 2014

## PRIME CONTRACTORS

FEDMINE™

*Harness the power of information!*

Knowing **when**, on **what**, and **how** much the federal government is spending, together with **who** is winning that business, and **where** the opportunities are coming from (agency), empowers YOU to win a share of federal contract business!

FEDMINE is the ONLY solution today that brings together real-time information as well as history, from multiple sources, about ALL Federal Government Contracts, the agencies awarding them and the businesses winning them.

Use it for:

- Prospecting
- Planning
- Proposing
- Partnering

FEDMINE is a user-friendly tool for your business to participate in the lucrative Federal Government Contract market!

If you are a Large Prime Contractor, Small Prime Contractor, Sub Contractor, or Channel Vendor click to see how FEDMINE can help.

## SUB CONTRACTORS

FEDMINE™ gives you the inside track to winning business from Federal Prime Contractors:

- Match your product or service with Federal Government Prime Contractor needs
- Receive real-time "alerts" as Federal Contracts are awarded
  - ✓ Find business prospects among Prime Contractors winning Federal Contracts in your market
  - ✓ Know which Federal Agencies are awarding business
  - ✓ See what products and services are being requested
  - ✓ Anticipate upcoming opportunities/ expiring contracts/grants
  - ✓ Set specific criteria for contract awards you want to know about
- Standard and custom reports provide quick access to data you want Link to examples of reports
- Thousands of records updated daily – aggregated from multiple sources of Federal Contract data
- Easy to use, affordable, scalable – for the sole proprietor, the largest corporation, and everything in between



## FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE: IMMIXGROUP, INC.

## SUBCONTRACTS DETAILS

COMPARATIVE 4 - YEAR SUB CONTRACTS REVENUE BY PRIME CONTRACTOR				
SUB CONTRACTS RECEIVED FROM EACH REPORTED PRIME CONTRACTOR	2012	2011	2010	2009
073521101 - MERLIN INTERNATIONAL, INC.	\$ 0	\$ 10,851	\$ 0	\$ 0
004203337 - HARRIS CORPORATION	\$ 338,151	\$ 544,319	\$ 0	\$ 0
611641312 - SAIC, INC.	\$ 74,691	\$ 0	\$ 0	\$ 0
967356127 - NORTHROP GRUMMAN CORPORATION	\$ 664,174	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$1,077,016</b>	<b>\$555,170</b>	<b>\$0</b>	<b>\$0</b>

SUB AWARDS BY AGENCY				
AGENCY	2012	2011	2010	2009
7523 - CENTERS FOR DISEASE CONTROL	\$ 0	\$ 10,851	\$ 0	\$ 0
1700 - DEPT OF THE NAVY	\$ 0	\$ 544,319	\$ 0	\$ 0
5700 - DEPT OF THE AIR FORCE	\$ 338,151	\$ 0	\$ 0	\$ 0
12E3 - RURAL HOUSING SERVICE	\$ 49,076	\$ 0	\$ 0	\$ 0
7015 - FEDERAL LAW ENFORCEMENT TRAINING CENTER	\$ 25,615	\$ 0	\$ 0	\$ 0
7001 - OFFICE OF PROCUREMENT OPERATIONS	\$ 664,174	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$ 1,077,016</b>	<b>\$ 555,170</b>	<b>\$ 0</b>	<b>\$ 0</b>

PAST SOCIO ECONOMIC INDICATORS			
Hospital Business:	No	Asian Owned:	No
Black American:	No	Educational Institution:	No
Emerging Small Bus.:	No	Federal Government:	No
HBCU:	No	Hispanic Owned:	No
Sheltered Workshop:	No	HUBZone Firm:	No
Minority Institution:	No	Local Government:	No
Minority Owned:	No	Native Owned Business:	No
Program Participant 8A:	No	Nonprofit Organization:	No
Disadvantaged Business:	No	Service Disabled VOB:	No
Sub Asian :	No	State Government:	No
Very Small Business:	No	Tribal Government:	No
Veteran Owned:	No	Woman Owned:	No

SUB AWARDS BY PLACE OF PERFORMANCE				
PLACE OF PERFORMANCE	2012	2011	2010	2009
MD - MARYLAND	\$ 0	\$ 10,851	\$ 0	\$ 0
VA - VIRGINIA	\$ 1,000,887	\$ 544,319	\$ 0	\$ 0
MA - MASSACHUSETTS	\$ 27,053	\$ 0	\$ 0	\$ 0
MO - MISSOURI	\$ 49,076	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$ 1,077,016</b>	<b>\$ 555,170</b>	<b>\$ 0</b>	<b>\$ 0</b>

## IMPORTANT NOTE :

The box above shows all past categories in which this entity received business, and is NOT representative of the company's latest socio economic status mix.

SUB AWARDS BY FUNDING OFFICE				
FUNDING OFFICE	2012	2011	2010	2009
00200 - DEPT OF HHS/CENTERS FOR DISEASE CONTROL	\$ 0	\$ 10,851	\$ 0	\$ 0
N65236 - SPAWAR SYSTEMS CENTER ATLANTIC	\$ 0	\$ 544,319	\$ 0	\$ 0
FA8307 - FA8307 ESC HNK	\$ 166,951	\$ 0	\$ 0	\$ 0
31ME - RURAL ECONOMICS AND	\$ 49,076	\$ 0	\$ 0	\$ 0
LE001 - FLETC	\$ 25,615	\$ 0	\$ 0	\$ 0
SCSEC - DHS OFFICE OF THE SECRETARY	\$ 664,174	\$ 0	\$ 0	\$ 0
FA4690 - FA4690 28 CONS LGC	\$ 171,200	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$ 1,077,016</b>	<b>\$ 555,170</b>	<b>\$ 0</b>	<b>\$ 0</b>

## PRODUCT OR SERVICE (PSC) CODES

7010 - ADPE System Configuration  
 7020 - ADP Centrl Processing Unit (CPU, Computer), Analog  
 7021 - ADP Centrl Processing Unit (CPU Computer), Digital  
 7022 - ADP Centrl Processing Unit (CPU, Computer), Hybrid  
 7025 - ADP Input/Output and Storage Devices  
 7030 - ADP Software  
 7035 - ADP Support Equip  
 7045 - ADP Supplies  
 7050 - ADP Components

SUB AWARDS BY NAICS				
NAICS	2012	2011	2010	2009
541519 - OTHER COMPUTER RELATED SERVICES	\$ 0	\$ 10,851	\$ 0	\$ 0
517110 - WIRED TELECOMMUNICATIONS CARRIERS	\$ 338,151	\$ 544,319	\$ 0	\$ 0
541512 - COMPUTER SYSTEMS DESIGN SERVICES	\$ 713,250	\$ 0	\$ 0	\$ 0
541511 - CUSTOM COMPUTER PROGRAMMING SERVICES	\$ 25,615	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$ 1,077,016</b>	<b>\$ 555,170</b>	<b>\$ 0</b>	<b>\$ 0</b>

## LARGE BUSINESSES

The business of winning Federal Contracts made easy – FEDMINE™ consolidates all the information you need into one real-time smart solution:

- Receive notification of upcoming & expiring opportunities / contracts / awards via customizable "alerts"
- Leverage in-depth information from multiple sources, aggregated into one database with easy to use query, reporting and drill-down capabilities
- Understand and track spending by Federal Agency; anticipate needs
- See competitors' contract awards; analyze competitive advantages
- Identify potential Prime Contract business partners for collaborative contract bids
- Share one centralized source of contract intelligence across your company

Pre-analyzed data sets minimize the need to search endlessly, or configure searches that come up with empty, or produce meaningless results.

Saving time is a required competitive edge to succeed in any industry today.

SMALL BUSINESS PROGRAM GOALS AND ACCOMPLISHMENTS - With SetAsides

AGENCY CODE 7500 - HEALTH AND HUMAN SERVICES

CONTRACT AWARDS	FISCAL YEAR 2012 (\$000) 10/01/2012 TO 08/02/2012					FISCAL YEAR 2011 (\$000) AGENCY CERTIFIED					FISCAL YEAR 2010 (\$000) AGENCY CERTIFIED					FISCAL YEAR 2009 (\$000) AGENCY CERTIFIED					FISCAL YEAR 2008 (\$000) AGENCY CERTIFIED				
Goals and Accomplishments with and without Exclusions	Goals %	# Actions (with exclusions)	\$ Awarded (with exclusions)	# Actions (without exclusions)	\$ Awarded (without exclusions)	Goals %	# Actions (with exclusions)	\$ Awarded (with exclusions)	# Actions (without exclusions)	\$ Awarded (without exclusions)	Goals %	# Actions (with exclusions)	\$ Awarded (with exclusions)	\$ Awarded (without exclusions)	# Actions (without exclusions)	Goals %	# Actions (with exclusions)	\$ Awarded (with exclusions)	# Actions (without exclusions)	\$ Awarded (without exclusions)	Goals %	# Actions (with exclusions)	\$ Awarded (with exclusions)	# Actions (without exclusions)	\$ Awarded (without exclusions)
Obligated Dollars & Percentages	\$/%	#/%	\$/%	#/%	\$/%	\$/%	#/%	\$/%	#/%	\$/%	\$/%	#/%	\$/%	#/%	\$/%	\$/%	#/%	\$/%	#/%	\$/%	\$/%	#/%	\$/%	#/%	\$/%
Total Prime Contracts	N/A	53,000	\$10,308,086	60,613	\$11,338,992	N/A	73,016	\$17,573,611	84,198	\$18,919,056	N/A	62,974	\$15,205,605	82,520	\$19,313,970	N/A	61,916	\$17,671,360	73,050	\$20,553,505	N/A	55,157	\$12,711,415	62,966	\$14,004,838
TOTAL SMALL BUSINESS (SB)	\$3,504,749 34.0%	24,015 45.3%	\$2,129,095 20.7%	27,228 44.9%	\$2,241,471 19.8%	\$5,975,028 34.0%	33,354 45.7%	\$3,929,913 22.4%	38,142 45.3%	\$4,290,484 22.7%	\$5,169,906 34.0%	29,142 46.3%	\$3,153,565 20.7%	38,284 46.4%	\$4,226,691 21.9%	\$6,008,262 34.0%	28,058 45.3%	\$2,947,784 16.7%	32,847 45.0%	\$3,361,886 16.4%	\$4,321,881 34.0%	24,730 44.8%	\$2,612,925 20.6%	27,719 44.0%	\$2,968,813 21.2%
TOTAL SMALL BUSINESS SETASIDE	\$257,702 2.5%	4,378 8.3%	\$340,991 3.3%	4,748 7.8%	\$370,386 3.3%	\$439,340 2.5%	5,359 7.3%	\$670,579 3.8%	5,895 7.0%	\$729,324 3.9%	\$380,140 2.5%	4,436 7.0%	\$617,132 4.1%	5,684 6.9%	\$783,357 4.1%	\$441,784 2.5%	3,519 5.7%	\$421,090 2.4%	4,001 5.5%	\$478,951 2.3%	\$317,785 2.5%	3,046 5.5%	\$489,680 3.9%	3,301 5.2%	\$569,825 4.1%
TOTAL SMALL DISADVANTAGED BUSINESS (INCLUDES 8(A))	\$515,404 5.0%	6,493 12.3%	\$841,658 8.2%	7,376 12.2%	\$889,996 7.8%	\$878,681 5.0%	9,174 12.6%	\$1,662,018 9.5%	10,513 12.5%	\$1,761,608 9.3%	\$760,280 5.0%	6,994 11.1%	\$1,352,265 8.9%	9,806 11.9%	\$1,784,115 9.2%	\$883,568 5.0%	6,596 10.7%	\$1,221,899 6.9%	7,658 10.5%	\$1,394,688 6.8%	\$635,571 5.0%	5,157 9.3%	\$933,356 7.3%	5,789 9.2%	\$1,036,185 7.4%
(A)TOTAL SDB (EXCLUDES 8(A))	\$103,081 1.0%	3,891 7.3%	\$382,507 3.7%	4,477 7.4%	\$404,467 3.6%	\$175,736 1.0%	6,029 8.3%	\$797,265 4.5%	6,970 8.3%	\$842,999 4.5%	\$152,056 1.0%	4,711 7.5%	\$725,456 4.8%	6,675 8.1%	\$927,041 4.8%	\$176,714 1.0%	4,900 7.9%	\$719,319 4.1%	5,665 7.8%	\$789,396 3.8%	\$127,114 1.0%	3,576 6.5%	\$482,041 3.8%	3,983 6.3%	\$545,897 3.9%
(B)TOTAL 8(A)	\$206,162 2.0%	2,602 4.9%	\$459,151 4.5%	2,899 4.8%	\$485,530 4.3%	\$351,472 2.0%	3,145 4.3%	\$864,753 4.9%	3,543 4.2%	\$918,609 4.9%	\$304,112 2.0%	2,283 3.6%	\$626,809 4.1%	3,131 3.8%	\$857,074 4.4%	\$353,427 2.0%	1,696 2.7%	\$502,580 2.8%	1,993 2.7%	\$605,292 2.9%	\$254,228 2.0%	1,581 2.9%	\$451,315 3.6%	1,806 2.9%	\$490,287 3.5%
TOTAL WOMAN-OWNED SB	\$515,404 5.0%	6,493 10.8%	\$841,658 5.6%	7,376 10.7%	\$889,996 5.3%	\$878,681 5.0%	9,174 10.9%	\$1,662,018 6.0%	10,513 10.9%	\$1,761,608 5.9%	\$760,280 5.0%	6,994 11.4%	\$1,352,265 5.2%	9,806 11.7%	\$1,784,115 5.4%	\$883,568 5.0%	6,596 10.8%	\$1,221,899 4.4%	7,658 10.8%	\$1,394,688 4.3%	\$635,571 5.0%	5,157 10.3%	\$933,356 5.0%	5,789 10.1%	\$1,036,185 5.0%
TOTAL WOMEN OWNED SMALL BUSINESS SET-ASIDE	\$309,243 3.0%	12 0.0%	\$94 0.0%	12 0.0%	\$94 0.0%	\$527,208 3.0%	3 0.0%	\$629 0.0%	3 0.0%	\$629 0.0%	\$456,168 3.0%	0 0.0%	\$0 0.0%	0 0.0%	\$0 0.0%	\$530,141 3.0%	0 0.0%	\$0 0.0%	0 0.0%	\$0 0.0%	\$381,342 3.0%	0 0.0%	\$0 0.0%	0 0.0%	\$0 0.0%
TOTAL ECONOMICALLY DISADVANTAGED WOMEN OWNED SMALL BUSINESS SET-ASIDE	\$103,081 1.0%	1 0.0%	\$161 0.0%	1 0.0%	\$161 0.0%	\$175,736 1.0%	0 0.0%	\$0 0.0%	0 0.0%	\$0 0.0%	\$152,056 1.0%	0 0.0%	\$0 0.0%	0 0.0%	\$0 0.0%	\$176,714 1.0%	0 0.0%	\$0 0.0%	0 0.0%	\$0 0.0%	\$127,114 1.0%	0 0.0%	\$0 0.0%	0 0.0%	\$0 0.0%
TOTAL HUBZONE SB	\$309,243 3.0%	1,184 2.2%	\$75,890 0.7%	1,307 2.2%	\$82,226 0.7%	\$527,208 3.0%	1,787 2.4%	\$166,006 0.9%	2,048 2.4%	\$177,518 0.9%	\$456,168 3.0%	1,490 2.4%	\$200,579 1.3%	2,415 2.9%	\$284,253 1.5%	\$530,141 3.0%	1,127 1.8%	\$181,774 1.0%	1,328 1.8%	\$198,990 1.0%	\$381,342 3.0%	736 1.3%	\$136,337 1.1%	869 1.4%	\$159,092 1.1%
TOTAL HUBZONE SET-ASIDE	\$206,162 2.0%	160 0.3%	\$20,058 0.2%	176 0.3%	\$20,058 0.2%	\$351,472 2.0%	177 0.2%	\$35,490 0.2%	200 0.2%	\$35,623 0.2%	\$304,112 2.0%	131 0.2%	\$41,821 0.3%	191 0.2%	\$53,265 0.3%	\$353,427 2.0%	120 0.2%	\$48,759 0.3%	147 0.2%	\$51,091 0.2%	\$254,228 2.0%	115 0.2%	\$43,251 0.3%	132 0.2%	\$45,532 0.3%
TOTAL VETERAN SB	\$309,243 3.0%	2,980 5.6%	\$229,495 2.2%	3,320 5.5%	\$236,298 2.1%	\$527,208 3.0%	4,083 5.6%	\$414,837 2.4%	4,562 5.4%	\$440,219 2.3%	\$456,168 3.0%	4,018 6.4%	\$368,062 2.4%	5,080 6.2%	\$494,876 2.6%	\$530,141 3.0%	3,668 5.9%	\$396,806 2.2%	4,182 5.7%	\$457,237 3.0%	\$381,342 3.0%	2,966 5.4%	\$248,838 2.0%	3,302 5.2%	\$285,313 2.0%
TOTAL SERVICE-DISABLED VETERAN-OWNED SB	\$309,243 3.0%	950 1.8%	\$97,743 0.9%	1,089 1.8%	\$100,937 0.9%	\$527,208 3.0%	1,173 1.6%	\$151,233 0.9%	1,380 1.6%	\$171,167 0.9%	\$456,168 3.0%	987 1.6%	\$137,133 0.9%	1,465 1.8%	\$196,950 1.0%	\$530,141 3.0%	773 1.2%	\$164,236 0.9%	913 1.2%	\$190,445 0.9%	\$381,342 3.0%	512 0.9%	\$80,469 0.6%	590 0.9%	\$96,801 0.7%
TOTAL SERVICE-DISABLED VETERAN-OWNED SB SET-ASIDE	\$309,243 3.0%	221 0.4%	\$35,785 0.3%	262 0.4%	\$36,894 0.3%	\$527,208 3.0%	270 0.4%	\$54,675 0.3%	297 0.4%	\$59,420 0.3%	\$456,168 3.0%	143 0.2%	\$50,508 0.3%	188 0.2%	\$62,224 0.3%	\$530,141 3.0%	73 0.1%	\$59,776 0.3%	93 0.1%	\$66,845 0.3%	\$381,342 3.0%	66 0.1%	\$15,995 0.1%	78 0.1%	\$17,077 0.1%

NOTES ON HOW THIS GOALING REPORT IS CONSTRUCTED

Prime contracts, as reported to the Federal Procurement Data System-Next Generation (FPDS-NG) include: acquisitions exceeding the micro-purchase threshold (including purchase card and all task/delivery orders against existing Federal contract vehicles or schedules, regardless of dollar amount).

- Contract data includes: all active contract dollars awarded by and/or on behalf of the funding agency & reported to FPDS-NG.
- Contract data excludes: independent purchase card activity below \$3,000; utilities; leasing; interagency agreements, unless reported by Federal agencies awarding on behalf of the HEALTH AND HUMAN SERVICES and electing to report to FPDS-NG; any contract activity excluded by the U.S. Small Business Administration guidelines for "Goaling" purposes; grants; cooperative agreements; and when sources of supply or service are directed by law or regulation but are excluded from acquisition reporting. See the FPDS-NG Government Users Manual Version 1.4 at:

https://www.fpds.gov/downloads/Manuals/FPDS\_NG\_Users\_Manual\_V1.4.pdf

Negotiated small business program goals and reported performance are based on total acquisition contract dollars. Contract actions and performance are presented for informational purposes.

- Small business prime and subcontract goals are negotiated every two years.
- Small business subset prime and subcontract goals, as prescribed by law.

Set-Asides include: total and partial, as prescribed by law or regulation and may include sole source dollar and action amounts, when authorized.\*\*

HEALTH AND HUMAN SERVICES negotiated small business subcontracting goal for Fiscal Years 2010 and 2011 is 40%. Other small business-related subcontracting goal categories, as prescribed by law.

FEDMINE, LLC is the source of data, compiled from **HEALTH AND HUMAN SERVICES** acquisition data reported to FPDS-NG.

\*See worksheet page "Small Business Exclusion" for complete discussion of SB exclusion process.

\*\* See worksheet page "Set-Aside Codes" for full list.

Small Business  
Goaling Report

- A breakdown by Agency, Bureau, Contracting Office or Command to show where they sit in meeting small business related goals broken out by Socio-Economic Category

- From the Menu Bar choose: Federal >> S1) Comparative Small Business Goaling Report by Agency



What You Know And When You Know It Is Key

"Our inability to effectively visualize all our strategic federal market segments across all our business units directly affected our business development efforts and our bottom line.

FEDMINE stunned us by simply showing us how we could change that with just one-click."

~ The Late Murray J. Schooner  
Service Disabled Veteran

SMALL BUSINESSES

You don't need a research department to use FEDMINE™ and start winning Federal Contracts. Avoid the complexity of so many sources of information...it's all here.

- Receive notification of upcoming & expiring opportunities/contracts/grants via "alerts"
- See which Federal Agencies are spending and where the contracts are going
- Identify your competitors and see the contracts and dollar amounts they're winning
- Find potential prime contractor partners for collaborative contract bids
- One-click links to decision makers and their contact information by industry, agency, and Contracting Office
- FPDS-NG, GAO, OMB, GSA data all aggregated in the FEDMINE view

## FEDMINE COMPANY PROFILE SAIC, INC.

All OBLIGATED DOLLARS PERTAIN TO PRIME CONTRACTING DOLLARS ONLY. IF PURCHASED SEPARATELY SUBCONTRACTS DATA IS INCLUDED IN ALL PROFILES

SUB CONTRACTS AWARDED	VIEW PROFILE BY SUBSIDIARIES	CONTRACT AWARDS IN LAST 30 DAYS	CONTRACTS BY PLACE OF PERFORMANCE
CONTRACTS BY CONTRACTING OFF.	FEDBIZOPPS AWARDS	GAO PROTESTS FILED BY COMPANY	GWAC CONTRACTS
CONTRACTS BY NAICS CODES	CONTRACTS BY PSC CODES	CONTRACTS BY SOCIO ECONOMIC STATUS	CONTRACTS BY SETASIDE TYPE

COMPARATIVE 5-YEAR FEDERAL PRIME CONTRACTS AGENCY	2012	2011	2010	2009	2008
1300 - COMMERCE	\$ 8,121,334	\$ 19,444,484	\$ 612,195,698	\$ 259,481,407	\$ 99,557,059
9700 - DEFENSE	\$237,497,232	\$644,251,369	\$687,466,032	\$602,726,797	\$638,728,873
4700 - GENERAL SERVICES ADMINISTRATION	\$350,151,160	\$241,979,822	\$144,863,537	\$372,133,123	\$356,680,242
5700 - AIR FORCE	\$241,136,432	\$557,269,708	\$636,342,030	\$601,497,742	\$569,607,338
6900 - TRANSPORTATION	\$40,793,970	\$68,100,780	\$51,777,309	\$62,205,703	\$41,554,521
8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$208,897,535	\$280,235,733	\$344,199,888	\$373,147,906	\$385,263,032
1500 - JUSTICE	\$7,783,481	\$30,470,253	\$13,543,570	\$22,082,128	\$12,507,158
7000 - HOMELAND SECURITY	\$230,975,683	\$399,791,931	\$411,653,840	\$422,648,044	\$381,358,730
7500 - HEALTH AND HUMAN SERVICES	\$184,946,752	\$497,692,377	\$633,682,613	\$827,143,831	\$649,482,733
1700 - NAVY	\$358,216,856	\$1,505,351,149	\$1,461,081,990	\$1,552,559,046	\$1,323,765,554
6800 - ENVIRONMENTAL PROTECTION AGENCY	\$17,285,142	\$25,039,418	\$18,930,464	\$13,539,173	\$10,677,563
5000 - SECURITIES AND EXCHANGE COMMISSION	\$7,204,589	\$14,630,456	\$16,850,531	\$10,803,519	\$7,141,794
1200 - AGRICULTURE	\$11,639,915	\$12,462,270	\$12,448,366	\$8,679,784	\$8,565,502
1400 - INTERIOR	\$19,175,372	\$48,247,030	\$77,431,570	\$83,378,242	\$103,707,504
2000 - TREASURY	\$15,229,620	\$39,616,883	\$30,331,862	\$31,031,635	\$40,035,605
2100 - ARMY	\$542,148,782	\$2,466,477,134	\$1,711,297,237	\$1,854,031,580	\$1,571,519,475
1300 - COMMERCE	\$14,665,128	\$30,929,962	\$41,871,722	\$47,473,942	\$41,015,043
97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$144,793,737	\$302,658,053	\$422,752,482	\$464,212,100	\$304,279,969
1900 - STATE	\$117,231,745	\$139,870,235	\$10,330,256	\$9,573,302	\$8,762,221
3100 - NUCLEAR REGULATORY COMMISSION	\$0	\$0	\$0	(\$23,259)	\$0
8900 - ENERGY	\$19,902,480	\$11,519,897	\$52,684,405	\$43,547,913	\$43,527,289
3600 - VETERANS AFFAIRS	\$3,450,265	\$50,695,866	\$29,338,936	\$28,028,275	\$11,772,412
96CE - US ARMY CORPS OF ENGINEERS - CIVIL PROGRAMS	\$5,994,324	\$12,492,502	\$12,971,677	\$13,894,381	\$22,230,747
4900 - NATIONAL SCIENCE FOUNDATION	\$0	\$10,042,021	\$13,797,010	\$14,086,265	\$2,913,307
9100 - EDUCATION	\$0	\$0	(\$13)	\$645,643	\$1,137,447
7200 - AGENCY FOR INTERNATIONAL DEVELOPMENT	\$0	\$0	\$2,349,330	\$2,000,000	\$0
1100 - EXECUTIVE OFFICE OF THE PRESIDENT	\$0	\$0	\$0	\$0	\$0
2400 - OFFICE OF PERSONNEL MANAGEMENT	\$0	\$0	\$0	\$0	\$0
9507 - COMMODITY FUTURES TRADING COMMISSION	\$0	\$0	\$18,986	\$243,613	\$161,681
8800 - NATIONAL ARCHIVES AND RECORDS ADMINISTRATION	\$4,895,251	\$5,371,853	\$5,049,589	\$5,065,208	\$4,879,765
1600 - LABOR	\$0	\$0	\$0	\$0	\$0
3400 - U.S. INTERNATIONAL TRADE COMMISSION	\$0	\$0	\$0	\$0	\$0
2800 - SOCIAL SECURITY ADMINISTRATION	\$0	\$0	\$1,586,877	\$0	\$0
9508 - NATIONAL TRANSPORTATION SAFETY BOARD	\$0	\$0	\$0	\$12,449	\$0
GRAND TOTAL	\$2,784,015,452	\$7,395,196,701	\$6,844,652,096	\$7,466,368,086	\$6,541,275,503

EXECUTIVE INFORMATION	
NAME	COMPENSATION
Thomas J. Burns	\$432,851
Robert J. Douglass	\$371,002
Bruce C. Deal	\$327,822
Thomas M. Strat	\$286,555
Rafael Alonso	\$277,520
CONTACT INFORMATION	
CEO Name	WALTER P. HAVENSTEIN
CEO Phone	(858) 826-3400
Email	Sharron.L.Brown@saic.com
Phone #	(310)781-2454
PPOC	
Name	LAUREN BOSWORTH
Email	bosworthl@saic.com
GOVERNMENT CONTACT	
Name	ELYSE BONNEVIE
Email	elyse.bonnevie@saic.com
Phone	(858) 826-3412

## FEDMINE™ CORE VALUE DRIVERS

- FEDMINE™ is a unique application suite that provides the empowering actionable business intelligence on Federal Agencies and Prime Contractors with timely insights required for sustaining success in the federal sector.
- FEDMINE.US™ Seamlessly Aggregates up-to-date contract data from numerous government sources and makes it available to subscribers via a powerful, intuitive user interface that is at the fore front of today's technology.
- FEDMINE.US™ is Updated Daily with timely information that helps puts you in control of your business. Knowing what and when you need to know is key to sustaining success.
- Dynamic Multi-Level Drill-Down from across 6 Years of comparative data allows you to view the level of detail you need to make smart business decisions
- Quick Knowledge on Large and Small Prime Contractors performing previously awarded contracts with dominant positions in key market segments eases



## FEDMINE COMPANY PROFILE - SAIC, INC..

## FEDERAL CONTRACT AWARDS BASED ON CONTRACT PRICING TYPE

CONTRACT PRICING TYPE	2012	2011	2010	2009	2008
FIXED PRICE	\$852,237,435	\$2,476,719,315	\$1,640,222,925	\$1,557,353,736	\$1,309,103,519
TIME AND MATERIALS	\$209,457,396	\$844,381,089	\$850,527,753	\$692,203,819	\$882,898,520
ORDER DEPENDENT	\$27,500	\$60,000	(\$27,378)	\$52,500	\$2,500
FIXED PRICE LEVEL OF EFFORT	\$13,373,466	\$35,556,735	\$34,896,250	\$66,812,080	\$35,983,969
LABOR HOURS	\$328,566,535	\$352,787,744	\$484,755,203	\$368,325,504	\$155,250,919
OTHER \$3,945,188	\$24,673,702	\$42,708,121	\$49,207,547	\$84,710,273	\$42,147,818
FIXED PRICE AWARD FEE	\$388,445	\$8,670,716	\$2,080,694	\$14,960	\$0
COST PLUS AWARD FEE	\$411,385,110	\$841,246,265	\$1,082,316,891	\$1,377,190,266	\$1,274,009,487
COST PLUS FIXED FEE	\$776,332,054	\$2,327,773,911	\$2,138,474,672	\$1,971,982,184	\$1,713,092,444
COMBINATION	\$139,846,044	\$231,661,913	\$242,983,486	\$1,146,196,951	\$826,905,947
FIXED PRICE INCENTIVE	\$5,553,434	\$6,596,833	\$0	(\$29,543)	\$0
FIXED PRICE WITH ECONOMIC PRICE ADJUSTMENT	\$5,709	\$1,390,587	\$2,743,992	\$3,511,956	\$815,622
COST SHARING	\$0	\$0	\$11,232	\$17,961	\$16,451
COST NO FEE	\$9,828,405	\$113,100,452	\$132,086,018	\$44,878,821	\$6,704,137
COST PLUS INCENTIVE	\$33,474,328	\$82,832,793	\$113,197,895	\$87,965,251	\$72,474,731
FIXED PRICE REDETERMINATION	\$119,420	\$1,250,877	\$1,881,419	\$1,945,180	\$2,389,949

## SUB AWARDS BY PLACE OF PERFORMANCE

OFFICE	2012	2011	2010	2009
N00019 - NAVAL AIR SYSTEMS COMMAND	\$282,799	\$4,777,562	\$191,995	\$0
N00039 - SPACE AND NAVAL WARFARE SYSTEMS	\$207,930	\$2,490,069	\$101,770	\$0
0010B - TECHNOLOGY ACQUISITION CENTER	\$0	\$200,256	\$196,320	\$0
N65236 - SPAWAR SYSTEMS CENTER ATLANTIC	\$470,740	\$1,035,966	\$63,737	\$0
SCRIIA - RIIA - OFFICE OF INTELLIGENCE AND ANALYSIS	\$0	\$164,652	\$284,844	\$0
00059 - NATIONAL NUCLEAR SECURITY ADMINISTRATION HEADQUARTERS	\$1,405,341	\$0	\$0	\$0
F2MU92 - AFIWC 92 IWAS	\$464,526	\$179,679	\$0	\$0
HJ4701 - DEFENSE TECHNICAL INFO CENTER	\$8,404,675	\$3,169,566	\$0	\$0
W91238 - W075 ENDIST SACRAMENTO	\$175,000	\$0	\$0	\$0
W912QR - XU W072 ENDIST LOUISVILLE	\$629,338	\$0	\$0	\$0
N66001 - SPACE AND NAVAL WARFARE SYSTEMS	\$558,153	\$261,429	\$0	\$0
N00024 - NAVSEA HQ	\$105,675	\$326,046	\$0	\$0
FA8814 - FA8814 HQ SMC XR PKR	\$467,614	\$0	\$0	\$0
W90W2B - W4FH USA CECOM SEC CTR	\$104,558	\$0	\$0	\$0
N53996 - TACTICAL TRAINING GROUP PACIFIC	\$450,903	\$0	\$0	\$0
N40027 - SOUTHEAST REGIONAL MAINT CENTER	\$36,269	\$34,890	\$0	\$0
W26AAN - W4G8 DIR NIGHT VISION	\$380,287	\$0	\$0	\$0
H92257 - MARSOC CONTRACTING M67906	\$74,844	\$0	\$0	\$0
H92222 - USSOCOM REGIONAL CONTRACTING OFFICE	\$414,736	\$334,831	\$0	\$0
00223 - DEPT OF HHS/FOOD AND DRUG ADMINISTRATION	\$97,566	\$0	\$0	\$0
00272 - NIH, NIAID DEA OA OFC ACQUISITIONS	\$437,517	\$0	\$0	\$0
W911SE - W6QM MICC CTR-FT SAM HOUSTON	\$457,320	\$0	\$0	\$0
JSC00 - JOHNSON SPACE CENTER	\$349,600	\$3,705,628	\$0	\$0
HR0011 - DEF ADVANCED RESEARCH PROJECTS AGCY	\$1,332,188	\$0	\$0	\$0
N3581A - NAVAL OPERATIONAL LOGISTICS	\$0	\$1,124,851	\$0	\$0
00070 - NBC ACQUISITION SERVICES DIVISION	\$0	\$3,747,286	\$0	\$0
00052 - NATIONAL NUCLEAR SECURITY ADMN SVC CENTER	\$0	\$31,917	\$0	\$0
OA - OFFICE OF ADMINISTRATION	\$0	\$133,191	\$0	\$0
N00421 - NAVAL AIR WARFARE CENTER AIR DIV	\$0	\$75,833	\$0	\$0
W912HQ - HUMPHREY CTR.	\$0	\$76,489	\$0	\$0
N00178 - NSWC DAHLGREN	\$0	\$442,120	\$0	\$0
W91JN4 - W6DY PEO EIS FT DETRICK	\$0	\$1,054,075	\$0	\$0
M67854 - COMMANDER	\$0	\$1,535,566	\$0	\$0
SCSEC - DHS OFFICE OF THE SECRETARY	\$0	\$223,000,000	\$0	\$0
66030 - SECURITIES AND EXCHANGE COMMISSION	\$0	\$5,128,982	\$0	\$0
FA8770 - FA8770 ESC HGK	\$0	\$541,757	\$0	\$0
FA8771 - FA8771 ESC HIK	\$0	\$3,344,832	\$0	\$0
HQ0147 - MISSILE DEFENSE AGENCY (MDA)	\$0	\$599,746	\$0	\$0
SP4701 - DES DSCP CONTRACTING SERVICES OFC	\$0	\$763,384	\$0	\$0
SL4701 - DEF DIST DEPOT SUSQUEHANNA PA	\$0	\$2,759,942	\$0	\$0
GRAND TOTAL	\$17,307,578	\$261,040,545	\$838,666	\$0

## FEDMINE COMPANY PROFILE - SAIC, INC.

COMPARATIVE 4 - YEAR SUB CONTRACTS REVENUE BY PRIME CONTRACTOR				
SUB CONTRACTS RECEIVED FROM EACH REPORTED PRIME CONTRACTOR	2012	2011	2010	2009
153808613 - TYONEK NATIVE CORPORATION, THE	\$105,675	\$2,816,115	\$293,765	\$0
000000000 - NA / not provided	\$895,316	\$411,009	\$196,320	\$0
503172199 - BABCOCK INTERNATIONAL GROUP PLC	\$679,464	\$87,131	\$63,737	\$0
964725688 - BOOZ ALLEN HAMILTON HOLDING CORPORATION	\$0	\$1,218,727	\$284,844	\$0
089416002 - LOS ALAMOS TECHNICAL ASSOCIATES, INC.	\$1,405,341	\$0	\$0	\$0
069341972 - TASC, INC.	\$932,139	\$179,679	\$0	\$0
119162332 - ALION SCIENCE AND TECHNOLOGY CORPORATION	\$8,297,000	\$3,169,566	\$0	\$0
007901598 - BATTELLE MEMORIAL INSTITUTE	\$107,675	\$76,489	\$0	\$0
826517729 - EQM TECHNOLOGIES & ENERGY, INC	\$629,338	\$0	\$0	\$0
967362331 - HUNTINGTON INGALLS INDUSTRIES, INC.	\$321,275	\$34,890	\$0	\$0
016435559 - TITAN II INC.	\$104,558	\$3,344,832	\$0	\$0
298452707 - SERCO GROUP PLC	\$272,353	\$1,210,263	\$0	\$0
610590093 - NOVONICS CORPORATION	\$450,903	\$442,120	\$0	\$0
785112124 - THE WHITE OAK GROUP INC	\$380,287	\$0	\$0	\$0
074103508 - JACOBS ENGINEERING GROUP INC.	\$489,580	\$334,831	\$0	\$0
088661470 - DOVEL TECHNOLOGIES, INC.	\$97,566	\$0	\$0	\$0
036857050 - JANUS RESEARCH GROUP, INC.	\$457,320	\$0	\$0	\$0
006900526 - SOUTHERN RESEARCH INSTITUTE	\$349,600	\$3,705,628	\$0	\$0
009232752 - SRI INTERNATIONAL	\$1,332,188	\$0	\$0	\$0
009581091 - COMPUTER SCIENCES CORPORATION	\$0	\$1,124,851	\$0	\$0
049997380 - VSE CORPORATION	\$0	\$3,747,286	\$0	\$0
139691877 - HONEYWELL INTERNATIONAL INC.	\$0	\$31,917	\$0	\$0
020301560 - RBC, INCORPORATED	\$0	\$75,833	\$0	\$0
151209723 - TRIDENT SYSTEMS INCORPORATED	\$0	\$404,530	\$0	\$0
169401895 - SKYLLA ENGINEERING LTD.	\$0	\$308,219	\$0	\$0
001381284 - GENERAL DYNAMICS CORPORATION	\$0	\$223,000,000	\$0	\$0
083662916 - DCS CORPORATION	\$0	\$4,700,000	\$0	\$0
043271568 - URS CORPORATION	\$0	\$5,128,982	\$0	\$0
967356127 - NORTHROP GRUMMAN CORPORATION	\$0	\$1,364,574	\$0	\$0
808245794 - THE UNIVERSITY OF ALABAMA SYSTEM	\$0	\$599,746	\$0	\$0
985015354 - ACCENTURE PUBLIC LIMITED COMPANY	\$0	\$3,523,326	\$0	\$0
<b>GRAND TOTAL</b>	<b>\$2,784,015,452</b>	<b>\$7,395,196,701</b>	<b>\$6,844,652,096</b>	<b>\$7,466,368,086</b>

## SUB AWARDS BY NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS)

NAICS	2012	2011	2010	2009
541512 - COMPUTER SYSTEMS DESIGN SERVICES	\$105,675	\$230,945,097	\$293,765	\$0
541690 - OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES	\$0	\$200,256	\$196,320	\$0
541330 - ENGINEERING SERVICES	\$3,288,533	\$10,821,325	\$63,737	\$0
541611 - ADMINISTRATIVE MANAGEMENT & GENERAL MANAGEMENT CONSULTING SERVICES	\$489,580	\$499,483	\$284,844	\$0
541712 - RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, & LIFE SCIENCES (EXCEPT BIOTECHNOLOGY)	\$3,222,374	\$1,080,765	\$0	\$0
611430 - PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING	\$8,297,000	\$3,169,566	\$0	\$0
236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$175,000	\$133,191	\$0	\$0
334417 - ELECTRONIC CONNECTOR MANUFACTURING	\$107,675	\$0	\$0	\$0
541620 - ENVIRONMENTAL CONSULTING SERVICES	\$629,338	\$0	\$0	\$0
541519 - OTHER COMPUTER RELATED SERVICES	\$97,566	\$9,588,841	\$0	\$0
541711 - RESEARCH AND DEVELOPMENT IN BIOTECHNOLOGY	\$437,517	\$0	\$0	\$0
561210 - FACILITIES SUPPORT SERVICES	\$457,320	\$31,917	\$0	\$0
541513 - COMPUTER FACILITIES MANAGEMENT SERVICES	\$0	\$3,747,286	\$0	\$0
511210 - SOFTWARE PUBLISHERS	\$0	\$822,817	\$0	\$0
<b>GRAND TOTAL</b>	<b>\$17,307,578</b>	<b>\$261,040,545</b>	<b>\$838,666</b>	<b>\$0</b>

## FEDMINE COMPANY PROFILE - SAIC, INC.

## FEDERAL CONTRACT AWARDS BASED ON TYPE OF SETASIDE

TYPE OF SETASIDE	2012	2011	2010	2009	2008	2007
NO SET ASIDE USED	\$2,744,098,980	\$7,222,406,527	\$6,635,665,732	\$7,068,840,193	\$5,675,041,394	\$4,794,571,217
8(A) SOLE SOURCE	\$0	\$0	\$0	(\$127,220)	\$44,802	\$1,438,994
SMALL BUSINESS SETASIDE - TOTAL	\$223,402	\$8,156,901	\$31,100,737	\$31,651,440	\$67,449,678	\$51,907,835
8A COMPETED	\$0	\$0	\$0	\$0	\$0	\$0
RESERVED FOR SMALL BUSINESS \$2501 TO 100K	\$0	\$0	\$0	\$0	\$0	\$11,258
SMALL BUSINESS SETASIDE - PARTIAL	\$0	\$0	\$0	\$0	(\$26,573)	(\$40,118)
SERVICE DISABLED VETERAN OWNED SMALL BUS SETASIDE	\$0	\$0	\$0	\$0	\$0	\$42,209
HUBZONE SOLE SOURCE	\$0	\$0	\$0	\$0	\$0	\$0

## FEDERAL CONTRACT AWARDS BASED ON EXTENT OF COMPETITION

EXTENT COMPETED	2012	2011	2010	2009	2008	2007
NONE	\$8,271,921	\$34,693,520	\$107,632,659	\$257,748,624	\$212,871,665	\$219,460,257
CDO - COMPETITIVE DELIVERY ORDER	\$128,065,487	\$231,704,949	\$294,608,252	\$510,340,234	\$517,168,758	\$469,076,945
A - FULL AND OPEN COMPETITION	\$2,265,806,351	\$6,042,471,970	\$5,423,533,525	\$5,374,176,288	\$4,618,155,344	\$4,304,346,162
C - NOT COMPETED	\$353,873,450	\$932,103,839	\$785,932,776	\$1,052,869,888	\$607,241,241	\$258,622,361
F - COMPETED UNDER SAT	\$7,259,944	\$11,269,425	\$6,546,166	\$325,260	\$218,899	\$507,488
NDO - NON-COMPETITIVE DELIVERY ORDER	\$14,595	(\$732,593)	\$32,418,440	\$98,478,270	\$87,972,901	\$80,387,570
E - FOLLOW ON TO COMPETED ACTION	\$0	\$1,360,776	\$4,198,115	\$7,582,824	\$23,874,932	\$11,417,189
D - FULL & OPEN COMP. AFTER EXCLUSION OF SOURCES	\$14,935,393	\$80,396,898	\$156,116,584	\$141,524,507	\$220,160,579	\$169,548,198
B - NOT AVAILABLE FOR COMPETITION	\$4,982,676	\$58,646,660	\$14,765,121	\$23,468,793	\$16,422,171	\$18,723,504
G - NOT COMPETED UNDER SAT	\$659,042	\$3,281,244	\$18,900,419	(\$146,592)	\$237,189,026	\$193,802,019
GRAND TOTAL	\$2,783,868,859	\$7,395,196,689	\$6,844,652,056	\$7,466,368,096	\$6,541,275,517	\$5,725,891,693

## SUBCONTRACTS DETAILS

## SUB AWARDS BY AGENCY

AGENCY	2012	2011	2010	2009
1700 - DEPT OF THE NAVY	\$2,112,469	\$12,104,331	\$357,502	\$0
3600 - VETERANS AFFAIRS, DEPARTMENT OF	\$0	\$200,256	\$196,320	\$0
7001 - OFFICE OF PROCUREMENT OPERATIONS	\$0	\$223,164,652	\$284,844	\$0
8900 - ENERGY, DEPARTMENT OF	\$1,405,341	\$31,917	\$0	\$0
5700 - DEPT OF THE AIR FORCE	\$932,139	\$4,066,268	\$0	\$0
9700 - DEPT OF DEFENSE	\$8,404,675	\$3,169,566	\$0	\$0
2100 - DEPT OF THE ARMY	\$1,746,503	\$1,054,075	\$0	\$0
972S - U.S. SPECIAL OPERATIONS COMMAND (USSOCOM)	\$489,580	\$334,831	\$0	\$0
7524 - FOOD AND DRUG ADMINISTRATION	\$97,566	\$0	\$0	\$0
7529 - NATIONAL INSTITUTES OF HEALTH	\$437,517	\$0	\$0	\$0
8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$349,600	\$3,705,628	\$0	\$0
97AE - DEFENSE ADVANCED RESEARCH PROJECTS AGENCY (DARPA)	\$1,332,188	\$0	\$0	\$0
1406 - OFFICE OF POLICY, BUDGET AND ADMINISTRATION	\$0	\$3,747,286	\$0	\$0
7014 - BUREAU OF CUSTOMS AND BORDER PROTECTION	\$0	\$133,191	\$0	\$0
96CE - U.S. ARMY CORPS OF ENGINEERS - CIVIL PROGRAM FINANCING ONLY	\$0	\$76,489	\$0	\$0
5000 - SECURITIES & EXCHANGE COMMISSION	\$0	\$5,128,982	\$0	\$0
97JC - MISSILE DEFENSE AGENCY (MDA)	\$0	\$599,746	\$0	\$0
97AS - DEFENSE LOGISTICS AGENCY	\$0	\$3,523,326	\$0	\$0
GRAND TOTAL	\$17,307,578	\$261,040,545	\$838,666	\$0

## ORGANIZATION DETAILS

DUNS	611641312
Parent DUNS	611641312
Fedmine ID	F822872126
Address	1710 SAIC DR MCLEAN, VA, 221023703
County	059-Fairfax
Cong. District	53
Metro Area Code	0
Corporate URL	http://www.bdsys.com
Organization Type	Corporate Entity (Not Tax Exempt)
Incorporation	DE
Business Type	2X - For-Profit Organization VW - Contracts and Grants
# Employees	44,000
Annual Revenue	2,147,483,647
Credit Card	Y
Cage Code	4TMM7
CCR Registration	2007-07-19
CCR Renewal	2013-01-11
Year Established	1969-2-03
Fiscal Yr End	1/31
Company Security	NONE
Employee Security	NONE

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## FEDMINE COMPANY PROFILE - SAIC, INC.

## GSA SCHEDULE SALES MATCHED TO FPDS TRANSACTIONS (NOT GSA SALES QUERY)

AGENCY	2012	2011	2010	2009	2008	2007
5700 - AIR FORCE	\$7,954,766	\$63,596,999	\$43,453,404	\$67,597,299	\$78,885,953	\$77,202,682
9700 - DEFENSE	\$7,122,946	\$26,075,260	\$16,892,722	\$13,982,646	\$11,132,458	\$13,982,554
4700 - GENERAL SERVICES ADMINISTRATION	\$208,610,251	\$240,240,394	\$130,916,653	\$304,013,379	\$320,393,908	\$298,325,007
8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$1,875,677	\$2,673,301	\$2,249,582	\$4,672,239	\$20,417,618	\$22,000,391
7000 - HOMELAND SECURITY	\$1,964,207	\$6,664,165	\$9,028,186	\$26,024,379	\$24,620,907	\$19,840,042
1700 - NAVY	\$24,114,560	\$98,568,537	\$61,731,255	\$55,061,790	\$41,362,468	\$38,633,659
1400 - INTERIOR	\$1,680,972	\$8,333,620	\$18,380,040	\$37,208,699	\$31,046,645	\$53,547,816
1500 - JUSTICE	\$7,771,365	\$30,165,121	\$12,963,910	\$18,611,464	\$9,297,748	\$8,199,857
1200 - AGRICULTURE	\$10,042,574	\$10,503,402	\$6,621,560	\$5,474,606	\$2,656,522	\$3,093,116
1900 - STATE	\$113,290,100	\$140,032,751	\$9,550,947	\$7,304,589	\$4,516,568	\$3,411,806
2100 - ARMY	\$2,790,048	\$48,045,392	\$75,341,873	\$220,810,889	\$161,336,546	\$255,795,492
3100 - NUCLEAR REGULATORY COMMISSION	\$0	\$0	\$0	\$0	\$0	\$6,784
1300 - COMMERCE	\$881,818	\$980,429	\$10,131,592	\$9,995,297	\$517,787	\$24,638
8900 - ENERGY	\$1,915,520	\$621,163	\$8,574,209	\$16,563,267	\$17,390,824	\$5,129,031
6800 - ENVIRONMENTAL PROTECTION AGENCY	\$9,260,415	\$16,529,906	\$13,494,788	\$11,086,171	\$7,874,598	\$7,965,536
96CE - US ARMY CORPS OF ENGINEERS - CIVIL PROGRAMS	\$286,917	\$81,962	(\$1,981,958)	(\$1,043,803)	\$10,274,522	\$11,378,038
2000 - TREASURY	\$8,326,783	\$15,458,956	\$8,176,580	\$9,483,467	\$12,832,690	\$8,987,833
6900 - TRANSPORTATION	\$4,693,941	\$1,855,684	\$641,802	\$1,837,159	\$1,838,312	\$1,602,421
7500 - HEALTH AND HUMAN SERVICES	\$1,260,257	\$13,284,101	\$16,278,181	\$13,311,944	\$11,353,965	\$14,612,530
9100 - EDUCATION	\$0	\$0	(\$13)	\$645,643	\$1,136,447	\$1,715,971
4900 - NATIONAL SCIENCE FOUNDATION	\$0	\$10,042,021	\$13,797,010	\$14,086,265	\$2,913,307	\$1,795,765
3600 - VETERANS AFFAIRS	(\$95,792)	\$514,186	\$9,275,044	\$8,934,666	\$374,056	\$3,799,210
97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$7,797,276	\$14,658,667	\$24,772,227	\$11,646,243	\$15,747,694	\$13,461,205
7200 - AGENCY FOR INTERNATIONAL DEVELOPMENT	\$0	\$0	\$0	\$0	\$0	\$0
1100 - EXECUTIVE OFFICE OF THE PRESIDENT	\$0	\$0	\$0	\$0	\$0	\$0
2400 - OFFICE OF PERSONNEL MANAGEMENT	\$0	\$0	\$0	\$0	\$0	\$0
8800 - NATIONAL ARCHIVES AND RECORDS ADMINISTRATION	\$4,895,251	\$5,371,853	\$5,049,589	\$5,065,208	\$4,879,765	\$4,764,869
3400 - U.S. INTERNATIONAL TRADE COMMISSION	\$0	\$0	\$0	\$0	\$0	\$0
1600 - LABOR	\$0	\$0	\$0	\$0	\$0	\$0
9507 - COMMODITY FUTURES TRADING COMMISSION	\$0	\$0	\$0	\$0	\$0	\$0
5000 - SECURITIES AND EXCHANGE COMMISSION	\$1,534,827	\$5,594,497	\$4,673,395	\$4,349,961	\$646,928	\$0
9508 - NATIONAL TRANSPORTATION SAFETY BOARD	\$0	\$0	\$0	\$12,449	\$0	\$0
<b>GRAND TOTAL</b>	<b>\$427,974,678</b>	<b>\$759,892,364</b>	<b>\$500,012,580</b>	<b>\$866,735,914</b>	<b>\$793,448,236</b>	<b>\$869,276,249</b>

## GSA CONTRACT DETAILS

## GSA CONTRACT SALES BY GSA SCHEDULE SALES QUERY

SCHEDULE/CONTRACT	2012	2011	2010	2009	2008	2007
5700 - AIR FORCE	\$7,954,766	\$63,596,999	\$43,453,404	\$67,597,299	\$78,885,953	\$77,202,682
9700 - DEFENSE	\$7,122,946	\$26,075,260	\$16,892,722	\$13,982,646	\$11,132,458	\$13,982,554
SCHEDULE/CONTRACT	2012	2011	2010	2009	2008	2007
CORP/GS00F0008N	\$0	\$0	\$0	\$0	\$0	\$0
CORP/GS00F0081N	\$0	\$0	\$0	\$284,083	\$6,111,802	\$6,737,725
899/GS10F0318M	\$0	\$0	\$43,964	\$365,642	\$598,812	\$943,882
899/GS10F0076J	\$0	\$0	\$7,374,592	\$24,276,665	\$28,338,000	\$22,997,154
899/GS10F0364L	\$0	\$0	\$0	\$0	\$0	\$0
899/GS10F0270L	\$0	\$0	\$0	\$0	\$0	\$0
899/GS10F0433R	\$0	\$0	\$366,375	\$696,965	\$368,558	\$0
874 V/GS10F0091L	\$0	\$0	\$40,569,453	\$89,619,891	\$69,480,424	\$12,930,983
874 V/GS10F0330M	\$0	\$0	\$0	\$0	\$0	\$0
874/GS10F0080S	\$0	\$0	\$0	\$0	\$0	\$0
874/GS10F0283R	\$0	\$0	\$67,146	\$323,464	\$177,730	\$58,801
874/GS23F8006H	\$0	\$0	\$77,351,781	\$271,756,313	\$306,959,972	\$251,456,855
874/GS10F0361M	\$0	\$0	\$0	\$0	\$0	\$0
874/GS10F0282K	\$0	\$0	\$0	\$0	\$0	\$0
874/GS10F0213J	\$0	\$0	\$0	\$0	\$0	\$1,299,251

## FEDMINE COMPANY PROFILE - SAIC, INC..

## GSA SCHEDULE CONTRACTS

GSA NUMBERS	SCHEDULE TYPE	CONTRACT ENDING	GSA NUMBERS	SCHEDULE TYPE	CONTRACT ENDING
GS35F0567J	70		GS23F0091K	871	
GS23F0201L	871	Jun 14, 2011	GS35F5312H	70	
GS07F0210J	84	Apr 30, 2014	GS00F0081N	CORP	
GS10F0076J	899	Apr 5, 2014	GS35F5194G	70	Jul 19, 2011
GS23F8006H	874	Sep 30, 2012	GS10F0282K	874	GS23F0268P520
GS23F0052K	541	Nov 30, 2014	May 21, 2014		
GS10F0289L	03FAC	May 31, 2011	GS23F0208N	871	Apr 16, 2013
GS10F0308U	738 II	Jul 22, 2013	GS10F0270L	899	May 14, 2011
GS10F0213J	874		GS10F0330M	874 V	
GS23F0060K	871		GS35F4667G		
GS35F5176H	70		GS35F5794G		
GS10F0076			GS35F0420N	70	
GS00F0008N	CORP		GS07F00BGD		
GS10F0283R	874		GS35F0458J	70	
GS35F0649J	70		GS07F0051L	539	
GS10F0324T	874	Jul 26, 2012	GS23F5006H		
GS35F4461G	70	Jan 2, 2012	GS11B02035		
GS33F4461G			GS07P09HHD0107		
GS09K99BHD0010			GS00Q09BGD0048	ALLIAN	Apr 30, 2014
GS09K99BHS0010			GS03F0008K	58 I	
GS35F8006H			GS07T00BGD0028		
GS23F0251K	520	May 14, 2015	GS07T00BGD0028		
GS35F441G			GS00K94AJC0580		
GS35F0453J	70		GS00K96AJD0016		
GS08B14247			GS07P07HHD0131		
GS00T99SJA0703			GS00T99ALD0210		
GS09K99BHD0010A			GS06K97BNS0451		
GS36F4461G			GS06K97BND0451		
GS09K99BH0010			GS07T00BGD0022		
GS00T97SJA0703			GS10F0333K	874	
GS00T97NSD0019			GS07T00BGD022		
GS35F4461H			GS00K97AFD2211		
GS09K99BHD00100			GS07T00BG0022		
GS35F4461F			GS10F0091L	874 V	Nov 30, 2010
GS10F0364L	899	Aug 31, 2011	GS00T03AHD0009	CONNECT	Jan 28, 2011
GS35F0549L	70	Aug 15, 2011	GS10F0324M	874	
GS07F0625N			GS07F0134L	539	
GS07F0624N	56		GS35F0564R	70	
GS07F0499W	56	Jun 30, 2015	GS07F5945P	66	
GS10F0297K	874		GS10B06176		
GS35F0129K	70		GST0012AJ0039		
GSQ0009AE0022			GS10F0371S	874	Aug 9, 2011
GS07F0572W	66	Jul 26, 2015	GS00799ALP0210		
GS06P98GYD0030			GS35F0738M	70	Aug 29, 2012
GS23F0107J	871	Aug 25, 2014	GS10F0035R	738 II	
GS35F4583G	70		GS02F0129X	738 X	Apr 11, 2016

## FEDERAL CONTRACT AWARDS BASED ON SOCIO ECONOMIC STATUS

SOCIO ECONOMIC STATUS	2012	2011	2010	2009	2008	2007
SMALL DISADVANTAGED BUSINESS	(\$101)	\$3,672,738	\$9,798,907	\$9,969,780	\$10,327,031	\$15,015,070
SELF-CERTIFIED SMALL DISADVANTAGED BUSINESS	(\$101)	\$3,672,738	\$9,798,907	\$9,969,780	\$10,327,031	\$15,015,070
8(A) PROGRAM PARTICIPANT	\$0	(\$228,068)	(\$16,399)	(\$49,395)	\$93,585	\$2,530,691
BLACK AMERICAN OWNED BUSINESS	(\$101)	\$3,856,499	\$13,757,895	\$12,582,372	\$13,648,682	\$17,605,934
MINORITY OWNED BUSINESS	\$0	(\$44,307)	\$3,942,589	\$1,095,281	\$3,654,236	\$5,665,155
WOMAN OWNED BUSINESS	(\$247,744)	\$4,769,245	\$24,975,396	\$19,447,187	\$30,552,996	\$24,566,897
FOR PROFIT ORGANIZATION	\$1,627,608,579	\$3,965,240,293	\$2,723,946,251	\$2,533,363,440	\$1,503,394,341	\$1,049,457,912
SMALL BUSINESS	\$6,948,898	\$65,155,675	\$121,376,971	\$222,480,077	\$156,804,507	\$168,308,854
CORPORATE ENTITY, NOT TAX EXEMPT	\$1,782,829,241	\$4,396,876,683	\$633,043,497	\$0	\$660,670,475	\$1,172,895,497
SUBCHAPTER S CORPORATION	\$2,882,965	\$12,640,612	\$38,131,132	\$28,872,198	\$12,965,634	\$0
MANUFACTURER OF GOODS	\$14,719,538	\$36,434,373	\$51,321,809	\$15,273,892	\$10,742,822	\$7,484
NONPROFIT ORGANIZATION	\$0	\$0	\$0	\$0	\$0	\$0
LIMITED LIABILITY CORPORATION	\$6,621,351	\$23,788,204	\$40,461,960	\$58,835,518	\$106,794,073	\$979,210
HOSPITAL FLAG	\$0	\$0	\$0	\$0	\$0	\$0
VETERAN OWNED BUSINESS	(\$9,886)	\$998,522	\$13,262,985	\$16,852,699	\$45,456,733	\$34,679,766
HISPANIC AMERICAN OWNED BUSINESS	\$0	\$0	\$0	(\$1,467,916)	\$0	\$0
SERVICE DISABLED VETERAN OWNED BUSINESS	\$0	(\$1,234,079)	\$8,704,162	\$13,070,400	\$42,811,899	\$31,016,721
HISTORICALLY UNDERUTILIZED BUS. ZONE (HUBZONE) FIRM	\$0	\$0	\$0	\$0	\$0	\$0
HISTORICALLY BLACK COLLEGE OR UNIVERSITY	\$0	\$0	\$0	\$0	\$0	\$0

## FEDMINE COMPANY PROFILE - SAIC, INC.

## GSA CONTRACT SALES BY GSA SCHEDULE SALES QUERY

SCHEDULE/CONTRACT	2012	2011	2010	2009	2008	2007
874/GS10F0297K	\$0	\$0	\$0	\$0	\$0	\$0
874/GS10F0333K	\$0	\$0	\$0	\$0	\$0	\$0
874/GS10F0324M	\$0	\$0	\$0	\$0	\$0	\$2,871,128
874/GS10F0334P	\$0	\$0	\$0	\$0	\$0	\$0
874/GS10F0344M	\$0	\$0	\$0	\$0	\$0	\$0
872/GS23F0251K	\$0	\$0	\$0	\$0	\$0	\$0
871 III/GS10F0289L	\$0	\$0	\$0	\$0	\$0	\$0
871/GS23F0201L	\$0	\$0	\$791,572	\$3,182,584	\$4,851,633	\$6,462,869
871/GS23F0150M	\$0	\$0	\$0	\$0	\$0	\$0
871/GS10F0247U	\$0	\$0	\$3,703,831	\$9,967,416	\$0	\$0
871/GS23F0315N	\$0	\$0	\$0	\$0	\$0	\$0
871/GS23F0098L	\$0	\$0	\$0	\$0	\$0	\$0
871/GS23F0107J	\$0	\$0	\$101,518,015	\$253,018,828	\$281,947,376	\$256,365,124
871/GS23F0091K	\$0	\$0	\$0	\$0	\$0	\$0
871/GS23F0208N	\$0	\$0	\$0	\$0	\$0	\$0
871/GS23F0060K	\$0	\$0	\$0	\$0	\$0	\$2,442,102
871/GS23F0107K	\$0	\$0	\$373,739	\$1,841,832	\$1,600,606	\$1,377,678
751/GS30F0019P	\$0	\$0	\$0	\$0	\$0	\$0
738 II/GS10F0308U	\$0	\$0	\$943,084	\$0	\$0	\$0
738 I/GS23F0052K	\$0	\$0	\$0	\$0	\$0	\$0
71 III/GS28F7037G	\$0	\$0	\$0	\$0	\$0	\$0
71 I/GS28F5844A	\$0	\$0	\$0	\$0	\$0	\$0
66 II J/GS07F5945P	\$0	\$0	\$0	\$0	\$0	\$0
58 I/GS03F0016P	\$0	\$0	\$0	\$0	\$0	\$0
58 I/GS03F0008K	\$0	\$0	\$55,098	\$262,667	\$1,702,176	\$11,592,000
541/GS23F0052K	\$0	\$0	\$232,118	\$583,293	\$0	\$581,626
539/GS07F0210J	\$0	\$0	\$0	\$0	\$0	\$0
539/GS07F0183J	\$0	\$0	\$0	\$0	\$0	\$0
539/GS07F0134L	\$0	\$0	\$0	\$0	\$0	\$0
520/GS23F0251K	\$0	\$0	\$1,331,764	\$5,276,125	\$6,840,604	\$6,807,780
84/GS07F0210J	\$0	\$0	\$23,985,117	\$57,569,508	\$25,576,981	\$39,704,118
84/GS07F9523S	\$0	\$0	\$0	\$0	\$0	\$0
84/GS07F0051L	\$0	\$0	\$0	\$0	\$0	\$0
84/GS07F0134L	\$0	\$0	\$196,044	\$756,572	\$3,370,590	\$9,748,598
84/GS07F8752D	\$0	\$0	\$66,023	\$689,837	\$0	\$0
70/GS35F0170M	\$0	\$0	\$0	\$0	\$0	\$8,087,142
70/GS35F0567J	\$0	\$0	\$0	\$4,083	\$239,747	\$1,850,665
70/GS35F0585R	\$0	\$0	\$0	\$0	\$0	\$97,777
70/GS35F0372J	\$0	\$0	\$0	\$0	\$0	\$0
70/GS35F0377S	\$0	\$0	\$31,304	\$149,316	\$0	\$37,070
70/GS35F0584N	\$0	\$0	\$0	\$0	\$0	\$0
70/GS35F0649J	\$0	\$0	\$0	\$0	\$0	\$0
70/GS35F4583G	\$0	\$0	\$0	\$0	\$784,185	\$1,494,220
70/GS35F4461G	\$0	\$0	\$62,987,838	\$222,185,046	\$247,839,900	\$264,009,374
70/GS35F0549L	\$0	\$0	\$0	\$0	\$0	\$0
70/GS35F0129K	\$0	\$0	\$0	\$179,107	\$503,846	\$678,335
70/GS35F5312H	\$0	\$0	\$0	\$0	\$0	\$0
70/GS35F5194G	\$0	\$0	\$0	\$0	\$0	\$0
70/GS35F0420N	\$0	\$0	\$0	\$0	\$0	\$3,760,842
70/GS35F0564R	\$0	\$0	\$154,299	\$549,926	\$1,304,574	\$2,549,534
70/GS35F0458J	\$0	\$0	\$0	\$4,672,361	\$4,208,602	\$6,021,297
70/GS35F5176H	\$0	\$0	\$0	\$0	\$0	\$336,960
70/GS35F0496J	\$0	\$0	\$0	\$0	\$0	\$0
70/GS35F0453J	\$0	\$0	\$0	\$0	\$0	\$0
69/GS02F0008P	\$0	\$0	\$0	\$0	\$30,475	\$76,275
066/GS07F5945P	\$0	\$0	\$0	\$0	\$0	\$0
66/GS07F5945P	\$0	\$0	\$0	\$0	\$0	\$0
56/GS07F9667S	\$0	\$0	\$0	\$0	\$0	\$25,435
56/GS07F0624N	\$0	\$0	\$0	\$0	\$0	\$0
23 VI/GS30F0051V	\$0	\$0	\$0	\$0	\$0	\$0
03FAC/GS10F0289L	\$0	\$0	\$0	\$0	\$99,066	\$0
GRAND TOTAL	\$0	\$0	\$322,143,157	\$948,211,524	\$1,757,750,165	\$923,402,600

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- Agency reports most with 9-Year comparative views of contracting data on one screen, with dynamically generated graphs, full on screen drill down capabilities, for any year within the comparison by simply clicking on dollar figures
- Federal Contract Actions Search By Vendor in 9-Yr views
- Federal Expenditures By Contracting Office by NAICS & PSC Codes
- Federal Expenditures By Contracting Office, nested Bureaus & NAICS/ PSC Code
- Federal Agency Expenditures By Agency / Bureau By NAICS or PSC Code
- Federal Expenditures By Fiscal Year & Sector, with nested Bureaus
- Federal Expenditures By PSC Code
- Federal Expenditures By NAICS Code
- GSA Contract Actions by Company & Schedule Type
- GSA Contracts Actions by Agency & Schedule Type
- Federal Contract Actions By State, nested Agencies by Counties
- Federal Contract Actions By State, nested Agencies by Socio Economic Status
- Federal Contract Actions By State, nested Congressional Districts & Agencies
- Federal Contract Actions Register By Agency by year
- Federal Contract Actions Register By Vendor by year
- Top First Timer Contractors
- Top Large Contractors
- Top Small Business Federal Contractors by Fiscal Year
- Top Small Business Federal Contracting Agencies, nested Bureaus in 9-Yr view
- Top Federal Contractors By Fiscal Year
- Top Federal Contracting Agencies, nested Bureaus in 9-Yr view
- Federal Expenditures nested By State & Socio Economic Status
- Federal IT Spending Initiatives Report (OMB Exhibit 53)
- Daily Federal Opportunities with KeyStats
- Federal Grants By CFDA number, nested Agencies & Bureaus
- Federal Grant Award Recipient Profiles with Graphs
- Daily Federal Grants Opportunities broken down By Grants, Procurement Contracts, Cooperative Agreements & Other Category
- Cross Integrated Grants Opportunities to CFDA No., Location, Posted Date, Applications Due Date, Funding Activity Category, Funding Instrument Type, Eligibility Category and more
- Daily Federal Opportunities with integration into Company Profiles
- Expiring Contracts By Agency, Date, NAICS Code & Socio Economic Status
- Advanced Contracts Search By Socio Economic Status, Agency /Bureau, Contract Requirement, NAICS or PSC Code, Zip Code, Contract Pricing, Contract Action Type, Core Based Statistical Area, County, State, Year, GSA Schedule Type, Number and more
- Contracting Office Search By NAICS or PSC Code with Address, Telephone & email
- Contractor Search By Business Type, Location, NAICS or PSC Codes, State, County, DUNS Number, Cage Code, Organization Type, Company Name, Annual Revenue and more
- Contract Search By Keyword and a host of different combination of search elements



## FEDMINE COMPANY PROFILE - ACCENTURE LLP

All OBLIGATED DOLLARS PERTAIN TO PRIME CONTRACTING DOLLARS ONLY. IF PURCHASED SEPARATELY SUBCONTRACTS DATA IS INCLUDED IN ALL PROFILES

SUB CONTRACTS AWARDED	VIEW PROFILE BY SUBSIDIARIES	CONTRACT AWARDS IN LAST 30 DAYS	CONTRACTS BY PLACE OF PERFORMANCE
CONTRACTS BY CONTRACTING OFF.	FEDBIZOPPS AWARDS	GAO PROTESTS FILED BY COMPANY	GWAC CONTRACTS
CONTRACTS BY NAICS CODES	CONTRACTS BY PSC CODES	CONTRACTS BY SOCIO ECONOMIC STATUS	CONTRACTS BY SETASIDE TYPE

COMPARATIVE 5-YEAR FEDERAL PRIME CONTRACTS					
AGENCY	2012	2011	2010	2009	2008
1400 - INTERIOR	\$15,440,575	\$5,076,827	\$10,042,749	\$14,113,607	\$15,986,817
1300 - COMMERCE	\$2,005,502	\$1,546,702	\$3,994,139	\$6,932,042	\$7,842,800
1200 - AGRICULTURE	\$27,994,082	\$37,991,483	\$42,266,743	\$41,684,891	\$29,689,650
1500 - JUSTICE	\$1,277,092	\$2,183,497	\$8,254,939	\$4,339,109	\$12,877,835
2000 - TREASURY	\$30,754,852	\$45,492,768	\$70,986,803	\$99,721,672	\$72,501,484
2100 - ARMY	\$37,257,436	\$122,335,755	\$18,331,958	\$108,628,480	\$89,616,872
3300 - SMITHSONIAN INSTITUTION	\$0	\$0	\$303,050	\$0	\$0
4700 - GENERAL SERVICES ADMINISTRATION	\$0	\$0	\$162,000	\$0	(\$453,756)
5700 - AIR FORCE	(\$497,977)	\$11,900,756	\$25,535,678	\$23,500,520	\$18,736,852
7000 - HOMELAND SECURITY	(\$1,561,411)	\$132,169,096	\$144,793,179	\$310,109,207	\$380,027,603
7500 - HEALTH AND HUMAN SERVICES	(\$369,832)	\$1,083,768	\$6,159,050	\$3,898,088	\$3,161,865
8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$0	\$0	(\$44,266)	\$30,578	\$365,092
8600 - HOUSING AND URBAN DEVELOPMENT	\$0	(\$31,301)	(\$111,314)	\$0	(\$70,302)
9100 - EDUCATION	\$55,933,068	\$163,943,504	\$162,837,568	\$88,841,744	\$45,150,180
9543 - MILLENNIUM CHALLENGE CORPORATION	\$0	(\$2)	\$142,955	\$464,157	\$138,961
1145 - PEACE CORPS	\$0	\$0	\$0	\$0	\$344,064
2400 - OFFICE OF PERSONNEL MANAGEMENT	\$0	\$0	\$0	(\$352,955)	\$7,363,650
97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$0	\$0	\$0	\$0	\$17,086,510
3600 - VETERANS AFFAIRS	\$0	\$0	\$0	\$0	\$0
1700 - NAVY	\$0	\$0	\$0	\$0	\$0
6800 - ENVIRONMENTAL PROTECTION AGENCY	\$0	\$0	\$0	\$0	\$0
8961 - FEDERAL ENERGY REGULATORY COMMISSION	\$0	\$0	\$0	\$0	\$0
9700 - DEFENSE	\$0	\$0	\$0	\$0	\$0
1900 - STATE	\$0	\$0	\$0	\$0	\$0
GRAND TOTAL	\$168,233,386	\$523,692,852	\$493,655,231	\$701,911,141	\$700,366,177

GSA SCHEDULE SALES MATCHED TO FPDS TRANSACTIONS (NOT GSA SALES QUERY)					
AGENCY	2012	2011	2010	2009	2008
9100 - EDUCATION	\$0	\$0	(\$298,877)	\$0	\$0
8600 - HOUSING AND URBAN DEVELOPMENT	\$0	\$0	\$0	\$0	(\$4,342)
1400 - INTERIOR	\$0	\$0	(\$1)	\$46,591	\$698,953
1300 - COMMERCE	\$2,005,502	\$1,546,702	\$3,787,443	\$6,383,742	\$5,949,868
8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$0	\$0	\$0	\$30,578	\$0
7500 - HEALTH AND HUMAN SERVICES	\$0	\$0	\$1,236,938	\$0	\$0
7000 - HOMELAND SECURITY	\$0	(\$33,368)	\$1,094,182	\$4,070,408	\$6,242,091
1200 - AGRICULTURE	\$0	\$0	\$2,497,717	\$218,675	\$605,411
9700 - DEFENSE	\$0	\$0	\$0	\$0	\$0
5700 - AIR FORCE	\$0	\$12,307,655	\$13,930,234	\$14,276,020	\$11,980,455
1145 - PEACE CORPS	\$0	\$0	\$0	\$0	\$344,064
97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$0	\$0	\$0	\$0	\$17,086,510
2000 - TREASURY	\$0	\$778,208	\$1,844,554	\$2,522,913	\$1,155,119
4700 - GENERAL SERVICES ADMINISTRATION	\$0	\$0	\$0	\$0	\$0
3600 - VETERANS AFFAIRS	\$0	\$0	\$0	\$0	\$0
3300 - SMITHSONIAN INSTITUTION	\$0	\$0	\$303,050	\$0	\$0
GRAND TOTAL	\$2,005,502	\$14,599,197	\$24,395,240	\$27,548,926	\$44,058,129

It is the only online service that provides real time federal market and business research data. Daily recorded transactions in FPDS-NG are cross-linked to FedBizOpps Solicitations, GAO Protests, and many other sources for gaining

## FEDMINE COMPANY PROFILE - ACCENTURE LLP

GSA CONTRACT DETAILS					
GSA CONTRACT SALES BY GSA SCHEDULE SALES QUERY					
SCHEDULE/CONTRACT	2012	2011	2010	2009	2008
874/GS10F0246L	\$0	\$0	\$2,815,316	\$11,321,924	\$7,446,173
874/GS02F0203S	\$0	\$0	\$0	\$0	\$0
520/GS23F0204N	\$0	\$0	\$0	\$0	\$0
70/GS35F4692G	\$0	\$0	\$32,818,315	\$137,492,237	\$180,999,019
69/GS02F0203S	\$0	\$0	\$0	\$0	\$18,000
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>\$0</b>	<b>\$35,633,631</b>	<b>\$148,814,161</b>	<b>\$322,387,157</b>

FEDERAL CONTRACT AWARDS BASED ON CONTRACT PRICING TYPE					
CONTRACT PRICING TYPE	2012	2011	2010	2009	2008
OTHER	\$0	(\$250)	(\$471,346)	\$4,641,989	\$6,591,643
FIXED PRICE	\$106,501,353	\$239,332,928	\$305,131,311	\$285,964,402	\$293,299,373
ORDER DEPENDENT	\$0	\$0	\$0	\$0	\$1,000
LABOR HOURS	\$3,417,849	\$4,719,142	\$16,027,774	\$13,097,828	\$10,581,237
TIME AND MATERIALS	\$52,225,451	\$145,178,479	\$29,264,412	\$14,620,594	\$4,113,218
COMBINATION	\$0	\$128,000	\$2,388,812	\$111,002,501	\$91,374,703
FIXED PRICE LEVEL OF EFFORT	(\$37,240)	\$0	(\$57,257)	\$15,692,862	\$29,972,170
COST NO FEE	(\$427,031)	\$460,086	\$1,209,116	\$13,005,843	\$997,046
COST PLUS FIXED FEE	\$9,994,206	\$64,951,721	\$111,372,975	\$213,127,161	\$204,571,232
COST PLUS INCENTIVE	\$0	\$0	\$1,000,000	\$3,225,215	\$3,872,919
FIXED PRICE INCENTIVE	\$0	\$0	(\$298,877)	\$0	\$1,505,466
FIXED PRICE WITH ECONOMIC PRICE ADJUSTMENT	\$0	\$0	\$0	\$0	\$0
COST PLUS AWARD FEE	(\$191,204)	\$68,922,747	\$28,088,303	\$24,782,067	\$41,285,756
COST SHARING	\$0	\$0	\$0	\$0	\$0

FEDERAL CONTRACT AWARDS BASED ON SOCIO ECONOMIC STATUS					
SOCIO ECONOMIC STATUS	2012	2011	2010	2009	2008
FOR PROFIT ORGANIZATION	\$36,654,315	\$53,030,019	\$41,938,771	\$36,798,814	\$6,122,979
PARTNERSHIP OR LIMITED LIABILITY PARTNERSHIP	\$37,640,862	\$53,972,803	\$0	\$0	(\$65,960)
HISTORICALLY UNDERUTILIZED BUSINESS ZONE (HUBZONE) FIRM	\$0	\$0	\$0	\$0	\$0
8(A) PROGRAM PARTICIPANT	\$0	\$0	\$0	\$0	\$0
SMALL DISADVANTAGED BUSINESS	\$0	\$0	\$0	\$0	\$0
SELF-CERTIFIED SMALL DISADVANTAGED BUSINESS	\$0	\$0	\$0	\$0	\$0
SMALL BUSINESS	\$0	\$600,000	\$120,000	(\$789,150)	\$750,000

FEDERAL CONTRACT AWARDS BY NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS)					
NAICS	2012	2011	2010	2009	2008
541611 - ADMINISTRATIVE MGMT & GENERAL MGMT CONSULTING SERVICES	\$0	\$401,094	\$2,011,804	\$4,424,627	\$73,886,007
541519 - OTHER COMPUTER RELATED SERVICES	\$17,446,077	\$19,709,392	\$32,996,493	\$40,459,698	\$57,711,785
541513 - COMPUTER FACILITIES MANAGEMENT SERVICES	\$0	\$0	\$167,191,275	\$82,252,410	\$0
541512 - COMPUTER SYSTEMS DESIGN SERVICES	\$94,453,634	\$203,305,045	\$148,877,814	\$256,425,409	\$192,713,238
541511 - CUSTOM COMPUTER PROGRAMMING SERVICES	\$554,516	\$9,396,808	\$10,299,101	\$30,309,350	\$15,590,319
511210 - SOFTWARE PUBLISHERS	\$0	\$0	\$0	(\$789,150)	\$750,000
333319 - OTHER COMMERCIAL & SERVICE INDUSTRY MACHINERY MFTG	\$0	\$0	\$0	\$30,578	\$0
813920 - PROFESSIONAL ORGANIZATIONS	\$0	\$49,764	\$4,243,944	\$5,744,316	\$0
561499 - ALL OTHER BUSINESS SUPPORT SERVICES	(\$1,129,380)	\$125,946,921	\$127,589,673	\$282,676,466	\$308,781,658
541618 - OTHER MANAGEMENT CONSULTING SERVICES	(\$369,832)	\$0	\$0	\$0	(\$453,756)
238290 - OTHER BUILDING EQUIPMENT CONTRACTORS	\$0	\$0	\$0	\$0	\$0
522390 - OTHER ACTIVITIES RELATED TO CREDIT INTERMEDIATION	\$55,933,067	\$163,943,504	\$0	\$0	\$45,149,179
522320 - FIN. TRANS. PROCESSING, RESERVE & CLEARING HOUSE ACTIVITIES	\$0	\$0	\$0	\$0	\$0
513390 - EARTH STATIONS (EXCEPT SATELLITE TELECOMM. CARRIERS)	\$0	\$0	\$0	\$0	\$0
541219 - OTHER ACCOUNTING SERVICES	\$1,412,347	\$1,004,995	\$964,310	\$377,418	\$0
611710 - EDUCATIONAL SUPPORT SERVICES	\$0	\$0	\$0	\$0	\$0
541620 - ENVIRONMENTAL CONSULTING SERVICES	\$0	\$0	\$0	\$0	\$0
337214 - OFFICE FURNITURE (EXCEPT WOOD) MANUFACTURING	\$0	\$0	\$0	\$0	\$0
334119 - OTHER COMPUTER PERIPHERAL EQUIPMENT MANUFACTURING	\$0	\$0	\$0	\$0	\$0
541614 - PROCESS, PHYSICAL DIST. & LOGISTICS CONSULTING SERVICES	\$0	\$0	\$0	\$0	\$0
541612 - HUMAN RESOURCES & EXECUTIVE SEARCH CONSULTING SERVICES	\$0	\$0	\$0	\$0	\$0
519190 - ALL OTHER INFORMATION SERVICES	\$0	\$0	\$0	\$0	\$0
<b>GRAND TOTAL</b>	<b>\$168,300,428</b>	<b>\$523,757,521</b>	<b>\$494,174,413</b>	<b>\$701,911,123</b>	<b>\$694,128,431</b>

## FEDMINE COMPANY PROFILE - ACCENTURE LLP

FEDERAL CONTRACT AWARDS BASED ON TYPE OF SETASIDE					
TYPE OF SETASIDE	2012	2011	2010	2009	2008
NO SET ASIDE USED	\$169,416,018	\$397,777,233	\$401,079,009	\$696,270,025	\$629,479,718
FEDERAL CONTRACT AWARDS BY PRODUCT OR SERVICE CODES					
PRODUCT OR SERVICE CODES	2012	2011	2010	2009	2008
R499 - OTHER PROFESSIONAL SERVICES	\$0	\$0	\$242,378	\$797,696	\$20,631,869
R414 - SYSTEMS ENGINEERING SERVICES	\$0	\$0	(\$66,166)	\$187,697	\$1,757,829
D302 - ADP SYSTEMS DEVELOPMENT SERVICES	\$1,503,830	\$2,012,702	\$2,451,699	\$29,184,253	\$10,460,141
D399 - OTHER ADP & TELECOMMUNICATION SERVICES	\$42,474,193	\$48,424,057	\$95,784,422	\$108,866,682	\$42,810,800
D303 - ADP DATA ENTRY SERVICES	\$0	\$0	\$0	\$0	\$0
D301 - ADP FACILITY OPERATION & MAINTENANCE SERVICES	\$0	\$0	\$168,637,841	\$86,468,411	\$9,973,676
D307 - AUTOMATED INFO SYSTEM DESIGN & INTEGRATION SVCS	\$65,325,724	\$172,996,039	\$77,253,810	\$163,776,386	\$139,476,158
D306 - ADP SYSTEMS ANALYSIS SERVICES	\$0	\$0	(\$289,971)	\$1,935,894	\$18,154,731
R408 - PROGRAM MANAGEMENT/SUPPORT SERVICES	(\$1,436,153)	\$10,446,771	\$19,914,096	\$19,000,041	\$2,841,166
D316 - TELECOMMUNICATION NETWORK MANAGEMENT SERVICES	(\$37,240)	\$0	\$0	\$14,482,990	\$29,518,414
D311 - ADP DATA CONVERSION SERVICES	\$0	\$0	\$0	(\$1,939)	\$0
R409 - PROGRAM REVIEW/DEVELOPMENT SERVICES	\$0	\$0	\$0	(\$352,955)	\$7,363,650
R799 - OTHER MANAGEMENT SUPPORT SERVICES	\$0	\$0	\$0	\$156,414	\$0
6930 - OPERATIONAL TRAINING DEVICES	\$0	\$0	\$0	\$0	\$0
R426 - COMMUNICATIONS SERVICES	\$0	\$0	\$0	\$178,541	\$0
R425 - ENGINEERING TECHNICAL SERVICES	\$306,773	\$115,516,006	\$101,868,912	\$155,627,858	\$145,361,584
7025 - ADP INPUT/OUTPUT AND STORAGE DEVICES	\$0	\$0	\$7,700,114	\$84,781,425	\$57,463,654
7050 - ADP COMPONENTS	\$0	\$0	\$1,937,414	\$25,831,837	\$98,256,420
R706 - LOGISTICS SUPPORT SERVICES	\$0	\$0	(\$178,999)	\$995,715	\$1,590,283
R421 - TECHNICAL ASSISTANCE	\$0	\$5,706,663	\$10,997,073	\$7,181,037	\$1,909,642
R699 - OTHER ADMINISTRATIVE SUPPORT SERVICES	\$0	\$0	\$0	\$0	\$64,803,849
9998 - NONFOOD ITEMS FOR RESALE	\$0	\$0	\$0	(\$11,972)	\$0
9999 - MISCELLANEOUS ITEMS	\$0	\$0	\$0	\$450,498	\$1,563,064
D308 - PROGRAMMING SERVICES	\$0	\$600,000	\$120,000	\$1,500,000	(\$4,341)
U005 - TUITION, REGISTRATION & MEMBERSHIP FEES	\$0	\$0	\$0	\$30,578	\$0
AD26 - SERVICES-MANAGEMENT SUPPORT	\$0	(\$2)	\$142,955	\$464,157	\$1,236,276
D314 - ADP SYSTEM ACQUISITION SUPPORT SERVICES	\$0	\$0	(\$2,280)	\$2,460	\$73,352
T016 - AUDIO/VISUAL SERVICES	\$0	\$0	\$0	\$0	(\$6,069)
D313 - COMPUTER AIDED DESIGN/COMPUTER AIDED MFG SERVICES	\$0	\$0	\$0	\$0	\$84,196
AD23 - SERVICES-ADV TECH DEV	\$0	\$0	\$0	\$0	(\$37,389)
7510 - OFFICE SUPPLIES	\$0	\$0	\$0	\$0	\$0
B599 - OTHER SPECIAL STUDIES & ANALYSES	\$0	(\$31,301)	(\$111,314)	\$0	(\$65,960)
R710 - FINANCIAL SERVICES	\$55,933,067	\$163,943,504	\$0	\$0	\$45,149,179
R406 - POLICY REVIEW/DEVELOPMENT SERVICES	\$0	\$0	\$0	\$0	\$0
7030 - ADP SOFTWARE	\$0	\$0	\$0	\$0	\$0
B553 - COMMUNICATIONS STUDIES	\$0	\$0	\$0	\$0	\$0
D304 - ADP TELECOMMUNICATIONS & TRANSMISSION SERVICES	\$0	\$0	\$0	\$0	\$0
R707 - CONTRACT, PROCUREMENT & ACQUISITION SUPPORT SVCS	\$3,120,674	\$2,589,651	\$0	\$0	\$0
B507 - ECONOMIC STUDIES	\$0	\$0	\$0	\$0	\$0
5805 - TELEPHONE AND TELEGRAPH EQUIPMENT	\$0	\$0	\$0	\$0	\$0
R704 - AUDITING SERVICES	\$0	\$0	\$0	\$0	\$0
R703 - ACCOUNTING SERVICES	\$1,412,347	\$1,004,995	\$964,310	\$377,418	\$0
R407 - PROGRAM EVALUATION SERVICES	\$0	\$0	\$0	\$0	\$0
B529 - SCIENTIFIC DATA STUDIES	\$0	\$0	\$0	\$0	\$0
7110 - OFFICE FURNITURE	\$0	\$0	\$0	\$0	\$0
7010 - ADPE SYSTEM CONFIGURATION	\$0	\$0	\$0	\$0	\$0
8999 - FOOD ITEMS FOR RESALE	\$0	\$0	\$0	\$0	\$0
B544 - TECHNOLOGY STUDIES	\$0	\$0	\$249,878	\$0	\$0
R413 - SPECIFICATIONS DEVELOPMENT SERVICES	\$0	\$483,768	\$4,802,112	\$0	\$0
R498 - PATENT AND TRADEMARK SERVICES	\$0	\$0	\$1,236,938	\$0	\$0
B542 - EDUCATIONAL STUDIES & ANALYSES	\$0	\$0	\$0	\$0	\$0
AD21 - SERVICES-BASIC RESEARCH	(\$369,832)	\$0	\$0	\$0	\$0
GRAND TOTAL	\$168,233,384	\$523,692,852	\$493,655,222	\$701,911,123	\$700,366,172



## FEDMINE COMPANY PROFILE - ACCENTURE LLP

FEDERAL CONTRACT AWARDS BASED ON EXTENT OF COMPETITION					
EXTENT COMPETED	2012	2011	2010	2009	2008
NONE	\$0	\$785,793	\$5,334,556	\$12,531,065	\$20,504,081
C - NOT COMPETED	\$70,608,284	\$194,693,639	\$205,123,192	\$96,931,030	\$45,149,179
CDO - COMPETITIVE DELIVERY ORDER	\$13,438,110	\$16,963,637	\$39,179,569	\$99,630,080	\$33,226,908
NDO - NON-COMPETITIVE DELIVERY ORDER	\$951,903	\$1,139,756	\$1,221,661	\$18,837,509	\$45,516,260
A - FULL AND OPEN COMPETITION	\$85,086,529	\$309,109,974	\$240,763,687	\$459,996,899	\$554,567,635
B - NOT AVAILABLE FOR COMPETITION	\$0	\$0	(\$57,257)	\$0	\$948,539
E - FOLLOW ON TO COMPETED ACTION	(\$13,790)	(\$4,942)	\$918,808	\$13,607,122	\$178,570
F - COMPETED UNDER SAT	\$0	\$0	\$206,696	\$0	\$275,000
D - FULL AND OPEN COMPETITION AFTER EXCLUSION OF SOURCES	\$1,412,347	\$1,004,995	\$964,310	\$377,418	\$0
G - NOT COMPETED UNDER SAT	\$0	\$0	\$0	\$0	\$0
<b>GRAND TOTAL</b>	<b>\$171,483,384</b>	<b>\$523,692,852</b>	<b>\$493,655,222</b>	<b>\$701,911,123</b>	<b>\$700,366,172</b>

SUBCONTRACTS DETAILS				
SUB AWARDS BY AGENCY				
AGENCY	2012	2011	2010	2009
5700 - DEPT OF THE AIR FORCE	\$202,387	\$0	\$0	\$0
<b>GRAND TOTAL</b>	<b>\$202,387</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

SUB AWARDS BY PLACE OF PERFORMANCE				
PLACE OF PERFORMANCE	2012	2011	2010	2009
VA - VIRGINIA	\$202,387	\$0	\$0	\$0
<b>GRAND TOTAL</b>	<b>\$202,387</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

SUB AWARDS BY FUNDING OFFICE				
FUNDING OFFICE	2012	2011	2010	2009
F1AF1B - HAF ICI	\$202,387	\$0	\$0	\$0
<b>GRAND TOTAL</b>	<b>\$202,387</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

SUB AWARDS BY NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS)				
NAICS	2012	2011	2010	2009
517110 - WIRED TELECOMMUNICATIONS CARRIERS	\$202,387	\$0	\$0	\$0
<b>GRAND TOTAL</b>	<b>\$202,387</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

GSA SCHEDULE CONTRACTS		
GSA NUMBERS	SCHEDULE TYPE	CONTRACT ENDING DATE
GS35F4692G	70	AUG 25, 2010
GS10F0246L	874	APR 18, 2011
GS02F0203S	874	AUG 8, 2011

ORGANIZATION DETAILS	
DUNS	858485758
Parent DUNS	985015354
Fedmine ID	F595759495
Address	11951 FREEDOM DR STE 1000 RESTON, VA, 201905640
County	059-Fairfax
Cong. District	8
Metro Area Code	0
Corporate URL	http://www.accenture.com
Organization Type	Partnership
Business Type	2X - For-Profit Organization VN - Contracts
# Employees	148,000
Annual Revenue	2,147,483,647
Credit Card	N
Cage Code	0NHA3
CCR Registration	2002-04-11
CCR Renewal	2012-10-10
Year Established	1989-9-01
Fiscal Yr End	8/31
Company Security	NONE
Employee Security	NONE

FEDMINE.US is an advanced database driven web application that leverages the power of the internet for aggregating data from disparate but authoritative federal government sources and maximizing it for relevancy through smart use of the latest technology.

Executive Information	
Name	Compensation
Thomas J. Burns	\$432,851
Robert J. Douglass	\$371,002
Contact Information	
CEO Name DAVE PETERSON (past)	
CEO Phone (703) 947-2000	
Email	stanley.s.mate@accenture.com
Phone #	(703)947-1833
PPOC	
Name	STANLEY MATE
Email	stanley.s.mate@accenture.com
Phone	(703) 947-3564
Government Contact	
Name	SCOTT POSPICHEL
Email	cm.preaward@accenture.com
Phone	(703) 947-3004

# FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE

## LOCKHEED MARTIN CORPORATION

NOTE : If a Parent company for this entity is reported, its Parent DUNS number reveals consolidated Profile. Parent subsidiary relationships are no longer provided due to the Federal Government's agreement with D&B, and therefore, some relationships may not reflect the most current status in our system.

**ALL OBLIGATED DOLLARS PERTAIN TO PRIME CONTRACTING DOLLARS ONLY. IF PURCHASED SEPARATELY SUBCONTRACTS DATA IS INCLUDED IN ALL PROFILES**

SUB CONTRACTS AWARDED	VIEW PROFILE BY SUBSIDIARIES	CONTRACT AWARDS IN LAST 30 DAYS	CONTRACTS BY PLACE OF PERFORMANCE
CONTRACTS BY CONTRACTING OFF.	FEDBIZOPPS AWARDS	GAO PROTESTS FILED BY COMPANY	GWAC CONTRACTS
CONTRACTS BY NAICS CODES	CONTRACTS BY PSC CODES	CONTRACTS BY SOCIO ECONOMIC STATUS	CONTRACTS BY SETASIDE TYPE

COMPARATIVE 5 - YEAR FEDERAL CONTRACTS VIEW					
AGENCY	2012	2011	2010	2009	2008
<b>1300 - COMMERCE</b>	\$ 8,121,334	\$ 19,444,484	\$ 612,195,698	\$ 259,481,407	\$ 99,557,059
<b>9700 - DEFENSE</b>	\$ 650,849,024	\$ 2,911,395,532	\$ 1,614,790,523	\$ 1,748,427,336	\$ 1,703,870,195
<b>97AS - DEFENSE LOGISTICS AGENCY (DLA)</b>	\$ 116,208,060	\$ 418,594,783	\$ 245,091,293	\$ 343,371,206	\$ 294,985,145
<b>4700 - GENERAL SERVICES ADMINISTRATION</b>	\$ 207,653,576	\$ 224,988,379	\$ 221,874,983	\$ 126,035,434	\$ 256,218,096
<b>5700 - AIR FORCE</b>	\$ 4,734,761,364	\$ 12,229,956,260	\$ 11,794,511,243	\$ 11,714,321,298	\$ 11,994,577,516
<b>1700 - NAVY</b>	\$ 6,121,603,820	\$ 13,004,548,410	\$ 8,726,260,829	\$ 12,450,614,773	\$ 9,913,587,951
<b>2100 - ARMY</b>	\$ 2,355,717,015	\$ 5,650,446,344	\$ 5,717,472,959	\$ 4,469,333,075	\$ 4,132,613,767
<b>7000 - HOMELAND SECURITY</b>	\$ 380,776,964	\$ 451,815,551	\$ 461,223,708	\$ 425,081,877	\$ 295,438,866
<b>7500 - HEALTH AND HUMAN SERVICES</b>	\$ 168,467,885	\$ 287,172,496	\$ 306,333,483	\$ 272,742,529	\$ 270,990,214
<b>8600 - HOUSING AND URBAN DEVELOPMENT</b>	\$ 2,723,318	\$ 71,054,632	\$ 76,435,054	\$ 75,411,189	\$ 65,582,267
<b>1500 - JUSTICE</b>	\$ 197,402,419	\$ 164,776,711	\$ 188,845,984	\$ 391,792,070	\$ 250,441,552
<b>3600 - VETERANS AFFAIRS</b>	\$ 3,666,148	\$ 6,658,541	\$ 1,301,331	\$ 3,906,082	\$ 2,529,605
<b>1400 - INTERIOR</b>	\$ 6,568,661	\$ 4,587,047	\$ -2,203,650	\$ 2,176,762	\$ 4,675,493
<b>8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION</b>	\$ 1,419,560,964	\$ 1,824,436,468	\$ 2,074,852,950	\$ 1,938,118,148	\$ 1,539,450,467
<b>8900 - ENERGY</b>	\$ 2,440,999,934	\$ 2,715,085,598	\$ 2,679,461,324	\$ 2,501,814,770	\$ 2,278,067,934
<b>1200 - AGRICULTURE</b>	\$ 4,064,598	\$ 12,076,452	\$ 9,734,300	\$ 8,825,335	\$ 6,992,022
<b>8800 - NATIONAL ARCHIVES AND RECORDS ADMINISTRATION</b>	\$ -7,743,317	\$ 52,331,889	\$ 41,862,134	\$ 44,486,832	\$ 41,248,616
<b>6900 - TRANSPORTATION</b>	\$ 311,330,543	\$ 568,893,519	\$ 669,499,458	\$ 606,177,158	\$ 872,805,126
<b>6800 - ENVIRONMENTAL PROTECTION AGENCY</b>	\$ 25,642,998	\$ 35,371,396	\$ 45,794,924	\$ 48,473,338	\$ 64,229,850
<b>96CE - US ARMY CORPS OF ENGINEERS - CIVIL PROGRAMS</b>	\$ 128,808,279	\$ 145,054,790	\$ 236,751,828	\$ 139,079,888	\$ 202,714,342
<b>9518 - COMMITTEE FOR PURCHASE FROM PEOPLE WHO ARE BLIND OR SEVERELY DISABLED</b>	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>4900 - NATIONAL SCIENCE FOUNDATION</b>	\$ 5,544,611	\$ 286,596	\$ 9,500	\$ 274,123	\$ 31,378
<b>9507 - COMMODITY FUTURES TRADING COMMISSION</b>	\$ -175,000	\$ 1,690,000	\$ 1,381,000	\$ 2,210,000	\$ 2,444,000
<b>9577 - CORPORATION FOR NATIONAL AND COMMUNITY SERVICE</b>	\$ 0	\$ 95,835	\$ 1,247,520	\$ 1,845,182	\$ 2,406,601
<b>9506 - FEDERAL ELECTION COMMISSION</b>	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>8961 - FEDERAL ENERGY REGULATORY COMMISSION</b>		\$ 75,522	\$ 250,330	\$ 299,651	\$ 226,303 \$ 0
<b>2000 - TREASURY</b>	\$ 48,379,361	\$ 54,330,168	\$ 83,301,649	\$ 90,354,240	\$ 78,491,304
<b>2900 - FEDERAL TRADE COMMISSION</b>	\$ 10,082,042	\$ 2,927,083	\$ 11,296,939	\$ 14,841,771	\$ 11,167,024
<b>1900 - STATE</b>	\$ 183,401,683	\$ 380,787,310	\$ 312,876,690	\$ 308,792,265	\$ 472,258,755
<b>9100 - EDUCATION</b>	\$ -977,520	\$ -2,833	\$ 263,882	\$ 1,561,547	\$ 10,576,948
<b>7200 - AGENCY FOR INTERNATIONAL DEVELOPMENT</b>	\$ 0	\$ 191,819	\$ 39,657	\$ 606,283	\$ 0
<b>1600 - LABOR</b>	\$ 4,200,237	\$ 5,447,535	\$ 5,322,461	\$ 17,751,814	\$ 26,337,781
<b>2800 - SOCIAL SECURITY ADMINISTRATION</b>	\$ 35,969,292	\$ 100,081,632	\$ 104,678,800	\$ 99,188,924	\$ 148,841,596
<b>1145 - PEACE CORPS</b>	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>3100 - NUCLEAR REGULATORY COMMISSION</b>	\$ 10,069,843	\$ 15,094,545	\$ 25,889,477	\$ 21,764,770	\$ 10,285,274
<b>2400 - OFFICE OF PERSONNEL MANAGEMENT</b>	\$ 3,791,408	\$ 3,743,173	\$ 2,882,851	\$ 5,426,401	\$ 10,985,032
<b>9568 - BROADCASTING BOARD OF GOVERNORS</b>	\$ 0	\$ 0	\$ 0	\$ 0	\$ 491,204
<b>1100 - EXECUTIVE OFFICE OF THE PRESIDENT</b>	\$ 6,621	\$ 11,509	\$ 56,439	\$ 190,238	\$ 89,007
<b>3300 - SMITHSONIAN INSTITUTION</b>	\$ 8,953	\$ 8,779	\$ 8,607	\$ 0	\$ 13,040
<b>7300 - SMALL BUSINESS ADMINISTRATION</b>	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>4500 - EQUAL EMPLOYMENT OPPORTUNITY COMMISSION</b>	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>6500 - FEDERAL MARITIME COMMISSION</b>	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>5000 - SECURITIES AND EXCHANGE COMMISSION</b>	\$ 0	\$ 6,208,030	\$ 25,655,225	\$ 26,966,793	\$ 1,019,626
<b>9594 - COURT SERVICES &amp; OFFENDER SUPERVISION AGENCY FOR DC</b>	\$ 0	\$ 0	\$ 0	\$ 0	\$ 73,500
<b>GRAND TOTAL:</b>	<b>\$19,577,560,639</b>	<b>\$41,369,840,792</b>	<b>\$36,297,300,705</b>	<b>\$38,161,671,162</b>	<b>\$35,066,088,150</b>



## FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE: LOCKHEED MARTIN CORPORATION

COMPARATIVE 4 - YEAR SUB CONTRACTS REVENUE BY PRIME CONTRACTOR				
SUB CONTRACTS RECEIVED FROM EACH REPORTED PRIME CONTRACTOR	2012	2011	2010	2009
964725688 - BOOZ ALLEN HAMILTON HOLDING CORPORATION	\$ 0	\$ 0	\$ 0	\$ 2,475,000
083662916 - DCS CORPORATION	\$ 0	\$ 0	\$ 2,584,023	\$ 0
065935686 - PURVIS SYSTEMS INCORPORATED	\$ 0	\$ 0	\$ 1,681,276	\$ 0
103079443 - AMBIT GROUP LLC	\$ 0	\$ 376,008	\$ 0	\$ 0
834951691 - LOCKHEED MARTIN CORPORATION	\$ 1,230,464	\$ 3,683,737	\$ 0	\$ 0
006543826 - MANAGEMENT SERVICES GROUP, INC.	\$ 0	\$ 254,379	\$ 0	\$ 0
071549000 - CALIFORNIA, STATE OF	\$ 325,175	\$ 370,194	\$ 0	\$ 0
806367616 - CARLYLE PARTNERS IV, L.P.	\$ 0	\$ 119,708	\$ 0	\$ 0
000000000 -	\$ 33,220,980	\$ 32,302,391	\$ 0	\$ 0
119162332 - ALION SCIENCE AND TECHNOLOGY CORPORATION	\$ 0	\$ 1,359,100	\$ 0	\$ 0
052184116 - CARNEGIE MELLON UNIVERSITY	\$ 0	\$ 623,593	\$ 0	\$ 0
001024314 - BERKSHIRE HATHAWAY INC.	\$ 0	\$ 5,790,252	\$ 0	\$ 0
009214214 - LELAND STANFORD JUNIOR UNIVERSITY, THE	\$ 51,000	\$ 40,000	\$ 0	\$ 0
004413456 - THE VANDERBILT UNIVERSITY	\$ 0	\$ 343,087	\$ 0	\$ 0
958045346 - CATAPULT TECHNOLOGY LTD	\$ 0	\$ 532,547	\$ 0	\$ 0
006985790 - THE INTERPUBLIC GROUP OF COMPANIES, INC.	\$ 4,869,446	\$ 520,652	\$ 0	\$ 0
073134025 - UNIVERSITY OF DAYTON	\$ 387,518	\$ 300,860	\$ 0	\$ 0
967356127 - NORTHROP GRUMMAN CORPORATION	\$ 191,790	\$ 41,858,388	\$ 0	\$ 0
829288856 - USFALCON, INC.	\$ 0	\$ 4,300,000	\$ 0	\$ 0
009581091 - COMPUTER SCIENCES CORPORATION	\$ 0	\$ 4,731,130	\$ 0	\$ 0
025172953 - ADVANCED TECHNOLOGY INTERNATIONAL	\$ 0	\$ 75,047	\$ 0	\$ 0
785112124 - THE WHITE OAK GROUP INC	\$ 1,551,605	\$ 109,000	\$ 0	\$ 0
009256819 - THE BOEING COMPANY	\$ 270,500	\$ 0	\$ 0	\$ 0
008898843 - L-3 COMMUNICATIONS HOLDINGS, INC.	\$ 472,593	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$42,571,071</b>	<b>\$97,840,072</b>	<b>\$4,265,299</b>	<b>\$2,475,000</b>

GSA SCHEDULE CONTRACTS		
GSA Numbers	Schedule Type	Contract Ending Date
GS35F0108M	70	Nov 29, 2011
GS02F0091V	874	Apr 5, 2014
GS35F4514G	70	
GS35F4863F		
GS07F0285L	84	Jul 31, 2011
GS10F0236M	874	Apr 14, 2012
GS24F0075N	66 II N	
GS35F0282J	70	
GS02F14089		
GS23F0192K	541	Apr 10, 2015
GS25F0017L	36	Mar 22, 2011
GS10F0070J	874	Mar 31, 2014
GS35F0004J	70	
GS00T04NRD0004		
GS07T00BGD0019		
GS07T97BGD003		
GS25F0160M	36	
GS07TBGD0003		
GS07T00BGD0062		
GS25F4415G		
GS07TBGD0019		
GS04K96DED0100		
GS07TOOBGD0019		
GS23F9836H	621	
GS07T97BGD0003		
GS03K99DSA0002		
GS07T00BGD0018		
GS10F0317W	871	Sep 29, 2015
GS10F0049J	874	Mar 14, 2014
GS35F5343H	70	
GS35F4524G	70	Dec 14, 2012
GS11K95BJD0002		
GS09K99BHA247		
GS35F0410N	70	
GS35F4751H	70	
GS35F4550G	70	Jun 16, 2012
GS23F0036P	520	Nov 4, 2013
GS35F4550GBPA		
GS35F4863G	70	Dec 3, 2010
GS00T99ALD0205		
GS35F0001M	70	Sep 30, 2011

GSA SCHEDULE CONTRACTS		
GSA Numbers	Schedule Type	Contract Ending Date
GS35F4415G	70	
GS23F0150S	871	Apr 11, 2011
GSTFMGBPA090001		
GS35F0400J	70	May 2, 2014
GS35F0636K	70	Sep 11, 2015
GS35F0471M	70	
GS35F4835H	70	
GS00K97AFD2199		
GS00K97AFS2199		
GS10F0057J	874	
GS02F0114T	874	Jun 13, 2012
GS10F0381K	899	Sep 17, 2015
GS35F0106L	70	Nov 26, 2010
GS35F0860N	70	
GS00F0003M CORP		
GS35F4971H	70	
GS10F0222M	874 V	Mar 31, 2012
GS07F5711R	84	Mar 8, 2015
GS07T00BGD0053		
GS35F0372K	70	
GS10F0404M	874 V	Aug 8, 2012
GS35F0555T	70	Jul 23, 2012
GS23F0232K	871	May 8, 2015
GS23F0113N	871	Jan 14, 2013
GS10F0324L	874 V	Jul 11, 2011
GS09F0056Z		
GS00V08PDD0065		
GS00T099ALD0205		
GS08T11BPD0016		
GS10F0150N	874 V	Dec 15, 2012
GS00Q09BGD0039	ALLIAN	Apr 30, 2014
GS23F0081K	871	Dec 31, 2014
GS23F0018K	871	
GS35F0182J	70	
GS10F0397N	874 V	
GS10F0081P	874	Nov 16, 2013
GS02F0173W	738 X	May 18, 2015
GS02F0105T	81 I B	May 17, 2012
GS21F0187X	03FAC	Sep 28, 2016
V797P4728A	621 I	Mar 18, 2011



## FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE: LOCKHEED MARTIN CORPORATION

GSA CONTRACT ACTIONS					
AGENCY	2012	2011	2010	2009	2008
2100 - ARMY	\$ -531,074	\$ 20,716,031	\$ 112,659,571	\$ 39,051,834	\$ 36,584,758
1700 - NAVY	\$ 735,024	\$ 9,894,551	\$ 8,818,690	\$ 10,158,346	\$ 6,051,359
7000 - HOMELAND SECURITY	\$ 623,234	\$ 8,086,090	\$ 9,995,181	\$ 13,894,992	\$ 9,334,383
5700 - AIR FORCE	\$ 977,664	\$ 9,070,587	\$ 8,309,104	\$ 10,007,463	\$ 19,229,465
1400 - INTERIOR	\$ 2,854,239	\$ 3,721,576	\$ -2,564,015	\$ 1,324,186	\$ 1,688,918
9700 - DEFENSE	\$ 9,658,934	\$ 20,455,048	\$ 33,290,110	\$ 35,470,357	\$ 18,344,424
4700 - GENERAL SERVICES ADMINISTRATION	\$ 157,705,490	\$ 132,861,744	\$ 151,438,093	\$ 47,831,839	\$ 194,597,856
1500 - JUSTICE	\$ 29,687,129	\$ 17,015,963	\$ 18,935,184	\$ 23,741,168	\$ 12,517,933
6900 - TRANSPORTATION	\$ 0	\$ 553,339	\$ 2,622,859	\$ 0	\$ 0
1300 - COMMERCE	\$ 0	\$ 0	\$ 0	\$ -45,586	\$ 245,900
7500 - HEALTH AND HUMAN SERVICES	\$ 10,221,957	\$ 9,807,922	\$ 21,294,922	\$ 38,499,978	\$ 59,313,173
9518 - COMMITTEE FOR PURCHASE FROM PEOPLE WHO ARE BLIND OR SEVERELY DISABLED	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
9100 - EDUCATION	\$ -1,010,651	\$ -2,833	\$ 235,584	\$ 1,736,610	\$ 10,574,948
8900 - ENERGY	\$ 0	\$ 0	\$ 0	\$ 0	\$ -176,897
4900 - NATIONAL SCIENCE FOUNDATION	\$ 0	\$ 286,596	\$ 9,500	\$ 274,123	\$ 31,378
8600 - HOUSING AND URBAN DEVELOPMENT	\$ 2,200,025	\$ 2,848,304	\$ 14,099,474	\$ 10,062,702	\$ 9,983,658
2900 - FEDERAL TRADE COMMISSION	\$ 10,082,042	\$ 2,930,730	\$ 11,296,939	\$ 14,766,492	\$ 11,167,024
8961 - FEDERAL ENERGY REGULATORY COMMISSION	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
9506 - FEDERAL ELECTION COMMISSION	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
9507 - COMMODITY FUTURES TRADING COMMISSION	\$ 0	\$ 0	\$ 0	\$ 0	\$ 46,000
2000 - TREASURY	\$ -138,033	\$ -274,774	\$ -163,090	\$ 692,352	\$ 3,588,836
1600 - LABOR	\$ 171,643	\$ 1,015,627	\$ 97,019	\$ 94,080	\$ 91,219
2800 - SOCIAL SECURITY ADMINISTRATION	\$ 0	\$ 0	\$ 0	\$ 0	\$ 70,000
96CE - US ARMY CORPS OF ENGINEERS - CIVIL PROGRAMS	\$ 0	\$ -35,106	\$ -355,880	\$ 507,909	\$ 4,026,887
8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$ 1,856,022	\$ 1,205,415	\$ 135,037	\$ 97,586	\$ 1,646,300
3600 - VETERANS AFFAIRS	\$ 3,666,148	\$ 6,658,541	\$ 1,301,331	\$ 3,906,082	\$ 2,529,605
6800 - ENVIRONMENTAL PROTECTION AGENCY	\$ 9,451,112	\$ 6,980,282	\$ 1,965,913	\$ 1,039,698	\$ 1,655,400
3100 - NUCLEAR REGULATORY COMMISSION	\$ 861,508	\$ 8,839,253	\$ 20,362,202	\$ 21,764,771	\$ 10,285,274
9568 - BROADCASTING BOARD OF GOVERNORS	\$ 0	\$ 0	\$ 0	\$ 0	\$ 24,785
2400 - OFFICE OF PERSONNEL MANAGEMENT	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
8800 - NATIONAL ARCHIVES AND RECORDS ADMINISTRATION	\$ 0	\$ 0	\$ 69,874	\$ 411,060	\$ 432,648
1200 - AGRICULTURE	\$ 0	\$ 8,370,337	\$ 9,734,300	\$ 8,907,026	\$ 6,653,807
97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$ 0	\$ 0	\$ 3,336,106	\$ 42,854,897	\$ 23,053,819
1100 - EXECUTIVE OFFICE OF THE PRESIDENT	\$ 6,621	\$ 11,509	\$ 56,439	\$ 133,074	\$ 32,605
7200 - AGENCY FOR INTERNATIONAL DEVELOPMENT	\$ 0	\$ 84,303	\$ 39,657	\$ 150,000	\$ 0
1900 - STATE	\$ 0	\$ 0	\$ 12,249	\$ 4,520	\$ 37,235
3300 - SMITHSONIAN INSTITUTION	\$ 8,953	\$ 8,779	\$ 8,607	\$ 0	\$ 0
7300 - SMALL BUSINESS ADMINISTRATION	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
4500 - EQUAL EMPLOYMENT OPPORTUNITY COMMISSION	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
6500 - FEDERAL MARITIME COMMISSION	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
5000 - SECURITIES AND EXCHANGE COMMISSION	\$ 0	\$ 6,208,030	\$ 25,655,226	\$ 26,966,793	\$ 1,019,626
<b>GRAND TOTAL:</b>	<b>\$239,087,988</b>	<b>\$277,317,842</b>	<b>\$452,696,184</b>	<b>\$354,304,351</b>	<b>\$444,682,324</b>

## FEDERAL CONTRACT AWARDS BASED ON EXTENT OF COMPETITION

CONTRACTS ACTIONS IN EACH "EXTENT OF COMPETITION" CATEGORY					
EXTENT COMPETED	2012	2011	2010	2009	2008
CDO - COMPETITIVE DELIVERY ORDER	\$ 148,917,774	\$ 378,107,496	\$ 407,776,765	\$ 580,552,209	\$ 716,158,556
NONE	\$ 19,495,997	\$ 59,411,237	\$ 128,726,730	\$ 336,400,681	\$ 345,420,978
C - NOT COMPETED	\$ 9,964,579,322	\$ 22,083,495,799	\$ 17,353,574,270	\$ 18,496,422,865	\$ 17,839,909,351
NDO - NON-COMPETITIVE DELIVERY ORDER	\$ 122,415,929	\$ 152,947,571	\$ 58,625,049	\$ 97,266,265	\$ 96,440,047
A - FULL AND OPEN COMPETITION	\$ 7,378,453,503	\$ 14,203,429,343	\$ 13,277,863,475	\$ 12,161,010,927	\$ 10,179,065,546
D - FULL AND OPEN COMPETITION AFTER EXCLUSION OF SOURCES	\$ 1,141,383,133	\$ 3,689,311,372	\$ 4,277,283,268	\$ 4,722,185,182	\$ 4,808,296,205
E - FOLLOW ON TO COMPETED ACTION	\$ 2,244,824	\$ 9,054,410	\$ 11,556,582	\$ 25,671,658	\$ 118,106,785
F - COMPETED UNDER SAT	\$ 6,686,257	\$ 16,642,607	\$ 8,207,364	\$ 3,886,732	\$ 2,163,780
G - NOT COMPETED UNDER SAT	\$ 102,673,178	\$ 136,439,860	\$ 121,184,764	\$ 511,627	\$ 384,568
B - NOT AVAILABLE FOR COMPETITION	\$ 690,710,836	\$ 641,000,938	\$ 652,502,309	\$ 1,737,762,792	\$ 960,142,224
<b>GRAND TOTAL:</b>	<b>\$19,577,560,752</b>	<b>\$41,369,840,633</b>	<b>\$36,297,300,577</b>	<b>\$38,161,670,936</b>	<b>\$35,066,088,040</b>



## FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE: LOCKHEED MARTIN CORPORATION

## SUBCONTRACTS DETAILS

## SUB AWARDS BY AGENCY

AGENCY	2012	2011	2010	2009
1700 - DEPT OF THE NAVY	\$ 33,487,645	\$ 29,824,476	\$ 4,265,299	\$ 2,475,000
3600 - VETERANS AFFAIRS, DEPARTMENT OF	\$ 0	\$ 376,008	\$ 0	\$ 0
2100 - DEPT OF THE ARMY	\$ 6,898,051	\$ 7,265,877	\$ 0	\$ 0
5700 - DEPT OF THE AIR FORCE	\$ 1,102,901	\$ 10,925,867	\$ 0	\$ 0
9700 - DEPT OF DEFENSE	\$ 0	\$ 1,359,100	\$ 0	\$ 0
97AE - DEFENSE ADVANCED RESEARCH PROJECTS AGENCY (DARPA)	\$ 325,175	\$ 966,680	\$ 0	\$ 0
97F2 - DEPT OF DEFENSE EDUCATION ACTIVITY (DODEA)	\$ 0	\$ 532,547	\$ 0	\$ 0
7001 - OFFICE OF PROCUREMENT OPERATIONS	\$ 0	\$ 46,589,518	\$ 0	\$ 0
7008 - U.S. COAST GUARD	\$ 486,799	\$ 0	\$ 0	\$ 0
9761 - DEFENSE THREAT REDUCTION AGENCY (DTRA)	\$ 270,500	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$ 42,571,071</b>	<b>\$ 97,840,072</b>	<b>\$ 4,265,299</b>	<b>\$ 2,475,000</b>

## SUB AWARDS BY FUNDING OFFICE

FUNDING OFFICE	2012	2011	2010	2009
DER	\$ 0	\$ 0	\$ 2,584,023	\$ 2,475,000
N00039 - SPACE AND NAVAL WARFARE SYSTEMS	\$ 0	\$ 0	\$ 1,681,276	\$ 0
0010A - CENTER FOR ACQUISITION INNOVATION - AUSTIN	\$ 0	\$ 376,008	\$ 0	\$ 0
N00024 - NAVSEA HQ	\$ 0	\$ 1,439,855	\$ 0	\$ 0
N00421 - NAVAL AIR WARFARE CENTER AIR DIV	\$ 0	\$ 254,379	\$ 0	\$ 0
W71BFJ - W4QV ADELPHI LAB	\$ 0	\$ 370,194	\$ 0	\$ 0
F67100 - ACCTG DISB STA NR 667100	\$ 0	\$ 119,708	\$ 0	\$ 0
N00383 - NAVSUP WEAPON SYSTEMS SUPPORT	\$ 33,220,980	\$ 26,485,140	\$ 0	\$ 0
HJ4701 - DEFENSE TECHNICAL INFO CENTER	\$ 0	\$ 1,359,100	\$ 0	\$ 0
HR0011 - DEF ADVANCED RESEARCH PROJECTS AGCY	\$ 325,175	\$ 966,680	\$ 0	\$ 0
W31G3H - W0H9 US ARMY AVN & MISSILES CMD	\$ 0	\$ 598,780	\$ 0	\$ 0
FA8223 - FA8223 OO ALC GHKM SIMS	\$ 0	\$ 5,790,252	\$ 0	\$ 0
FA9453 - FA9453 DET 8 AFRL PKV8	\$ 51,000	\$ 40,000	\$ 0	\$ 0
N00019 - NAVAL AIR SYSTEMS COMMAND	\$ 0	\$ 1,645,102	\$ 0	\$ 0
HE1254 - DOD EDUCATION ACTIVITY	\$ 0	\$ 532,547	\$ 0	\$ 0
W91NNE - W6A4 HQS U.S. ACCESSIONS CMD	\$ 4,869,446	\$ 520,652	\$ 0	\$ 0
F4FBSD - AFRL RBSI	\$ 387,518	\$ 300,860	\$ 0	\$ 0
FA8750 - FA8750 AFRL RIK	\$ 0	\$ 300,000	\$ 0	\$ 0
SCSECO - DHS OFFICE OF POLICY	\$ 0	\$ 41,858,388	\$ 0	\$ 0
W32G11 - W6EC PEO STRI ORLANDO	\$ 0	\$ 5,667,251	\$ 0	\$ 0
FA2550 - FA2550 50 CONS LGCP	\$ 0	\$ 4,300,000	\$ 0	\$ 0
SCNP - DIRECTORATE FOR NATIONAL PROTECTION AND PROGRAMS	\$ 0	\$ 4,731,130	\$ 0	\$ 0
FA8650 - FA8650 DET 1 AFRL PK	\$ 0	\$ 75,047	\$ 0	\$ 0
W26AAN - W4G8 DIR NIGHT VISION	\$ 1,551,605	\$ 109,000	\$ 0	\$ 0
N00030 - STRATEGIC SYSTEMS PROGRAMS	\$ 266,665	\$ 0	\$ 0	\$ 0
00079 - TISCOM	\$ 176,299	\$ 0	\$ 0	\$ 0
AC1166 - XU USASAC	\$ 477,000	\$ 0	\$ 0	\$ 0
HDTRA1 - DEFENSE THREAT REDUCTION AGENCY	\$ 270,500	\$ 0	\$ 0	\$ 0
00023 - HQ CONTRACT OPERATIONS (CG-912)	\$ 310,500	\$ 0	\$ 0	\$ 0
F4FBBJ - AFRL RYM	\$ 191,790	\$ 0	\$ 0	\$ 0
FA8620 - FA8620 ASC WI	\$ 472,593	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$ 42,571,071</b>	<b>\$ 97,840,072</b>	<b>\$ 4,265,299</b>	<b>\$ 2,475,000</b>

## EXECUTIVE INFORMATION

NAME	COMPENSATION
John F. Slipke	\$ 876,500
Alton D. Romig, Jr.	\$ 1,337,700
Paul J. Hommert	\$ 1,300,000
Jerry L. McDowell	\$ 1,124,600
Richard H. Stulen	\$ 1,025,000

## CONTACT INFORMATION

CEO Name:	ROBERT STEVENS
CEO Phone:	(301) 897-6000
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Phone #:	3018976801
<b>PPOC:</b>	
Name:	GARY LOWE
Email:	gary.w.lowe@lmco.com
<b>GPPOC:</b>	
Name:	GARY LOWE
<b>GOVERNMENT CONTACT:</b>	
Name:	JO ANN GOLDBERG
Email:	jo.ann.goldberg@lmco.com
Phone	(301) 897-6710

## PAST SOCIO ECONOMIC INDICATORS

Hospital Business:	No	Asian Owned:	No
Black American:	No	Educational Institution:	No
Emerging Small Bus.:	No	Federal Government:	No
HBCU:	No	Hispanic Owned:	No
Sheltered Workshop:	No	HUBZone Firm:	No
Minority Institution:	No	Local Government:	No
Minority Owned:	No	Native Owned Business:	No
Program Participant 8A:	No	Nonprofit Organization:	No
Disadvantaged Business:	No	Service Disabled VOB:	No
Sub Asian :	No	State Government:	No
Very Small Business:	No	Tribal Government:	No
Veteran Owned:	No	Woman Owned:	No

## IMPORTANT NOTE :

The PAST SOCIO ECONOMIC INDICATORS box to extreme right shows all past categories in which this entity received business, and is NOT representative of the company's latest socio economic status mix.

**FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE: LOCKHEED MARTIN CORPORATION**

ORGANIZATION DETAILS	
DUNS:	834951691
Parent DUNS:	834951691
Fedmine ID:	F517092802
Known As:	LOCKHEED MARTIN
Address:	6801 ROCKLEDGE DR BETHESDA MD 20817-1877 USA
GEO Location:	FEDPOINT
County Code:	031
County:	MONTGOMERY
Cong. District:	08
Metro Area Code:	0000
Corporate URL:	http://www.lockheedmartin.com
Organization Type:	CORPORATE ENTITY (NOT TAX EXEMPT) 2L
Incorporation:	MD
Legal Structure:	
Business Type:	2X - For-Profit Organization MF - Manufacturer of Goods VN - Contracts
# Employees:	146,000
Annual Revenue:	\$46,499,000,000
Credit Card:	N
Cage Code:	02GJ5
CCR Registration:	2001-10-11
CCR Renewal:	2012-11-08
Year Established:	1995-3-15
Fiscal Yr End:	12/31
Company Security:	NONE
Employee Security:	NONE
Current Principals:	

**ABOUT CONTRACTOR PROFILES**

Data is pre-filtered using a powerful modern database architecture that updates close to a million records daily! The data comes from disparate but authoritative government data sources !! The benefits that result from such modern technical practices flow directly to your bottom line, some of which are:

- Increases awareness of federal spending in near real-time
- Helps you as the decision maker with timely information related to your market area of interest catalyzing better quality decisions
- Augments information on federal vendors that D&B does not provide in a very "federal specific" way.
- Enhances the ability of small business contractors to visualize their federal target market prior to committing marketing resource, thereby helping position their companies in their chosen markets.
- Targets a broader market that consists of banks, associations, accounting firms, healthcare organizations, government agencies, government contractors, and other businesses including law firms and those interested in knowing about

SUBCONTRACTS DETAILS				
SUB AWARDS BY PLACE OF PERFORMANCE				
PLACE OF PERFORMANCE	2012	2011	2010	2009
MO - MISSOURI	\$ 0	\$ 0	\$ 0	\$ 2,475,000
VA - VIRGINIA	\$ 0	\$ 47,122,064	\$ 1,498,992	\$ 0
MD - MARYLAND	\$ 0	\$ 0	\$ 1,085,031	\$ 0
RI - RHODE ISLAND	\$ 0	\$ 0	\$ 1,681,276	\$ 0
FL - FLORIDA	\$ 2,353,780	\$ 13,675,698	\$ 0	\$ 0
00 -	\$ 0	\$ 1,395,512	\$ 0	\$ 0
NJ - NEW JERSEY	\$ 486,799	\$ 370,194	\$ 0	\$ 0
NY - NEW YORK	\$ 38,282,216	\$ 27,005,792	\$ 0	\$ 0
NC - NORTH CAROLINA	\$ 0	\$ 44,343	\$ 0	\$ 0
CA - CALIFORNIA	\$ 317,665	\$ 1,081,727	\$ 0	\$ 0
LA - LOUISIANA	\$ 0	\$ 598,780	\$ 0	\$ 0
KS - KANSAS	\$ 0	\$ 1,645,102	\$ 0	\$ 0
CO - COLORADO	\$ 387,518	\$ 4,600,860	\$ 0	\$ 0
MN - MINNESOTA	\$ 0	\$ 300,000	\$ 0	\$ 0
NM - NEW MEXICO	\$ 270,500	\$ 0	\$ 0	\$ 0
AZ - ARIZONA	\$ 472,593	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$ 42,571,071</b>	<b>\$ 97,840,072</b>	<b>\$ 4,265,299</b>	<b>\$ 2,475,000</b>

SUB AWARDS BY NAICS				
NAICS	2012	2011	2010	2009
541611 - ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$ 0	\$ 376,008	\$ 0	\$ 2,475,000
541330 - ENGINEERING SERVICES	\$ 787,500	\$ 1,439,855	\$ 4,265,299	\$ 0
334519 - OTHER MEASURING AND CONTROLLING DEVICE MANUFACTURING	\$ 0	\$ 254,379	\$ 0	\$ 0
541711 - RESEARCH AND DEVELOPMENT IN BIOTECHNOLOGY	\$ 270,500	\$ 370,194	\$ 0	\$ 0
541512 - COMPUTER SYSTEMS DESIGN SERVICES	\$ 0	\$ 41,978,096	\$ 0	\$ 0
333313 - OFFICE MACHINERY MANUFACTURING	\$ 33,220,980	\$ 26,485,140	\$ 0	\$ 0
611430 - PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING	\$ 0	\$ 1,359,100	\$ 0	\$ 0
541712 - RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT BIOTECHNOLOGY)	\$ 2,507,088	\$ 6,091,587	\$ 0	\$ 0
336414 - GUIDED MISSILE AND SPACE VEHICLE MANUFACTURING	\$ 266,665	\$ 598,780	\$ 0	\$ 0
611512 - FLIGHT TRAINING	\$ 0	\$ 5,790,252	\$ 0	\$ 0
336413 - OTHER AIRCRAFT PARTS AND AUXILIARY EQUIPMENT MANUFACTURING	\$ 472,593	\$ 1,645,102	\$ 0	\$ 0
541511 - CUSTOM COMPUTER PROGRAMMING SERVICES	\$ 0	\$ 532,547	\$ 0	\$ 0
541810 - ADVERTISING AGENCIES	\$ 4,869,446	\$ 520,652	\$ 0	\$ 0
333319 - OTHER COMMERCIAL AND SERVICE INDUSTRY MACHINERY MANUFACTURING	\$ 0	\$ 5,667,251	\$ 0	\$ 0
541513 - COMPUTER FACILITIES MANAGEMENT SERVICES	\$ 0	\$ 4,731,130	\$ 0	\$ 0
334511 - SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL, AND NAUTICAL SYSTEM AND INSTRUMENT MANUFACTURING	\$ 176,299	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$ 42,571,071</b>	<b>\$ 97,840,072</b>	<b>\$ 4,265,299</b>	<b>\$ 2,475,000</b>

companies who who are currently doing business with the federal government.

- FEDMINE™ is the first federal market tool that provides historical federal contracts and grants data, integrated with daily federal business and grants opportunities enhanced with meaningful data from GSA, GAO, OMB, Census, and DoD.

There is no other system capable of the speed,

performance, and affordability of FEDMINE, this is our guarantee. One-click reports are routine, a high chance you will get spoilt, but competing products simply have a hard time in coming even remotely close to create them. Don't pay several thousand dollars for a static report from which you can't drill down to details. You cannot afford to live with that in today's Web 2.0 environment, can you?



**TOP 100 US COUNTIES FOR FEDERAL CONTRACTS**

Sorted for FY 2011

Tip: Default sorting for the year indicated with arrow on the year header.

Dollars Obligated Aggregated, Actual Figures							
	COUNTIES	STATE	2012	2011 ▼	2010	2009	2008
1	FAIRFAX	VIRGINIA	\$ 20,546,697,348	\$ 45,227,188,987	\$ 43,041,040,830	\$ 43,018,134,972	\$ 38,938,988,503
2	MONTGOMERY	MARYLAND	\$ 6,868,339,731	\$ 16,388,841,341	\$ 16,805,866,717	\$ 17,510,285,112	\$ 14,661,550,822
3	LOS ANGELES	CALIFORNIA	\$ 7,636,281,354	\$ 15,837,488,638	\$ 17,147,449,588	\$ 17,317,622,533	\$ 16,446,744,993
4	TARRANT	TEXAS	\$ 7,182,725,497	\$ 15,305,448,352	\$ 13,707,262,621	\$ 18,246,936,723	\$ 16,145,486,406
5	SAN DIEGO	CALIFORNIA	\$ 4,784,765,576	\$ 13,652,018,205	\$ 14,498,499,872	\$ 13,765,915,398	\$ 11,879,584,953
6	ARLINGTON	VIRGINIA	\$ 4,841,006,495	\$ 13,067,795,767	\$ 13,974,718,311	\$ 14,462,064,180	\$ 17,208,129,312
7	MARICOPA	ARIZONA	\$ 3,482,464,133	\$ 8,466,138,437	\$ 7,468,475,739	\$ 8,239,844,217	\$ 6,949,393,829
8	MIDDLESEX	MASSACHUSETTS	\$ 3,351,144,474	\$ 7,545,843,777	\$ 8,247,380,950	\$ 9,150,061,281	\$ 7,701,677,897
9	HARRIS	TEXAS	\$ 2,885,801,932	\$ 7,416,201,467	\$ 9,269,666,122	\$ 11,370,432,758	\$ 11,819,398,660
10	SAN FRANCISCO	CALIFORNIA	\$ 4,854,283,952	\$ 7,078,882,696	\$ 7,859,173,321	\$ 7,780,698,429	\$ 2,683,097,164
11	DISTRICT OF COLUMBIA	D.C.	\$ 4,362,593,619	\$ 6,852,161,908	\$ 8,669,171,641	\$ 7,915,127,098	\$ 6,705,488,713
12	ST. LOUIS	MISSOURI	\$ 7,347,158,692	\$ 6,792,716,801	\$ 6,711,485,297	\$ 3,226,497,171	\$ 2,937,308,913
13	SANTA CLARA	CALIFORNIA	\$ 3,345,085,987	\$ 6,788,529,128	\$ 5,889,241,076	\$ 7,190,151,513	\$ 7,216,750,091
14	MADISON	ALABAMA	\$ 2,939,641,816	\$ 6,595,563,108	\$ 5,948,455,988	\$ 6,330,231,685	\$ 6,390,149,997
15	KING	WASHINGTON	\$ 3,550,098,205	\$ 6,538,492,300	\$ 5,034,917,882	\$ 3,869,748,568	\$ 2,638,239,939
16	FAIRFIELD	CONNECTICUT	\$ 1,281,661,754	\$ 4,916,983,422	\$ 4,737,277,884	\$ 4,641,006,463	\$ 6,276,798,611
17	WINNEBAGO	WISCONSIN	\$ 421,208,071	\$ 4,831,817,398	\$ 7,121,111,383	\$ 6,362,597,955	\$ 1,738,557,868
18	ESSEX	MASSACHUSETTS	\$ 1,426,442,135	\$ 4,812,667,667	\$ 4,354,420,178	\$ 4,534,816,842	\$ 3,669,075,039
19	COOK	ILLINOIS	\$ 2,288,946,592	\$ 4,628,823,113	\$ 5,517,354,234	\$ 4,498,383,144	\$ 3,727,805,340
20	DALLAS	TEXAS	\$ 2,268,054,015	\$ 4,601,903,521	\$ 5,236,025,127	\$ 5,993,967,129	\$ 4,763,153,050
21	SAGADAHOC	MAINE	\$ 782,166,668	\$ 4,544,725,378	\$ 648,924,801	\$ 736,411,981	\$ 222,220,936
22	EL PASO	COLORADO	\$ 1,151,061,532	\$ 4,507,079,536	\$ 3,269,631,759	\$ 2,715,992,821	\$ 2,725,259,677
23	ORANGE	FLORIDA	\$ 1,695,726,212	\$ 4,483,690,498	\$ 4,624,289,924	\$ 4,445,996,590	\$ 3,964,480,345
24	LOUDOUN	VIRGINIA	\$ 2,081,127,807	\$ 4,443,685,462	\$ 4,566,903,350	\$ 3,786,057,928	\$ 3,381,649,868
25	NEW LONDON	CONNECTICUT	\$ 3,297,364,741	\$ 4,440,160,497	\$ 3,619,031,860	\$ 3,924,734,992	\$ 2,695,118,310
26	PIMA	ARIZONA	\$ 2,248,872,411	\$ 4,339,417,848	\$ 5,429,633,241	\$ 5,553,920,578	\$ 5,193,412,734
27	JACKSON	MISSISSIPPI	\$ 275,894,394	\$ 4,298,469,623	\$ 58,697,383	\$ 2,354,400,285	\$ 2,882,411,818
28	JEFFERSON	KENTUCKY	\$ 2,015,642,254	\$ 4,259,329,814	\$ 4,348,675,821	\$ 4,270,659,454	\$ 3,730,227,269
29	ORANGE	CALIFORNIA	\$ 2,718,089,847	\$ 4,176,088,540	\$ 5,139,412,336	\$ 5,843,534,587	\$ 6,954,480,986
30	COBB	GEORGIA	\$ 1,577,053,561	\$ 4,163,510,245	\$ 3,938,057,292	\$ 1,427,662,540	\$ 2,457,176,990
31	FAIRFAX (CITY)	VIRGINIA	\$ 1,614,093,182	\$ 4,132,299,828	\$ 4,578,579,988	\$ 4,294,200,764	\$ 3,995,095,627
32	PRINCE GEORGE	MARYLAND	\$ 1,987,405,299	\$ 4,078,356,015	\$ 5,041,921,623	\$ 4,591,451,103	\$ 4,938,288,896
33	BEXAR	TEXAS	\$ 1,635,350,963	\$ 3,874,755,791	\$ 3,867,744,321	\$ 4,212,595,737	\$ 3,737,143,136
34	ANCHORAGE	ALASKA	\$ 1,728,138,503	\$ 3,814,716,381	\$ 3,862,906,205	\$ 4,479,016,272	\$ 4,107,214,576
35	ALAMEDA	CALIFORNIA	\$ 2,762,222,898	\$ 3,664,539,036	\$ 3,245,006,696	\$ 4,550,607,156	\$ 3,725,910,995
36	HARTFORD	CONNECTICUT	\$ 1,472,904,938	\$ 3,534,443,614	\$ 3,322,158,599	\$ 3,806,765,046	\$ 3,313,625,002
37	BERNALILLO	NEW MEXICO	\$ 2,725,813,194	\$ 3,493,994,074	\$ 3,607,314,128	\$ 3,744,228,244	\$ 3,606,810,090
38	MONTGOMERY	PENNSYLVANIA	\$ 2,734,452,359	\$ 3,354,426,092	\$ 3,379,995,213	\$ 3,282,553,903	\$ 2,761,255,962
39	ALEXANDRIA (CITY)	VIRGINIA	\$ 1,419,924,775	\$ 3,307,673,467	\$ 3,533,574,227	\$ 3,290,753,325	\$ 3,169,854,936
40	SACRAMENTO	CALIFORNIA	\$ 2,577,556,276	\$ 3,195,150,565	\$ 3,512,426,139	\$ 3,477,030,143	\$ 3,069,412,950
41	HAMILTON	OHIO	\$ 892,615,490	\$ 3,146,629,496	\$ 2,447,934,610	\$ 2,801,447,975	\$ 2,971,509,861
42	ANDERSON	TENNESSEE	\$ 2,377,027,370	\$ 3,083,082,357	\$ 3,447,517,954	\$ 3,946,386,245	\$ 3,035,730,555
43	GREENVILLE	SOUTH CAROLINA	\$ 382,413,502	\$ 3,072,565,626	\$ 2,220,530,573	\$ 1,101,908,052	\$ 886,770,378
44	DELAWARE	PENNSYLVANIA	\$ 2,052,753,541	\$ 2,945,711,969	\$ 2,554,714,521	\$ 2,953,151,317	\$ 2,930,594,610
45	MARION	SOUTH CAROLINA	\$ 42,804,906	\$ 2,912,829,422	\$ 88,542,699	\$ 12,277,329	\$ 90,249,111
46	HOWARD	MARYLAND	\$ 1,199,498,452	\$ 2,810,270,677	\$ 2,962,484,820	\$ 2,728,968,209	\$ 2,541,547,575
47	DUPAGE	ILLINOIS	\$ 1,264,378,501	\$ 2,763,345,179	\$ 2,939,051,375	\$ 2,643,768,662	\$ 5,693,113,777
48	NEWPORT NEWS (CITY)	VIRGINIA	\$ 1,647,883,954	\$ 2,673,698,407	\$ 2,960,600,357	\$ 3,974,212,592	\$ 4,303,982,300
49	JEFFERSON	COLORADO	\$ 1,875,718,120	\$ 2,628,001,080	\$ 2,778,524,532	\$ 2,923,770,812	\$ 1,832,875,708
50	VIRGINIA BEACH (CITY)	VIRGINIA	\$ 870,841,292	\$ 2,613,337,107	\$ 2,995,347,201	\$ 2,312,193,327	\$ 1,757,850,785
51	MONMOUTH	NEW JERSEY	\$ 543,808,600	\$ 2,596,024,678	\$ 2,821,589,556	\$ 2,597,634,071	\$ 2,299,603,664
52	BALTIMORE	MARYLAND	\$ 796,476,030	\$ 2,537,977,218	\$ 2,058,481,823	\$ 1,903,164,823	\$ 1,805,271,141
53	LOS ALAMOS	NEW MEXICO	\$ 2,160,418,157	\$ 2,536,191,167	\$ 2,283,683,452	\$ 2,496,982,413	\$ 2,209,347,704
54	BURLINGTON	NEW JERSEY	\$ 1,046,367,018	\$ 2,488,614,027	\$ 2,551,111,323	\$ 2,313,057,527	\$ 2,020,631,956
55	NORFOLK (CITY)	VIRGINIA	\$ 999,755,353	\$ 2,464,517,078	\$ 1,730,088,066	\$ 1,769,835,796	\$ 1,699,186,702
56	HONOLULU	HAWAII	\$ 619,312,758	\$ 2,369,557,939	\$ 1,964,843,662	\$ 1,708,791,456	\$ 1,648,767,485
57	ORLEANS	LOUISIANA	\$ 148,719,827	\$ 2,316,301,974	\$ 1,794,406,700	\$ 1,922,610,040	\$ 2,449,640,189
58	FRANKLIN	OHIO	\$ 814,349,339	\$ 2,297,058,363	\$ 2,155,364,913	\$ 1,948,763,327	\$ 1,789,600,672
59	NASSAU	NEW YORK	\$ 1,789,147,813	\$ 2,276,074,645	\$ 1,606,001,145	\$ 1,694,049,189	\$ 1,617,525,064
60	VANDERBURGH	INDIANA	\$ 91,993,503	\$ 2,249,427,383	\$ 246,551,268	\$ 133,814,806	\$ 292,169,465
61	NEW YORK	NEW YORK	\$ 939,385,353	\$ 2,241,827,740	\$ 2,762,471,753	\$ 2,533,871,299	\$ 1,916,667,765
62	ARAPAHOE	COLORADO	\$ 2,605,055,272	\$ 2,222,392,516	\$ 1,717,216,672	\$ 2,115,745,450	\$ 1,703,524,816
63	BREVARD	FLORIDA	\$ 1,179,529,012	\$ 2,199,045,467	\$ 2,928,953,118	\$ 2,867,279,445	\$ 2,852,932,143
64	FULTON	GEORGIA	\$ 770,105,099	\$ 2,161,189,006	\$ 2,308,489,934	\$ 2,821,773,207	\$ 1,971,580,673
65	JACKSON	MISSOURI	\$ 827,605,321	\$ 2,112,499,894	\$ 2,330,252,928	\$ 1,892,415,389	\$ 1,989,405,845
66	HUNT	TEXAS	\$ 740,589,001	\$ 2,090,335,304	\$ 1,436,553,473	\$ 1,451,049,916	\$ 1,136,407,284
67	ANNE ARUNDEL	MARYLAND	\$ 807,644,496	\$ 2,055,728,593	\$ 2,127,189,006	\$ 2,214,502,034	\$ 2,949,768,713
68	PLYMOUTH	MASSACHUSETTS	\$ 1,192,628,551	\$ 2,023,749,743	\$ 337,412,141	\$ 203,845,002	\$ 183,550,251



## TOP 100 US COUNTIES FOR FEDERAL CONTRACTS

Sorted for FY 2011

Tip: Default sorting for the year indicated with arrow on the year header.

DOLLARS OBLIGATED AGGREGATED, ACTUAL FIGURES							
	COUNTIES	STATE	2012	2011 ▼	2010	2009	2008
69	AIKEN SOUTH	CAROLINA	\$ 1,488,755,172	\$ 2,010,193,291	\$ 2,062,780,869	\$ 4,306,094,845	\$ 1,741,577,142
70	SAN MATEO	CALIFORNIA	\$ 636,170,064	\$ 1,961,940,758	\$ 1,338,118,333	\$ 1,031,918,966	\$ 1,034,272,280
71	CHESTER	PENNSYLVANIA	\$ 710,096,822	\$ 1,959,077,750	\$ 1,844,164,767	\$ 1,509,763,606	\$ 1,291,492,604
72	COLLIN	TEXAS	\$ 610,328,501	\$ 1,844,008,235	\$ 1,504,167,467	\$ 1,658,354,480	\$ 1,887,100,544
73	SHELBY	TENNESSEE	\$ 1,068,182,934	\$ 1,755,965,378	\$ 1,742,256,363	\$ 1,924,105,854	\$ 2,174,713,924
74	ALLEGHENY	PENNSYLVANIA	\$ 1,184,459,854	\$ 1,751,134,098	\$ 2,310,572,481	\$ 1,584,004,222	\$ 2,527,366,824
75	MACOMB	MICHIGAN	\$ 1,318,814,785	\$ 1,739,325,981	\$ 2,327,817,484	\$ 3,663,669,647	\$ 4,420,528,984
76	DUVAL	FLORIDA	\$ 357,570,680	\$ 1,636,728,367	\$ 1,365,503,619	\$ 1,093,570,067	\$ 1,017,706,350
77	MARION	INDIANA	\$ 785,437,748	\$ 1,620,292,754	\$ 1,693,395,177	\$ 2,735,189,128	\$ 1,344,271,618
78	SALT LAKE	UTAH	\$ 362,178,250	\$ 1,608,221,914	\$ 1,612,078,014	\$ 1,161,294,008	\$ 744,906,519
79	MOBILE	ALABAMA	\$ 437,821,124	\$ 1,564,731,443	\$ 544,468,702	\$ 641,597,379	\$ 202,927,081
80	HENNEPIN	MINNESOTA	\$ 686,390,373	\$ 1,532,314,802	\$ 1,957,281,155	\$ 2,064,520,829	\$ 2,381,732,005
81	LAKE	ILLINOIS	\$ 505,613,715	\$ 1,522,991,436	\$ 1,535,536,967	\$ 1,523,226,004	\$ 1,063,414,960
82	HILLSBOROUGH	FLORIDA	\$ 372,139,764	\$ 1,518,098,342	\$ 1,622,382,285	\$ 1,651,828,386	\$ 1,393,269,687
83	BENTON	WASHINGTON	\$ 1,609,104,127	\$ 1,515,391,354	\$ 1,728,754,329	\$ 3,134,950,611	\$ 2,103,336,096
84	BRISTOL	MASSACHUSETTS	\$ 455,733,764	\$ 1,498,140,895	\$ 1,851,010,283	\$ 1,019,752,725	\$ 1,431,796,761
85	SUFFOLK	NEW YORK	\$ 867,937,321	\$ 1,429,392,627	\$ 1,550,012,522	\$ 1,782,151,153	\$ 1,563,274,977
86	POTTER	TEXAS	\$ 3,048,784,394	\$ 1,413,906,963	\$ 3,114,817,981	\$ 2,976,093,778	\$ 3,086,437,693
87	COFFEE	TENNESSEE	\$ 834,897,104	\$ 1,400,112,164	\$ 1,590,610,718	\$ 1,456,292,702	\$ 1,538,873,889
88	BONNEVILLE	IDAHO	\$ 1,052,186,410	\$ 1,398,816,576	\$ 1,520,069,210	\$ 1,898,539,818	\$ 1,376,729,258
89	SEDGWICK	KANSAS	\$ 576,781,308	\$ 1,389,021,302	\$ 1,185,226,761	\$ 1,926,775,953	\$ 1,878,561,437
90	OKLAHOMA	OKLAHOMA	\$ 535,199,478	\$ 1,378,493,177	\$ 1,217,367,800	\$ 1,208,720,016	\$ 1,387,347,794
91	CAMDEN	NEW JERSEY	\$ 472,713,592	\$ 1,281,157,090	\$ 1,388,860,518	\$ 1,570,214,259	\$ 1,435,946,325
92	CONTRA COSTA	CALIFORNIA	\$ 393,055,789	\$ 1,276,544,867	\$ 988,753,054	\$ 1,203,841,512	\$ 1,056,662,734
93	KOOTENAI	IDAHO	\$ 556,070,738	\$ 1,268,306,112	\$ 640,470,381	\$ 398,714,684	\$ 260,955,676
94	WILLIAMSON	TEXAS	\$ 413,646,678	\$ 1,216,219,691	\$ 1,431,262,771	\$ 1,519,802,181	\$ 1,434,659,268
95	ST. JOSEPH	INDIANA	\$ 135,607,272	\$ 1,211,539,506	\$ 1,147,806,319	\$ 2,844,675,572	\$ 4,765,022,987
96	WAYNE	MICHIGAN	\$ -11,701,315	\$ 1,211,236,230	\$ 1,566,963,109	\$ 2,181,059,084	\$ 1,501,545,261
97	PALM BEACH	FLORIDA	\$ 745,801,340	\$ 1,191,218,905	\$ 1,357,981,768	\$ 2,153,962,328	\$ 1,407,208,259
98	DAVIS	UTAH	\$ 479,950,958	\$ 1,179,634,442	\$ 1,091,855,087	\$ 982,033,005	\$ 1,055,222,747
99	HILLSBOROUGH	NEW HAMPSHIRE	\$ 517,536,324	\$ 1,126,739,163	\$ 901,154,196	\$ 1,293,813,999	\$ 1,441,030,036
100	WASHOE	NEVADA	\$ 989,300,836	\$ 1,095,042,969	\$ 1,005,904,620	\$ 1,119,483,236	\$ 640,609,772
GRAND TOTAL:			\$ 34,421,832,018	\$ 7,470,959,491	\$ 24,762,006,843	\$ 20,773,323,684	\$ 15,816,453,267

#	ANOMALY CRITERIA	ANOMALY METHODOLOGY
1	Daily report that lists all "SB" vendors by size of award. Those small business vendors on the list whose CCR profile shows revenues and employees above the highest small business NAICS threshold are reported as an anomaly. Link all parent/sister company's employees and revenues as applicable	Compare small vendor DUNS against CCR to check for # employees and firm revenues. If the # of employees or firm revenues exceeds the highest NAICS threshold for SB qualification, report anomaly
2	Provide a daily list of 8(a) awards the previous day. Compare list to list of 8(a)'s that are currently certified. If an 8(a) contract is awarded to a non-8(a) firm, an anomaly is reported. Compare SBA's 8(a) certification list (DSBS) to FPDS-NG by DUNS for 8(a) contracts.	Compare SBA's HUBZone certification (DSBS) list to FPDS-NG by DUNS for HUBZone contracts.
3	Run a daily report that lists HUBZone contracts awarded the previous day. Compare list to the of HUBZone companies that currently certified. If a HUBZone contract is awarded to a non-HUBZone certified firm, an anomaly is reported.	Compare SBA's HUBZone certification (DSBS) list to FPDS-NG by DUNS for HUBZone contracts.
4	Run daily list of small business awards the previous day, and compare to DUNS and applicable NAICS to those reported in ORCA. If an award is made to a small business but their DUNS and/or NAICS code is not in ORCA, an anomaly is reported.	Compare FPDS-NG small business contracts to ORCA by parsing all ORCA records and putting them into database format
5	Run daily SB awards from awards made previous day in FPDS to attain NAICS where the CO BS is small. This list is matched to records from DSBS where NAICS and corresponding DUNS do not appear to match, are missing, or have an "O" designation, an anomaly is reported	We download DSBS data for all contractors into a separate table and store their NAICS Codes reported. NAICS codes, and NAICS with corresponding DUNS that do not show up are flagged.
6	Run a daily report of DUNS where CO BS Contracting = Small Business (in FPDS-NG) to DUNS Numbers in DSBS. If no record is found in DSBS, an anomaly is reported	Compare FPDS-NG small business contracts to DSBS
7	Run a daily report of DUNS with CO BS = Other than Small and NAICS to DUNS and same NAICS = Small in DSBS.	Compare FPDS-NG small business contracts to DSBS
8	Run a daily report for each socio-economic category by SBADistrict Office.	Consolidate each socio-economic) to include Alaska Native Corporations (ANC)

## CONTRACT ACTIONS BY VENDOR FOR CONTRACTING OFFICE CODE W58RGZ WOH9 US ARMY AVN & MISSILES CMD, REDSTONE ARSENAL, AL 35898

TOTAL VALUE OF CONTRACTS AWARDED IN SELECTED FY 2012: \$ 4,908,924,440

Dept. - ARMY

### CONTRACTING OFFICERS

#### FEDMINE puts information at your fingertips:

#### ➤ Comprehensive Federal Contract and Contractor data – ALL in one place

FEDMINE is the only aggregator specifically geared to the Federal Contracting market, combining all of the critical information you need from multiple sources, and giving you access to 800,000+ Federal Agency and Contractor contacts with up-to-date detail on all awarded or outstanding Federal Contracts from the past 7 years.

#### ➤ Vendor Due Diligence

FEDMINE offers extensive information about every company, big or small, that has received a government contract in the past 7 years. If you are considering using a vendor, find out about the company here.

#### ➤ Share Best Practices

See what other Federal Agencies are doing; through FEDMINE you can study how other Agencies distribute their contracts among vendors, how they utilize small businesses, or how they coordinate one contract among multiple vendors. Identify peer contacts and reach out to them to collaborate on acquisition strategies to meet goals.

#### ➤ Set up alerts

Flag agencies, industries, contractors or contract opportunities that you wish to follow and immediately receive alerts WHEN activity occurs. Be as broad or as specific as you like.

#### ➤ Easy to use tool for searches

Finding what you're looking for in FEDMINE is simple; you can get as detailed as you need by adding layers of criteria...search by agency, industry code, contractor revenue size or number of employees, geography, contract size or specific business and see real time as well as historic information about all Federal Contracts from the last 8 years.

#### ➤ Standard and Customizable Report templates that update daily

You can use the standard reports already set up in FEDMINE, or build your own and save the templates to share with coworkers. Add

Sr.No.	FEDMINE ID	CONTRACTOR NAME	AMOUNT
1	F246128716	THE BOEING COMPANY	\$ 1,317,637,888
2	F208250159	LOCKHEED MARTIN CORPORATION	\$ 333,484,416
3	F519992747	SIKORSKY AIRCRAFT CORPORATION	\$ 317,990,208
4	F567857660	GENERAL ATOMICS AERONAUTICAL SYSTEMS, INC.	\$ 301,394,592
5	F374533604	MCDONNELL DOUGLAS HELICOPTER C	\$ 274,967,424
6	F231249012	EADS NORTH AMERICA DEFENSE COMPANY	\$ 242,052,672
7	F214755887	GENERAL ELECTRIC COMPANY	\$ 236,491,648
8	F212340001	BOEING COMPANY, THE	\$ 203,718,720
9	F212434621	ARMY FLEET SUPPORT LLC	\$ 203,457,312
10	F332735930	GENERAL ELECTRIC COMPANY	\$ 192,156,832
11	F331303205	AAI CORPORATION	\$ 177,448,640
12	F514493661	Longbow Limited Liability Comp	\$ 128,106,264
13	F516081791	BOEING COMPANY, THE	\$ 104,043,496
14	F330333393	HONEYWELL INTERNATIONAL INC.	\$ 78,824,216
15	F512176802	L-3 COMMUNICATIONS CORPORATION	\$ 69,731,120
16	F386061162	BELL HELICOPTER TEXTRON INC.	\$ 46,787,260
17	F248320234	HONEYWELL INTERNATIONAL INC.	\$ 38,596,188
18	F339270263	BAE SYSTEMS INFORMATION AND ELECTRONIC SYSTEMS INTEGRATION I	\$ 38,010,104
19	F395367798	AEROVIRONMENT, INC.	\$ 35,055,724
20	F268969048	M7 AEROSPACE LP	\$ 33,521,762
21	F189054899	ROSOBORONEXPORT FGUP	\$ 33,370,000
22	F390380622	NORTHROP GRUMMAN TECHNICAL SERVICES INCORPORATED (4115)	\$ 32,843,776
23	F557817425	DRS OPTRONICS, INC	\$ 32,600,258
24	F383839551	ROCKWELL COLLINS, INC.	\$ 32,275,820
25	F339265055	NORTHROP GRUMMAN SYSTEMS CORPORATION	\$ 31,359,202
26	F408963534	KING AEROSPACE INC	\$ 27,352,600
27	F537497272	ROLLS-ROYCE CORPORATION	\$ 26,483,430
28	F530615774	ROCKWELL COLLINS SIMULATION&TRAINING SOLUTIONS LLC	\$ 25,483,362
29	F336616041	LOCKHEED MARTIN CORPORATION	\$ 24,245,096
30	F335051199	L-3 COMMUNICATIONS CORPORATION	\$ 22,511,746
31	F330496094	RAYTHEON TECHNICAL SERVICES COMPANY LLC	\$ 18,456,498
32	F332134907	SIMMONDS PRECISION PRODUCTS, INC.	\$ 17,937,024
33	F292251808	GOODRICH CORPORATION	\$ 16,860,742
34	F835782505	DYNACORP INTERNATIONAL LLC	\$ 16,351,667
35	F407494544	SCIENCE AND ENGINEERING SERVICES INC	\$ 16,111,369
36	F223179018	PARKER-HANNIFIN CORPORATION	\$ 12,808,527
37	F397121484	MD HELICOPTERS, INC.	\$ 9,901,463
38	F533489112	EFW INCORPORATED	\$ 9,700,539
39	F634557907	CANADIAN COMMERCIAL CORPORATION	\$ 8,542,570
40	F535298084	YULISTA AVIATION, INC.	\$ 7,963,885
41	F285304330	TYONEK SERVICES CORPORATION	\$ 7,677,789
42	F329643621	GOODRICH CORPORATION	\$ 7,217,845
43	F357789185	ROBERTSON FUEL SYSTEMS, L.L.C.	\$ 7,098,820
44	F255790060	HONEYWELL INTERNATIONAL INC	\$ 7,034,598
45	F231634299	SABRELINER CORPORATION	\$ 6,286,482
46	F234697386	SIKORSKY SUPPORT SERVICES, INC.	\$ 6,021,693
47	F386549071	SPX CORPORATION	\$ 5,771,727
48	F210574648	DEFENSE SUPPORT SERVICES, LLC	\$ 5,624,619
49	F341542375	URS FEDERAL SUPPORT SERVICES, INC.	\$ 4,980,029
50	F823119387	BOEING COMPANY THE	\$ 4,703,964
51	F086217464	HONEYWELL INTERNATIONAL INC	\$ 4,617,149
52	F261798454	MISCELLANEOUS FOREIGN CONTRACTORS	\$ 3,348,685
53	F830943476	CAMBER CORPORATION	\$ 3,099,526
54	F334032905	BATTELLE MEMORIAL INSTITUTE	\$ 2,964,550
55	F320048075	BELL AEROSPACE SERVICES INCORPORATED	\$ 2,810,693





CONTRACT ACTIONS BY VENDOR FOR CONTRACTING OFFICE CODE W58RGZ  
W0H9 US ARMY AVN & MISSLES CMD, REDSTONE ARSENAL, AL 35898  
TOTAL VALUE OF CONTRACTS AWARDED IN SELECTED FY 2012: \$ 4,908,924,440  
Dept. - ARMY

Sr.No.	FEDMINE ID	CONTRACTOR NAME	AMOUNT
56	F348359254	CURTISS-WRIGHT CONTROLS INC	\$ 2,637,628
57	F249177385	CARLETON TECHNOLOGIES INC	\$ 2,172,827
58	F364201115	SYMETRICS INDUSTRIES, LLC	\$ 1,959,056
59	F251269601	PROTOTYPE ENGINEERING, INC.	\$ 1,953,580
60	F585872439	WHITTAKER CONTROLS, INC.	\$ 1,802,600
61	F866843960	INTEVAC, INC.	\$ 1,671,000
62	F335465419	PROFESSIONAL AIRCRAFT ACCESSORIES, INC.	\$ 1,627,311
63	F082321295	AAR ALLEN SERVICES, INC.	\$ 1,499,691
64	F348607517	DRS C3&AVIATION COMPANY	\$ 1,418,834
65	F335921296	WOODWARD HRT, INC.	\$ 1,218,835
66	F277194152	HAMILTON SUNDSTRAND CORPORATION	\$ 1,158,993
67	F277955092	SCI TECHNOLOGY, INC.	\$ 1,141,071
68	F280791671	MARTIN-BAKER AMERICA INC.	\$ 1,104,533
69	F332272647	KEARFOTT GUIDANCE&NAVIGATION CORPORATION	\$ 1,086,928
70	F998386870	BELL AEROSPACE SERVICES INC.	\$ 1,049,769
71	F304595518	INTELLIGENT AUTOMATION CORPORATION	\$ 946,227
72	F258900484	HONEYWELL INTERNATIONAL INC.	\$ 918,468
73	F832363092	MEGGITT (ROCKMART), INC.	\$ 771,884
74	F277000803	AEROSPACE FILTRATION SYSTEMS, INC.	\$ 743,522
75	F218250345	GOODRICH CORPORATION	\$ 714,407
76	F208367492	MOOG INC.	\$ 697,480
77	F344935523	MILTOPE CORPORATION	\$ 648,410
78	F450757887	FABRITECH INCORPORATED (1831)	\$ 633,448
79	F260137425	TOPVUE DEFENSE, INC.	\$ 542,212
80	F372024932	GE ENGINE SERVICES, INC	\$ 519,699
81	F315464252	AGUSTAWESTLAND INC.	\$ 493,513
82	F015648606	BAE SYSTEMS CONTROLS INC.	\$ 472,420
83	F713859907	LOGIC SPA	\$ 425,126
84	F078561625	WESTWIND TECHNOLOGIES, INC.	\$ 414,352
85	F534840249	TIMKEN AEROSPACE TRANSMISSIONS, LLC	\$ 343,347
86	F264863715	AVTASK, INC	\$ 312,411
87	F351035164	MASTER RESEARCH&MANUFACTURING, INC.	\$ 293,000
88	F338689078	MCDONNELL DOUGLAS CORPORATION (0674)	\$ 260,000
89	F234998671	GE AVIATION SYSTEMS LLC	\$ 257,820
90	F274685361	WESTAR AEROSPACE&DEFENSE GROUP, INC.	\$ 250,000
91	F330690345	AIRGLAS, INC	\$ 232,200
92	F060618517	NORDAM GROUP, INC., THE	\$ 225,000
93	F292097123	CONAX FLORIDA CORPORATION	\$ 214,037
94	F835321356	GRIMES AEROSPACE COMPANY	\$ 186,400
95	F454458026	ENDEVCO CORPORATION	\$ 167,462
96	F540258785	EATON AEROSPACE LIMITED LIABILITY COMPANY ENGINEERED SENSORS TEDECO PRODUCTS	\$ 162,604
97	F249907152	SYSTEMS 3, INC.	\$ 161,448
98	F349119757	TELEPHONICS CORPORATION	\$ 150,289
99	F337406420	SUMMIT AVIATION INCORPORATED	\$ 144,432
100	F074778080	SHERWOOD AVIONICS AND ACCESSORIES, INC.	\$ 142,565

## FEDMINE™ for PRIME CONTRACTORS

### Key Advantages of using FEDMINE:

- Easy to Use - intuitive with deep levels of actionable information
- Short Learning Curve - a few hours, no more. You are bound to wonder why this was not done before
- Quickly Identify Competition - by Agency, Bureau, Contracting Office, Industry Sector, Geographic Location, all with drill down to their daily refreshed contracts
- Analyze Parent Contractor Subsidiaries - all from the parent profile screen with rapid drill down to individual transactions
- Find Teaming Partners /Incumbents - by looking at their top contracts at each agency, historical trend analysis, top NAICS and PSC categories by Socio Status and Geographic Location.
- Research Market Segments - by Top Contractors in each Industry Sector by Organization Type and Socio Status
- Analyze Categories of Competition - for each Competitor and Partner
- Visualize Federal Markets - using MyFEDCONNECT® to augment strategic business development for timely capture planning of federal market segments.
- Discover Exhibit 53 IT Investments - pertinent to your core competencies in a cross-linked fast mini database utility
- Quickly Access - interconnected information from aggregated data sources, such as FPDS Contract Actions, GSA data, GAO Protests, FBO and Grants
- View Expiring Contracts - IDV, GSA Schedules, BPAs, Task Orders, GWAC Contracts (like Seaport, Alliant, Networx, etc.) by Agency and Contract issue year, Socio Status and more
- Access over 65,000 contacts - with full contact information including email addresses refreshed daily

### FEDMINE - Beyond the Usual

- How to develop your corporate Business Development System
- How to double your contract targets in the next twelve months
- How to significantly improve the quality of those contract targets
- How to significantly improve your chances of winning competitive bids
- How to get on the winning teams
- How to find new business on IDIQ contracts
- How to leverage your business development resources.

- FEDMINE seamlessly aggregates up-to-date information on companies doing business in the federal sector from authoritative federal government sources, and makes it available to subscribers via a powerful, intuitive user interface.
- Using multi- level drill-down, FEDMINE allows you to find new clients with the level of detail you need make smart business decisions

## FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE

### DIGITAL MANAGEMENT, INC.

NOTE : If a Parent company for this entity is reported, the link on its Parent DUNS number below gives its consolidated Profile. Parent subsidiary relationships are no longer provided due to the Federal Government's agreement with D&B, and therefore, some relationships may not reflect the most current status in our system.

**ALL OBLIGATED DOLLARS PERTAIN TO PRIME CONTRACTING DOLLARS ONLY. IF PURCHASED SEPARATELY SUBCONTRACTS DATA IS INCLUDED IN ALL PROFILES**

CONTRACT AWARDS IN LAST 30 DAYS	CONTRACTS BY PLACE OF PERFORMANCE	MAJOR CUSTOMER NAMES	PERFORMANCE HISTORY (REFERENCES)
CONTRACTS BY CONTRACTING OFF.	FEDBIZOPPS AWARDS	GWAC CONTRACTS	CONTRACTS BY NAICS CODES
CONTRACTS BY PSC CODES	CONTRACTS BY SOCIO ECONOMIC STATUS	CONTRACTS BY SETASIDE TYPE	CONTRACTS BY PRICING TYPE

#### COMPARATIVE 5 - YEAR FEDERAL CONTRACTS VIEW

AGENCY	2012	2011	2010	2009	2008
6900 - TRANSPORTATION	\$ 153,952	\$ 3,042,090	\$ 1,682,872	\$ 1,355,173	\$ 117,671
7300 - SMALL BUSINESS ADMINISTRATION	\$ 1,817,610	\$ 7,695,261	\$ 7,653,806	\$ 2,915,325	\$ 0
1200 - AGRICULTURE	\$ 1,544,418	\$ 2,285,576	\$ 994,941	\$ -240	\$ 0
1300 - COMMERCE	\$ 490,032	\$ 365,714	\$ 1,075,153	\$ 380,704	\$ 345,193
7500 - HEALTH AND HUMAN SERVICES	\$ 526,902	\$ 9,894,070	\$ 2,951,850	\$ 144,382	\$ 361,528
1600 - LABOR	\$ 1,071,019	\$ 1,361,646	\$ 1,346,672	\$ 1,749,301	\$ 375,856
3100 - NUCLEAR REGULATORY COMMISSION	\$ 680,601	\$ 1,126,083	\$ 336,483	\$ 1,029,000	\$ 410,067
2000 - TREASURY	\$ 2,098,347	\$ 4,624,095	\$ 1,576,731	\$ 0	\$ 0
4700 - GENERAL SERVICES ADMINISTRATION	\$ 155,926	\$ 0	\$ 2,041,536	\$ 2,003,768	\$ 44,956
1400 - INTERIOR	\$ 6,651,468	\$ 1,334,300	\$ 607,000	\$ 225,000	\$ 436,538
2900 - FEDERAL TRADE COMMISSION	\$ 113,574	\$ 258,710	\$ 195,663	\$ 230,774	\$ 238,221
5700 - AIR FORCE	\$ 0	\$ 2,676,030	\$ 1,491,562	\$ 448,141	\$ 1,286,562
1700 - NAVY	\$ 2,490,856	\$ 5,209,243	\$ 3,972,251	\$ 2,039,795	\$ 0
9700 - DEFENSE	\$ 10,540,970	\$ 10,127,341	\$ 5,444,928	\$ 0	\$ 0
7000 - HOMELAND SECURITY	\$ 40,039,796	\$ 48,906,584	\$ 27,752,261	\$ 0	\$ 0
97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$ 689,255	\$ 666,048	\$ 672,278	\$ 0	\$ 0
3600 - VETERANS AFFAIRS	\$ 0	\$ 4,067,958	\$ 3,705,015	\$ 0	\$ 0
9100 - EDUCATION	\$ -79	\$ 37,673	\$ 4,248,508	\$ 0	\$ 0
8600 - HOUSING AND URBAN DEVELOPMENT	\$ 0	\$ 1,608,408	\$ 1,082,884	\$ 0	\$ 0
5000 - SECURITIES AND EXCHANGE COMMISSION	\$ 105,538	\$ 1,198,322	\$ 0	\$ 0	\$ 0
1100 - EXECUTIVE OFFICE OF THE PRESIDENT	\$ 1,972,610	\$ 4,629,672	\$ 0	\$ 0	\$ 0
1900 - STATE	\$ 6,020,352	\$ 0	\$ 0	\$ 0	\$ 0
7200 - AGENCY FOR INTERNATIONAL DEVELOPMENT	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$77,163,147</b>	<b>\$111,114,823</b>	<b>\$68,832,391</b>	<b>\$12,521,122</b>	<b>\$3,616,594</b>

#### GSA CONTRACT ACTIONS

AGENCY	2012	2011	2010	2009	2008
1600 - LABOR	\$ 1,071,019	\$ 1,361,646	\$ 1,346,672	\$ 1,749,301	\$ 305,993
7500 - HEALTH AND HUMAN SERVICES	\$ 349,301	\$ 3,673,725	\$ 2,901,849	\$ 375,943	\$ 361,528
1200 - AGRICULTURE	\$ 1,544,418	\$ 1,529,965	\$ 495,555	\$ -240	\$ 0
7300 - SMALL BUSINESS ADMINISTRATION	\$ 0	\$ 0	\$ 0	\$ 698,213	\$ 0
6900 - TRANSPORTATION	\$ 56,605	\$ 1,418,670	\$ 927,149	\$ 771,592	\$ 80,712
1300 - COMMERCE	\$ 0	\$ 0	\$ 0	\$ 380,704	\$ 345,343
2900 - FEDERAL TRADE COMMISSION	\$ 113,574	\$ 258,710	\$ 195,663	\$ 230,774	\$ 238,221
1400 - INTERIOR	\$ 2,904,089	\$ 617,482	\$ 607,000	\$ 225,000	\$ 436,538
5700 - AIR FORCE	\$ 0	\$ 424,630	\$ 252,144	\$ 0	\$ 0
4700 - GENERAL SERVICES ADMINISTRATION	\$ 155,926	\$ 0	\$ 2,041,535	\$ 1,643,387	\$ 44,956
9700 - DEFENSE	\$ 10,540,969	\$ 10,124,841	\$ 5,444,928	\$ 0	\$ 0
2000 - TREASURY	\$ 1,311,038	\$ 4,624,095	\$ 1,576,731	\$ 0	\$ 0
3600 - VETERANS AFFAIRS	\$ 0	\$ 4,067,958	\$ 3,705,015	\$ 0	\$ 0
1700 - NAVY	\$ 220,000	\$ 2,666,606	\$ 1,677,276	\$ 0	\$ 0
5000 - SECURITIES AND EXCHANGE COMMISSION	\$ 105,538	\$ 1,198,322	\$ 0	\$ 0	\$ 0
1100 - EXECUTIVE OFFICE OF THE PRESIDENT	\$ 1,972,610	\$ 4,629,672	\$ 0	\$ 0	\$ 0
7000 - HOMELAND SECURITY	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
1900 - STATE	\$ 6,020,352	\$ 0	\$ 0	\$ 0	\$ 0
7200 - AGENCY FOR INTERNATIONAL DEVELOPMENT	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$26,365,439</b>	<b>\$36,596,322</b>	<b>\$21,171,517</b>	<b>\$6,074,674</b>	<b>\$1,813,293</b>



## FEDMINE™ PRIME CONTRACTOR COMPANY PROFILE: DIGITAL MANAGEMENT, INC.

FEDERAL CONTRACT AWARDS BASED ON EXTENT OF COMPETITION					
CONTRACTS ACTIONS IN EACH "EXTENT OF COMPETITION" CATEGORY					
EXTENT COMPETED	2012	2011	2010	2009	2008
D - FULL AND OPEN COMPETITION AFTER EXCLUSION OF SOURCES	\$ 64,281,607	\$ 79,958,082	\$ 48,717,012	\$ 3,572,144	\$ 1,223,394
CDO - COMPETITIVE DELIVERY ORDER	\$ 638,663	\$ 2,069,502	\$ 1,542,335	\$ 2,081,382	\$ 589,171
A - FULL AND OPEN COMPETITION	\$ 6,510,605	\$ 24,444,149	\$ 7,183,531	\$ 2,501	\$ 14,250
G - NOT COMPETED UNDER SAT	\$ 312,739	\$ 1,225,566	\$ 2,596,335	\$ 1,613,252	\$ 0
B - NOT AVAILABLE FOR COMPETITION	\$ 1,871,196	\$ 2,382,176	\$ 5,129,111	\$ 1,411,188	\$ 495,794
NONE	\$ -215,062	\$ 0	\$ 2,440,937	\$ 2,330,245	\$ 706,872
NDO - NON-COMPETITIVE DELIVERY ORDER	\$ 0	\$ -18	\$ 1,123,130	\$ 1,788,047	\$ 517,250
F - COMPETED UNDER SAT	\$ 3,571,640	\$ 506,817	\$ 0	\$ 0	\$ 0
C - NOT COMPETED	\$ 191,758	\$ 528,547	\$ 100,000	\$ -277,636	\$ 69,863
<b>GRAND TOTAL:</b>	<b>\$77,163,147</b>	<b>\$111,114,822</b>	<b>\$68,832,390</b>	<b>\$12,521,122</b>	<b>\$3,616,594</b>

GSA CONTRACT SALES BY GSA SCHEDULE SALES QUERY								
SCHEDULE CONTRACT	2010	2009	2008	2007	2006	2005	2004	2003
874 GS10F0069V	\$ 102,498	\$ 178,921	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
520 GS23F0016V	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
70 GS35F0854N	\$ 1,274,437	\$ 3,136,068	\$ 3,030,763	\$ 1,788,608	\$ 509,866	\$ 187,341	\$ 13,249	\$ 0
70 GS35F0428N	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>GRAND TOTAL:</b>	<b>\$ 1,376,935</b>	<b>\$ 5,564,681</b>	<b>\$ 5,333,498</b>	<b>\$ 1,788,608</b>	<b>\$ 509,866</b>	<b>\$ 187,341</b>	<b>\$ 13,249</b>	<b>\$ 0</b>

ORGANIZATION DETAILS	
DUNS:	113512359
Parent DUNS:	113512359
Parent Name:	DIGITAL MANAGEMENT, INC.
Fedmine ID:	F221926190
Address:	6701 DEMOCRACY BLVD STE 500 BETHESDA MD 20817-1572 USA
GEO Location:	FEDPOINT
County Code:	031
County:	MONTGOMERY
Cong. District:	08
Metro Area Code:	8840
Corporate URL:	http://www.digitalmanagement.com
Organization Type:	CORPORATE ENTITY (NOT TAX EXEMPT) 2L
Incorporation:	DE
Legal Structure:	Subchapter S Corpora
Business Type:	A4 - SBA Certified Small Disadvantaged Business A6 - SBA Certified 8(a) Program Participant 23 - Minority-Owned business 27 - Self-Certified Small Disadvantaged Business 2X - For-Profit Organization HQ - DoT Certified Disadvantaged Business Enterprise QZ - Subcontinent Asian (Asian- Indian) American Owned
# Employees:	160
Annual Revenue:	\$11,440,000
Credit Card:	N
Cage Code:	3BDL8
CCR Registration:	2002-09-03
CCR Renewal:	2012-12-21
Year Established:	2002-5-17
Fiscal Yr End:	12/31
Company Security:	Government Secret
Employee Security:	Government Top Secret
Current Principals:	Jay Sunny Bajaj, CEO

GSA SCHEDULE CONTRACTS		
GSA Numbers	Schedule Type	Contract Ending Date
GS35F0854N	70	Aug 20, 2013
GS06F0471Z	8ASTAR	May 31, 2011
GS06F0617Z	ALLSB	Feb 2, 2014
GS06F0555Z		
GS10F0069V	874	Jan 27, 2014
GS06F0673Z	8ASTARS2	Aug 21, 2016
GS23F0016V	520	Jan 21, 2014
CM130105CT0003	COMMIT	Jan 20, 2016

CONTACT INFORMATION		PAST SOCIO ECONOMIC INDICATORS	
CEO Name:	SUNNY BAJAJ	Hospital Business:	No
CEO Phone:	(301) 984-5747	Black American:	No
Email:	sbajaj@digitalmanagement.com	Emerging Small Bus.:	No
Other Contact:	JAY SUNNY BAJAJ	HBCU:	No
Phone #:	2402234822	Sheltered Workshop:	No
Fax:	2402234888	Minority Institution:	No
<b>PPOC:</b>		Minority Owned:	No
Name:	CARMEN BAYRAN	Program Participant 8A:	No
Email:	cbayran@digitalmanagement.com	Disadvantaged Business:	No
<b>PYPOC:</b>		Sub Asian :	No
Name:	MS. LATRICE ANDREWS	Very Small Business:	No
<b>GOVERNMENT CONTACT:</b>		Veteran Owned:	No
Name:	JAY SUNNY BAJAJ	<b>IMPORTANT NOTE:</b>	
Email:	sbajaj@digitalmanagement.com	The box above shows all past categories in which this entity received business, and is NOT representative of the company's latest socio economic status mix.	
Phone:	(240) 223-4810		

## PTACs and SBDCs

You're trying to help businesspeople and entrepreneurs win Federal Government Contracts. FEDMINE is a resource for your clients!

- Use FEDMINE's exclusive "My Fedconnect MarketView" tool to identify and evaluate each PTAC client's federal target market; save the report – it automatically updates whenever you email it to a client.
- Offer business owners the most timely access to award transactions as they're posted in FPDS-NG and opportunities as they're posted in FBO.
- Source qualified small business contractors from the broadest pool of companies in the shortest possible time, helping federal government agencies locate the suppliers they need.
- Analyze federal market segments by agency and contracting office, nested by industry sectors



## TOP FIRST TIMERS FEDERAL CONTRACTORS YEAR 2012

Sr No	Fedmine Id	Prime Contractor	Address	City	State	Zip	Fiscal Year 2012	Actions
1	F086790915	PETROMAX LLC	2450 FM 3057	BAY CITY	TX	77414-3890	\$ 418,507,756	4
2	F085467146	WORLD AIRWAYS INC.	213 LOUDOUN ST SW	LEESBURG	VA	20175-2718	\$ 365,106,161	124
3	F085915340	PATRIOT TEAM	3303 N SHERIDAN RD	TULSA	OK	74115-2219	\$ 248,491,487	92
4	F084002985	HAWKER BEECHCRAFT DEFENSE COMPANY LLC	201 S GREENWICH	WICHITA	KS	67207-2558	\$ 227,013,152	27
5	F143624486	BESIX SA	AVENUE DES COMMUNAUTES 100	BRUXELLES		BRUXELLES-CAPITALE	\$ 57,674,804	1
6	F385667159	UNICCO GOVERNMENT SERVICES INC	275 GROVE ST STE 3-200	NEWTON	MA	02466-2274	\$ 54,228,904	6
7	F345175858	GCC MCCARTHY JOINT VENTURE IV	1601 VALLEY VIEW LN	DALLAS	TX	75234-9001	\$ 40,532,114	1
8	F345640394	ECC MEZZ LLC	1240 BAYSHORE HIGHWAY STE 312	BURLINGAME	CA	94010-1805	\$ 30,999,998	1
9	F089744003	LD COMMODITIES GRAINS MERCHANDISING LLC	40 DANBURY RD	WILTON	CT	06897-4406	\$ 27,068,815	4
10	F223803713	MARK CERRONE INC.	2368 MARYLAND AVE	NIAGARA FALLS	NY	14305-1718	\$ 25,318,000	2
11	F994505530	BAYAD AL SARD	31 AL RUBAI ROAD ZAYONA	BAGHDAD	IRQ		\$ 23,839,999	1
12	F538276624	GEORGIA-PACIFIC CONSUMER PRODUCTS LP	133 PEACHTREE ST NE LBBY 1	ATLANTA	GA	30303-1808	\$ 20,236,333	2
13	F081028806	MIDEAST CONSTRUCTION LLC	1000 THE AMERICAN RD	MORRIS PLAINS	NJ	07950-2406	\$ 20,036,361	3
14	F084206855	BLACKHAWK-JAMCO A SDVOB JOINT VENTURE	423 W CEVALLOS	SAN ANTONIO	TX	78204-1610	\$ 16,009,000	1
15	F085978745	BAE SYSTEMS TACTICAL VEHICLE SYSTEMS LP	9113 LE SAINT DR	FAIRFIELD	OH	45014-5453	\$ 15,067,637	2
16	F015127124	EDUCATIONAL SERVICES OF AMERICA INC.	104 N SEVEN OAKS DR	KNOXVILLE	TN	37922-2359	\$ 15,050,000	7
17	F593753575	AREYANA GROUP OF CONSTRUCTION COMPANY	KOLOLA PUSHTA STREET	KABUL	AFG		\$ 14,547,121	2
18	F394465816	TARPAN CONSTRUCTION LLC	6756 HWY 29	COTTONPORT	LA	71327-4228	\$ 14,244,125	3
19	F814655490	RIGHT TO CARE	HELEN JOSEPH HOSPITAL JOHANNESBURG RIGHT TO CARE OFFICES			GAUTENG	\$ 14,132,796	1
20	F241130500	FLUOR ENTERPRISES INC	100 FLUOR DANIEL DR	GREENVILLE	SC	29607-2761	\$ 14,000,757	51
21	F535301193	FLUOR FEDERAL SOLUTIONS LLC	100 FLUOR DANIEL DR	GREENVILLE	SC	29607-2761	\$ 13,370,087	2
22	F080464537	CHARPIE KORTE BUILDERS LLC	6617 N AVONDALE AVE	CHICAGO	IL	60631-1507	\$ 12,413,207	1
23	F082479794	AJ SERVICES JOINT VENTURE I LLP	7700 CHEVY CHASE DR STE 230	AUSTIN	TX	78752-1562	\$ 12,248,434	7
24	F560569245	DYNAMIC FUELS LLC	36187 HIGHWAY 30	GEISMAR	LA	70734-3526	\$ 12,037,500	1
25	F540137947	NATIONAL PUBLIC HEALTH AND HOSPITAL INSTITUTE	1301 PENNSYLVANIA AVE NW STE 950	WASHINGTON	DC	20004-1712	\$ 11,689,361	2
26	F084648773	VENDTECH-SGI LLC	260 NORTH ROCK RD STE 218	WICHITA	KS	67206-2265	\$ 11,623,611	11
27	F260454805	URS ENERGY&CONSTRUCTION INC.	9755 PATUXENT WOODS DR STE 300	COLUMBIA	MD	21046-2287	\$ 11,613,453	2
28	F276733098	COMFORT&HAYS ELECTRIC INC.	5535 CALIFORNIA AVE	LONG BEACH	CA	90805-5431	\$ 11,263,864	4
29	F593933621	FUTURISTIC CONSTRUCTION COMPANY	90 STREET 4 QALA FATULLAH	KABUL	TUR		\$ 10,835,842	1
30	F085920841	FSA + JKC JOINT VENTURE ONE LLC	6911 PISTOL RANGE RD	TAMPA	FL	33635-6335	\$ 10,789,200	1
31	F212689948	BALFOUR BEATTY INFRASTRUCTURE	430 EASTWOOD RD STE 200 INC.	WILMINGTON	NC	28403-1851	\$ 10,715,000	2
32	F084302428	LCC-MZT TEAM IV	2921 THOMPSON RD	HOMEDALE	ID	83628-3657	\$ 10,590,000	1
33	F568609218	UNITEDHEALTH MILITARY & VETERANS SERVICES LLC	9701 DATA PARK	MINNETONKA	MN	55343-9664	\$ 10,000,000	1
34	F454176955	GENERAL DYNAMICS C4 SYSTEMS INC.	389 E RAMSEY RD	SAN ANTONIO	TX	78216-4636	\$ 9,900,000	3
35	F560803421	VANTAGE PARTNERS LLC	10210 GREENBELT RD STE 400	LANHAM	MD	20706-4890	\$ 9,527,447	24
36	F080442694	OROCON - CAROTHERS JV1	31 HWY 328	OXFORD	MS	38655-9612	\$ 9,469,600	3
37	F280566311	CORNELL TECHNICAL SERVICES LLC	9700 PATUXENT WOODS DR. SUITE 140	COLUMBIA	MD	21046-2941	\$ 8,886,930	19
38	F560596464	AECOM RECOVERY	3101 WILSON BLVD STE 900	ARLINGTON	VA	22201-4446	\$ 8,716,991	21
39	F081848639	CTAI LLC	1538 OLD TARA LANE	FORT MILL	SC	29708-8014	\$ 8,698,585	1
40	F345185211	PB-AECOM JOINT VENTURE	ONE PENN PLAZA	NEW YORK	NY	10119-0002	\$ 8,694,266	1
41	F994412917	THE KUFAN GROUP	MAHALA 605 HOUSE 29 ST 8	BAGHDAD	IRQ		\$ 8,616,536	3
42	F225074098	PRATT&WHITNEY MILITARY AFTERMARKET SERVICES INC.	2701 LIBERTY PKWY STE 301	OKLAHOMA CITY	OK	73110-2882	\$ 8,538,108	13
43	F593700537	MASHRIQ ENGINEERING CONSTRUCTION COMPANY	1ST STREET 2ND HOUSE TO SALIM	KABUL		KABUL	\$ 8,520,647	7
44	F578220210	ITACA S.A	31 CALLE 0-53 ZONA 12 COLONIA EL CARMEN	GUATEMALA		GUATEMALA	\$ 7,790,309	1

## TOP FIRST TIMERS FEDERAL CONTRACTORS YEAR 2012

Sr No	Fedmine Id	Prime Contractor	Address	City	State	Zip	Fiscal Year 2012	Actions
45	F206084063	GEORGIA HOSPITAL ASSOCIATION RESEARCH AND EDUCATION FOUNDATION INC.	1675 TERRELL MILL RD SE	MARIETTA	GA	30067-8339	7,714,045	3
46	F084184252	WSI GOVERNMENT SOLUTIONS INC	7121 FAIRWAY DR STE 301	PALM BEACH GARDENS	FL	33418-3766	7,675,980	25
47	F363841501	HEALTHCARE ASSOCIATION OF NEW YORK STATE INC	1 EMPIRE DR	RENSSELAER	NY	12144-5729	7,590,075	2
48	F862609908	PAC COMM INC.	4226 SW 70 CT	MIAMI	FL	33155-4246	7,577,092	4
49	F539843728	BRAINSCOPE COMPANY INC.	8120 WOODMONT AVE STE 250	BETHESDA	MD	20814-2790	7,258,510	2
50	F088152938	NORTH CAROLINA HOSPITAL FOUNDATION	2400 WESTON PARKWAY	CARY	NC	27513-5519	7,201,540	



## FEDERAL GOVERNMENT - ASSOCIATIONS - FEDERAL M&amp;A - MARKET RESEARCH

**Federal Associations**

"FEDMINE provides easy to use, near real-time, "one-stop shopping" for powerful research into government business opportunities."

**Curt Adams**

Director of Memberships  
AFCEA International

**Federal M & A**

"I use FEDMINE for competitive analysis during our Black Hat reviews, it reveals strengths and weaknesses of contractors specific to industry sectors with startling ease."

**Eric Adolphe**

Sr. Partner, IPSS & Prof American Univ.

**Federal Market Research**

"A very useful tool for federal business development; FEDMINE is comprehensive and affordable."

**Jim Regan**

Director, Procurement Technical Assistance Program, George Mason University  
FEDMINE Advisory Board Member



## SMALL BUSINESS CHAMPIONS - NON PROFITS - COMMUNITY DEVELOPMENT

**Community Development**

"If you are a PTAC, SBDC, or non-profit, FEDMINE can help you serve your constituents like never before."

**Scott Denniston**

President, Scott Group of Virginia  
FEDMINE Advisory Board Member

**Small Business Enterprise Advocate**

"FEDMINE is by far the most innovative tool on the market for conducting key federal market research."

**Heidi W. Gerding**

Heitech Services, Inc.  
FEDMINE Advisory Board Member

**Veteran**

"FEDMINE is a "Gold Mine for small firms. It is the most innovative, easy to use online service in the federal market today."

The late Murray Schooner  
Vice President, FEDMINE

(Formerly SBLO Unisys)  
Honorary FEDMINE Advisory Board Member

SMALL BUSINESS STEWARDSHIP  
DRIVES OUR VALUES &  
MARKET LEADERSHIP**Small Business Federal Contractors**

"FEDMINE was conceived to directly ease the burden small businesses face in selling into the federal government."

**Ashok Mehan**

President, FEDMINE  
FEDMINE Advisory Board Member

LARGE FEDERAL  
PRIME CONTRACTORS

"FEDMINE.US™ dramatically increases awareness of federal spending, and federal business opportunities in real-time allowing better resource allocation decisions by small business executives. Nothing competes or even comes close!"

**TOP COUNTIES IN A STATE FOR FEDERAL CONTRACTS - By Socio Economic Category****STATE: Virginia    SOCIO ECONOMIC CATEGORY: Small Business****Sorted for FY 2011**

SR NO	DOLLARS OBLIGATED AGGREGATED, ACTUAL FIGURES					
	COUNTIES	2012	2011 ▼	2010	2009	2008
1	FAIRFAX	\$ 3,409,957,342	\$ 7,748,495,380	\$ 9,222,081,800	\$ 8,486,864,741	\$ 7,653,686,493
2	VIRGINIA BEACH (CITY)	\$ 621,604,079	\$ 2,000,347,291	\$ 1,914,980,768	\$ 1,172,645,688	\$ 970,020,836
3	ARLINGTON	\$ 864,324,586	\$ 1,656,784,136	\$ 2,446,534,718	\$ 2,606,522,864	\$ 2,118,182,618
4	LOUDOUN	\$ 445,860,172	\$ 1,307,328,337	\$ 1,494,411,617	\$ 1,446,921,206	\$ 1,269,996,719
5	ALEXANDRIA (CITY)	\$ 387,392,498	\$ 1,032,132,169	\$ 1,228,139,767	\$ 1,070,763,856	\$ 1,019,549,067
6	FAIRFAX (CITY)	\$ 331,561,124	\$ 1,008,345,869	\$ 997,351,176	\$ 1,028,683,340	\$ 988,366,061
7	NORFOLK (CITY)	\$ 256,816,652	\$ 966,754,629	\$ 896,819,138	\$ 733,110,411	\$ 773,513,513
8	CHESAPEAKE (CITY)	\$ 140,689,391	\$ 363,662,187	\$ 284,455,503	\$ 271,897,470	\$ 270,478,800
9	MANASSAS (CITY)	\$ 167,876,435	\$ 360,707,209	\$ 310,555,098	\$ 359,493,496	\$ 250,968,980
10	HAMPTON (CITY)	\$ 153,073,798	\$ 275,305,713	\$ 269,884,763	\$ 247,361,804	\$ 175,295,208
11	PRINCE WILLIAM	\$ 115,513,663	\$ 256,450,608	\$ 223,794,889	\$ 194,959,963	\$ 209,230,250
12	NEWPORT NEWS (CITY)	\$ 47,436,135	\$ 233,870,005	\$ 181,601,261	\$ 288,252,204	\$ 222,446,440
13	SPOTSYLVANIA	\$ 63,453,819	\$ 188,789,198	\$ 213,235,597	\$ 230,429,339	\$ 130,261,553
14	FAUQUIER	\$ 36,113,490	\$ 164,396,176	\$ 141,880,898	\$ 100,364,272	\$ 90,344,623
15	PORTSMOUTH (CITY)	\$ 25,065,206	\$ 144,393,692	\$ 187,825,053	\$ 169,266,548	\$ 184,497,916
16	STAFFORD	\$ 35,958,102	\$ 117,347,132	\$ 63,469,598	\$ 62,502,354	\$ 52,986,483
17	FALLS CHURCH (CITY)	\$ 17,276,089	\$ 114,152,653	\$ 166,769,528	\$ 110,695,699	\$ 102,722,316
18	CAMPBELL	\$ 2,377,699	\$ 92,995,939	\$ 75,550,650	\$ 65,104,379	\$ 61,891,139
19	YORK	\$ 21,974,310	\$ 92,842,769	\$ 68,598,320	\$ 57,748,066	\$ 58,783,670
20	LANCASTER	\$ 12,691,834	\$ 74,986,186	\$ 39,940,909	\$ 3,283,662	\$ 4,884,052
21	MANASSAS PARK (CITY)	\$ 31,697,329	\$ 69,707,429	\$ 65,215,432	\$ 58,684,453	\$ 79,969,232
22	HENRICO	\$ 24,259,311	\$ 60,307,122	\$ 63,932,746	\$ 76,702,567	\$ 38,171,211
23	CHESTERFIELD	\$ 8,748,773	\$ 59,288,686	\$ 68,090,893	\$ 75,698,199	\$ 39,583,504
24	MONTGOMERY	\$ 8,547,686	\$ 43,215,544	\$ 44,355,285	\$ 34,125,343	\$ 31,358,848
25	RICHMOND (CITY)	\$ 18,891,153	\$ 42,258,923	\$ 44,570,217	\$ 27,706,617	\$ 33,852,119
26	JAMES CITY	\$ 4,903,724	\$ 39,448,637	\$ 49,624,603	\$ 38,720,909	\$ 38,903,081
27	ROCKINGHAM	\$ 28,265,785	\$ 36,993,551	\$ 57,102,675	\$ 110,157,047	\$ 54,234,817
28	KING GEORGE	\$ 10,337,093	\$ 36,978,306	\$ 71,618,469	\$ 104,633,129	\$ 146,408,445
29	HARRISONBURG (CITY)	\$ 9,831,645	\$ 29,968,121	\$ 31,897,404	\$ 14,320,164	\$ 33,042,647
30	ALBEMARLE	\$ 18,240,232	\$ 29,315,165	\$ 36,054,437	\$ 141,316,301	\$ 222,091,849
31	ROANOKE (CITY)	\$ 14,083,122	\$ 27,743,519	\$ 39,910,568	\$ 47,576,348	\$ 39,226,606
32	HOPEWELL (CITY)	\$ 6,864,039	\$ 25,166,393	\$ 27,009,998	\$ 33,708,213	\$ 21,273,574
33	FREDERICKSBURG (CITY)	\$ 2,651,991	\$ 24,098,622	\$ 24,421,394	\$ 24,337,797	\$ 38,332,054
34	HANOVER	\$ 8,422,742	\$ 23,307,668	\$ 25,438,990	\$ 29,595,389	\$ 45,429,708
35	CHARLOTTESVILLE (CITY)	\$ 4,698,858	\$ 23,008,728	\$ 24,304,528	\$ 23,493,748	\$ 58,727,826
36	WESTMORELAND	\$ 11,946,946	\$ 21,877,960	\$ 23,763,930	\$ 24,987,749	\$ 18,282,788
37	RADFORD (CITY)	\$ 8,175,826	\$ 17,625,777	\$ 1,857,263	\$ 20,131,567	\$ 28,372,294
38	FREDERICK	\$ 4,333,605	\$ 16,820,483	\$ 10,526,911	\$ 10,712,803	\$ 17,672,829
39	LYNCHBURG (CITY)	\$ 3,822,043	\$ 15,395,449	\$ 13,970,268	\$ 17,122,237	\$ 14,218,968
40	PRINCE GEORGE	\$ 2,156,133	\$ 15,193,607	\$ 6,520,467	\$ 10,665,105	\$ 4,167,160
41	ISLE OF WIGHT	\$ 2,316,463	\$ 14,833,962	\$ 23,366,580	\$ 3,987,151	\$ 5,666,207
42	CULPEPER	\$ 705,907	\$ 14,806,160	\$ 19,399,945	\$ 7,137,516	\$ 3,033,401
43	NORTHUMBERLAND	\$ 3,091,734	\$ 13,343,757	\$ 6,961,103	\$ 15,590	\$ 204,448
44	AUGUSTA	\$ 4,621,928	\$ 13,033,466	\$ 3,301,149	\$ 3,866,463	\$ 6,066,619
45	SUFFOLK (CITY)	\$ 4,996,126	\$ 12,261,330	\$ 8,634,219	\$ 13,406,132	\$ 8,831,175
46	LOUISA	\$ 2,272,774	\$ 12,035,887	\$ 8,569,161	\$ 9,486,026	\$ 7,294,421
47	WINCHESTER (CITY)	\$ 674,786	\$ 12,007,288	\$ 22,862,891	\$ 10,347,900	\$ 9,508,789
48	PATRICK	\$ 266,689	\$ 10,845,085	\$ 4,642,495	\$ 4,706,244	\$ 6,000,781
49	COLONIAL HEIGHTS (CITY)	\$ 3,380,757	\$ 8,611,403	\$ 8,472,653	\$ 9,064,007	\$ 6,989,291
50	KING WILLIAM	\$ 277,527	\$ 8,561,893	\$ 5,447,181	\$ 11,339,909	\$ 3,789,720
51	WARREN	\$ 2,590,422	\$ 7,290,861	\$ 6,397,540	\$ 6,667,412	\$ 4,715,867
52	GILES	\$ 2,581,717	\$ 7,028,423	\$ 1,242,647	\$ 1,894,963	\$ 771,712
53	MECKLENBURG	\$ 29,569,121	\$ 6,555,887	\$ 1,339,979	\$ 805,222	\$ 371,093
54	ROANOKE	\$ 2,053,088	\$ 5,613,010	\$ 5,042,715	\$ 5,298,939	\$ 6,573,137
55	AMELIA	\$ 3,669,430	\$ 5,539,010	\$ 2,404,896	\$ 3,215,995	\$ 648,556
56	ORANGE	\$ 1,766,170	\$ 5,347,639	\$ 9,818,858	\$ 3,383,903	\$ 4,410,974
57	BEDFORD (CITY)	\$ 1,478,584	\$ 5,261,639	\$ 1,225,105	\$ 1,032,598	\$ 469,861
58	BOTETOURT	\$ 1,329,466	\$ 5,048,371	\$ 4,350,620	\$ 733,705	\$ 5,418,239



## TOP COUNTIES IN A STATE FOR FEDERAL CONTRACTS - By Socio Economic Category

Sorted for FY 2011

STATE: Virginia SOCIO ECONOMIC CATEGORY: Small Business

SR NO	COUNTIES	DOLLARS OBLIGATED AGGREGATED, ACTUAL FIGURES				
		2012	2011 ▼	2010	2009	2008
59	BUCKINGHAM	\$ 5,403,006	\$ 4,970,216	\$ 5,649,437	\$ 5,464,329	\$ 1,919,149
60	GOOCHLAND	\$ 948,780	\$ 4,890,048	\$ 3,204,057	\$ 2,696,467	\$ 2,429,734
61	LEE	\$ 11,206,233	\$ 4,430,491	\$ 15,579,928	\$ -3,358,241	\$ 1,165,588
62	MATHEWS	\$ 1,173,911	\$ 3,914,070	\$ 2,996,621	\$ 2,758,224	\$ 2,873,949
63	SHENANDOAH	\$ 4,983,003	\$ 3,680,560	\$ 7,546,384	\$ 6,885,498	\$ 7,040,665
64	NORTHAMPTON	\$ 4,001,162	\$ 3,538,572	\$ 10,082,040	\$ 4,927,462	\$ 4,476,480
65	POQUOSON (CITY)	\$ 1,118,528	\$ 3,469,094	\$ 2,124,917	\$ 2,684,238	\$ 3,507,195
66	DANVILLE (CITY)	\$ 2,179,901	\$ 3,377,376	\$ 3,343,083	\$ 11,347,408	\$ 809,451
67	NOTTOWAY	\$ 70,968	\$ 3,197,977	\$ 10,862,285	\$ 4,606,106	\$ 656,391
68	MADISON	\$ 782,062	\$ 2,508,817	\$ 347,471	\$ 1,898,957	\$ 482,555
69	SURRY	\$ -222,880	\$ 2,426,431	\$ 516,909	\$ 1,620,517	\$ 2,164,219
70	ACCOMACK	\$ 1,542,002	\$ 2,402,460	\$ 4,646,680	\$ 3,003,777	\$ 4,367,040
71	GLOUCESTER	\$ 2,528,834	\$ 2,039,567	\$ 3,416,323	\$ 3,904,864	\$ 2,993,405
72	LUNENBURG	\$ 429,806	\$ 1,852,382	\$ 5,098,815	\$ 7,597,021	\$ 29,510,672
73	PETERSBURG (CITY)	\$ 237,442	\$ 1,851,592	\$ 1,901,552	\$ 1,759,259	\$ 1,547,263
74	MARTINSVILLE (CITY)	\$ 1,225,566	\$ 1,754,839	\$ 1,920,072	\$ 1,474,700	\$ 1,568,257
75	TAZEWELL	\$ 1,841,667	\$ 1,493,535	\$ 783,890	\$ 402,297	\$ 1,691,120
76	WAYNESBORO (CITY)	\$ 1,321,833	\$ 1,478,117	\$ 344,755	\$ 836,357	\$ 862,302
77	BEDFORD	\$ 380,803	\$ 1,419,034	\$ 522,292	\$ 1,432,205	\$ 2,181,764
78	APPOMATTOX	\$ 112,855	\$ 1,277,738	\$ 3,055,205	\$ 1,768,654	\$ 1,248,956
79	NEW KENT	\$ 1,983,865	\$ 996,528	\$ 1,468,089	\$ 396,007	\$ 594,166
80	FLUVANNA	\$ -1,310	\$ 877,973	\$ 421,546	\$ 521,562	\$ 1,723,755
81	FRANKLIN	\$ 789,725	\$ 873,116	\$ 1,226,249	\$ 1,209,043	\$ 1,360,601
82	EMPORIA (CITY)	\$ 5,944,261	\$ 846,290	\$ 1,850,167	\$ 304,632	\$ 18,012
83	BUENA VISTA (CITY)	\$ 254,935	\$ 846,061	\$ 1,917,143	\$ 1,956,723	\$ 2,433,666
84	PRINCE EDWARD	\$ 139,243	\$ 766,783	\$ 807,469	\$ 986,468	\$ 2,188,756
85	STAUNTON (CITY)	\$ 113,326	\$ 762,929	\$ 738,276	\$ 645,863	\$ 333,408
86	RUSSELL	\$ 0	\$ 759,330	\$ 106,499	\$ 526,393	\$ 546,708
87	SOUTHAMPTON	\$ 1,816,090	\$ 705,422	\$ 0	\$ 0	\$ 460
88	CAROLINE	\$ 132,401	\$ 587,279	\$ 1,244,562	\$ 1,307,650	\$ 1,497,439
89	SALEM (CITY)	\$ 515,041	\$ 584,310	\$ 408,981	\$ 694,859	\$ 326,805
90	LEXINGTON (CITY)	\$ 33,366	\$ 566,639	\$ 701,509	\$ 879,204	\$ 6,716,475
91	WASHINGTON	\$ 116,011	\$ 541,694	\$ 530,656	\$ 539,177	\$ 334,949
92	SMYTH	\$ 513,857	\$ 540,029	\$ 117,196	\$ 413,913	\$ 153,637
93	PULASKI	\$ 300,195	\$ 530,283	\$ 2,786,335	\$ 2,976,030	\$ 3,345,481
94	GREENE	\$ 232,140	\$ 499,162	\$ 1,191,506	\$ 494,856	\$ 78,852
95	BRISTOL (CITY)	\$ -145	\$ 471,405	\$ 467,530	\$ 803,304	\$ 356,244
96	CHARLOTTE	\$ 20,000	\$ 464,865	\$ 33,390	\$ 165,256	\$ 182,365
97	SCOTT	\$ 304,080	\$ 380,727	\$ 356,074	\$ 405,169	\$ 36,250
98	CLARKE	\$ 758,400	\$ 305,988	\$ 1,688,506	\$ 1,024,147	\$ 1,009,404
99	WISE	\$ 80,527	\$ 305,543	\$ 3,692,596	\$ 1,277,273	\$ 450,834
100	HALIFAX	\$ -1,581	\$ 280,845	\$ 247,432	\$ 241,392	\$ 210,332
GRAND TOTAL		\$ 3,215,879,718	\$ 10,505,363,516	\$ 8,522,589,763	\$ 6,924,233,805	\$ 9,199,650,702

COMMON  
BENEFITSTo All  
Client Types

1. Fourteen integrated data sets (previously 10) provide readily usable information by a broad spectrum of advanced users to early adopters, senior management to the newly acquired, all get quickly used to the friendly user interface
2. Monitor "high risk" contract actions based on what you choose to define as risk, and take corrective action ahead of time. Most organizations in the banking, factoring, and financial industries, and those tracking their competition benefit
3. Transform and /or replace, existing routines to free up valuable resources that take up hours collecting data. Eliminate making further IT investments to support such tasks, while simultaneously doing away with laborious preparation of manual reports your sales and marketing teams need right away
4. Conduct Market Research on Companies for business development needs. Slice data by Socio Economic Status, Geographic Location, Industry Sector, Employee or Revenue Size
5. View protests filed at the GAO in real-time along with links to the actual FBO solicitation
6. Use keywords, or NAICS codes, and/or PSC codes to easily analyze awards to companies, then break those out by single actions/dollars, multi-award actions/dollars, and by total award actions/dollars
7. GSA Schedule Actions by Large & Small Business type. View Small vs. Large business awards on any given GSA schedule

## TOP AGENCY BY SMALL BUSINESS SOCIO YEAR 2011

AGENCY	TOTAL SMALL	%	SDVO SB	%	SDB including 8(a)	%	SDB (excludes 8(a))	%	Total 8(a)	%	Women Owned	%	HUBZone SB	%
2100 - ARMY	\$25,292,680,637	100	\$3,252,850,946	12.86	\$9,395,560,356	37.15	\$4,202,608,032	16.62	\$5,404,772,189	21.37	\$4,162,762,233	16.46	\$4,564,354,585	18.05
3600 - VETERANS AFFAIRS	\$14,595,322,612	13.59	\$1,461,612,053	10.01	\$5,359,235,443	36.72	\$2,494,269,492	17.09	\$2,908,464,511	19.93	\$2,323,611,278	15.92	\$1,366,445,246	9.36
1700 - NAVY	\$10,927,683,265	10.17	\$209,499,015	1.92	\$890,167,471	8.15	\$705,493,939	6.46	\$184,935,653	1.69	\$1,209,202,967	11.07	\$650,531,147	5.95
5700 - AIR FORCE	\$8,500,253,073	7.91	\$756,190,705	8.90	\$2,995,802,816	35.24	\$1,169,128,628	13.75	\$2,190,120,310	25.77	\$1,730,148,962	20.35	\$836,888,462	9.85
7000 - HOMELAND SECURITY	\$5,565,302,129	5.18	\$2,895,696,003	52.03	\$1,238,796,272	22.26	\$1,186,634,164	21.32	\$52,162,109	0.94	\$594,898,736	10.69	\$340,440,917	6.12
9700 - DEFENSE	\$5,341,780,182	4.97	\$313,999,011	5.88	\$1,472,225,875	27.56	\$887,934,854	16.62	\$589,324,263	11.03	\$969,282,599	18.15	\$172,674,131	3.23
96CE - US ARMY CORPS OF ENGINEERS - CIVIL PROGRAMS	\$4,714,949,031	4.39	\$226,373,606	4.80	\$903,829,362	19.17	\$460,931,675	9.78	\$462,470,011	9.81	\$611,052,916	12.96	\$168,861,986	3.58
4700 - GENERAL SERVICES ADMINISTRATION	\$4,281,423,199	3.99	\$594,376,947	13.88	\$1,688,685,698	39.44	\$968,593,916	22.62	\$750,771,206	17.54	\$975,306,052	22.78	\$417,099,227	9.74
97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$4,195,370,872	3.91	\$105,069,167	2.50	\$323,195,090	7.70	\$162,756,655	3.88	\$164,565,134	3.92	\$317,329,099	7.56	\$87,731,951	2.09
8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$4,100,888,760	3.82	\$168,930,607	4.12	\$1,736,549,152	42.35	\$833,902,417	20.33	\$913,060,759	22.26	\$1,072,194,738	26.15	\$176,872,458	4.31
7500 - HEALTH AND HUMAN SERVICES	\$2,599,321,874	2.42	\$111,853,397	4.30	\$666,333,438	25.63	\$294,496,757	11.33	\$372,361,255	14.33	\$415,437,023	15.98	\$284,064,999	10.93
1900 - STATE	\$2,349,562,904	2.19	\$307,931,125	13.11	\$958,729,804	40.80	\$474,257,367	20.18	\$525,710,066	22.37	\$504,440,964	21.47	\$799,979,788	34.05
6800 - ENV.PROTECTION AGENCY	\$2,272,907,334	2.12	\$173,217,112	7.62	\$878,687,914	38.66	\$450,683,779	19.83	\$463,692,052	20.40	\$367,893,073	16.19	\$105,108,828	4.62
1200 - AGRICULTURE	\$1,891,164,654	1.76	\$98,185,879	5.19	\$668,222,013	35.33	\$317,706,315	16.80	\$353,608,524	18.70	\$380,493,234	20.12	\$258,378,639	13.66
2000 - TREASURY	\$1,614,680,158	1.5	\$146,667,493	9.08	\$819,835,685	50.77	\$310,944,136	19.26	\$513,423,476	31.80	\$221,225,742	13.70	\$116,527,977	7.22
1400 - INTERIOR	\$1,453,480,068	1.35	\$74,699,763	5.14	\$373,713,119	25.71	\$199,866,314	13.75	\$175,276,232	12.06	\$348,323,726	23.96	\$39,465,763	2.72
6900 - TRANSPORTATION	\$1,443,468,076	1.34	\$85,671,473	5.94	\$627,136,969	43.45	\$393,327,999	27.25	\$233,808,971	16.20	\$361,321,274	25.03	\$144,534,785	10.01
1300 - COMMERCE	\$1,375,233,194	1.28	\$78,073,885	5.68	\$496,381,985	36.09	\$303,440,180	22.06	\$195,226,480	14.20	\$260,594,189	18.95	\$46,934,921	3.41
8900 - ENERGY	\$1,072,278,480	1	\$80,579,740	7.51	\$437,231,205	40.78	\$271,887,887	25.36	\$169,093,032	15.77	\$264,726,158	24.69	\$26,267,419	2.45
1500 - JUSTICE	\$787,793,420	0.73	\$145,741,223	18.50	\$280,324,741	35.58	\$167,191,393	21.22	\$118,634,224	15.06	\$108,667,509	13.79	\$21,732,870	2.76
1600 - LABOR	\$656,515,839	0.61	\$52,459,460	7.99	\$372,578,830	56.75	\$231,407,333	35.25	\$141,171,498	21.50	\$138,758,630	21.14	\$50,201,427	7.65
2800 - SOCIAL SECURITY ADMINISTRATION	\$603,539,238	0.56	\$25,189,816	4.17	\$378,365,220	62.69	\$253,050,057	41.93	\$133,901,543	22.19	\$259,297,129	42.96	\$9,977,004	1.65
7200 - AGENCY FOR INTERNATIONAL DEVELOPMENT	\$346,168,052	0.32	\$45,962,293	13.28	\$161,290,148	46.59	\$107,984,887	31.19	\$54,714,042	15.81	\$39,915,039	11.53	\$20,926,436	6.05
8600 - HOUSING AND URBAN DEVELOPMENT	\$326,686,542	0.3	\$20,435,726	6.26	\$89,785,482	27.48	\$61,927,651	18.96	\$27,860,632	8.53	\$97,333,651	29.79	\$16,241,457	4.97
9100 - EDUCATION	\$293,802,504	0.27	\$39,164,619	13.33	\$115,897,999	39.45	\$87,686,044	29.85	\$29,853,937	10.16	\$102,833,173	35.00	\$4,322,165	1.47
5000 - SECURITIES & EXCHANGE COMM.	\$192,661,982	0.18	\$10,587,692	5.50	\$43,619,078	22.64	\$18,838,296	9.78	\$24,780,781	12.86	\$82,725,678	42.94	\$198,651	0.10
2400 - OFFICE OF PERSONNEL MGT	\$86,924,512	0.08	\$8,632,231	9.93	\$61,229,004	70.44	\$34,009,842	39.13	\$27,219,162	31.31	\$25,507,308	29.34	\$5,006,307	5.76
7300 - SMALL BUSINESS ADMIN.	\$79,469,905	0.07	\$19,869,285	25.00	\$27,001,374	33.98	\$7,676,159	9.66	\$19,325,215	24.32	\$13,832,577	17.41	\$1,618,536	2.04
3100 - NUCLEAR REGULATORY COMMISSION	\$70,243,793	0.07	\$6,461,431	9.20	\$33,872,021	48.22	\$2,887,801	4.11	\$32,634,220	46.46	\$13,547,782	19.29	\$10,123,225	14.41
3300 - SMITHSONIAN INSTITUTION	\$62,712,041	0.06	\$4,611,975	7.35	\$24,722,181	39.42	\$18,370,620	29.29	\$6,351,561	10.13	\$11,529,500	18.38	\$11,081,680	17.67
1100 - EXEC. OFFICE OF THE PRESIDENT	\$55,419,374	0.05	\$1,579,717	2.85	\$15,141,977	27.32	\$9,262,506	16.71	\$5,879,471	10.61	\$10,202,219	18.41	\$3,407,197	6.15
4900 - NATIONAL SCIENCE FOUNDATION	\$45,586,170	0.04	\$2,609,101	5.72	\$22,718,489	49.84	\$9,385,472	20.59	\$13,333,017	29.25	\$13,699,161	30.05	\$2,746,888	6.03
6300 - NATIONAL LABOR RELATIONS BOARD	\$35,721,089	0.03	\$3,233,010	9.05	\$11,020,645	30.85	\$8,917,889	24.97	\$2,102,756	5.89	\$4,223,159	11.82	\$695,210	1.95
8800 - NATIONAL ARCHIVES AND RECORDS ADMINISTRATION	\$23,289,596	0.02	\$1,464,459	6.29	\$6,875,852	29.52	\$6,344,167	27.24	\$531,685	2.28	\$1,551,523	6.66	\$142,742	0.61
8961 - FED. ENERGY REGULATORY COMM	\$21,029,035	0.02	\$1,461,250	6.95	\$2,376,287	11.30	\$367,599	1.75	\$2,008,688	9.55	\$1,428,933	6.80	\$194,800	0.93
2900 - FED. TRADE COMMISSION	\$17,178,558	0.02	\$325,670	1.90	\$2,870,292	16.71	\$321,700	1.87	\$2,548,591	14.84	\$2,085,558	12.14	\$5,034	0.03
9543 - MILLENNIUM CHALLENGE CORP	\$16,127,052	0.02	\$777,547	4.82	\$10,531,621	65.30	\$3,172,442	19.67	\$7,359,179	45.63	\$2,786,711	17.28	\$693,776	4.30
6100 - CONSUMER PRODUCT SAFETY COMM.	\$11,263,129	0.01	\$613,194	5.44	\$383,040	3.40	\$300,750	2.67	\$82,290	0.73	\$355,904	3.16	\$0	0.00
9507 - COMMODITY FUTURES TRADING COMM.	\$9,384,076	0.01	\$1,492,396	15.90	\$2,662,039	28.37	\$2,486,432	26.50	\$175,607	1.87	\$803,837	8.57	\$33,794	0.36
1145 - PEACE CORPS	\$8,587,220	0.01	\$45,458	0.53	\$528,866	6.16	\$485,560	5.65	\$43,306	0.50	\$1,871,581	21.79	\$35,420	0.41
2700 - FEDERAL COMMUNICATIONS COMM.	\$8,189,466	0.01	\$459,220	5.61	\$2,931,446	35.80	\$2,217,929	27.08	\$713,517	8.71	\$2,177,996	26.60	\$252,000	3.08
9577 - CORP FOR NATIONAL & COMMUNITY SERVICE	\$8,010,445	0.01	\$33,826	0.42	\$3,231,300	40.34	\$1,297,091	16.19	\$1,934,210	24.15	\$1,441,007	17.99	\$0	0.00
9000 - SELECTIVE SERVICE SYSTEM	\$7,682,686	0.01	\$1,762,761	22.94	\$3,826,644	49.81	\$3,590,708	46.74	\$235,935	3.07	\$1,338,277	17.42	\$131,655	1.71
9506 - FEDERAL ELECTION COMM.	\$6,547,776	0.01	\$80,522	1.23	\$1,436,070	21.93	\$470,816	7.19	\$965,253	14.74	\$1,390,658	21.24	\$34,362	0.52
6000 - RAILROAD RETIREMENT BOARD	\$6,094,614	0.01	\$318,621	5.23	\$2,614,373	42.90	\$2,594,020	42.56	\$20,353	0.33	\$856,182	14.05	\$231,081	3.79
9594 - COURT SERVICES & OFFENDER AGENCY, DC	\$5,379,934	0.01	\$19,789	0.37	\$2,697,606	50.14	\$1,558,025	28.96	\$1,139,582	21.18	\$46,822	0.87	(\$10,730)	-0.20
7100 - OVERSEAS PVT INVESTMENT CORP	\$4,869,790	0.005	\$87,828	1.80	\$377,996	7.76	\$377,996	7.76	\$0	0.00	\$670,429	13.77	\$0	0.00
9568 - BROADCASTING BOARD OF GOV.	\$4,002,485	0.004	(\$681)	-0.02	\$537,443	13.43	\$197,795	4.94	\$339,648	8.49	\$439,360	10.98	\$18,095	0.45
4500 - EQUAL EMPLOYMENT OPP. COMM.	\$3,933,594	0.004	\$80,000	2.03	\$465,100	11.82	\$465,100	11.82	\$0	0.00	\$533,155	13.55	\$5,100	0.13
9300 - FED. MEDIATION & CONCILIATION SER.	\$2,103,327	0.002	\$0	0.00	\$1,552,373	73.81	\$88,331	4.20	\$1,464,042	69.61	\$5,233	0.25	\$0	0.00
9502 - NATIONAL CAPITAL PLANNING COMM	\$2,081,535	0.002	\$106,207	5.10	\$1,672,767	80.36	\$1,672,767	80.36	\$0	0.00	\$86,259	4.14	\$0	0.00
4100 - MERIT SYSTEMS PROTECTION BOARD	\$1,278,457	0.001	\$26,051	2.04	\$420,411	32.88	\$93,927	7.35	\$326,484	25.54	\$370,820	29.01	\$4,500	0.35
3400 - U.S. INTERNATIONAL TRADE COMM	\$1,083,690	0.001	\$24,948	2.30	\$170,260	15.71	\$170,260	15.71	\$0	0.00	\$496,825	45.85	\$6,967	0.64
9508 - NATIONAL TRANS. SAFETY BOARD	\$1,077,996	0.001	\$0	0.00	\$28,033	2.60	\$28,033	2.60	\$0	0.00	\$500,396	46.42	\$0	0.00
0000 - THE LEGISLATIVE BRANCH	\$775,544	0.001	\$81,727	10.54	\$379,830	48.98	\$367,682	47.41	\$12,148	1.57	\$45,506	5.87	\$0	0.00
6500 - FEDERAL MARITIME COMMISSION	\$627,122	0.001	\$0	0.00	\$43,945	7.01	\$0	0.00	\$43,945	7.01	\$132,764	21.17	\$0	0.00
9516 - DEF. NUCLEAR FACILITIES SAFETY BD.	\$452,601	0	\$26,012	5.75	\$254,176	56.16	\$254,176	56.16	\$0	0.00	\$248,073	54.81	\$48,032	10.61
5920 - NATIONAL ENDOWMENT, ARTS	\$226,482	0	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	\$33,880	14.96	\$0	0.00
5940 - NATIONAL ENDOWMENT, HUMANITIES	\$20,667	0	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
5900 - NATIONAL FOUNDATION ON ARTS & HUMANITIES	\$2,000	0	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	\$2,000	100.00	\$0	0.00
9523 - ELECTION ASSISTANCE COMMISSION	\$0	0	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

“Companies who sell into the federal government, businesses who seek partnerships with those federal vendors, and agencies who purchase from these firms all reap immense benefits when using FEDMINE™”

## SOFTWARE AS A SERVICE (SAAS)

For the sixth year in a row, FEDMINE continues providing stewardship on providing cutting edge innovation in the ways federal spending data sets are consumed in the government sector.

As we move to the **Amazon EC2 Cloud** later this summer, we anticipate a wide variety of clients, from industry to government; to leverage the true power of our **Software As A Service (SAAS)** based solution. Our Reserved Amazon EC2 Cloud Server Instances have been deployed and are in their final round of testing. The Cloud will enhance our ability to meet various new demands of the future that are inevitable to come faster than we expect them to. Two advantages of moving to the Cloud for you are as follows:

1. The Cloud's modern elastic architecture will have the immediate ability to extend, stretch, and scale the FEDMINE application beyond your current needs.
2. The Cloud will increase the speed and power of running queries in our database application, with improved capabilities for conducting federal market research on bigger sets of data.

Outlined below you will find a short list of existing features within FEDMINE. We recently added some new features to your account so you could use them and decide if you want them to remain past renewal time, which is November 12, 2012. If you plan on renewing with us, it would be my suggestion to conclude defining your requirements before September end. The few weeks in between will allow us to get configure as many items ahead of the expiration date, to help maximize your agency's use of the tool sets during the renewal period.

The Department of Veterans Affairs is a very important client to FEDMINE. Over the past two years we have enjoyed working with erstwhile directors and respected members within the agency's senior management. Those interactions have given us a very good understanding an agency's needs.

## SUBCONTRACTS DATA SAMPLE

### SCIENCE APPLICATIONS INTERNATIONAL CORP (SAIC) SORTED FOR FY 2011

#### COMPARATIVE YEAR SUB CONTRACTS REVENUE BY PRIME CONTRACTOR

SUB CONTRACTS RECEIVED BY SAIC IN ESRS	2012	2011	2010
001381284 - GENERAL DYNAMICS CORPORATION	\$0	\$223,000,000	\$0
043271568 - URS CORPORATION	\$0	\$5,128,982	\$0
083662916 - DCS CORPORATION	\$0	\$4,700,000	\$0
049997380 - VSE CORPORATION	\$0	\$3,747,286	\$0
006900526 - SOUTHERN RESEARCH INSTITUTE	\$349,600	\$3,705,628	\$0
985015354 - ACCENTURE PUBLIC LIMITED COMPANY	\$0	\$3,523,326	\$0
016435559 - TITAN II INC.	\$104,558	\$3,344,832	\$0
119162332 - ALION SCIENCE AND TECHNOLOGY CORP.	\$8,297,000	\$3,169,566	\$0
153808613 - TYONEK NATIVE CORPORATION, THE	\$105,675	\$2,816,115	\$293,765
967356127 - NORTHROP GRUMMAN CORPORATION	\$0	\$1,364,574	\$0
964725688 - BOOZ ALLEN HAMILTON HOLDING CORP.	\$0	\$1,218,727	\$284,844
298452707 - SERCO GROUP PLC	\$272,353	\$1,210,263	\$0
009581091 - COMPUTER SCIENCES CORPORATION	\$0	\$1,124,851	\$0
808245794 - THE UNIVERSITY OF ALABAMA SYSTEM	\$0	\$599,746	\$0
610590093 - NOVONICS CORPORATION	\$450,903	\$442,120	\$0
000000000 - NA/not reported	\$895,316	\$411,009	\$196,320
151209723 - TRIDENT SYSTEMS INCORPORATED	\$0	\$404,530	\$0
074103508 - JACOBS ENGINEERING GROUP INC.	\$489,580	\$334,831	\$0
169401895 - SKYLLA ENGINEERING LTD.	\$0	\$308,219	\$0
069341972 - TASC, INC.	\$932,139	\$179,679	\$0
503172199 - BABCOCK INTERNATIONAL GROUP PLC	\$679,464	\$87,131	\$63,737
007901598 - BATTELLE MEMORIAL INSTITUTE	\$107,675	\$76,489	\$0
020301560 - RBC, INCORPORATED	\$0	\$75,833	\$0
967362331 - HUNTINGTON INGALLS INDUSTRIES INC.	\$321,275	\$34,890	\$0
139691877 - HONEYWELL INTERNATIONAL INC.	\$0	\$31,917	\$0
089416002 - LOS ALAMOS TECHNICAL ASSOC. INC.	\$1,405,341	\$0	\$0
009232752 - SRI INTERNATIONAL	\$1,332,188	\$0	\$0
826517729 - EQM TECHNOLOGIES & ENERGY, INC	\$629,338	\$0	\$0
036857050 - JANUS RESEARCH GROUP, INC.	\$457,320	\$0	\$0
785112124 - THE WHITE OAK GROUP INC	\$380,287	\$0	\$0
088661470 - DOVEL TECHNOLOGIES, INC.	\$97,566	\$0	\$0
<b>GRAND TOTALS</b>	<b>\$2,784,015,452</b>	<b>\$7,395,196,701</b>	<b>\$6,844,652,096</b>

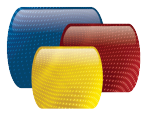
Pre-Configured Keyword Filters can be invoked in any search template to suit your needs without retyping them. Manage them on the fly from a custom drop down anywhere you see a search template

## 1. SAMPLE DOLLAR BAND REPORT - IDV vs. NON-IDV SPENDING

### FY 2012 YTD - Dollar Band Report for IDV & Non-IDV Contracts

DEPARTMENT OF VETERANS AFFAIRS	All Obligations	Actions	Total	Small Business	Actions To Small Business	% To Small Business
Dollar Band Categories in Cream	\$ 8,647,076,697	122,817	%	\$ 2,550,049,565	54,166	%
<b>Aggregate - \$3K - \$150K</b>						
<b>NON IDV</b>	\$ 721,143,537	43,454	35.38 %	\$ 332,432,384	18,771	34.65 %
Remaining Total of actions and dollars after deducting the two items above	\$ 890,348,068	39,019	31.77 %	334,197,573	16,941	31.28 %
<b>AGGREGATE - \$3K - \$150K SUB - TOTALS</b>	<b>\$ 1,806,265,758</b>	<b>89,197</b>	<b>72.63 %</b>	<b>\$ 775,172,702</b>	<b>39,236</b>	<b>72.44 %</b>
<b>Aggregate - \$150K - \$500K</b>						
<b>NON IDV</b>	\$ 367,930,012	1,378	1.12 %	\$ 161,149,274	602	1.11 %
Total for PIID actions where PIID number is same but mod # is different and are not associated with any IDVPIID.	\$ 148,053,939	536	0.44 %	\$ 66,589,642	244	0.45 %
Remaining Total of actions and dollars after deducting the two items above	\$ 780,745,296	2,944	2.40 %	241,314,823	906	1.67 %
<b>AGGREGATE - \$150K - \$500K SUB - TOTALS</b>	<b>\$ 1,296,729,248</b>	<b>4,858</b>	<b>3.96 %</b>	<b>\$ 469,053,739</b>	<b>1,752</b>	<b>3.23 %</b>





## 2. SAMPLE DOLLAR BAND REPORT - SOCIO ECONOMIC PERFORMANCE COMPARISON

FISCAL YEAR 2011			FISCAL YEAR 2012		
ALL SMALL BUSINESS CONTRACTS			ALL SMALL BUSINESS CONTRACTS		
TOTAL \$ OBLIGATED AMOUNTS	TOTAL # ACTIONS	% OF TOTAL AGENCY CONTRACTS	TOTAL \$ OBLIGATED AMTS	TOTAL # ACTIONS	% OF TOTAL FEDERAL CONTRACTS
\$5,565,302,129	107,934	35.66%	\$2,867,014,825	58,575	29.50%

\$1,537,605,562	86,313	43.58%	\$839,686,033	42,562	43.10%
\$938,274,123	3,525	42.54%	\$512,461,282	1,901	36.82%
\$569,061,501	796	42.07%	\$295,656,941	419	37.82%
\$1,549,945,981	719	46.47%	\$608,739,269	293	35.23%
\$1,152,812,079	114	20.55%	\$704,138,820	62	16.93%

- a) The above report shows an agency's spending in bands of IDV vs. Non-IDV spending for small business as a total percentage of all spending at the agency.
- b) This report is a truncated version of one that is complete with all socio categories, including set-asides, compared to all spending, in this very format

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<b>DEPT OF VETERAN AFFAIRS</b>
<i>Dollar Band Report</i>
Socio Economic Categories Compared to previous fiscal year
<b>VETERANS AFFAIRS</b>
AGGREGATE - \$3K - \$150K
AGGREGATE \$3K - \$150K SUBTOTALS
AGGREGATE - \$150K - \$500K
AGGREGATE \$150K - \$500K SUBTOTALS
AGGREGATE - \$500K - \$1M
AGGREGATE \$500K - \$1M SUBTOTALS
AGGREGATE - \$1M - \$5M
AGGREGATE \$1M - \$5M SUBTOTALS
AGGREGATE - ABOVE \$5M
AGGREGATE ABOVE \$5M SUB TOTALS

VETERANS AFFAIRS: DEPARTMENTAL SPENDING BY SOCIO ECONOMIC CATEGORY, IN DOLLAR BANDS			
FISCAL YEAR 2011		FISCAL YEAR 2012	
ALL DEPT OF VA CONTRACTS			
TOTAL OBLIGATED AMOUNTS	TOTAL # ACTIONS	TOTAL OBLIGATED AMOUNTS	TOTAL # ACTIONS
\$15,606,743,872	243,744	\$9,717,254,619	132,585
\$3,528,519,621	197,544	\$1,948,210,209	96,580
\$2,205,443,563	8,365	\$1,391,933,855	5,210
\$1,352,733,345	1,931	\$781,766,146	1,115
\$3,335,533,075	1,590	\$1,728,127,256	833
\$5,609,996,637	313	\$4,159,747,637	199

## SUB CONTRACTS, TASK ORDERS, AND ALERTS BASED ON THOSE AWARDS

- ▶ **Ability to receive Daily Contract Award Alerts** to help the agency track spending in any Region, VISN, or contracting office with an eye toward anomaly transactions for corrective action, well before the agency receives the same from the SBA
- ▶ **Ability to track Vendors** receiving awards within and outside of The VA, in a particular PSC or NAICS Code, by Socio Economic Category, by Geographic Location (State, County, Zip, Congressional District, MSA, CBSA, Place of Performance, etc.), across various Business Types, Number of Employees and Annual Revenue, Capabilities, Past Contract History, and more.
- ▶ **Ability to track Sub Contracts** awarded to companies where the Contract stipulates a Sub Contract Plan, and subject to reporting that contract into the Electronic Sub Contract Reporting System (ESRS).
- ▶ **Ability to track Sub Contracts** by PSC and or NAICS, Place of Performance, Company HQ, Socio Economic Category
- ▶ **Ability to immediately drill down on any Sub Contract** to the original Prime Contract awarded in FPDS-NG, with details of other Contracts held by the Prime across all of government
- ▶ **Receive Alerts on Contracts by Region, VISN, and CO** for each Prime Contractor at The VA
- ▶ **Ability to track Task Orders**, a solicitation, an IDIQ contract, with links to pertinent information
- ▶ **Provide a full featured GWAC Center** with the ability to one-click into contracts by their alias names (colloquial names typical of Government Wide Acquisition Vehicle). Track procurements in a manner that allows your agency to monitor use /non-use of one vehicle vs. another. New GWACs can be added upon request within a few days.
- ▶ **View Solicitations By Contracting Officer or Contracting Office**, including industry sector, with links to FPDS transactions tied to a contracting officer, with further links to award documents if available
- ▶ **View GAO protests linked** to original solicitations and award notices with any SOW documents linked to FPDS-NG transactions
- ▶ **Discover solicitations a company** received awards from responding to any released on FEDBIZOPPS