



Meet changing requirements

The automotive industry continues to see many OEM-mandated business rule changes, including additions and adjustments to EDI, barcode, and shipping requirements. These changes are accelerating as OEMs invest in new technologies to meet growing demand for light, hybrid, and electric vehicles, as well as mass customization.

If you don't meet your customers' exacting—and continuously changing—requirements, you could be fined, miss opportunities to bid, or even lose business. To keep pace with the shifting demands of your customers, you need Infor® Automotive Exchange.

Optimize bidirectional EDI exchange

Infor Automotive Exchange is a demand management solution for automotive suppliers that extends and complements traditional ERP order-to-cash capabilities by normalizing data across all customers. It provides you with superior EDI functionality and shipping execution capabilities to help optimize the entire business process of bidirectional information exchange between you and your customers.

Automotive Exchange is a Java-based, thin-client solution that can seamlessly integrate with many different ERP systems and processes via the Infor ION® framework. It can be deployed on-premise or in the cloud.

3,000+ automotive-related suppliers use Infor solutions, including 80 of the top 100 automotive suppliers in the world.

Respond quickly

With Automotive Exchange, you can overcome the limitations of conventional ERP, EDI, and supply chain management tools. You'll be ready to quickly and seamlessly respond whenever your customers introduce new mandates and requirements.

Get quick ROI

You'll get immediate value from Automotive Exchange, thanks to its out-of-the-box, built-in EDI trading partner requirements, maps, and standard XML business object documents (BODs) that automate the onboarding process. Even as your customers' requirements change, you can be confident that you'll continue to be fully compliant because Automotive Exchange's trading partner rules are continuously updated.

In addition, Infor ION allows you to quickly and easily integrate with multiple customer systems and processes without making manual adjustments to the EDI infrastructure. Not only will you be able to accommodate all necessary OEM requirements—including release management, labeling, and handling unit management and shipping—you'll be able to easily take on new trading partners and enter markets quickly and confidently.

Respond faster

The new face of competitiveness, much like today's automotive products, requires speed, efficiency, and innovation. With Automotive Exchange, you can streamline many types of replenishment processes, such as generating OEM-specific shipping materials. You can also manage customer-specific demand information, such as releases, shipment instructions, sequence message, and Kanban signals. As a result, you'll be able to simplify supplier and customer communications, accounts payable, receiving, invoicing, and more.

Extend your global reach

The changing automotive industry's landscape means that you have to adjust your speed, decision-making, costs, and process transparency to accommodate an increasingly global supplier base. You can maintain your competitive edge and manage export growth in this international environment with Automotive Exchange's support for all regions of the world with X.12, EDIFACT, Odette, VDA, and emerging XML standards.

Gain complete visibility

By getting rid of multiple disparate systems and consolidating on one expansive platform, you'll be able to have immediate access to the information you need to run your business. You'll have a single version of the truth: a consolidated view of your customer's demands and requirements.

Accelerate your business

With Infor Automotive Exchange, you can easily keep pace with the shifting demands of the automotive industry. You'll be able to quickly respond to changing customer requirements, efficiently adapt production, and quickly direct supply. You'll have the tools you need to gain a competitive edge and the power to accelerate your business.



Benefits:

- Stay compliant with changing OEM trading partner requirements.
- Meet the requirements of all your customers, without having to overhaul your ERP system.
- Fill the gaps between ERP and EDI.
- Present a single face to all of your customers, regardless of which trading "dialect" they speak.
- Focus on your core business while meeting EDI mandates.
- Lower your total cost of ownership.

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for automotive >

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INF-1764914-en-US-0717-1



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