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Independent Computer Consulting Group (ICCG) brings John Greenaway on board as Chief Revenue Officer building its Europe, Middle East, and Africa Team.

Philadelphia, PA – June, 2019 – Independent Computer Consulting Group (ICCG) a Global Information Technology Solutions Provider for the Enterprise today announced the appointment of [John Greenaway](#) as Chief Revenue Officer – EMEA, effective immediately. Greenaway previously served as a Channel Director at Infor for the last 10 years, where he was responsible for growing revenue across EMEA. As Chief Revenue Officer - EMEA, Greenaway will champion ICCG's efforts to expand its software consulting and implementation footprint into Europe, the Middle East, and Africa.

“John has a long and respected history of building, problem solving, and adapting implementation strategies to a company's strengths and the industry's needs,” says ICCG Founder & CEO, Shiv Kaushik. “We value his skillset and the ethics he represents and know his addition to our team will be an important part of our company's growth and future.”

“I'm excited to be joining ICCG when the company is poised for such sweeping growth. This is a great opportunity to be part of reshaping the technology landscape in EMEA by forging new ways to help customers gain greater value from their technology

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investments,” said Greenaway. “ICCG has a highly experienced and motivated team that has been a pioneer in bridging the gap between their current business problems and the solutions that will deliver greater value for their technology investments.”

Greenaway’s approach has been influenced by 25+ years of experience in technology and ERP environments for companies such as Oracle and Epicor and has effectively managed teams and sold complex, multi geography project rollouts with not only solutions in ERP, but extended solutions areas such as Expense Management, CRM, BI, Analytics, HCM, and Enterprise Asset Management as well.

ICCG will leverage Greenaway’s ability to sell across many verticals – Fashion & Apparel, Food & Beverage, Manufacturing to both the ‘C’ suite and senior management levels.

“John has an outstanding talent for being a client advocate delivering measurable results for those he serves,” said Balachandran Anantharama, Senior Vice President, ICCG. “I’ve seen this first-hand with Triumph Motorcycles, the iconic British motorcycle manufacturer that turned to Infor to support their business in achieving a major global transformation of its business system. John spent three years bringing in and managing this account that supports 1600 users across 24 countries.”

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About Independent Computer Consulting Group (ICCG)

Independent Computer Consulting Group (ICCG) is a Global Information Technology Solutions Provider for the Enterprise. For the last 31 years, ICCG has been providing innovative information technology solutions, always with an eye on the changing market and technological horizon. ICCG offers complete application and IT infrastructure services and support to meet key business needs and long-time global customers continue to rely on ICCG to satisfy their diverse and growing business needs.

Our Partnership with Infor:

Business critical applications and processes demand proven, battle-tested solutions. That's why we work with the leading, best-of-breed partner, Infor. Our relationship as a Gold Channel and Alliance partner, protects your investment and helps insure seamless continuity across technologies and software generations. This partnership is strategic and a priority towards our goal of best serving our customers' needs.

"Partners like ICCG are an essential asset for our company and provide a strategic value proposition to our customers by delivering knowledgeable solution resources that are able to help speed time to value and help maximize the impact of the technology investment."

~ Jeff Abbott, SVP & GM, Global Alliances and Channels, Infor.

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ICCG is dedicated to helping customers bridge their gap between ERP and SCM technologies and business problems to deliver greater value from their technology investments. ICCG's functional and technology expertise spans Enterprise Resource Planning (ERP), Supply Chain Management (SCM), Warehouse Management Solutions (WMS) Product Life Cycle Management (PLM), Product Data Management (PDM), Business Intelligence (BI), Business Process Management, and Systems Integration and Migration.

By specializing in the Retail & Fashion, Food & Beverage, and Manufacturing industries, ICCG has developed extraordinarily deep industry knowledge and are experts in mapping technology to your industry's needs. Combined with technology and application expertise, ICCG is uniquely qualified to accelerate results.

We have earned our reputation for high performance and flexibility because we have a disciplined approach, stress honesty and integrity, and always put the needs of our customers first. Our motto is to "Do the right things," and those are not just words; they are what we do every day to help our customers reach their goals.

And help them take their businesses to great heights.

Contact:

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