



Leader – Information Intelligence and Analytics Practice

WG Consulting, a leading Management and Technology consultancy is seeking experienced leadership to join its fast-growing Enterprise Information Management (EIM) team and be a key member of our Business & Technology Solutions service line.

We are seeking a thought leader and consulting professional with a track record of practice development success, helping clients understand and realize the value of information to drive their business forward. Candidates must be recognized thought leaders in one or more areas around Information management, Integration, BI and Analytics and Data Science with a track record of helping businesses understand and create value from these capabilities. As a leader, candidates must have deep experience in providing leadership to Consulting and Client teams and managing project teams with flexibility and a commitment to success. With the high rate of innovation in this area, successful leaders will have the proven ability to work with business and technology leaders to help clients understand the possibilities, risks and costs of innovation in this area.

The ideal candidate has the experience, passion and energy to grow an industry leading consultancy that leverages technology to transform our clients Finance, Technology, Operations and People functions, creates thought leadership that provokes and inspires and builds a team that becomes a destination for people's careers.

Responsibilities:

Build a team that helps clients deal with the challenges and opportunities that data represents across their enterprise.

- Identify and recruit consulting professionals to build a winning team
- Develop Thought Leadership around key issues and ideas that challenge and educate clients
- Create a market strategy that includes solutions, key vendors and industry partnerships
- Work with current clients and prospects to understand issues and opportunities, then define and execute project to realize that value
- Manage scope, requirements, resources, time, cost, quality, risks, and communications for delivery projects
- Mentor and develop team members
- Support sales efforts and participate actively in the sales process as appropriate

Qualifications

7+ years of experience leading projects in a professional consulting environment. Must have experience with building and leading a practice for a consulting or other professional services entity with a headcount of at least 12- 16 professionals.

- Full lifecycle project delivery in one of more of traditional waterfall, Agile, OO or other methodologies
- Strong leadership skills, including a history of increasing leadership responsibility and career growth
- Thought leadership in key areas
- Outstanding verbal and written communication skills with audiences of all levels. Including strong presentation development and delivery as well as business and technical writing.
- Desire to develop an industry leading specialization in specific industries or capabilities
- Highly competent with Microsoft Office Suite and Microsoft Project
- A history of mentoring and or coaching others with a focus on balanced feedback while effectively communicating development needs
- Experience managing project budgets, forecasts, and resources.



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- Experienced in proposal and RFP development including development of estimates
- Adaptable self-starter who is skilled at creating structure in ambiguous environments
- Strong logical and analytical problem-solving skills; rigorous approach to project management to deliver enterprise-level projects

Other Information

- “Big 4” or leading management/technology consultancy project management experience a plus
- Experience with a broad set of databases, analytical and visualization tools
- Travel up to 100% may be required