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Independent Computer Consulting Group (ICCG) brings Michael A. Lea on board as General Manager to expand its focus on Process Manufacturing in North America.

Philadelphia, PA – June 11, 2019 – Independent Computer Consulting Group (ICCG) a Global Information Technology Solutions Provider for the Enterprise announced today that it has brought [Michael Lea](#) on board as General Manager for Americas focused on Process Manufacturing.

Lea is a 25-year technology veteran who has demonstrated strong consultative sales management and leadership qualifications and has continued to remain a thought-leader about advanced software and business solutions designed to meet the diverse and rapidly evolving business demands of his clients.

“Michael brings a depth of experience, not only in process manufacturing but also in software sales and service and will be a tremendous asset to ICCG,” said Shiv Kaushik, ICCG Founder & CEO. “We look forward to him becoming a vital part of our team and helping us grow as we diversify further into Food & Beverage micro-verticals such as Food Ingredients & Flavors, Bakeries, Dairies, Agriculture, Meats/Poultry/Fisheries, Consumer Foods, and other Process and Hybrid Manufacturers.”

“The future for process manufacturing is already here, and it’s being built on technology, innovation, and advanced manufacturing capabilities,” said Lea. “So, this is an exciting time for process manufacturers and for me too as I introduce companies to ICCG, their knowledge-base, and the consultants that will help them remain competitive and grow during this new process manufacturing paradigm.”

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Lea spent most of his early life in California, where the Food & Beverage sector was prominent. Agriculture and Viticulture businesses were plenty in this area commonly referred to as “the food basket of the world”. After receiving his MBA from California Polytechnic University- San Luis Obispo, Lea moved to Seattle. He has held various positions of increasing responsibility such as Senior Technical Sales Consultant for Infor, VP of Sales & Business Development for Coolearth Technologies, and most recently as a Consultative Sales Executive for Bora Enterprises.

“What immediately impressed me about Michael was his toolkit and diversity in process manufacturing solutions such as ERP, Supply Chain-Advanced Scheduling, Advanced Planning, Demand Planning-Forecasting-CPFR, Warehouse Management, and Inventory Control, QA-QC, particularly for the Process Manufacturing world and within that Food & Beverages and Life Sciences and Chemicals micro-verticals who have unique systems requirements compared to the general manufacturing world” said Balachandran Anantharama, Senior Vice President at ICCG. “Another was his ‘customer first’ approach enabling him to continue working with many of the same customers, companies, and partners, even when they or he had moved to other companies and positions. That says a lot about the trust and respect he has earned.”

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About Independent Computer Consulting Group (ICCG)

Independent Computer Consulting Group (ICCG) is a Global Information Technology Solutions Provider for the Enterprise. For the last 31 years, ICCG has been providing innovative information technology solutions, always with an eye on the changing market and technological horizon. ICCG offers complete application and IT infrastructure services and support to meet key business needs and long-time global customers continue to rely on ICCG to satisfy their diverse and growing business needs.

Our Partnership with Infor:

Business critical applications and processes demand proven, battle-tested solutions. That's why we work with the leading, best-of-breed partner, Infor. Our relationship as a Gold Channel and Alliance partner, protects your investment and helps insure seamless continuity across technologies and software generations. This partnership is strategic and a priority towards our goal of best serving our customers' needs.

"Partners like ICCG are an essential asset for our company and provide a strategic value proposition to our customers by delivering knowledgeable solution resources that are able to help speed time to value and help maximize the impact of the technology investment."

~ Jeff Abbott, SVP & GM, Global Alliances and Channels, Infor.

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ICCG is dedicated to helping customers bridge their gap between ERP and SCM technologies and business problems to deliver greater value from their technology investments. ICCG's functional and technology expertise spans Enterprise Resource Planning (ERP), Supply Chain Management (SCM), Warehouse Management Solutions (WMS) Product Life Cycle Management (PLM), Product Data Management (PDM), Business Intelligence (BI), Business Process Management, and Systems Integration and Migration.

By specializing in the Retail & Fashion, Food & Beverage, and Manufacturing industries, ICCG has developed extraordinarily deep industry knowledge and are experts in mapping technology to your industry's needs. Combined with technology and application expertise, ICCG is uniquely qualified to accelerate results.

We have earned our reputation for high performance and flexibility because we have a disciplined approach, stress honesty and integrity, and always put the needs of our customers first. Our motto is to "Do the right things," and those are not just words; they are what we do every day to help our customers reach their goals. And help them take their businesses to great heights.

ICCG, Inc. is certified as a women's business enterprise through the Women's Business Enterprise National Council (WBENC), the nation's largest third party certifier of businesses owned and operated by women in the US.

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