



Quote it. Fix it. Invoice it. Sounds simple, but it is easier said than done. Eliminate silos and regain control of your aviation repair operations with Acumatica and ProFBO. The functionality allows Fixed Base Operators to streamline information across quoting, repairing, invoicing and reporting within a single system.

Aviation repair and maintenance can be challenging whether or not you business is an FBO (Fixed base operators) or MRO. The MRO industry needs a simple all in one software solution to manage operations, financials and maintain FAA compliance. ProFBO for Acumatica provides fast quoting with accurate costing of labor and inventory, tracking of customer equipment, and invoicing in one easy to use system.

Benefits of ProFBO

- Eliminate duplicate entry from one system to another and free up staff time for other tasks
- Eliminate error prone spreadsheets that do not tie back to a central database
- Utilize a REAL-TIME software solution that will better manage inventory, labor and expenses
- Stay informed by reviewing profitability on the fly, create change orders if needed
- Reduce quoting or job creation errors by utilizing Service Profiles which allows job or task templates to be created and reused or edited as needed
- Accessible on ANY Internet enabled device

ProFBO includes all the Acumatica functionality with no per user license:

- Financial Suite
- Distribution
- CRM (optional)
- Manufacturing (optional)

Top Features

- Import the FAA Aircraft Registry
- Stay in compliance with built in compliance reports
- Accurate Core Tracking; costs, serial numbers, due dates & shipments
- Quick look-up of job history; quotes, actuals, parts, serial numbers, etc.
- Create easy to use, repeatable, defined templates for fast quoting and job setup
- Flag FAA approved Item specific Vendors for purchasing of inventory or repair items
- Utilize the complete Acumatica ERP solution including Manufacturing if needed

ProFBO Customer Profile

Industry: Aviation Repair & Maintenance
Requirements: FAA Compliance
Software Deployment: Software as a Service or On Premise
Number of System Users: Unlimited—NO per user license cost
Current System Hardware: Accessible on any Internet enabled device

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ProFBO Feature List

Service Profiles

- Service Profiles take the guess work out of standard services and/or repairs .
- Create easy to use, repeatable, defined templates that include standardizing material, labor, expenses needed for repairs, overhaul, etc.
- Easily tailored to meet client's needs.
- Create equipment specific or manufacturer model Service Profiles to ensure consistency.

Item Search Categories

- Intuitive part groupings users can find parts quickly when giving estimates and processing orders.

Item Requirements

- Works within the project module and allows users to issue stock or place purchase orders directly from the project for items that are specified on the project.

Customer Equipment/Aircraft Tracking

- Ability to track Aircraft or Customer Equipment and any estimates and work done on the specific equipment. (N# and Serial #)

Opportunities (Acumatica CRM Required)

- Work with prospects and customers to create an estimate using Service Profiles or Item Search Category functionality right from the Opportunities page.
- View revenue and cost budgets to make changes on the fly to ensure profitability and margins.
- Then when the estimate is won convert it to a project and all the information, items, services, and notes entered on the original estimate are retained and transferred over to the

Core Tracking

- Automatically create core fee lines on sales orders and RMA's for items specified as core return items.
- Track expected core returns with dashboards and/or reporting .

FAA Aircraft Registry

- Download the FAA Aircraft registry database so all aircraft information is on hand.
- Utilize the download for targeting marketing opportunities.
- Generate FAA 8130-3 automatically for specified parts. The form includes all relevant data and is kept in the system for audit purposes. Other compliance documents are available.

Project Adder

- Additional out of scope work can be easily estimated and then added to the original project already in progress by utilizing the Adder functionality.
- The Balances Tab is a great feature in the project and is also available when using Opportunities so you can review budgets and make changes on the fly.

FAA Approved Vendors/Item

- Vendors and/or Vendor/Items that meet FAA standards can be flagged as approved so when a product is ordered that must be produced only by an FAA Approved Vendor that information is available for purchasing immediately.

Why Choose Acumatica and ProMRO? One software solution for all your business needs.

1. Manufacturing / Engineering
2. Projects
3. Distribution
4. Financials (GL, AP, AR)
5. Easy, friendly user interface
6. Improves operations visibility

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