# eVisic° is telemedicine right for my medical practice?

If you're still on the fence wondering whether telemedicine is right for you, take this simple quiz!

Do no-shows, late arrivals or last-minute cancellations impact your practice workflow and revenue?

YES / NO

Does your practice specialty necessitate check-ins or follow-ups that don't need to be conducted in an office? YES / NO

Are you located in an area that is hard to get to – such as a downtown location that has a lot of traffic? YES / NO

Do you spend uncompensated time on after-hours calls or consults?

YES / NO

Have your patients expressed interest in taking greater control of their own health? YES / NO

Are you looking for a way to improve patient outcomes and patient satisfaction?

YES / NO

Are you part of a health system that needs to reduce hospital readmissions?

YES / NO







YES / NO



Are you interested in lowering your patients' cost of treatment--both the monetary cost, and the time sacrificed for treatment?

YES / NO

Are you looking for a strategy to grow your practice, enhance revenue, and attract new patients?

YES / NO

Are you a concierge practice interested in adding value to your subscription model and competing with other practices in the area?

YES / NO





# **ANSWER KEY**

If you answered "yes" to any of these questions, then telemedicine could benefit your practice. And if you agreed with more than one statement, then you should seriously consider telemedicine!

Here are some resources to demonstrate how telemedicine can fit your practice's needs.

# **1.**REDUCE YOUR NO-SHOWS AND CANCELLATIONS

Telemedicine can reduce your cancellations and missed appointments by fitting conveniently into patients' lives. A patient is less likely to be a no-show when they can do the visit in their own home. That way, you can still conduct the visit and be reimbursed. Read more about <u>telemedicine and</u> <u>no-shows here.</u>

#### **2.** IMPROVE OUTCOMES FOR YOUR CHRONIC CARE PATIENTS

Chronic care patients can especially <u>benefit from telemedicine!</u> Think of how much easier it is for them to do those quick check-ins and follow-up appointments via virtual visit, or use telemedicine to refill a prescription. Plus, you can quickly check-in with them on a more frequent schedule to make sure they're taking their medications properly, and spot any red flags before they become major issues.

And with <u>new Medicare rules</u>, it's easier to be reimbursed for telehealth chronic care than ever before.

#### 3. MAKE FREQUENT FOLLOW-UPS A PIECE OF CAKE - FOR YOU AND YOUR PATIENTS

No, not all follow-ups need to be conducted in-office. In fact, for many patients, remote check-ins are a much better option! If you work in <u>orthopedic surgery</u>, for example, there's no need for patients to make a long trek to your office when you could perform a post-op check via telemedicine.

### 4. GIVE RURAL OR REMOTE PATIENTS ACCESSIBLE CARE

You already know how important it is to give patients control of their own health. For patients who live in rural areas, that's especially important. You probably already use tools like <u>patient portals</u>--why not give patients another health resource by communicating with patients at their convenience?

#### 5. PROVIDE CARE NO MATTER WHERE YOUR PRACTICE IS LOCATED

Of course, telemedicine can also be a great resource if your practice is in a crowded city or on a busy block. The travel time patients take to reach your office is valuable time at work or home lost, so implementing telemedicine can save money all around.

## 6. STOP LOSING PATIENTS TO URGENT AND RETAIL CARE CENTERS

If you're competing with urgent care or retail clinics, telemedicine is your best strategy for winning out in the convenience department! Keep revenue in your practice and <u>strengthen</u> <u>your relationship</u> with your patient base through telemedicine.

## 7. START GETTING PAID FOR AFTER-HOURS CALLS

It's simple: telemedicine allows you to bill for off-hours care. Your time is valuable, and <u>you</u> <u>deserve compensation</u> for your work

#### 8. HELP LOWER PATIENTS' CARE COSTS AND KEEP THEM COMING BACK

Did you know it costs patients around <u>\$43 in</u> <u>lost work time</u> just to wait on a doctor's appointment? Your patients' time is valuable, too! Don't make them choose between earning wages and receiving healthcare.

#### 9. BOOST PATIENT ENGAGEMENT

It's easier than ever for patients to take charge of their health. If your patients have expressed interest in mHealth <u>tools like apps and</u> <u>wearables</u>, introduce them to telemedicine.



#### **10.** GROW YOUR PRACTICE AND ADD TO YOUR REVENUE STREAM

If you want to grow your practice and <u>increase revenue</u>, telemedicine is a great option with a high ROI.

#### **11.** IMPROVE YOUR PATIENT SATISFACTION AND CARE OUTCOMES

One of our favorite benefits of telemedicine is <u>a happier patient</u> <u>base</u>. Telemedicine can make running your practice easier, yes, but it also does a lot to boost patient satisfaction.

#### **12.** ADD VALUE TO YOUR CONCIERGE SUBSCRIPTION MODEL

Concierge doctors, telemedicine is one way to <u>stand out from</u> <u>the crowd</u> and run a successful private medical practice that delivers added value and convenience to patients.

#### **13.** REDUCE YOUR HOSPITAL READMISSIONS RATE

You can cut down on hospital readmissions and increase population health as a whole by implementing <u>intelligent</u>, <u>impactful solutions</u> into your network's healthcare model.



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# **ABOUT EVISIT**

eVisit makes it easy for you to treat your patients anytime, anywhere. Our simple telehealth software platform lets you connect with patients via secure, high-resolution video chat from your computer or mobile device.

With eVisit, providers have the tools they need to recapture patient visits from urgent care and the ER. Shorter visits, less no-shows, and anywhere access means physicians can optimize patient flow and boost practice revenue.

Patients get high-quality, convenient care from the doctor who knows them best. Providers improve their medical practices and patient care outcomes. Everyone wins.



**Get a free demo now!** Visit: <u>http://evisit.com/request-a-demo/</u> Call 844-693-8474

