





# Five Ways You can Count on SYSPRO Financially:

#### One **Project and Manage Cash Flow**

The effective prediction and management of cash flow requirements depends on access to reliable accurate data. SYSPRO facilitates this by providing you detailed data and a number of tools, including reporting of actuals versus budgets in the General Ledger, multiple budgets, and commitment accounting for controlling overhead expenditure, all of which enable you to see what cash is due for payment or collection, and when.

## Two

In custom-build, as well as project and service environments, job cost accuracy is essential in attaining correct pricing and profitability, as well as to assess the reliability of the quoting process. It is also essential for tracking the validity of current standard costs in standard costing environments. SYSPRO's fully integrated solution enables the capture, tracking and analyzing of job and product costs, and profitability in real-time. With SYSPRO's visibility to product cost details and profit margins, including for co- and by-products, you can evaluate job cost performance, margin analysis and pricing with confidence.

#### Manage Complex and Highly Variable Pricing and Discount Structures in Three **International Markets**

Whether you supply pharmaceuticals, food or other fast moving consumer goods, your pricing strategies are built to accommodate a wide variety of customer types in wholesale and retail environments. SYSPRO enables you to optimize pricing for a heterogeneous customer base, providing you with the tools to implement and manage your global pricing requirements, and to minimize the costs and effort associated with the administration of trade promotions and deductions.

## Four

Maximizing your profitability is only possible with an accurate picture of your costs. With operational costs consuming a high percentage of your revenues, we understand that maximizing yield and keeping strict control of costs and reducing waste in all areas of the business is essential to your on-going profitability. Rationalize your supplier and vendor management across multiple sites and legal entities, optimizing management capabilities.

#### **Five** Plan and Control Capex Expenditure

For corporate governance requirements, as well as cash flow and operational efficiency, it is critical to budget for capital expenditure and to forecast the requisite cash requirements. SYSPRO's Asset Capex System facilitates the creation of both broad and specific capex budgets with the latter forming a subset of the broader budget category - for example, a piece of equipment within a production cell or line.

## SYSPRO in the Financial Space

Since 1978, the SYSPRO ERP software has successfully delivered superior financial management solutions for thousands of manufacturers and distributors across the world. The preparation of financial information and reports is critical for any business.

From the outset, SYSPRO has not only delivered core operational functionality, but has developed the financial audit trails required by CFOs, along with the ability to generate the necessary financial statements and information in the formats required. SYSPRO also includes many features that assist with regulatory, governance, risk and compliance adherence.

#### One solution

SYSPRO enterprise software is an integrated business accounting system, and the flexible nature of the software allows companies to use what they need today to be successful and to expand their usage of the software as their business evolves.

Financial data is always current thanks to real-time integration between SYSPRO financial, distribution and manufacturing solutions. Financial processes can be extended to the web or integrated to other applications using SYSPRO's Integration Framework and e.net Solutions.

Tax regulations catered for by SYSPRO include the VAT and GST systems used in the world's major economies and with andvanced geographic logic withholding tax options. Cross-module tax return functionality facilitates easy tax compliance.

Budgeting and forecasting for different parts of the business can be managed with SYSPRO. Sales Analysis allows for the setting of sales targets to manage sales performance. Inventory Forecasting uses statistical algorithms to predict future sales and identifies those products that contribute the most in terms of sales value, gross profit, cost of sales or quantity sold.



W

Using a centralized server, we can access real-time inventory information from any of our warehouses. We can also access the bookkeeping records of our subsidiary companies, allowing our Accounting Department to stay on top of our financial health. To get the same level of information without SYSPRO, I'd need double the accounting staff.

- Louis Taraborelli, President and Founder, WeighPack Systems

//



# SYSPRO's Financial Solutions

SYSPRO's powerful financial solutions provide comprehensive financial and cost accounting functionality and controls.







Role of Finance	Your Business Requirement	SYSPRO Financial Solution
Management Accounting	Costing	Activity Based Costing Landed Cost Tracking Bill-of-Materials (BOM) Work-in-Progress (WIP)
	Forecasting	Inventory Optimization Cashflow Forecasting Net Requirements Planning
	Budgeting	Budgeting
	Cash Flow Management	Cash Flow Executive Dashboards
Management Support	Decision support	Analytics
	Tracking KPIs	Executive Dashboards Customized Panes Financial Ratios On the go iPhone/iPad App
	Governance and risk management	Assets Register eSignatures Process Modeling Workflow GL commitment accounting Power Tailoring
Accounting Operations	Transaction processing Payables and receivables	General Ledger Accounts Payable Electronic Funds Transfer Accounts Receivable Cash Book
	Internal reporting	Reporting Services Report Writer General Ledger Cost Analysis Sales Analysis
External Reporting	Statutory reporting	General Ledger Report Writer
	Taxes - global tax reporting and tax returns	Accounts Payable Tax Accounts Receivable Tax Cash Book GL Global Tax Report
	Sustainability reporting	Statistical accounting Inventory management WIP BOM
Management Information Systems	Developing, implementing and maintaining systems	Process Modeling Power Tailoring Cloud



## **About SYSPRO**

Established in 1978, SYSPRO is an industry-built Enterprise Resource Planning (ERP) solution designed to simplify business complexity for manufacturers and distributors worldwide. SYSPRO provides an end-to-end, business solution for optimized cost control, streamlined business processes, improved productivity, and real-time data analysis for comprehensive reporting and decision-making. SYSPRO is highly scalable and can be deployed either in the cloud, on-premise, or accessed via any mobile device.

Whatsets SYSPRO apart is an unwavering, sustained focus on the manufacturing and distribution sectors. Combined with a practical approach to technology and a passionate commitment to simplifying business processes, SYSPRO dedicates itself to the success of its partners and customers alike.

SYSPRO applies its resources to the advancement and improvement of the complex and changing needs of its customers. Recognized as a leader in customer service, SYSPRO has one of the highest customer retention rates in the industry.



11

SYSPRO has enabled us to do more with the same number of people, and without it we probably would have needed more staff. Because the system has supported our expansion, we have benefitted from greater profits. It has therefore proven itself as an essential part of our investment in the company.

- John Wells, Managing Director, AJ Wells



II



#### **AFRICA**

#### **SYSPRO South Africa**

Block A Sunninghill Place 9 Simba Road Sunninghill Johannesburg South Africa Tel: +27 (0) 11 461 1000 Email: info@za.syspro.com

#### ASIA-PACIFIC

#### **SYSPRO Australia**

Suite 1102, Level 12 201 Miller Street North Sydney NSW 2060 Australia Tel: +61 (2) 9870 5555 Toll free: +1 300 882 311 Email: info@au.syspro.com

#### **CANADA**

### **SYSPRO Canada**

5995 Avebury Road Suite 902 Mississauga Toronto Ontario Canada L5R 3P9

Tel: +1 905 502 5502 Email: info@ca.syspro.com

#### **EUROPE**

#### **SYSPRO United Kingdom**

Baltimore House 50 Kansas Avenue Salford Quays Manchester **United Kingdom** M50 2GL

Tel: +44 161 876 4498 Email: info@uk.syspro.com

#### **USA**

#### **SYSPRO USA and Americas**

959 South Coast Drive Suite 100 Costa Mesa California 92626

Tel: +1 (714) 437 1000 Toll free: +1 800 369 8649 Email: info@us.syspro.com

#### **SYSPRO South Africa**

Block A Lagoon Beach Office Park Cnr Marine & Boundary Rd Milnerton Cape Town 7435 South Africa Tel: +27 (0) 21 552 2220 Email: info@za.syspro.com

#### **SYSPRO Australia**

1/14 Business Park Drive **Notting Hill** Victoria Melbourne 3168 Australia Tel: +1300 882 311 E-mail: info@au.syspro.com

#### **SYSPRO Canada**

Rosser Avenue Suite 801-1901 Burnaby Vancouver British Columbia Canada V5G 6S3 Tel: +1 (604) 451 8889

Toll free: +1 888 259 6666 Email: info@ca.syspro.com

#### **SYSPRO South Africa**

4 Nollsworth Crescent Nollsworth Park La Lucia Ridge La Lucia **Durban North** 4019 South Africa

## Email: info@za.syspro.com

#### **SYSPRO Asia** 150 Beach Road

#20-01/02 Gateway West Singapore 189720 Tel: +65 6256 1921 E-mail: info@sg.syspro.com

#### **SYSPRO Canada**

6080 Young Street Suite 10<u>02</u> Halifax Nova Scotia Canada B3K 5L2

Tel: +1 902 423 1256 Toll free: +1 866 979 7776 Email: info@ca.syspro.com

# Tel: +27 (0) 31 566 4240

#### **SYSPRO East Africa**

Ground Floor - Office No.1 E Panari Sky Centre Mombasa Road Nairobi Kenya Tel: +254 720 909 644

+254 720 909 530 Email: info@za.syspro.com

#### www.syspro.com

V03 Copyright © 2017 SYSPRO. All rights reserved. All brand and product names are trademarks or registered trademarks of their respective holders.