

# "Do You Have Any Questions?"

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### Example Questions to Ask a Potential Employer

1. What are the company's plans / goals?
2. Can you describe the work environment and company culture?
3. Can you describe the typical responsibilities of the position?
4. What are the challenges of the position?
5. What are the expectations of me for this position?
6. Are there opportunities for advancement?
7. Why is this position open?
8. What are the three most important things you would like to see the person in this position accomplish?
9. What makes people successful in this company?
10. How are decisions made here?
11. How receptive is this company to new ideas?
12. How would you describe your management style?
13. What do you see as the future of this company?
14. Who are the other people I would be working with?
15. This is a great opportunity, and I am more than just interested in this position. What is the next step in the interview process?