



# CARRIER SERVICES

## WHY WORK WITH TBNG CONSULTING FOR YOUR CARRIER SERVICES?

TBNG Consulting has created strategic partnerships with 70+ carriers and suppliers that operate in your area. By working with TBNG Consulting, instead of directly with the carrier, you'll get a neutral, highly invested partner who will fully vet your options.

- We will learn your business structure and goals upfront
- We will understand your IT infrastructure and how it integrates with your carrier service needs
- We will determine the optimal solution for your business
- We will do the research to source the optimal solution & negotiate contracts
- We will implement and support the selected solution
- We will stay on with your team to handle all customer service and escalations
- We will become an integrated part of your organization's ecosystem

## TELECOM OR DATA?



### **Integration of IT and Telecom/Data Services**

We've spent the last year investing in and building our infrastructure to support network and cable services for clients. Business network services and IT are converging quickly and we've got the product line to integrate your existing IT infrastructure with your communications and data plans so that your IT systems are unified and operating as a cohesive unit.



### **It Provides Fewer Barriers for Your IT Department**

You can work through us to take care of all your telecom and data issues, instead of the often customer-unfriendly telecom carriers and cable companies. We now have partnerships with 70+ of the best telecom carriers and cablecos in your region.



### **Optimize Telecom / Data Costs**

Best of all, due to the agreements and partnerships we've created over the last year, we have the leverage to bring you these services at the same cost, or less, than you're getting them today.

And you'll have the added benefit of having us, a partner you already know and trust, develop the best solutions for you and procure the best suppliers.



### **Other Clients Love it**

We're very excited about this opportunity and are already getting some great feedback on this product line.

It streamlines IT processes, it eases the burden on IT departments, and allows clients and partners to use their telecom and data plans strategically to support the rest of their infrastructures and business goals.



# TOP 5 BENEFITS

## of Working with TBNG Consulting for Telco & Cloud Solutions

### **ONE** GAIN ACCESS TO UNLIMITED SUPPLIER OPTIONS

You'll get the best supplier options for your company's needs. Your IT Solution Provider will filter the optimum telecom and Cloud providers based upon your specific objectives and their strengths.

### **TWO** SECURE A SINGLE POINT OF CONTACT

You'll get one "throat to choke", meaning less finger pointing and fewer headaches for you. When you've got a question, a concern or an issue to resolve, you only need one phone number.

### **THREE** GAIN A TRUSTED ADVISOR

An IT Solution Provider acts as an extension of your team, guiding you with recommendations tailored specifically to your company's goals.

### **FOUR** RECOVER LOST HOURS

By outsourcing your Cloud & telecom integration tasks, you regain all those hours you would have spent strategizing, vetting the various providers, and negotiating contracts.

### **FIVE** STAY CUTTING EDGE ON TECHNOLOGY

IT Solution Providers keep their fingers on the pulse of evolving Cloud and telecom technologies, so you can leverage the right solutions to increase efficiency and productivity.

Let's talk. Call Owen at (203) 874-9607 x123, or email [oblack@tbngconsulting.com](mailto:oblack@tbngconsulting.com) to learn how we can help with your telecom and data needs.



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