



UtopiaDIGEST

ISSUE 6 • JUNE 2020



Utopian's Celebrating at UIPL-Bangalore

UTOPIALIVE

How Retail and Fashion Companies are Leveraging High-Quality Data to Streamline, Improve CX, and Optimize Inventory Levels

Featuring:

- Retail Customer - To Be Announced
- Martin Printz, Retail & Fashion Practice Lead, Utopia Global
- Steve Okun, Vice-President, Rizing

June 25, 2020 | 10 am - 11 am CT

UTOPIA GLOBAL
NEWSLETTER

TABLE OF CONTENTS

UtopiaLIVE • P. 2

Forrester Report • P. 3

Customer Success Story • P. 4

NEW Video • P. 4



REGISTER NOW FOR THE NEXT UTOPIALIVE

June 25, 2020 | 10 am - 11 am CT

How Retail and Fashion Companies are Leveraging High-Quality Data to Streamline, Improve CX, and Optimize Inventory Levels

[REGISTER HERE](#)



REPLAY:

S/4HANA: "NO REGRETS" STEPS TO BEGIN YOUR JOURNEY DESPITE BUSINESS UNCERTAINTIES

SAP FKOM INDIA 2020 KEYNOTE PANEL *FEATURING UTOPIA CEO ARVIND SINGH*

"The Only Constant is Change"

Watch this quick 3min video to learn how knowledge, disruption, and speed of change are reshaping the world as we know it.

[Click video to watch](#)



FORRESTER® TEI INFOGRAPHIC AND REPORT ON UTOPIA ASSET MANAGEMENT SOLUTION RETURN ON INVESTMENT

The Total Economic Impact™ Of SAP Solution Extensions For Asset Intensive Industries

FORRESTER®

Through four customer interviews and data aggregation, Forrester concluded that SAP Solution Extensions For Asset Intensive Industries from Utopia and OpenText has the following three-year financial impact.

FINANCIAL SUMMARY

Three-year risk-adjusted



ROI
281%



BENEFIT PV
\$17.7M



PAYBACK
7 MONTHS



NPV
\$13M

10%
Reduction in time
required for
operations and
maintenance

Reallocation of
employees with
MDG
33%

5%
Reduction in
costs due to
better visibility
and control

VOICE OF THE CUSTOMER

"One of our principles is that safety is more important than anything we can do at work... Having the right asset data with MDG, we've been able to send the right person to the right job at the right time with the right equipment and the right tools and the right training."

Enterprise Data and Information Architecture Manager,
Public Utilities



"The best part of ECM is that before, we just dumped all the documents in a folder. Now, we have versions. So we're able to make sure when somebody pulls up that document, they see the one that they need to. If the plant goes down or there's an emergency, they're going to get the right documents that have the latest version."

Information Manager, US Oil and Gas



The composite saw \$17.7M in cumulative savings and efficiencies over three years



Organizations used their new extensions to retire legacy ECM and MDM solutions and eliminate related support costs. The composite is able to retire legacy hardware and software to save a total of **\$1.8M**.



\$8.4M in improved
operations and
maintenance



Retirement of legacy
ECM and MDM
solutions
\$1.8M



\$4.7M in reduced
maintenance inventory
costs



Data management
efficiency of **\$585K**



Capital project handover
efficiency savings of
\$2.2M

Increased visibility and access to documentation reduced the time required for document review by **25%**, helping capital project handover efficiency.

This document is an abridged version of a case study commissioned by SAP titled: The Total Economic Impact Of SAP Solution Extensions For Asset Intensive Industries, May 2020.

Commissioned By



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Click on image to read the Forrester Report

The Total Economic Impact™ Of SAP Solution Extensions For Asset-Intensive Industries

Cost Savings And Business Benefits Enabled By SAP Extended ECM By OpenText, Add-on For Capital Projects And Operations And SAP Master Data Governance, Enterprise Asset Management Extension By Utopia

FORRESTER

NEW VIDEO: "NO REGRETS" STEPS TO ACCELERATE YOUR S/4HANA JOURNEY

Click video to watch



Customer Success Story: Large Electric and Natural Gas Utility

Utopia Solutions Resulted in Reduced Inventory Costs, Reduced Rework, Improved Operational Safety and Improved Asset Availability



Large Electric and
Natural Gas Utility



Customer Situation

This large, electric and natural gas utility serves over 4 million consumers daily. As one of North America's largest fully regulated utilities, the company employs over 8,000 employees and is focused on providing safe, sustainable and reliable essential energy to those they service. A single day of non-production of one of their LNG trains, the assets that liquefy gas for transport, costs millions of dollars. Hence, they want to maintain a laser-sharp focus on high asset uptimes, efficient maintenance processes, asset overhauls or upgrades. With oil and gas prices being at record lows, they are focused on managing costs, such as lower procurement costs, or eliminating inventory obsolescence. High quality data that describe the physical assets, such as the LNG trains, is critical to efficient operations.

Solution

- SAP Data Services, enterprise edition bundle
- SAP Master Data Governance Enterprise Asset Management (MDG-EAM) extension by Utopia
- SAP MDG, Supplier
- SAP MDG, Product

Realized and Expected Benefits

- Reduced rework for erroneous master data entry
- Reduced inventory obsolescence cost
- Reduced spare parts (class c) and consumables inventory (duplicates, MRP attributes enrichment)
- Simplification of maintenance planners activities
- Improved operational safety
- Reduced risk of non-compliance
- Improved asset availability

For more information on all Utopia solutions visit: <https://www.utopiainc.com/software-solutions>

CUSTOMER SUCCESS STORY: LARGE ELECTRIC AND NATURAL GAS UTILITY

Click on image to read this success story

NEW BLOG: YOU'VE SAVED THE COMPANY MILLIONS... WHAT'S NEXT?

BY DAVID KUKETZ



Click on image to read the blog



REPLAY: ASK THE EXPERT PANEL WITH UTOPIA'S MIKE JORDAN AT 2020 SAP-CENTRIC EAM

Click video to watch