FEDMINE.US™
Big Data Simplified. Real Time.

FEDMINE FEATURE LIST

Achieving Success using best practices in the Federal Government Contracting Marketplace:

a) Conducting efficient Federal Business Development
b) Improving the speed & quality of business decisions through use of quality Federal Market Research Data
c) Real-Time Competitive Intelligence on Prime Contractors and Agency spending
d) Opportunity Tracking and Task Order Alerts
e) Helping Government achieve Federal Small Business Contracting Goals through smart use of innovative technology

for

Prime Contractors, Sub Contractors & The Federal Government

Includes – A Summary of Existing and New Features

July, 2014

Table Of Contents:

FEDMINE™ is the largest federal spending reports library on the
Internet, and the most comprehensive source of information
On all non-classified federal contracts & business
Opportunities on the market today

THE FEDMINE PRODUCT AND THE MARKETS IT SPEAKS TO

If you are new to FEDMINE, a quick glimpse into the eclectic client mix that comprises our user client base will help you understand why our product broadly pervasive in the federal sector.

Many market segments we serve today are those that could never be addressed for years, for each required a tailored product targeted to fulfilling their needs, a tall order for earlier service providers.

Every year the United States Federal Government spends approximately $950 Billion in contracts and grants. There are over 1 milliion awardees of contracts and grants doing business with federal agencies in some way, shape or form. Surprisingly, for such a huge market sector that dominates headlines everyday, very few business intelligence sources exist for mainstream Amercia that are robust and easy to afford.   FEDMINE.US is designed to fill this gap, and it is the only source of real-time federal contract data on the market today.

Clients use our solution for prospecting, planning, proposing, and partnering. Knowing when, on what, and how much the federal government is spending, together with who is winning that business and where the opportunities are coming from gives our clients an edge. Our clients know who their prospects are. They know who their competition is. They can size opportunities. They can identify other successful contractors to partner with. They can see where business has been awarded historically, and they can plan to successfully compete for upcoming awards, grants and renewals.

Built in an easy, web-based format, FEDMINE.US is a user-friendly database. It's both comprehensive and flexible enough to provide very specific, very customized, and very up-to-date information needed by businesses, large and small, and even the federal government.

We leveraged a modern database architecture to fuel innovation in our product, and addressed needs of a variety of client markets. Today, we continue to grow due to this acquired ability, the ability to discover unmet needs, and address them head-on.

The FEDMINE.US vision is to create an even playing field, encourage fair competition, and provide deeper transparency into federal spending for federal contracting officers users to conduct quality and efficient market research, affordably and swiftly.

Our service is to make the complex understandable. Our solution helps businesses and government agencies narrow down the overwhelming amount of data available from numerous disparate sources, to the specific information that is relevant to them. We help clients find the specific opportunities they seek. We help businesses be aware of and compete for the many opportunities offered by the federal government. We help the government reduce anomalies in federal contracting.

This is how we provide value to our clients. We believe we can provide the same value to you.

Were it not for such a broad and deep diverse user base pushing us to address needs with creative solutions one after another, the FEDMINE product would not be the federal market intelligence tool it has become known for today.

The biggest hurdle we faced initially was keeping the front-end interface intuitive and easy to navigate for the widest possible audience. The system, through necessity, required a design that would appeal to a wide variety of users, with a high degree of user-friendliness. And it required us to ensure that users could experience the power of the system within days of first use.

CLIENT MIX (Over 1,000 and growing)

1) The Federal Government (*Dept of Defense, Department of the Air Force, , Dept of Education, Dept of Veterans Affairs, US Small Business Administration* and SBA and SBDC District Offices across the country
2) Large prime contractors (*The Boeing Company, Computer Sciences Corporation, Raytheon Integrated Services, Raytheon Technical Services, Honeywell, Triple Canopy, Crop Productions, Insperity, The Chubb Group,* and many others*)*
3) Small Business Prime Contractors (*MicroTech.Net, HeiTech Services, , Facility Technologies, Tevet, DigiTek, Cherokee Nation, Futrend, FMS, ABMI, cFocus, Tecta America, Cassidy Turley, Garrat-Callahan, Jordan Reses, Standard Communications;* too numerous to list comprising the largest part of our clientele
4) A fast growing 'Affinity Circle' base of clients comprising of professional firms as in legal, Accounting, Banking, Media, Consulting, Insurance, and Business development (*The Washington Business Journal, Dixon Hughes Goodman, Cherry Bekaert, The Reznick Group, Crowe Horwath, AH&T, Harford County Government, Loudoun County Government, Sandy Spring Bank, Dulles Chamber, Citibank, Centre Consulting, and more.*
5) Educational, State, PTAC organizations researching impact of federal dollars on employment and demographics *(State of IL, George Mason University (VA), Willamette University (OR), Madison College (IL), Morehouse College (GA), and PTAC centers in; MD, VA, DC, WI and more, Dulles Regional Chamber, University of MD, SouthWest Regional Institute Library, and more*

Ideas from interactions with such an eclectic mix of clients has compelled us to come up with innovative ways to potentially satisfy needs of a far broader market than we envisaged.

FEDMINE.US™ IS ON THE CLOUD

Listed below is a short list of our hosting environment:

1) With our move to the *Amazon EC2 Cloud,* we anticipate a wide variety of clients from industry and government to easily leverage the true power of a Software As A Service (SAAS) model. Reserved

FEDMINE™ is the largest federal spending reports library on the
Internet, and the most comprehensive source of information
On all non-classified federal contracts & business
Opportunities on the market today

Amazon EC2 Cloud Server Instances are operational as production instances, providing scalability to meet unforeseen needs the future will inevitably demand. Two key advantages of the Cloud are:

    a) The Cloud's modern elastic architecture offers immediate extensibility to stretch and scale the FEDMINE application beyond currently anticipated needs.

    b) The Cloud increases the speed and power of queries from our database, with improved capabilities for conducting federal market research on bigger data faster.

WHAT IS NEW IN FEDMINE.US™?

1) Over the last six months, FEDMINE has made some major changes and additions to the FEDMINE applicaton that not only increase the power but the ease of use. The new reporting suites include:

➢ **NEGATION FILTER***Visor™ :* Drag and Drop search elements on one side, exclude elements on the other. Save, receive Alerts, and discover opportunities in an innovative way

➢ **INDUSTRY***Visor™:*   All individual Industry Sector Tracking – PSC and NAICS Codes with Analysis of 7 categories with graphs, trends within each. 5,000+

➢ **GWAC***Visor™:* GWAC Center – Government Wide Acquisition Vehicle tracking by individual Task Order. Task Order Alerts with details of Sub Contractors

➢ **SUBCONTRACT DATA***Visor™:* Fully featured Subcontracting data from ESRS, auto-connected to FPDS-NG Prime Contracts identifying reported Subs on Prime contracts

➢ **LARGE PRIME***Visor™:* Top Large Contractors– Nesting under Parent companies for each individually reported subsidiary

➢ **AGENCY***Visor™:* Departmental Reports – DoD, SBA, VA, EDU…Ongoing customizations with agency collaboration

➢ **GOALING***Visor™:* GOALING - SBA Goaling Reporting Suite for all agencies, bureaus, MAJCOMs, DoDAACs, and down to VISN /Contracting Offices

➢ **ANOMALY***Visor™:* ANOMALY Tracking in Real-Time – Daily tracking of awards where the size determination by Contracting Officer conflicts with SBA Small Business Size Standards

➢ **FBO***Analyst™:* Analyaze the hisotrics of FBO opportunites by NAICS Code, Place of Performance, Agency, and other key sets of criteria

➢ **SAT***Analyst™:* Simplified Acquistion Threshold Reporting Suite, with search filters, dollars and percentages of Large vs. Small business dollars by Agency under the SAT threshold

➢ **SPECIAL STUDIES SUITE***Analyst™:* Custom, most powerful research tool of all, contains an extensive library of customized **high level research**

BENEFITS TO USERS OF THE CURRENT APPLICATION *(version 4.5)*

1) FEDMINE.US™ continues to provide not only the most current data available on the federal market *from any source*, but *it is the only* federal business intelligence tool that provides information in **real-time.**

2) The *timeliness* of our data is unparalleled in the federal marketplace. Having access to Federal Contract information as soon as it is published is just one of many key advantages for FEDMINE.US™ clients. Federal Agency priorities are ever changing, and agendas shift daily – knowing and being able to adjust to such changes as they happen positions our clients to be viewed as leaders and innovators, highly in tune with Federal Government needs.

3) The *completeness* of our information eliminates the need for our clients to search through multiple databases, websites, or publications. FEDMINE.US™ brings together, into one database, all Federal Contract information across business sectors, across agencies, and across geographies. FEDMINE.US™ clients have at their fingertips every piece of data they need to build a competitive edge and win Federal Contracts.

4) FEDMINE.US™ is *turnkey* and *user-friendly*. The solution is designed for users to be researchers, not technicians. The system comes complete with standard reports out-of-the box; and creating custom reports, alerts, and dashboards are simple. You'll be able to easily find the specific information that's important for your industry, your company, or for one specific contract. You'll be in the system and using the information immediately.

5) The FEDMINE.US™ solution is *scalable* and *affordable*. Depending on a client's needs and capacity, web-based FEDMINE.US™ can easily be deployed for one, several, or many users across your company via the intranet. Licensing is flexible and adjustable; deployment is within your budget, and accomplished with the turn of a switch.

KEY APPLICATION FEATURES

Included in the core package – means common to all subscribers of the FEDMINE.US™ Application.

Powerful Alerts System, New GWAC Center with Electronic Sub Contracting Data, and more…

I. GWAC Task Order Award Alerts, and GSA Schedule Contract Award Alerts *(Included in the core package)*

▸ **Track Task Orders and actual GSA Schedule Contract Awards,** by receiving daily emails alerts on IDIQ activity by Contract number or Schedule Type, or by Company and Socio Economic Status, with full transaction details in an email with auto login for vertical and horizontal drill down

▸ **Comprehensive GWAC Center** with powerful but easy one-click entry into contracts by their common Government Wide Acquisition Vehicle alias names, such as APHIS, ALLIANT,

ANSWER, CONNECT II, COMMITS NEXTGEN, CAAS IV, 8(a) STARS I & II, CIO-SP2i & 3, DISN, DNMSS-G/R, DSTSG, DWSS, EAGLE I & II, ENCORE I & II, FSSI POOLS A B & C, HITTS I, ITES-2, ITES-2H, ITEC4, MILLENIA LITE, ITOP II, NASA SEWP IV, NEXGEN, NETCENTS I & II, NETCENTS II ESIM, NETWORX, SEAPORT-E, T4, TIPPS-4, USAMS I & II, VETS GWAC, OPTARSS I & II, SATCOM II, UARC.

▸ **Missing or non-listed GWACs are added based on client requests for free,** Tracking procurements in real-time on omnibus contracting vehicles allows you to see how an agency is using one vehicle vs. another.

▸ **GSA Schedule Daily Award Alerts** in real-time matched to FPDS-NG transactions

▸ **Task Order Alerts on Contracts by Place of Performance** for any prime contractor, or by geographic location of your choice, or the issuing Agency

II. Over 2 Million Reports *(introduced since early 2007 through today)*
(Included in the core package)
Multitude of reports and enhancements provided throughout the year at no charge

▸ **All new Reports become available within the regular suite –** right from the very same top menu bar. A sample listing of latest additions is provided below:

1) **Contract Roll-up by Contract number**, aggregated from individual transactions

2) **Contracts coming up for Re-compete**, for all industry sectors in any business type

3) **Taxonomies for over 100** specific industry sectors to find opportunities circumventing the limitation of using NAICS Codes due to the way in which they cover industry sectors. We provide free services in researching and configuring your specific industry Keywords if we do not have them. A sampling of some of the ones we recently added are listed here, but not limited to: *Armored Vehicles, Security Guard Services, Document Management, Event Management, Cloud Computing, Communications & Outreach, Audio-Visual, Marketing & Public Relations, SCIF Construction, Law Enforcement, Biometrics, Project Management, Health IT, Cyber Security, Safety Footwear, Roofing and Construction, Natural Language Processing, Test and Measurement, Oil Re-Cycling, Risk Management, Herbicides, Furniture, Web Analytics*, listed in our GWAC Center provides immediate access to them

4) **Enhanced Saved Searches Allow** multiple criteria to be combined with other filters and saved with a custom title, making it easy to invoke from a drop down that automatically shows your saved titles. Use them to run ad hoc reports, receive alerts when specific conditions are met in the saved template. Receive detailed competitive information, with opportunities. Email results or edit saved criteria to tweak results

5) **Alerts on Congressionally mandated Agency Goaling Reports** | by Bureau | CO, on

obligations and de-obligations for any of your clients, in HTML, Excel, CSV or PDF. All data can be received in a format easy to import into any CRM

6) **Ability to configure sophisticated keyword** searches and set them to trigger automatic alerts. Receive an alert when an agency awards a contract with contract details.

7) **Receive Alerts of new GAO Protests filings** with links to daily FBO solicitations

8) **First Timer Contractors**...those that were awarded *TO* brand new **companies**

9) **Filter by Acts, namely; Service Contract Act, Davis Bacon, Walsh Healy and Clinger Cohen Acts**

10) **Powerful Filtering Capability by**

   a) **Mod 0 Contracts**... those that were awarded *AS* brand new **contracts**

   b) **Contract Action Type, Contract Pricing Type, Type of Set-Aside**

   c) **Socio Economic Status, Extent Competed, Contract Bundling**

   d) **Solicitation Procedures, Country of Origin, Sub Contract Plan Requirement**

   e) **Place of Manufacture, Multi-Year, or Evaluated Preference Contracts**

   f) **GSA Schedule Type, GWAC Acronym, and by Number of Offers Received**

   g) **Contracts by PSC or NAICS or NAICS/PSC Combinations**

   h) **View results by Parent Company, Company, or by Contract Number**

11) **Receive Alerts by specifying Company Headquarters Location (HQ) AND Place of Performance (POP),** and narrow it down to any Core Based Statistical Area (CBSA), State, County, or Zip code in multiple areas within FEDMINE

12) **FEDMINE.US™ Company Profiles – the most robust in the industry**

   a) **View All Subsidiaries** - Now you can view both a given vendor's full prime contracts profile, *rolled up to* **the parent vendor's full aggregated profile**.

   b) **Custom Filters** - Ability to upload your own list of clients and track award and de-obligation activity for their DUNS numbers.... All in one daily alert report

   c) **Custom Filters Negation** - Ability to *upload and negate* the custom list of DUNS numbers from the results set in order to view companies that you may not want in your result sets.

   d) **First Timer Contractors** - Receive Alerts for each company receiving an award for the very first time, across the entire federal government. Slice by CBSA, State, County, Socio Status, Agency, NAICS Code, Award Dollar Range and more

III. Federal Business Opportunities
(Included in the core package)

▸ **View Solicitations By Contracting Office or Officer** - including by industry sector and socio status, with links to FBO *Award Announcements tied to each contracting officer*

▸ **View GAO protests linked** to original solicitations and award notices, with SOW documents linked to FPDS-NG transactions

▸ **Discover responses submitted by a company** when an award is announced in their favor from documents released on FEDBIZOPPS

▸ **Configure Keyword Buckets –** and save them. Then invoke them without retyping from a drop down on a search template as needed. Manage and edit them on the fly from a custom link, or automate your saved searches to receive alerts

IV. DoD Reports by MAJCOM, Military Base, and DoDAAC
(Included in the core package)

▸ **Army, Navy and Air Force hierarchical reporting for each individual component:**

   o **NAICS/ PSC Pairing Report** for each Command within the Defense Department showing contracts awarded filterable by small and large business

   o **CONUS /OCONUS;** search for contracts awarded to companies based on the Place of Performance in the US or non-US location

   o **Spend Analysis by grouping of NAICS Buckets,** a decision support tool for any Agency for current fiscal year to stay on top of small business goals and accomplishments especially during fiscal year end spending by:
      ▪ Set-Aside and Socio Economic Category

V. Agency Profiles with Graphs for each Agency
(Included in the core package)

▸ **Agency Profiles with Contract Spending in various categories, Graphs, and Contacts:**

   o **Market Views** for each Agency come with will full vertical and horizontal drill-down, and Graphs, containing the following **dashboard elements with Graphs**:
      • **Contact Details** of OSDBU Staff, Top Administration Officials, CIO and CFO with telephone, email, name and address
      • **Agency Organization Chart**
      • **Current Years Goaling Report** to track in real-time the status of an Agencies goaling status at any time
      • **Top 10 Bureaus** at the Agency by Dollars Obligated and Percentage of share

- **Top 10 Prime Contractors** with drill down to transactions and links to Profiles
- **Top 10 Contracting Offices** at the Agency with drill down
- **Top 10 Small Prime Contractors** with drill down as above and links to Profiles
- **Top 10 GWAC Contracting Vehicles** by Dollars Obligated and Percentage share
- **Top 10 Congressional Districts** with names of Congressmen and State
- **Top 10 Competition Categories** with Bar Graphs for the past 7 years
- **Top 10 IDV Contracts** and names of Contractors holding those contracts
- **Top 10 GSA Schedule Contracts** and Contractors holding those contracts
- **Top 10 NAICS Industry Codes** by Dollars Obligated and Percentage of share
- **Top 10 PSC Industry Codes** by Dollars Obligated and Percentage of share
- **Top 10 First Timers** in all of government where this was the awarding Agency
- **Top 10 First Timer Contractors** awarded at the Agency for the first time
- **Top 10 Small Business First Timers** in all of government
- **Top 10 Small Business First Timers** awarded at the Agency for the first time
- **Solicitation KeyStats by each Document Type,** nested by NAICS showing comparison of YTD to the Top Agency issuing solicitations in each Sector
- **Grants Opportunities by Instrument Type**
- **Contacts posted daily vs. totals at agency compared to all of government**
- **Top 10 IT Opportunities** by DME for current FY vs Total Earmarked
- **Grants posted in the current fiscal year**
- **Solicitations posted today**.

▸ **Industry Sector Profiles for each individual NAICS /PSC Code with Graphs**

  o **Top 10 Agencies in each individual industry** *(for e.g., NAICS:541519, or PSC:R499)*
  o **Top 10 Prime Contractors in each individual NAICS and PSC Sector**
  o **Top 10 Set-Aside Contract Types in each Sector** *(for e.g., 8(a), 8(m), Hub-Zone, SDVOSB)*
  o **Top 10 States cumulatively from 2004 to present**
  o **Top 10 Code Ranking for each individual NAICS or PSC Code cumulatively since 04**

VI. FEDMINE™ - Prime Contractor Profiles with Graphs for each Prime:
(Included in the core package)

▸ **FEDMINE™ Prime Contractor Profiles boast the most unique and sophisticated business & competitive intelligence information on government contractors and federal agencies from a single source.** Using FEDMINE™ organizations can re-invent the way they do business in the federal sector without going broke. The features that help you

FEDMINE™ is the largest federal spending reports library on the
Internet, and the most comprehensive source of information
On all non-classified federal contracts & business
Opportunities on the market today

accomplish this task with ease are as follows:

‣ **View Comparative 8-Yr Federal Contract Views with graphs** for each government prime contractor and parent contractor with known subsidiaries doing business with the federal government

‣ **View fully established links between parent companies and all their reported subsidiaries on one screen** with 40 dynamically generated graphs, two sets of 8 graphs for each fiscal year, the first for the parent showing revenue share by subsidiary, the other showing revenue share by agency

‣ **View Competitive Intelligence by Agency & Industry, Executive Management Contacts,** IDV Contracts, and Contracts by Contracting Office, GSA Schedules, and Company History and much more all from one screen. These elements are detailed below:

- All Contracting vehicles owned by the Company, such as GWAC and IDV Contracts
- Full size graph thumbnails with dynamic One-Click enlargements
- GAO Protests filed by the Contractor
- Awarded contracts in response to RFPs from FBO
- All reported GSA Schedules owned by the Contractor broken down by sales for each
- All Contracts awarded to the Contractor by Contracting Office
- All Contracts awarded by NAICS and PSC Code
- All Contracts awarded by Socio-Economic Status AND Set-Asides
- Business contact information with CEO name, physical address, email address, telephone numbers, website address etc., reported in CCR and to FPDS for or by the Company
- All Contractor transactions by Place of Performance

‣ **Conduct market research on any small business prime contractor**

‣ **View Sub Contractor Revenuw with drill down** (included in the Sub Contract Data)

‣ **Identify competitors in a business field or find teaming partners in another**

VII. FSS | GSA | IDV SMALL vs. LARGE CONTRACTS COMPARISON *(Optional Add-On)*

▸ **View FSS IDV (GSA Schedule) Contracts –** One-Click a report to obtain aggregates for all GSA contracts, Other Non-FSS IDV Contracts, compared to Non-IDV Contracts with full drill down on all numbers in comparative years with graphs

▸ **GSA Schedule Contracts by Large & Small Business Type** - Ability to view Small vs. Large business awards on any given GSA schedule. In addition, it breaks out the result set by single actions/dollars, multi-award actions/dollars, and by total award actions/dollars.

▸ **Exhibit 53 & 300 Search** - Ability to view all line items rom the Exhibit 300 with a link to any contract awards that maybe directly related.

VIII. Sub Contracting Data
(Optional Add-On)

▸ In April 2012 we released the *first ever commercially available online Electronic Subcontracting Reporting Data Sets (ESRS)*, fully integrated with prime contracts in FPDS-NG. This powerful combination exercised optionally, helps gain access to contracts connected natively to key data points within FPDS-NG and ESRS data. *Subcontracts require awardees report their 5 top most highly compensated officers*, and revenue for each subcontract by prime can be viewed in profiles

▸ **Transactions Linked from Prime to Sub** via company profiles and transactions

▸ **View Sub Contracts awarded** to companies reported to have received a sub contract in the ESRS; by NAICS Code, Place of Performance, Company HQ, or Socio Economic Category, *with links to Prime Awards in FPDS-NG*, with deeper information about those contracts and solicitations when available.

▸ **Receive Daily Sub Contract Award Alerts** with this add-on on subcontracting activity. You may elect to *track a subcontractor*, or the agency awarding the subcontract, or the contracting office making the award, or the POP where work is being performed by a sub

▸ **View full Prime Contractor Profiles showing Prime and Sub Revenue by Subcontractor** fully linked to the original FPDS-NG transaction without needing to ever download data from two separate systems manually.

▸ **Distill views by Civil, Defense or Independent Agencies, or choose** agency specific federal sectors to view Sub Revenue by Subcontractor

▸ **Select filters for Sub Contract Data** by Prime or Sub Awardee name, by Keyword, NAICS Code, PIID, Date Range or fiscal year, Socio Status, linked to the original FPDS-NG transaction without needing to ever download data from two separate systems manually.

▸ **Download full Sub Contract Transaction Data** with up to 80 columns in a CSV file for

FEDMINE™ is the largest federal spending reports library on the
Internet, and the most comprehensive source of information
On all non-classified federal contracts & business
Opportunities on the market today

conducting your own internal analysis.

VII. Small Business Goals & Anomaly Reporting Suite
(Optional add-on, separate module includes data with and without SBA Exclusions)

This suite contains algorithmically calculated Goaling numbers in real-time using SBA and OSD Goaling methodologies consistent with FAR rules currently in place for calculating such numbers, for ALL Agencies. It provides breakdown by:

- ✓ **Agency**
- ✓ **Bureau**
- ✓ **Contracting Office or**
- ✓ **Command (for DoD components such as Air Force, Army and Navy Commands)**
- ✓ **DoDAAC (for DoD MAJCOM, PEO levels)**

To show where each individual component sits in meeting small business goals for each Socio-Economic Category in which goals are required to be met.

It is an independent verification and validation tool for Agencies to use internally to keep a daily pulse on departmental goals within the Agency.

a) ***Direct*** agency spending on all federal prime contracts
b) Direct small business agency spending ***with SBA exclusions***
c) Direct small business agency spending ***without SBA exclusions***
d) ***Funding Requesting Agency spending*** without SBA exclusions
e) ***Funding Requesting Agency spending*** after applying requisite SBA exclusions (Please consult the FAR to get a detailed understand what is meant by SBA exclusions)

From the Menu Bar choose: Federal >> S1) Comparative Small Business Goaling Report by Agency

1) **SBA Goaling Reports** in FEDMINE provide a comparative view of small business spending calculated based on **Funding Requesting Agency** before and after applying the requisite SBA Exclusions explained at this URL: **http://www.fedmine.us/content.php?id=176** *(Please consult the FAR to get a detailed understand of what is meant by "SBA Exclusions" above and beyond what is available from the link provided above)*

2) **Receive A Daily Spreadsheet consisting of Real-Time Goaling Reports for any number of agencies, updated algorithmically the previous night.** **Includes detailed Goaling Reports** at each bureau and Contracting Office level, for any socio category recorded in FPDS-NG

FEDMINE™ is the largest federal spending reports library on the
Internet, and the most comprehensive source of information
On all non-classified federal contracts & business
Opportunities on the market today

3) **Direct Small Business Agency Spending -** on all prime contracts where the Contracting Officer's Business Size Determination is equal to the value of 'S' indicating it was awarded to a Small Business. Comparison is provided onscreen for bot with and without SBA Exclusions

4) **Real-Time SBA Anomaly Reports by District Office –** receive daily alerts on any contract the government would yellow flag for further scrutiny. Anomalies were defined by the SBA in our system to report on all prime contracts where the Contracting Officer's Business Size Determination is equal to the value of 'S' and where one of seven possibilities is true.

   i) **All 7 categories of Anomalies are Tracked in Real-Time -** namely; ORCA record violations, NAICS Size Standard violations, 8(a) violations, Hub-Zone violations, DSBS NAICS size violations, CCR Registration Expiry violations, and OTHER Than Small Business coding miscues.

   ii) **Running Summary of All Seven Categories of Anomalies –** for the current year and going back 5 years. Extremely comprehensive possesses the deepest and widest drill down configured in a customized vertical suite solution. All screens are fully configured with Excel, CSV, and PDF downloads.

5) **Direct Small Business Agency Spending -** on all prime contracts where the Contracting Officer's Business Size Determination is equal to the value of 'S' indicating it was awarded to a Small Business. Comparison is provided onscreen for bot with and without SBA Exclusions

VIII. Simplified Acquisitions Threshold (SAT Reports)
(Optional add-on, separate module)

▸ **Simplified Acquisition Threshold Reports for agencies specific to your choice, for each of the following critical reports:**

   ▪ **Simplified Acquisition Threshold & Dollar Band Reports** for each bureau and CO within an agency showing contracts awarded between $3K to $150K range reserved for small businesses only

   ▪ **Socio Economic Spending on IDV vs. non-IDV Contracts**; in comparison to the previous year, broken out by:

      • Dollar Bands of $3K - $150K, $150K - $500K, $500K - $1M, and 1M and above
      • Set-Aside and Socio Economic Category

Use the information as a decision support tool within your organization, ranging from risk management to business development.

FEDMINE™ is the largest federal spending reports library on the
Internet, and the most comprehensive source of information
On all non-classified federal contracts & business
Opportunities on the market today

FEDMINE.US
Federal Sector Solutions

Detailed Federal Agency & Prime Contractor Profiles with Sub-Contracting Data provide immediate knowledge	KeyStats© are exclusively real-time FPDS-NG contract awards data integrated with FedBizOpps & GAO Protests	Multiple variations of reports carve data separately by: Civil, Defense and Independent Agency sectors for quick analysis
Small Business Data sliced by all available filters	PSC and NAICS Industry Sector Data by GEO filters	Expiring Contracts, Upcoming IDIQ Recompetes, Task Order Alerts, all with 9 year comparative views and graphs

| | Horizontal / Vertical & Rotational analysis on every key data element across the full online application suite |

FEDMINE.US is the largest online reports library of federal contracts and opportunities on the Internet.   It is the ONLY AGGREGATION of this information into ONE DATABASE available in the market today.

HOW WE DO IT

FEDMINE.US™ is powered by a database architecture that aggregates data from disparate but authoritative government data sources in real-time, effortlessly adding and updating millions of records every day. This allows our subscribing clients to find information they need, all within one integrated system.

Call for Discounted Packages or request our regular pricing tables and we will help you with a best values

DATA SOURCES TABLE

#	Data Source	Automated Aggregation	Update Frequency	Key Feature of Data Source
1	FPDS-NG Data (04 to current FY YTD as of the previous night)	✔	Daily	Daily XML Web Service from the Federal Procurement Data System-NG for all IDV and Non IDV Contract Awards
2	FedBizOpps	✔	Daily	Daily FBO Opportunities, going back to FY 2001
3	GRANTS.GOV	✔	Daily	Daily Grants.gov, going back to FY 2001
4	Dynamic Small Business System (DSBS by SBA)	✔	Daily	Federal Small Business Contractors Database
5	General Accounting Office (GAO) Bid Protests	✔	Daily	GAO Protests Filed, Decisions Rendered, tied to FPDS-NG
6	General Services Administration (GSA)	✔	Weekly	GSA Schedules by SIN and Type integrated with FPDS-NG
7	ESRS (Electronic Sub Contracts Reporting System)	✔	Weekly	Data on Sub Contracts, by Prime, Sub, and Agency, including Place of Performance, NAICS Code. Includes Officer Salary
8	Small Business Administration (SBA)	✔	Weekly	Data on Size Standards, SBA District Offices, and Socio Economic programs
9	DoD (MAJCOM, DoDAAC)	✔	Weekly	Used to aggregate data by DoD MAJCOM & Military Bases, and DoDAAC component levels
10	Office of Management & Budget (OMB)	✔	Monthly	Budgetary information from the Office of Management & Budgets, including Exhibits 53 and 300s
11	CCR Contractor Registration Data	✔	Monthly	All fields in CCR that are publicly available according to the FAR
12	USASpending	◐	Scheduled Release	IT Spending data integrated with Exhibit 53 & 300
13	Federal Award Assistance Data (FAADS)	◐	Scheduled Release	Grant Awards Data by CFDA, State, County, Zip, MSA, CBSA
14	Census Bureau	◐	Scheduled Release	Tabulations of Census Tracts, County, State and FIPS Codes
15	SAM (System for Award Management)	✔	Weekly	SAM (formerly CCR), Vendor Records, Some FOIA RECORDS, EPLS, ORCA and FAPIS
16	PTAC (Procurement Technical Assistance Centers	✔	Weekly	APTAC (Association of Procurement Technical Assistance Centers)

LEGEND: ✔ Fully Automated Aggregation, via Web Services (*no human touches the data*)
◐ Automated upon availability, via Manual Execute (*no human touches the data*)

*FEDMINE™ is the largest federal spending reports library on the
Internet, and the most comprehensive source of information
On all non-classified federal contracts & business
Opportunities on the market today*

FEDMINE.US™ iCONTRACTOR™ USER ACCESS LICENSE – LIST PRICING & OPTIONS
(Small Businesses can start for as low as $4,450)

TABLE 1 - iCONTRACTOR Pricing - With Additional Users *(Available for Annual Subscription Only)*					
Qty	**SK**	**Part #**	**Part Name**	**Description**	**Extended Price**
1	A1	**FD_iCONTRACTOR™**	**FEDMINE® iCONTRACTOR™ PLUS APPLICATION SUITE,** **FEDERAL GRANTS & FBO OPPORTUNITIES & AWARDS DATA REPORTING SUITE**	Online access to full commercial application suite with 5K DWN (A download unit is a row of data that can be exported to Excel /CSV regardless of the number of columns.) Current & Historical Grant Opportunities, with full Award details from FAADS spanning 10 years through last month	$4,450.00
ADDITIONAL USER PRICING (Pricing ranges based on the options you select)					
1	O1U	**FD_OPTION_USR**	**ADDITIONAL USER**	Unit cost for an additional user for the basic system	$950
1	O2U	**FD_OPTION_USR**	**ADDITIONAL USER**	Unit cost for an additional user for upgraded options	$1,150
1	O3U	**FD_OPTION_USR**	**ADDITIONAL USER**	Unit cost for an additional user for all upgrade options in the system excepting Goaling & Anomaly	$1,350
1	O3U	**FD_OPTION_USR**	**ADDITIONAL USER**	Unit cost for an additional user for all upgrade options in the system	$1,650
1	A2	**FD_CONCURRENT MULTI_YEAR COMPARATIVE ACCESS WITH FULL DRILL DOWN**	**CONCURRENT DATA ACCESS FOR 5 FISCAL YEARS INCLUSIVE OF the CURRENT YEAR, with FUTURE MODIFICATIONS AND UPDATES TO DATA**	Concurrent access provides four previous fiscal years of FPDS-NG data, plus real-time access to the current fiscal year (Total of 5 fiscal years) Additional 5 years of concurrent access (Total 10 fiscal years)	$included in base product $950

FEDMINE™ is the largest federal spending reports library on the
Internet, and the most comprehensive source of information
On all non-classified federal contracts & business
Opportunities on the market today

TABLE 2: iContractor Pricing - With available options *(Available for Annual Subscription Only)*					
Qty	**SK**	**Part #**	**Description**	**List Pricing**	**Extended Price**
1	A1	**FD iCONTRACTOR™**	**FEDMINE® iCONTRACTOR™ INTEGRATED APPLICATION WITH REPORTING SUITE ver. 4.5** INCLUDES: DAILY & HISTORICAL FEDERAL BUSINESS OPPORTUNITIES INTEGRATED WITH REAL TIME FPDS-NG CONTRACTS AND GAO PROTESTS, AWARDS BY GSA SCHEDULE, GWAC NAME, TASK ORDER, SET-ASIDES & MORE WITH POWERFUL KEYWORDS TAXONOMY FOR OVER 50 INDUSTRIES	**$4,450**	$4,450.00
OPTIONAL ADD-ONS					
1	02	**GOALING***Visor™*	GOALING - SBA Goaling Reporting Suite for all agencies, bureaus, MAJCOMs, DoDAACs, and down to VISN /Contracting Offices	**$2,950**	$2,950.00
1	03	**SUBCONTRACT DATA***Visor™*	Fully featured Subcontracting data from ESRS, auto-connected to FPDS-NG Prime Contracts identifying reported Subs on Prime contracts	**$2,450**	$2,450.00
1	04	**ANOMALY***Visor™*	ANOMALY Tracking in Real-Time – Daily tracking of awards where the size determination by Contracting Officer conflicts with SBA Small Business Size Standards	**$1,950**	$1,950.00
1	05	**LARGE PRIME***Visor™*	Top Large Contractors– Nesting under Parent companies for each individually reported subsidiary.DUNS Tracking Suite with Real-Time Alerts – Track groups of company DUNS number and receive real-time award alerts daily. Structure of parent companies to subsidiary	**$1,250**	$1,250.00
1	06	**MAJCOM***Visor™*	Departmental Reports – DoD, SBA, VA, EDU…Ongoing customizations with agency collaboration	**$950**	$950.00

FEDMINE™ is the largest federal spending reports library on the
Internet, and the most comprehensive source of information
On all non-classified federal contracts & business
Opportunities on the market today

1	O7	**NAICS /PSC INDUSTRY***Visor™*	All individual Industry Sector Tracking: By PSC and By NAICS Codes, with pre-groomed analysis in 7 categories with full graphing trends, for each individual code. Includes GSA Contract Actions by NAICS & Schedule Type, with the ability to drill down by Small vs. Large Business contracts by Schedule, GWAC, and Contract Action Type. Inclusive of Federal Contracts by Small vs. Other Than Small Business (OTSB) contracts in comparative multiple years for each NAICS and PSC Code, and for each combination of code	**$1,450**	$1,450.00
1	O8	**AGENCY***Visor™*	Agency, Bureau, Contracting Office, MAJCOM and DoDAAC Profiles, with Enhanced access to agency specific rotational and horizontal analysis.Also includes agency specific reports and ongoing additions without extra fees	**$1,450**	$1,450.00
1	O9	**SAT***Analyst™*	An Agency decision support tool to create and compare contract awards within the SAT threshold, with comparison of contracts in various Dollar Bands for All Socio Categories. Helps Agencies monitor their Small Business Goals & Accomplishments. The SAT Reporting Suite comes with search filters for NAICS and PSC Codes, by Keyword, by location, with percentage of contract actions and dollars awarded to Large vs. Small business Mod 0 contracts without FSS and IDV contracts	**$750**	$750.00
1	O10	**NEGATION FILTER***Visor™*	Drag and Drop search elements on one side, exclude elements on the other. Save, receive Alerts, and discover opportunities in an innovative way. Separate IDV and Non-IDV contracts to previous year Small Business spending with actions	**$1,350**	$1,350.00
1	O12	**ADMIN CONSOLE***Visor™*	Full featured Administrative Console with user searches, tracking of logins, enable /disable users, re-assign seats, reset passwords, track downloads, searches and more	**$950**	$950.00
1	U3	**FBO***Analyst™*	Departmental Reports – DoD, SBA, VA, EDU…Ongoing customizations with agency collaboration	**$1,150**	$1,150.00
1	U3	**SPECIAL** **Market***Analyst™*	Market Research Reports. This option provides an extensive library of **high level research** insights with access to non-standard reports	**$2,150**	$2,150.00

FEDMINE™ is the largest federal spending reports library on the
Internet, and the most comprehensive source of information
On all non-classified federal contracts & business
Opportunities on the market today

TABLE 3: iContractor Pricing - With Downloads, Customization Packages, Additional Support and Training Packages, and Additional User options *(Available for Annual Subscription Only)*					
Qty	**SK**	**Part #**	**Description**	**List Pricing**	**Extended Price**
1	U3	**USERS**	Additional Users	**$950 to $1,650**	$950 to $1,650
1	D1	**50K DOWNLOADS**	50K Limit to Download for all users across the application	**$1,950**	$1,950.00
1	D2	**250K DOWNLOADS**	250K Downloads for all users across the app	**$3,950**	$3,950.00
1	DU	**UNLIMITED DOWNLOADS**	Unlimited Downloads for all users across the application. This includes emails, transactions, competitor profiles - to XLS and CSV without limits (Unlimited).	**$13,950**	$13,950.00
1	M1	**FD_TASS_40**	Training Service includes 3 training sessions one every 4 months, plus minor customizations based on needs. Functional Training Manual, New Materials, Detailed Menu Trail Sheets	**$4,950**	$4,950.00
1	M2	**FD_MASS_40**	Customization Package: Package for modifications and adjustments to the system. Includes upto 40 hours of modification programming time.	**$4,950**	$4,950.00
1	O11	**SPECIAL STUDIES SUITE*Analyst™***	Custom, most powerful research tool of all, contains an extensive library of customized high level research. Extended GWAC Center, with ongoing additions, including your requests	**Bundled with certain packages**	Bundled with certain packages

TABLE 4 – OPTIONAL DOWNLOAD UNITS MAY BE ADDED TO ANY PACKAGE					
SKU	**DOWNLOADS**	**FORMAT**	**DOWNLOAD TO PDF**	**BASE PRICE**	**EXTENDED PRICE**
DWN_2	10,000	XLS, CSV	Free Unlimited	$500	$500.00
DWN_3	20,000	XLS, CSV	Free Unlimited	$1,000	$750.00
DWN_4	50,000	XLS, CSV	Free Unlimited	$2,000	$1,000.00
DWN_5	100,000	XLS, CSV	Free Unlimited	$3,000	$2,000.00
DWN_6	250,000	XLS, CSV	Free Unlimited	$5,000	$3,500.00
DWN_7	UNLIMITED	XLS, CSV	Free Unlimited	$13,950	$13,950.00