



# ACUMATICA CLOUD ERP PRODUCT OVERVIEW

## *FLEXIBILITY AND CHOICE IN A SINGLE, COMPREHENSIVE SOLUTION TO MANAGE YOUR ENTIRE BUSINESS EFFICIENTLY*

Acumatica is the only cloud- and browser-based ERP solution that adapts to the needs of growing small- and mid-sized businesses (SMBs) economically and securely.

**Adaptable.** Spans a broad variety of industries, including Distribution, Manufacturing Retail/eCommerce, and Services (Professional, Business, Repair, and Not-for-Profit).

**Seamless.** All Acumatica application suites are web-based, integrate fully with one another, and use a centralized database.

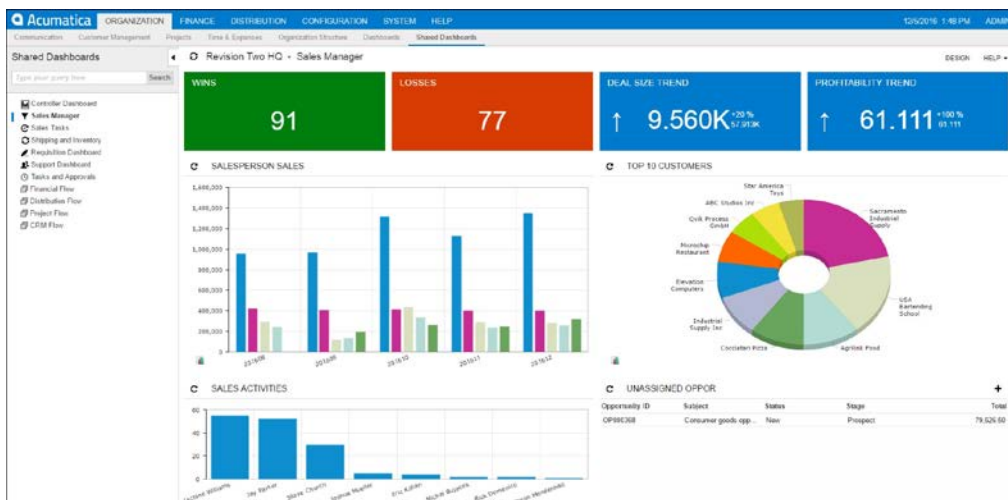
**Intuitive.** The user interface and navigation—with tablet-friendly design and dynamic page layout—make working on any device fast and easy.

**Collaborative.** Integrated Document Management allows you to manage a central repository of documents and media.

**Automated.** Rules for workflows and approvals, which help maintain control, can be created throughout the system (e.g., sales and purchase orders).

**Extendable.** Functionality for specific needs (e.g., bar coding) are already in place and can be extended further through industry standard tools and APIs.

**Insightful.** All applications include easy to use reporting and self-service BI to quickly create personal dashboards, such as the one below:



## KEY BENEFITS

### WORK THE WAY YOU WANT

- Use Acumatica's robust platform to perform sophisticated customizations, even in a SaaS environment

### GET THE PERFORMANCE YOU NEED

- Meet the most demanding standards of your high-volume business
- Give your employees anytime, anywhere access, from any device

### REMOVE OBSTACLES TO BUSINESS GROWTH

- Add unlimited users at the same price
- Grow your business without adding to your IT budget
- Get the latest updates at no additional cost

### REDUCE COSTS

- Avoid upfront costs for all computing infrastructure such as hardware and data servers
- Eliminate upfront software licenses by using a monthly subscription model
- Shrink IT maintenance and support costs since Acumatica handles hardware and software updates and upgrades



### ACUMATICA CLOUD ERP SOLUTIONS

#### Financial Management

Powerful financial applications—simple enough for small companies and comprehensive enough for complex multi-nationals. Acumatica's Financial Management Suite has the standard financial processes (GL/AP/AR) and reports used by many national and international organizations, plus multi-company and intercompany accounting, fixed assets, recurring and deferred revenue, and cash management..

#### Customer Management

Customer Relationship Management (CRM) is not an add-on – it is fully integrated with the other suites. The Customer Management Suite uses dashboards and reports to provide real-time customer information of all customer activities: quotes, orders, delivered invoices, payments, and support cases or service calls. A self-service Customer Portal lets you give customers access to the information they need.

#### Distribution Management

Acumatica's Distribution Management Suite works together with the Financial Management Suite as a full distribution solution. From Quote-to-Cash and Purchase Requisition-to-Payment, automated processes helps eliminate delays and reduce errors. Features include: multiple warehouses, lot and serial number tracking, automated POs based on stock levels, configurable order types, discounts and promotions, and more.

#### Project Accounting

Deliver project objectives on time and on budget with Acumatica's Project Accounting Suite. Handle complex billing rules and easily calculate project revenue based on key project-specific attributes. Keep better track of costs by correctly accounting for work in progress (WIP). Manage complex reporting requirements and include project costs in companywide financial reports.

#### Manufacturing Management

Integrate production planning and shop floor with customer management, sales orders, inventory, purchasing, and accounting. The Manufacturing Management Suite includes BOM and Routing, Material Requirements Planning (MRP), Production Scheduling and Control, Quoting and Estimating, and Product Configurator.

#### Field Services Edition

Maintain a real-time view of customer activities across all your operations when field service operations are fully integrated with the back office. Streamline dispatching, reduce response times, and minimize costs with the Acumatica Field Services Edition that works with CRM, sales, inventory, purchasing, accounting, and financial reporting.

#### Commerce Edition

Deliver a consistent customer experience across all your sales channels with full integration between your online, mobile, and in-store service. This complete eCommerce ERP solution tightly integrates a robust eCommerce platform with Acumatica's Financials, Sales, Inventory, CRM, and Fulfillment systems using Magento with a proven two-way connector provided by Kensium, Acumatica's preferred eCommerce partner.

### THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

#### STREAMLINE OPERATIONS

Manage your business more efficiently:

- Automate processes
- Control workflows
- Access the system from anywhere on any device—including mobile
- Promote collaboration with all-inclusive user licensing

#### ADAPTABLE SOLUTION

Add and extend:

- Deploy in-house or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

#### YOUR BUSINESS ACCELERATED

Get a single version of the truth:

- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per user pricing – system scales as your business grows