Infor Food & Beverage for the dairy industry

Always be prepared for the next day's shipment

Dairies like yours differ greatly from each other in many ways. You may produce a variety of products specific to the tastes and preferences of your region. The sizes and volumes of many of the products you process may depend on seasonal changes in your area or your individual production capabilities. Even your operational processes may make you unique.

With Infor® Food & Beverage for the dairy industry—delivered on-premise or in the cloud with Infor CloudSuite Food & Beverage—you get the tools you need to automatically create the optimal production schedules for every batch you produce, so you're always ready for the next day's shipment.

Turn real-time information into real results

As a producer of dairy products, you have to be forward thinking. Before the day's production has ended, you must have a plan in place to start off strong tomorrow. Given the short shelf life of your primary ingredient, that means real-time visibility of the supply of raw milk that is coming in —and statistically sound forecasts of what products you need to produce and where they are going.

You find answers to these challenges in data about your operation, customers and market. You can increase your speed-to-customer only when you know how fast you achieve that now. You can improve your ability to introduce new products only when you know how and why your consumers' tastes and preferences are changing. You need the facts about regulation changes before you can update your formulations, specifications, and labeling to satisfy those changes. You'll also use information to know how to deal with fluctuations in raw material supply and quality, production capacity, and shipping constraints to accommodate changes that affect your supply chain.

It all comes down to information and how fast and how well you can manage it. When you have the right information at the right time, you can measure results, such as attribute-level costing that factors in grade and market price. You can fine-tune recipes and processes based on data collected by measuring yield and variances of all ingredients. Ultimately, with the right information, you'll make better decisions, faster, using relevant data and contextual information right at the point you make decisions.

Infor Food & Beverage for the dairy industry is the most powerful, purpose-built, and complete suite of solutions developed specifically for dairy producers, with tools and functionality explicitly engineered for your industry. You can increase your speed to market, optimize your production, operations, and planning—all while lowering your overall costs.

Best of all, you can take advantage of deployment options that include cloud, on-premise, and hybrid deployments. No matter which option you choose, you'll get the same industry-specific functionality in your solution. You'll be able to achieve greater business agility as you grow, and get cost savings and built-in support, hassle-free ownership, and security that follow industry-leading, best practice protocols.

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> Through adopting the Infor solution we can have a single management view of our entire operations which not only can help us to meet regulatory needs, but affords us the flexibility and agility to respond to market opportunities quickly to maximize our profitability."
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> —Giovanni Martini, CFO and Group Controller, Auricchio Group

Prepare for tomorrow's challenges

With Infor Food & Beverage, you get an integrated suite with the broadest, deepest capabilities for the dairy industry. You gain the benefit of Infor's more than 30 years' experience serving the needs of food, dairy, and beverage producers worldwide. With Infor Food & Beverage for the dairy industry, you get industry best practices that span the entire supply chain—from development to delivery.

For you to be successful in today's dairy market, you have to deal with new levels of complexity and critical challenges. Your planning and forecasting are becoming increasingly complex and therefore increasingly important for your company's profitability.

You're seeing consumer demands mounting and governmental and safety regulations becoming more stringent. Success for your dairy depends on your ability to effectively manage these challenges. Old IT systems may not be able to handle the needs of modern, successful dairy companies, such as consolidation, product diversity, new challenges around planning and forecasting, as well as new dairy regulations.

Operate at peak efficiency

With Infor Food & Beverage, you get the tools to conquer your dairy business' biggest challenges, including continual changes to demand, ingredient availability and characteristics, consumer tastes and trends, and regulations. Your dairy needs to be fast and nimble in order to overcome all the obstacles you face while trying to remain profitable. You'll be able to operate at peak efficiency with Infor Food & Beverage for the dairy industry while addressing these specific dairy industry concerns:

Infor Food & Beverage helps you enhance demand planning and forecasting, improve control over inventories, collaborate with your value chain partners, and increase customer satisfaction significantly.

Manage highly variable demand and availability— You'll be able to optimize manufacturing and distribution by predicting demand with more certainty using daily and seasonal forecasting, replenishment planning, inventory optimization, and promotional planning. You'll be able to modify your daily schedule quickly when order patterns don't match your forecast or historical patterns. You can bring pinpoint accuracy to your demand plans with Infor Food & Beverage's advanced statistical capabilities, combined with knowledge of the dairy market gained from internal and external collaboration. Our research has shown that most companies can meet customer service level agreements with 10% less finished goods inventory when using the inventory optimization strategies you'll find with Infor Food & Beverage.

Optimize your supply chain around industry-unique variables—With Infor Food & Beverage for the dairy industry, you can manage all your capacity and supply chain constraints, such as shelf-life limitations, contamination risks, and managing multiple plants and distribution centers.

Maintain formula flexibility and meet regulatory compliance—You can develop new or revised recipes quickly and collaboratively, reduce the costs for new product introductions, and decrease product time to market by 50% or more with Infor Food & Beverage. You'll have tools to reduce the risk of ingredient contamination and meet quality and compliance mandates—including label production. To provide you with early and quick detection of problems, Infor Food & Beverage provides alerting and rapid escalation technologies. You can also perform lot and sub-lot track and trace throughout the supply chain for quick recall identification.

With Infor Food & Beverage, dairies like yours can respond quickly and profitably to disruptive events in your supply chain, minimize safety risks and the rising costs of compliance, and make the most of your precious production resources. You'll be able to gain greater control over your operations as well as greater agility, which can help boost profitability. And, because you'll be able to react to change faster than your competition, you'll be positioned to capitalize on new market opportunities.

Improve customer relationships—Your customer relationships are essential to your success. Whether you are manufacturing to forecast, manufacturing to order, or some combination of the two, collaboration with your customers is key to your success as well as theirs. Additionally if you're identifying new leads or staying current with existing customers, you need a complete view of customer interactions across your sales, marketing, customer service, and support teams. With Infor Food & Beverage for the dairy industry, your teams can collaborate more effectively and respond promptly and knowledgably to sales opportunities and customer inquiries.

Build a truly modern business

What would it mean if you could not only improve the efficiency of your business processes, but reinvent them? If the time you waste searching for information could be channeled into acting on it? If all your employees could be productive from anywhere?

Infor Food & Beverage for the dairy industry is built on ground-breaking technologies that deliver new levels of usability, connectivity, and insight. Based on the latest advances from the consumer and enterprise worlds, these technologies change everything you thought you knew about business software. Infor Food & Beverage for the dairy industry is:

Organized. Role-based dashboards and powerful personalization tools let you arrange graphs, key metrics, priority alerts, and inquiries on a single screen, giving you one place to go for all the information you need to make better decisions, faster.

Mobile. Infor mobile applications put the power of your Infor solutions on your tablet or smartphone, so you can be productive anytime, from anywhere. Sales managers can view up-to-date information on customer orders and shipments, staying on top of critical information. Production managers can be in one plant, yet track the progress in another. With Infor mobile applications, out of the office doesn't mean out of touch.

Confident. Alerts and pre-defined workflows automatically deliver critical, role-based information to you, when you need it. Act faster with early notification of late deliveries, missed shipments, and quality failures, and be more proactive with your suppliers, customers, and production.

Connected. With warehouse inventory in one system, sales orders in another, and maintenance records in yet a third, it can be almost impossible to get a complete picture of your business. Infor's ION® technology simplifies connectivity between your existing applications, both Infor and non-Infor. You get seamless integration and a unified user experience across all your systems.

Reliable. With Infor Food & Beverage, you get a single, reliable source for all your reports—even when information is drawn from multiple systems. Out-of-the-box, you'll benefit from powerful role-based reports and industry-specific business intelligence derived from our 30+ years in the food, beverage, and dairy industry.

Social. With our social collaboration tool Infor Ming.le™, you can transform the way your company works. Imagine being able to work together on the same project or document in real-time. Finance managers can work on the same budget application simultaneously. Sales staff can work together on a new quotation. R&D can share new recipes with any production location. Everyone can work in communities of shared interests, collaborate more effectively, improve processes, act faster, be more productive, and get better results.

Choose the deployment option that works for you

You can't meet the unique needs of the dairy industry unless you have the best software tools on the market today—tools that are flexible and able to grow with you as your business grows. Our innovative technologies allow you to combine the most valuable capabilities for manufacturing operations, sales and operations planning, forecasting, asset management, sustainability, formula management, finance, analytics, and human capital management.

With Infor CloudSuite Food & Beverage, you get the dairy industry-specific functionality you need combined with the benefits of the cloud--greater business agility as you grow, cost savings and built-in support, hassle-free ownership, and security that follows industry-leading, best practice protocols. If an on-premise deployment is a better fit for your business needs and requirements, you have that option available as well.

When it comes time to deploy, Infor Implementation Accelerator (IA) can help you implement an ERP solution quickly, while still benefiting from its flexibility to support future growth. IA for Food & Beverage has industry standard business processes built in to deliver faster implementations, predictable outcomes, and lower total cost of ownership.

You'll benefit from a preconfigured database with predefined parameter settings and template master data such as items, equipment, services, suppliers, and customers. Upgrades are faster, too. So you can quickly adapt your business processes to the rapid changes of the dairy industry.

Take your business to a new level

With this powerful management solution, you get information and analysis capabilities that can help you get your products to market faster than your competitors. You'll be able to streamline your sourcing process, manage your inventory more effectively, and strengthen your collaboration with suppliers, partners, and customers. You'll also be positioned to lower your distribution costs, while strengthening your distribution process, improving your efficiency and customer service levels, and improving the performance of your supply chain. Best of all, with Infor Food & Beverage you'll find you can take your dairy business to an entirely new level of performance.

With Infor Food & Beverage for the dairy industry, you can:

- Meet your customer demands, while minimizing shelf life issues with push-pull planning.

- Modify your formulas to use raw materials most effectively with recipe and formula optimization.

- Know the true cost of each product and adjust accordingly based on post process market-based cost allocation.

- Quickly and accurately trace suspect product using lot and sub-lot traceability and recall capabilities.

- Quickly adjust scheduling based on available raw materials to improve order fill rates and decrease waste by using daily and hourly forecasting and planning.

Learn more about Infor Food & Beverage for the dairy industry ›

infor Gold
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ICCG
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