



Mackin

Life hurts, so we designed a life-size massage robot named Alex to address the \$12 billion massage market. You can talk to Alex with natural language at national Massage Robotics salons and share massages with friends, celebrities and doctors over the internet.

perfect massage everytime. Alex has countless attachments and unlimited community programming so I will never get bored of it like a Brookstone massage chair.



#### Subscription **Direct Sales Financial** 1,000 Salons \$75,000 unit price 1.5M Subscribers 5,000 units/yr \$60/mo Total \$375M/yr Total \$1B/yr \$30M Cash 10 Store **Deployment Revenue minus** (OPEX,CAPEX) Monthly **Break-even** Production First Store **Aggregate Break-even** \$-30M 5 Years



## Competative Advantage:

OPEX for a robotic massage salon is <50% of the closest \$1B competitor, Massage Envy. A store can be operated by only one associate like a tanning salon. Robots don't ask for benefits, holidays or bonuses. The ROI for Alex is 2-3 years. Our patents combined with a technology barrier and the cost of entry will provide a 3 to 5 year jump on competition.

# Market

Healthcare & Wellness Sports therapy Occupational therapy Physical Therapy Occupational Therapy Surgical recovery Pain Clinics Orthopedic Clinics Fibromyalgia Care Pregnancy Care Hospitals Skilled Nursing & Rehab Facilities Assisted Living Centers Doctor's offices

### **Commercial Wellness**

Chiropractor Offices

Massage salon therapy Resorts & Spas Beauty Salons Luxury Hotel Chains **Business Hotel Chains** Luxury Department Stores Chains Fitness & Gym chains

Addiction Rehabilitation Facilities

Healthcare Insurance Companies

## **Wellness Industry Massage Industry Massage Chairs**

Cruise Liner fleets Casino VIP Accommodations First Class Aircraft fleets Airliner Airport Premier Facilities Airport Massage Salons Private Jet Aircraft facilities Luxury Trains Truck Stop Chains Sports stadium Executive Box Seats Luxury Yacht Builders Luxury Private Aircraft Luxury Recreational Vehicles Ski / Snowboarding Resorts Mobile Massage Truck

\$3T

\$1B

\$12B

## **Corporate Wellness**

Large Business Wellness Professional Sports Clubs College Athletics High School Athletics Olympic Sports Ice Skating Training Facilities Equestrian Training Facilities Horse Racing organizations Country Clubs

NASCAR racing clubs Movie Production Studios Offshore Oil & Gas Remote Oil & Gas Facilities Construction Mining Companies Shipping Logistics Trucking Companies Baggage handling Manufacturing Home Building Software Development Hardware Development Supertanker & Container Ships Shipping Ports Research Vessels Ice Breaker Vessels Offshore Fishing Vessels Private Ranches

# Government Wellness

Political Campaign tours Government Agency Wellness Police Departments Fire Departments Coast Guard Vessels Veterans Care Military bases Military Forward Operating Base Military Outposts Military Missile Silos Navy Foreign Embassy U.S. Forest Service Research Outpost NASA Border Patrol Stations

### **Private Wellness**

Home luxury personal massage Celebrity tours and concerts Luxury RV Luxury Yachts Luxury Private Aircraft Professional Athletes

> Elevator Pitch

Agriculture

Landscape

General Labor

Performing Arts

24/7/365 Facilities

Ski Patrol Operations Air Traffic Control Operations

Processing / Assembly